



## Boletín de la leche

**Año 2011**

**Boletín de la leche  
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La información contenida en los boletines de la industria láctea es proporcionada por las plantas lecheras en forma voluntaria. Odepa actúa en la recepción, procesamiento, edición y difusión de la información entregada, siendo las propias plantas lecheras las responsables de las estadísticas que emiten.

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## Códigos de las plantas lecheras del país

| Código | Región | Nombre de la planta                       | Localidad       |
|--------|--------|---|-----------------|
| 8      | RM.    | SOPROLE                                   | San Bernardo    |
| 9      | RM.    | NESTLE CHILE S.A.                         | Macul           |
| 10     | RM.    | WATT'S S.A.                               | Lonquén         |
| 16     | RM.    | QUILLAYES - PETEROA                       | Calera de Tango |
| 20     | VIII   | DANONE CHILE S.A.                         | Chillán         |
| 22     | VIII   | NESTLE CHILE S.A.                         | Los Ángeles     |
| 23     | VIII   | SOPROLE                                   | Los Ángeles     |
| 24     | IX     | QUILLAYES - PETEROA                       | Victoria        |
| 27     | IX     | SOPROLE                                   | Temuco          |
| 28     | IX     | SURLAT S.A.                               | Loncoche        |
| 29     | IX     | SURLAT S.A.                               | Pitrufquén      |
| 31     | XIV    | COLUN                                     | La Unión        |
| 32     | XIV    | SOPROLE                                   | Los Lagos       |
| 34     | XIV    | WATT'S S.A.                               | Valdivia        |
| 35     | X      | SOPROLE                                   | Osorno          |
| 39     | X      | NESTLE CHILE S.A.                         | Osorno          |
| 41     | X      | WATT'S S.A.                               | Osorno          |
| 46     | X      | NESTLE CHILE S.A.                         | Llanquihue      |
| 47     | X      | CHILOLAC                                  | Ancud           |
| 49     | X      | ALIMENTOS PUERTO VARAS S.A.               | Puerto Varas    |
| 51     | XIV    | QUILLAYES - PETEROA                       | Futroneo        |
| 53     | X      | CUMELLEN MULDIPULMO                       | Osorno          |
| 54     | XIV    | LÁCTEOS LAS PARCELAS DE VALDIVIA LTDA.    | Valdivia        |
| 55     | XIV    | LÁCTEOS DEL SUR S.A.                      | Río Bueno       |
| 56     | X      | INVERSIONES E INDUSTRIAS VALLE VERDE S.A. | Osorno          |

### Comentario

En el año 2011 la recepción de leche de las empresas que informan a Odepa, incluyendo tres nuevas queseras que venían creciendo significativamente, alcanzó a un total de 2.104 millones de litros, volumen que resultó 5,0% superior al de igual período de 2010. Hasta agosto de 2011 la tasa de aumento se ubicaba en torno a 7% por sobre igual período del año anterior, pero de septiembre a noviembre el porcentaje de aumento fue de 3% en promedio en relación con iguales meses de 2010. Durante diciembre, a causa de los efectos de la Niña y las reducidas lluvias, la recepción de leche fue igual a la de diciembre de 2010.

Las razones de esta baja en el ritmo de crecimiento hay que buscarla en variables del clima. Inicialmente, una primavera fría generó un retraso en el crecimiento de los pastos. A ello se agregó con posterioridad cierta escasez de lluvias, acompañada en diciembre por altas temperaturas, que en algunos días superaron los 30° C. Todo ello se tradujo en una rápida maduración de los pastos y el empobrecimiento de su calidad.

A nivel regional el crecimiento en la recepción fue liderado por Los Ríos (alza de 50 millones de litros y 9,6% en relación con el año 2010), seguida por Los Lagos (45 millones de litros y 4,8%). En estos casos también la tasa de crecimiento bajó el ritmo que traía hasta agosto, e incluso en la Región de Los Lagos la recepción de diciembre de 2011 fue levemente inferior a la de diciembre de 2010, por las razones antedichas. La recepción en la Región de La Araucanía subió en 8,8 millones de litros (4,4%), en tanto las regiones del Bío Bío y Metropolitana mostraron retrocesos de 2,4% y 1%, respectivamente, bastante homogéneos a lo largo del año.

Durante la reciente temporada casi todas las industrias lecheras que considera la industria láctea mayor de Odepa, a excepción de Soprole y Mulpulmo, mostraron altas tasas de incremento en sus compras de leche. En el caso de Soprole, la variación en el segundo semestre se fue haciendo cada mes menos negativa, probablemente por el hecho de existir muchos agricultores que se cambiaron a un modo de producción más estacional. Sin embargo, seguramente debido a las dificultades que ha presentado este año, el aumento estacional no fue suficiente para compensar la reducción en los primeros meses y el año terminó con 2% menos.

En materia de precios pagados por la leche, la información que se presenta en este boletín para el período en análisis incluye a las nuevas empresas.

A nivel de país, el precio medio pagado en el año 2011, expresado en pesos de enero de 2012, alcanzó \$ 190,83 por litro, valor que resulta 5,3% superior al de 2010. El año 2011 empezó con precios muy parecidos a los del año anterior, pero en marzo y abril hubo un ajuste superior a 11%. El precio máximo se alcanzó en el mes de mayo, cuando llegó a casi \$ 197, equivalente a \$ 202,3 en moneda de enero. Sin embargo, también en el año 2010 el precio había subido en ese mes, de manera que la diferencia de precios en los meses invernales fue de sólo 1-3%. En primavera la evolución volvió a ser diferente, porque, mientras en octubre de 2010 se produjo una baja brusca en el precio medio, en 2011 la reducción fue paulatina, aunque sostenida, de manera que en los tres últimos meses de 2011 el precio superó en alrededor de 7% el de los mismos meses del año anterior.

Los precios medios anuales de la leche en las tres regiones del sur fueron muy parecidos entre sí, levemente menores que el promedio nacional. El precio más bajo correspondió a la Región de Los Ríos, pero fue menos de \$ 1 inferior al de la Región de La Araucanía. En diciembre, sin embargo, la diferencia fue mayor de \$ 4 y el precio más alto correspondió a la Región de Los Lagos. Por su parte, la Región Metropolitana presentó como siempre el precio más alto, \$ 20 superior al de las regiones del sur.

En términos de dólar, el precio mensual promedio varió entre 34 y 42 centavos por litro, con fluctuaciones que se debieron principalmente a variaciones en la tasa de cambio. Terminó el año en uno de sus valores más bajos: 36 centavos, coincidiendo con el valor más alto del dólar.

Respecto a la fabricación de productos, sin tomar en cuenta la producción de las nuevas plantas, la elaboración de leches en polvo en el año 2011 tuvo una expansión de 12,6% (10.400 toneladas) en relación al mismo período del año 2010, llegando a un total de 92.700 toneladas. La mitad de este crecimiento fue en leche en polvo con 26% MG y casi un 20% correspondió a leche entera con 28% MG. Las leches con grados intermedios de materia grasa (12% y 18%) subieron también en forma importante (alrededor de 25%), y sólo bajó la producción de leche descremada (400 toneladas, un 2%).

La producción de quesos alcanzó un volumen de 66.679 toneladas, lo que representa un crecimiento de 3,3% respecto de 2010. Esta cifra se aproxima a 80.600 toneladas si se agregan las tres industrias nuevas que se incorporaron al boletín, dado que tales empresas son esencialmente productoras de queso. La producción de quesillos también creció (9,4%), llegando a un total superior a 9.100 toneladas. Cabe recordar que la elaboración de quesillos o quesos frescos es muy significativa entre las empresas que participan en la encuesta láctea menor del INE, de las cuales habrá información en los próximos meses.

Otros productos que incrementaron su producción fueron yogur (11,7%), cremas (6,5%), manjar o dulce de leche (0,8%) y leche fluida (0,7%).

Los demás productos lácteos registraron un descenso en su producción en 2011 en relación con 2010, destacando la leche condensada, que bajó 6,1%. Otros productos que vieron reducida su producción fueron el suero en polvo (9,6%) y la mantequilla (3,8%).

**Cuadro 1 A\***  
**Recepción de leche y elaboración de productos lácteos en plantas lecheras**

| Producto                             | Unidad    | Año 2011             |
|--------------------------------------|-----------|----------------------|
| <b>Recepción de leche</b>            | <b>lt</b> | <b>2.103.738.538</b> |
| <b>Elaboración de leche fluida</b>   | <b>lt</b> | <b>369.166.121</b>   |
| Leche pasteurizada 3,0 % m.g.        | lt        | 1.503.479            |
| Leche pasteurizada 2,5 % m.g.        | lt        | 6.474.919            |
| Leche pasteurizada descremada        | lt        | 525.321              |
| Leche esterilizada con sabor         | lt        | 92.573.222           |
| Leche esterilizada descremada        | lt        | 71.013.605           |
| Leche esterilizada                   | lt        | 197.075.575          |
| <b>Elaboración de leche en polvo</b> | <b>kg</b> | <b>92.812.449</b>    |
| Leche en polvo 28 % m.g.             | kg        | 14.181.150           |
| Leche en polvo 26 % m.g.             | kg        | 53.984.999           |
| Leche en polvo 18 % m.g.             | kg        | 3.938.031            |
| Leche en polvo 12 % m.g.             | kg        | 1.875.386            |
| Leche en polvo descremada            | kg        | 18.832.883           |
| Quesillos                            | kg        | 9.134.872            |
| Quesos                               | kg        | 80.619.584           |
| Yogur                                | lt        | 222.063.393          |
| Leche cultivada o fermentada         | lt        | 11.125.512           |
| Crema                                | kg        | 31.353.169           |
| Mantequilla                          | kg        | 21.041.340           |
| Suero en polvo                       | kg        | 26.789.688           |
| Leche condensada                     | kg        | 34.578.871           |
| Manjar                               | kg        | 25.582.911           |

\* Corresponde a la nueva información que incluye a las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.



**Cuadro 1 B\***  
**Recepción de leche y elaboración de productos lácteos en plantas lecheras**

| Producto                             | Unidad    | Años                 |                      | % Variación<br>2011/2010 |
|--------------------------------------|-----------|----------------------|----------------------|--------------------------|
|                                      |           | 2010                 | 2011                 |                          |
| <b>Recepción de leche</b>            | <b>lt</b> | <b>1.895.735.168</b> | <b>1.974.965.631</b> | <b>4,2</b>               |
| <b>Elaboración de leche fluida</b>   | <b>lt</b> | <b>366.610.015</b>   | <b>369.166.121</b>   | <b>0,7</b>               |
| Leche pasteurizada 3,0 % m.g.        | lt        | 1.755.950            | 1.503.479            | -14,4                    |
| Leche pasteurizada 2,5 % m.g.        | lt        | 6.648.650            | 6.474.919            | -2,6                     |
| Leche pasteurizada descremada        | lt        | 0                    | 525.321              |                          |
| Leche esterilizada con sabor         | lt        | 90.505.424           | 92.573.222           | 2,3                      |
| Leche esterilizada descremada        | lt        | 66.394.624           | 71.013.605           | 7,0                      |
| Leche esterilizada                   | lt        | 201.305.367          | 197.075.575          | -2,1                     |
| <b>Elaboración de leche en polvo</b> | <b>kg</b> | <b>82.321.318</b>    | <b>92.699.504</b>    | <b>12,6</b>              |
| Leche en polvo 28 % m.g.             | kg        | 11.870.725           | 14.181.150           | 19,5                     |
| Leche en polvo 26 % m.g.             | kg        | 46.711.171           | 53.943.679           | 15,5                     |
| Leche en polvo 18 % m.g.             | kg        | 3.058.642            | 3.938.031            | 28,8                     |
| Leche en polvo 12 % m.g.             | kg        | 1.513.214            | 1.875.386            | 23,9                     |
| Leche en polvo descremada            | kg        | 19.167.566           | 18.761.258           | -2,1                     |
| Quesillos                            | kg        | 8.349.066            | 9.134.872            | 9,4                      |
| Quesos                               | kg        | 64.558.359           | 66.679.192           | 3,3                      |
| Yogur                                | lt        | 198.825.076          | 222.063.393          | 11,7                     |
| Leche cultivada o fermentada         | lt        | 9.759.929            | 11.125.512           | 14,0                     |
| Crema                                | kg        | 29.436.211           | 31.353.169           | 6,5                      |
| Mantequilla                          | kg        | 21.086.388           | 20.292.418           | -3,8                     |
| Suero en polvo                       | kg        | 29.231.989           | 26.414.658           | -9,6                     |
| Leche condensada                     | kg        | 36.829.099           | 34.578.871           | -6,1                     |
| Manjar                               | kg        | 25.378.466           | 25.582.911           | 0,8                      |
| Leche modificada                     | kg        | 7.200                |                      |                          |

\* Información comparable entre los años, que no incluye las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 2 A\***  
**Recepción mensual de leche y elaboración de productos lácteos. 2011**  
 Total país

| Producto                             | Unidad | ene         | feb         | mar         | abr         | may         | jun         | jul         | ago         | sep         | oct         | nov         | dic         | Total         |
|--------------------------------------|--------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------|
| <b>Recepción nacional</b>            | lt     | 206.708.054 | 172.534.690 | 177.517.559 | 163.576.366 | 154.440.620 | 134.966.518 | 130.899.913 | 141.733.957 | 164.970.490 | 209.412.488 | 224.032.400 | 222.945.483 | 2.103.738.538 |
| Precio pagado (sin/iva, nominal)     | \$/lt  | 167,01      | 170,92      | 188,10      | 192,92      | 196,79      | 194,75      | 193,29      | 192,83      | 189,07      | 188,26      | 187,10      | 184,74      |               |
| <b>Elaboración de leche fluida</b>   | lt     | 28.072.741  | 27.797.949  | 33.367.216  | 31.342.072  | 30.776.020  | 30.998.875  | 31.906.833  | 31.577.648  | 32.748.213  | 30.850.807  | 30.732.881  | 28.994.866  | 369.166.121   |
| Leche pasteurizada 3,0 % m.g.        | lt     | 127.630     | 153.820     | 122.430     | 154.640     | 54.200      | 163.140     | 170.737     | 100.240     | 129.760     | 150.920     | 101.736     | 74.226      | 1.503.479     |
| Leche pasteurizada 2,5 % m.g.        | lt     | 561.860     | 537.760     | 636.920     | 631.050     | 583.060     | 728.890     | 603.949     | 496.450     | 582.800     | 457.200     | 383.230     | 271.750     | 6.474.919     |
| Leche pasteurizada descremada        | lt     |             |             |             |             | 21.271      | 168.349     | 82.846      | 91.568      | 133.489     |             |             | 27.798      | 525.321       |
| Leche esterilizada con sabor         | lt     | 6.336.343   | 7.777.677   | 9.659.160   | 8.209.109   | 10.099.508  | 8.288.137   | 6.878.519   | 6.335.670   | 6.774.693   | 7.245.053   | 7.768.227   | 7.201.126   | 92.573.222    |
| Leche esterilizada descremada        | lt     | 5.056.020   | 4.374.482   | 5.199.751   | 5.766.365   | 5.993.226   | 5.864.460   | 6.830.672   | 5.880.692   | 6.850.132   | 6.563.895   | 6.597.596   | 6.036.314   | 71.013.605    |
| Leche esterilizada                   | lt     | 15.990.888  | 14.954.210  | 17.748.955  | 16.580.908  | 14.024.755  | 15.785.899  | 17.340.110  | 18.673.028  | 18.277.339  | 16.433.739  | 15.882.092  | 15.383.652  | 197.075.575   |
| <b>Elaboración de leche en polvo</b> | kg     | 10.823.232  | 8.529.412   | 7.572.554   | 6.575.068   | 5.638.300   | 3.520.015   | 4.581.291   | 4.356.437   | 6.270.967   | 9.989.618   | 12.241.318  | 12.714.237  | 92.812.449    |
| Leche en polvo 28 % m.g.             | kg     | 2.089.125   | 1.773.050   | 1.518.550   | 1.050.100   | 813.125     | 256.025     | 778.775     | 480.325     | 765.325     | 1.055.075   | 1.769.925   | 1.831.750   | 14.181.150    |
| Leche en polvo 26 % m.g.             | kg     | 6.002.525   | 4.740.293   | 4.201.593   | 3.705.300   | 3.241.765   | 2.396.723   | 2.470.461   | 2.312.759   | 3.365.136   | 6.284.978   | 7.568.580   | 7.694.886   | 53.984.999    |
| Leche en polvo 18 % m.g.             | kg     | 230.493     | 358.932     | 369.813     | 362.290     | 495.854     | 132.933     | 368.079     | 649.181     | 475.558     | 238.804     | 67.225      | 188.869     | 3.938.031     |
| Leche en polvo 12 % m.g.             | kg     | 59.221      | 56.153      | 126.354     | 165.385     | 107.831     | 87.820      | 237.876     | 167.843     | 359.399     | 104.035     | 179.162     | 224.307     | 1.875.386     |
| Leche en polvo descremada            | kg     | 2.441.868   | 1.600.984   | 1.356.244   | 1.291.993   | 979.725     | 646.514     | 726.100     | 746.329     | 1.305.549   | 2.306.726   | 2.656.426   | 2.774.425   | 18.832.883    |
| Quesillos                            | kg     | 694.134     | 751.089     | 896.833     | 772.213     | 768.007     | 769.996     | 679.009     | 713.397     | 740.828     | 796.211     | 762.010     | 791.145     | 9.134.872     |
| Quesos                               | kg     | 7.006.382   | 6.457.991   | 7.241.861   | 6.545.173   | 7.240.525   | 6.416.158   | 5.046.572   | 6.122.721   | 6.789.206   | 7.578.332   | 7.420.973   | 6.753.690   | 80.619.584    |
| Yogur                                | lt     | 16.260.154  | 16.645.692  | 20.393.942  | 17.748.225  | 18.035.681  | 18.468.376  | 17.683.212  | 19.421.537  | 19.364.370  | 20.060.605  | 19.361.619  | 18.619.980  | 222.063.393   |
| Leche cultivada o fermentada         | lt     | 930.688     | 913.044     | 1.082.586   | 892.944     | 818.380     | 831.938     | 751.165     | 797.124     | 953.035     | 1.085.783   | 1.000.926   | 1.067.899   | 11.125.512    |
| Crema                                | kg     | 2.594.950   | 2.085.602   | 2.287.862   | 2.504.874   | 2.467.487   | 2.566.871   | 2.541.600   | 2.718.626   | 2.913.283   | 2.738.729   | 2.822.866   | 3.110.419   | 31.353.169    |
| Mantequilla                          | kg     | 1.747.089   | 1.584.518   | 1.743.487   | 1.881.233   | 1.741.435   | 1.431.569   | 1.651.141   | 1.702.690   | 1.788.316   | 1.848.266   | 1.879.560   | 2.042.036   | 21.041.340    |
| Suero en polvo                       | kg     | 2.086.105   | 1.970.433   | 2.392.496   | 2.346.519   | 2.578.076   | 2.078.871   | 1.721.194   | 1.994.475   | 2.371.362   | 2.655.531   | 2.617.452   | 1.977.174   | 26.789.688    |
| Leche condensada                     | kg     | 2.995.825   | 1.740.239   | 2.689.038   | 2.622.862   | 2.468.730   | 3.157.699   | 1.911.797   | 2.708.316   | 3.149.250   | 3.838.234   | 3.717.314   | 3.579.567   | 34.578.871    |
| Manjar                               | kg     | 1.805.164   | 1.688.655   | 2.072.130   | 2.095.632   | 2.164.957   | 2.203.067   | 2.235.139   | 2.581.978   | 2.491.815   | 2.213.849   | 2.019.163   | 2.011.362   | 25.582.911    |

\* Corresponde a la nueva información que incluye a las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 2 B\***  
**Recepción mensual de leche y elaboración de productos lácteos. 2011**  
 Total país

| Producto                             | Unidad | ene         | feb         | mar         | abr         | may         | jun         | jul         | ago         | sep         | oct         | nov         | dic         | Total         |
|--------------------------------------|--------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------|
| <b>Recepción nacional</b>            | lt     | 193.890.649 | 161.219.623 | 165.709.747 | 153.337.089 | 145.358.594 | 126.983.466 | 123.287.575 | 133.437.009 | 155.484.095 | 196.952.208 | 210.436.229 | 208.869.347 | 1.974.965.631 |
| Precio pagado (sin/iva, nominal)     | \$/lt  | 167,09      | 171,05      | 188,24      | 192,86      | 197,01      | 195,16      | 193,54      | 193,22      | 189,30      | 188,14      | 187,20      | 184,96      |               |
| <b>Elaboración de leche fluida</b>   | lt     | 28.072.741  | 27.797.949  | 33.367.216  | 31.342.072  | 30.776.020  | 30.998.875  | 31.906.833  | 31.577.648  | 32.748.213  | 30.850.807  | 30.732.881  | 28.994.866  | 369.166.121   |
| Leche pasteurizada 3,0 % m.g.        | lt     | 127.630     | 153.820     | 122.430     | 154.640     | 54.200      | 163.140     | 170.737     | 100.240     | 129.760     | 150.920     | 101.736     | 74.226      | 1.503.479     |
| Leche pasteurizada 2,5 % m.g.        | lt     | 561.860     | 537.760     | 636.920     | 631.050     | 583.060     | 728.890     | 603.949     | 496.450     | 582.800     | 457.200     | 383.230     | 271.750     | 6.474.919     |
| Leche pasteurizada descremada        | lt     |             |             |             |             | 21.271      | 168.349     | 82.846      | 91.568      | 133.489     |             |             | 27.798      | 525.321       |
| Leche esterilizada con sabor         | lt     | 6.336.343   | 7.777.677   | 9.659.160   | 8.209.109   | 10.099.508  | 8.288.137   | 6.878.519   | 6.335.670   | 6.774.693   | 7.245.053   | 7.768.227   | 7.201.126   | 92.573.222    |
| Leche esterilizada descremada        | lt     | 5.056.020   | 4.374.482   | 5.199.751   | 5.766.365   | 5.993.226   | 5.864.460   | 6.830.672   | 5.880.692   | 6.850.132   | 6.563.895   | 6.597.596   | 6.036.314   | 71.013.605    |
| Leche esterilizada                   | lt     | 15.990.888  | 14.954.210  | 17.748.955  | 16.580.908  | 14.024.755  | 15.785.899  | 17.340.110  | 18.673.028  | 18.277.339  | 16.433.739  | 15.882.092  | 15.383.652  | 197.075.575   |
| <b>Elaboración de leche en polvo</b> | kg     | 10.799.187  | 8.517.812   | 7.572.554   | 6.575.068   | 5.632.625   | 3.520.015   | 4.581.291   | 4.356.437   | 6.270.967   | 9.982.093   | 12.203.718  | 12.687.737  | 92.699.504    |
| Leche en polvo 28 % m.g.             | kg     | 2.089.125   | 1.773.050   | 1.518.550   | 1.050.100   | 813.125     | 256.025     | 778.775     | 480.325     | 765.325     | 1.055.075   | 1.769.925   | 1.831.750   | 14.181.150    |
| Leche en polvo 26 % m.g.             | kg     | 5.978.480   | 4.728.693   | 4.201.593   | 3.705.300   | 3.236.090   | 2.396.723   | 2.470.461   | 2.312.759   | 3.365.136   | 6.284.978   | 7.568.580   | 7.694.886   | 53.943.679    |
| Leche en polvo 18 % m.g.             | kg     | 230.493     | 358.932     | 369.813     | 362.290     | 495.854     | 132.933     | 368.079     | 649.181     | 475.558     | 238.804     | 67.225      | 188.869     | 3.938.031     |
| Leche en polvo 12 % m.g.             | kg     | 59.221      | 56.153      | 126.354     | 165.385     | 107.831     | 87.820      | 237.876     | 167.843     | 359.399     | 104.035     | 179.162     | 224.307     | 1.875.386     |
| Leche en polvo descremada            | kg     | 2.441.868   | 1.600.984   | 1.356.244   | 1.291.993   | 979.725     | 646.514     | 726.100     | 746.329     | 1.305.549   | 2.299.201   | 2.618.826   | 2.747.925   | 18.761.258    |
| Quesillos                            | kg     | 694.134     | 751.089     | 896.833     | 772.213     | 768.007     | 769.996     | 679.009     | 713.397     | 740.828     | 796.211     | 762.010     | 791.145     | 9.134.872     |
| Quesos                               | kg     | 5.768.185   | 5.339.889   | 6.033.048   | 5.461.755   | 6.296.644   | 5.564.579   | 4.172.649   | 5.142.056   | 5.668.604   | 6.147.960   | 5.878.683   | 5.205.140   | 66.679.192    |
| Yogur                                | lt     | 16.260.154  | 16.645.692  | 20.393.942  | 17.748.225  | 18.035.681  | 18.468.376  | 17.683.212  | 19.421.537  | 19.364.370  | 20.060.605  | 19.361.619  | 18.619.980  | 222.063.393   |
| Leche cultivada o fermentada         | lt     | 930.688     | 913.044     | 1.082.586   | 892.944     | 818.380     | 831.938     | 751.165     | 797.124     | 953.035     | 1.085.783   | 1.000.926   | 1.067.899   | 11.125.512    |
| Crema                                | kg     | 2.594.950   | 2.085.602   | 2.287.862   | 2.504.874   | 2.467.487   | 2.566.871   | 2.541.600   | 2.718.626   | 2.913.283   | 2.738.729   | 2.822.866   | 3.110.419   | 31.353.169    |
| Mantequilla                          | kg     | 1.715.240   | 1.528.476   | 1.691.984   | 1.800.686   | 1.664.912   | 1.374.749   | 1.607.561   | 1.639.460   | 1.728.756   | 1.774.468   | 1.813.192   | 1.952.934   | 20.292.418    |
| Suero en polvo                       | kg     | 2.045.030   | 1.915.578   | 2.273.421   | 2.262.444   | 2.502.126   | 2.078.871   | 1.721.194   | 1.994.475   | 2.371.362   | 2.655.531   | 2.617.452   | 1.977.174   | 26.414.658    |
| Leche condensada                     | kg     | 2.995.825   | 1.740.239   | 2.689.038   | 2.622.862   | 2.468.730   | 3.157.699   | 1.911.797   | 2.708.316   | 3.149.250   | 3.838.234   | 3.717.314   | 3.579.567   | 34.578.871    |
| Manjar                               | kg     | 1.805.164   | 1.688.655   | 2.072.130   | 2.095.632   | 2.164.957   | 2.203.067   | 2.235.139   | 2.581.978   | 2.491.815   | 2.213.849   | 2.019.163   | 2.011.362   | 25.582.911    |

\* Información comparable entre los años, que no incluye las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 3**  
**Recepción mensual de leche y elaboración de productos lácteos. 2011**  
 Región Metropolitana

| Producto                             | Unidad | ene        | feb        | mar        | abr        | may        | jun        | jul        | ago        | sep        | oct        | nov        | dic        | Total       |
|--------------------------------------|--------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
| <b>Recepción R. Metropolitana</b>    | lt     | 12.951.131 | 11.398.147 | 12.437.825 | 11.624.059 | 11.942.992 | 11.438.315 | 11.656.017 | 11.762.924 | 11.677.049 | 12.405.703 | 12.400.642 | 12.648.397 | 144.343.201 |
| Precio pagado (sin/iva, nominal)     | \$/lt  | 181,88     | 183,17     | 201,22     | 207,01     | 209,48     | 209,90     | 209,27     | 211,00     | 210,10     | 210,25     | 211,68     | 209,09     |             |
| <b>Elaboración de leche fluida</b>   | lt     | 13.151.768 | 13.956.160 | 15.911.608 | 14.891.408 | 13.266.348 | 14.050.036 | 13.778.008 | 13.197.518 | 14.009.976 | 11.724.404 | 12.287.700 | 11.668.592 | 161.893.526 |
| Leche pasteurizada 3,0 % m.g.        | lt     | 127.630    | 153.820    | 122.430    | 154.640    | 54.200     | 163.140    | 162.550    | 100.240    | 129.760    | 104.000    | 66.400     | 37.170     | 1.375.980   |
| Leche pasteurizada 2,5 % m.g.        | lt     | 561.860    | 537.760    | 636.920    | 631.050    | 583.060    | 728.890    | 593.120    | 496.450    | 582.800    | 457.200    | 383.230    | 271.750    | 6.464.090   |
| Leche pasteurizada descremada        | lt     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche esterilizada con sabor         | lt     | 4.012.380  | 4.321.510  | 4.387.380  | 4.057.990  | 4.171.630  | 4.086.150  | 4.344.280  | 2.484.890  | 3.366.390  | 3.024.240  | 3.623.120  | 3.818.590  | 45.698.550  |
| Leche esterilizada descremada        | lt     | 1.634.040  | 1.636.970  | 1.736.880  | 1.563.760  | 1.354.310  | 1.835.700  | 1.796.760  | 1.574.480  | 2.182.810  | 1.707.830  | 2.038.200  | 1.702.750  | 20.764.490  |
| Leche esterilizada                   | lt     | 6.815.858  | 7.306.100  | 9.027.998  | 8.483.968  | 7.103.148  | 7.236.156  | 6.881.298  | 8.541.458  | 7.748.216  | 6.431.134  | 6.176.750  | 5.838.332  | 87.590.416  |
| <b>Elaboración de leche en polvo</b> | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo 28 % m.g.             | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo 26 % m.g.             | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo 18 % m.g.             | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo 12 % m.g.             | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo descremada            | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Quesillos                            | kg     | 446.239    | 497.465    | 590.858    | 539.235    | 522.795    | 500.166    | 440.706    | 480.406    | 457.374    | 518.477    | 511.287    | 502.628    | 6.007.636   |
| Quesos                               | kg     | 34.786     | 46.532     | 39.260     | 29.180     | 40.470     | 49.260     | 40.710     | 42.280     | 43.930     | 39.010     | 35.890     | 44.480     | 485.788     |
| Yogur                                | lt     | 9.887.594  | 10.132.988 | 12.808.152 | 10.956.723 | 10.765.066 | 10.784.067 | 10.498.285 | 10.792.364 | 10.951.527 | 11.407.056 | 11.266.062 | 11.109.372 | 131.359.256 |
| Leche cultivada o fermentada         | lt     | 744.316    | 752.508    | 880.962    | 759.768    | 713.530    | 747.504    | 684.426    | 689.178    | 776.196    | 896.518    | 831.712    | 921.192    | 9.397.810   |
| Crema                                | kg     | 829.178    | 738.662    | 680.754    | 916.130    | 614.816    | 785.203    | 771.366    | 810.638    | 953.155    | 705.148    | 856.375    | 937.274    | 9.598.699   |
| Mantequilla                          | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Suero en polvo                       | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche condensada                     | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Manjar                               | kg     | 266.710    | 296.270    | 283.830    | 262.510    | 319.020    | 309.980    | 364.490    | 330.170    | 401.320    | 299.580    | 270.450    | 273.410    | 3.677.740   |

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 4**  
**Recepción mensual de leche y elaboración de productos lácteos. 2011**  
 Región del Bío Bío

| Producto                             | Unidad | ene        | feb        | mar        | abr        | may        | jun        | jul        | ago        | sep        | oct        | nov        | dic        | Total       |
|--------------------------------------|--------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
| <b>Recepción Región del Bío Bío</b>  | lt     | 15.154.949 | 13.937.987 | 14.822.348 | 13.888.908 | 13.941.797 | 13.666.061 | 14.533.453 | 14.159.259 | 14.213.408 | 15.201.727 | 14.818.441 | 14.977.184 | 173.315.522 |
| Precio pagado (sin/iva, nominal)     | \$/lt  | 166,01     | 168,34     | 185,18     | 188,92     | 195,70     | 198,82     | 197,53     | 200,66     | 201,01     | 200,52     | 197,13     | 193,81     |             |
| <b>Elaboración de leche fluida</b>   | lt     | 1.988.676  | 1.812.282  | 2.100.462  | 1.860.960  | 1.696.074  | 1.764.390  | 1.855.644  | 1.973.298  | 1.775.682  | 1.638.750  | 1.919.298  | 1.549.794  | 21.935.310  |
| Leche pasteurizada 3,0 % m.g.        | lt     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche pasteurizada 2,5 % m.g.        | lt     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche pasteurizada descremada        | lt     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche esterilizada con sabor         | lt     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche esterilizada descremada        | lt     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche esterilizada                   | lt     | 1.988.676  | 1.812.282  | 2.100.462  | 1.860.960  | 1.696.074  | 1.764.390  | 1.855.644  | 1.973.298  | 1.775.682  | 1.638.750  | 1.919.298  | 1.549.794  | 21.935.310  |
| <b>Elaboración de leche en polvo</b> | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo 28 % m.g.             | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo 26 % m.g.             | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo 18 % m.g.             | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo 12 % m.g.             | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo descremada            | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Quesillos                            | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Quesos                               | kg     | 279.970    | 222.640    | 276.110    | 267.420    | 257.190    | 220.500    | 98.770     |            |            |            |            |            | 1.622.600   |
| Yogur                                | lt     | 2.328.889  | 2.324.519  | 2.376.858  | 2.104.808  | 2.491.661  | 2.373.525  | 2.405.369  | 2.513.678  | 2.781.046  | 3.218.702  | 2.623.137  | 2.487.729  | 30.029.921  |
| Leche cultivada o fermentada         | lt     | 186.372    | 160.536    | 201.624    | 133.176    | 104.850    | 84.434     | 66.739     | 107.946    | 176.839    | 189.265    | 169.214    | 146.707    | 1.727.702   |
| Crema                                | kg     | 191.988    | 228.770    | 274.588    | 175.354    | 262.002    | 212.356    | 209.238    | 254.686    | 233.110    | 248.538    | 208.098    | 202.856    | 2.701.584   |
| Mantequilla                          | kg     | 238.725    | 238.500    | 257.725    | 246.750    | 222.825    | 254.800    | 209.925    | 218.475    | 249.575    | 286.500    | 216.350    | 251.425    | 2.891.575   |
| Suero en polvo                       | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche condensada                     | kg     | 2.995.825  | 1.740.239  | 2.689.038  | 2.622.862  | 2.468.730  | 3.157.699  | 1.911.797  | 2.708.316  | 3.149.250  | 3.838.234  | 3.717.314  | 3.579.567  | 34.578.871  |
| Manjar                               | kg     | 915.639    | 743.853    | 809.868    | 790.323    | 783.544    | 807.307    | 656.247    | 957.133    | 949.625    | 1.012.208  | 725.580    | 708.019    | 9.859.346   |

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 5**  
**Recepción mensual de leche y elaboración de productos lácteos. 2011**  
 Región de La Araucanía

| Producto                                | Unidad | ene        | feb        | mar        | abr        | may        | jun        | jul        | ago        | sep        | oct        | nov        | dic        | Total       |
|---|--------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
| <b>Recepción Región de La Araucanía</b> | lt     | 17.493.371 | 14.723.939 | 15.145.989 | 14.423.812 | 13.381.549 | 11.884.708 | 11.505.812 | 12.382.316 | 14.908.876 | 18.861.484 | 19.919.292 | 19.744.786 | 184.375.934 |
| Precio pagado (sin/iva, nominal)        | \$/lt  | 164,85     | 172,57     | 185,33     | 193,97     | 194,91     | 192,42     | 190,91     | 189,68     | 187,23     | 186,03     | 184,95     | 183,26     |             |
| <b>Elaboración de leche fluida</b>      | lt     | 6.060.629  | 4.795.740  | 6.358.122  | 6.243.546  | 6.768.379  | 7.657.447  | 6.691.722  | 8.628.564  | 8.233.663  | 8.339.664  | 7.290.230  | 7.112.142  | 84.179.848  |
| Leche pasteurizada 3,0 % m.g.           | lt     |            |            |            |            |            |            | 8.187      |            |            | 46.920     | 35.336     | 37.056     | 127.499     |
| Leche pasteurizada 2,5 % m.g.           | lt     |            |            |            |            |            |            | 10.829     |            |            |            |            |            | 10.829      |
| Leche pasteurizada descremada           | lt     |            |            |            |            | 21.271     | 168.349    | 82.846     | 91.568     | 133.489    |            |            | 27.798     | 525.321     |
| Leche esterilizada con sabor            | lt     | 782.052    | 1.225.632  | 2.341.872  | 1.966.104  | 1.490.292  | 2.016.504  | 583.740    | 1.935.184  | 1.651.392  | 1.968.708  | 2.039.472  | 1.326.600  | 19.327.552  |
| Leche esterilizada descremada           | lt     | 2.229.953  | 1.398.012  | 1.430.856  | 2.006.850  | 2.274.858  | 2.192.940  | 2.055.078  | 2.725.404  | 2.257.506  | 2.592.894  | 2.102.958  | 2.113.722  | 25.381.031  |
| Leche esterilizada                      | lt     | 3.048.624  | 2.172.096  | 2.585.394  | 2.270.592  | 2.981.958  | 3.279.654  | 3.951.042  | 3.876.408  | 4.191.276  | 3.731.142  | 3.112.464  | 3.606.966  | 38.807.616  |
| <b>Elaboración de leche en polvo</b>    | kg     | 592.970    | 342.550    | 261.500    | 236.050    | 169.425    |            | 44.550     | 27.000     | 110.000    | 351.350    | 615.540    | 713.800    | 3.464.735   |
| Leche en polvo 28 % m.g.                | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo 26 % m.g.                | kg     | 535.200    | 334.950    | 219.200    | 167.075    | 106.225    |            | 44.550     | 27.000     | 110.000    | 332.675    | 509.140    | 652.375    | 3.038.390   |
| Leche en polvo 18 % m.g.                | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo 12 % m.g.                | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo descremada               | kg     | 57.770     | 7.600      | 42.300     | 68.975     | 63.200     |            |            |            |            | 18.675     | 106.400    | 61.425     | 426.345     |
| Quesillos                               | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Quesos                                  | kg     | 558.222    | 597.413    | 617.051    | 549.073    | 429.842    | 408.572    | 324.364    | 316.916    | 571.610    | 660.749    | 657.492    | 525.239    | 6.216.543   |
| Yogur                                   | lt     | 610.638    | 602.043    | 806.827    | 806.448    | 720.259    | 997.839    | 945.822    | 1.672.415  | 1.138.226  | 1.091.426  | 950.001    | 823.594    | 11.165.538  |
| Leche cultivada o fermentada            | lt     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Crema                                   | kg     | 479.448    | 113.904    | 208.538    | 166.716    | 252.659    | 176.100    | 187.445    | 292.670    | 265.729    | 225.278    | 305.758    | 339.911    | 3.014.156   |
| Mantequilla                             | kg     | 126.900    | 119.000    | 99.315     | 182.618    | 166.375    | 195.015    | 160.430    | 165.055    | 150.205    | 128.810    | 118.065    | 92.025     | 1.703.813   |
| Suero en polvo                          | kg     | 129.325    | 288.500    | 226.485    | 257.931    | 210.923    | 198.665    | 181.413    | 149.590    | 274.397    | 324.579    | 310.060    | 230.270    | 2.782.138   |
| Leche condensada                        | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Manjar                                  | kg     |            | 11.296     | 12.468     | 625        | 14.935     | 18.854     | 23.264     |            | 12.108     |            | 8.900      | 8.006      | 110.456     |

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 6 A\***  
**Recepción mensual de leche y elaboración de productos lácteos. 2011**  
 Región de Los Ríos

| Producto                             | Unidad | ene        | feb        | mar        | abr        | may        | jun        | jul        | ago        | sep        | oct        | nov        | dic        | Total       |
|--------------------------------------|--------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
| <b>Recepción Región de Los Ríos</b>  | lt     | 59.734.452 | 49.856.278 | 51.145.524 | 47.399.043 | 45.201.347 | 40.149.731 | 38.592.296 | 41.901.688 | 48.669.574 | 61.630.795 | 65.555.288 | 65.466.388 | 615.302.404 |
| Precio pagado (sin/viva, nominal)    | \$/lt  | 165,55     | 169,71     | 186,40     | 191,69     | 197,08     | 193,96     | 193,04     | 191,83     | 186,71     | 184,00     | 181,89     | 179,58     |             |
| <b>Elaboración de leche fluida</b>   | lt     | 6.871.668  | 7.233.767  | 8.997.024  | 8.346.158  | 9.045.219  | 7.527.002  | 9.581.459  | 7.778.268  | 8.728.892  | 9.147.989  | 9.235.653  | 8.664.338  | 101.157.437 |
| Leche pasteurizada 3,0 % m.g.        | lt     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche pasteurizada 2,5 % m.g.        | lt     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche pasteurizada descremada        | lt     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche esterilizada con sabor         | lt     | 1.541.911  | 2.230.535  | 2.929.908  | 2.185.015  | 4.437.586  | 2.185.483  | 1.950.499  | 1.915.596  | 1.756.911  | 2.252.105  | 2.105.635  | 2.055.936  | 27.547.120  |
| Leche esterilizada descremada        | lt     | 1.192.027  | 1.339.500  | 2.032.015  | 2.195.755  | 2.364.058  | 1.835.820  | 2.978.834  | 1.580.808  | 2.409.816  | 2.263.171  | 2.456.438  | 2.219.842  | 24.868.084  |
| Leche esterilizada                   | lt     | 4.137.730  | 3.663.732  | 4.035.101  | 3.965.388  | 2.243.575  | 3.505.699  | 4.652.126  | 4.281.864  | 4.562.165  | 4.632.713  | 4.673.580  | 4.388.560  | 48.742.233  |
| <b>Elaboración de leche en polvo</b> | kg     | 1.525.420  | 892.425    | 493.950    | 397.050    | 113.975    | 198.000    | 366.675    |            | 569.375    | 1.338.600  | 1.891.550  | 2.517.675  | 10.304.695  |
| Leche en polvo 28 % m.g.             | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo 26 % m.g.             | kg     | 1.030.620  | 892.425    | 441.625    | 397.050    | 5.675      | 198.000    | 366.675    |            | 569.375    | 926.350    | 1.174.575  | 1.455.475  | 7.457.845   |
| Leche en polvo 18 % m.g.             | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo 12 % m.g.             | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo descremada            | kg     | 494.800    |            | 52.325     |            | 108.300    |            |            |            |            | 412.250    | 716.975    | 1.062.200  | 2.846.850   |
| Quesillos                            | kg     | 247.895    | 253.624    | 305.975    | 232.978    | 245.212    | 269.830    | 238.303    | 232.991    | 283.454    | 277.734    | 250.723    | 288.517    | 3.127.236   |
| Quesos                               | kg     | 4.123.128  | 3.675.954  | 4.122.236  | 3.506.078  | 4.212.365  | 3.667.582  | 2.814.750  | 3.924.108  | 3.868.746  | 4.194.459  | 4.057.716  | 3.814.113  | 45.981.235  |
| Yogur                                | lt     | 3.412.082  | 3.565.384  | 4.390.749  | 3.871.776  | 4.048.303  | 4.299.177  | 3.821.634  | 4.432.340  | 4.487.367  | 4.334.382  | 4.513.457  | 4.187.528  | 49.364.179  |
| Leche cultivada o fermentada         | lt     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Crema                                | kg     | 364.622    | 306.694    | 410.030    | 289.769    | 450.835    | 410.323    | 410.491    | 457.641    | 497.756    | 438.111    | 528.200    | 615.134    | 5.179.606   |
| Mantequilla                          | kg     | 604.141    | 417.529    | 518.967    | 603.816    | 585.388    | 479.747    | 462.908    | 430.279    | 457.249    | 573.372    | 600.126    | 794.285    | 6.527.807   |
| Suero en polvo                       | kg     | 1.401.250  | 1.222.130  | 1.411.900  | 1.262.300  | 1.471.500  | 1.151.375  | 856.625    | 1.158.625  | 1.242.450  | 1.306.775  | 1.192.025  | 1.070.925  | 14.747.880  |
| Leche condensada                     | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Manjar                               | kg     | 383.172    | 372.692    | 638.898    | 662.296    | 771.122    | 719.713    | 819.472    | 855.476    | 812.540    | 613.733    | 732.980    | 729.442    | 8.111.536   |

\* Corresponde a la nueva información que incluye a las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 6 B\***  
**Recepción mensual de leche y elaboración de productos lácteos. 2011**  
 Región de Los Ríos

| Producto                             | Unidad | ene        | feb        | mar        | abr        | may        | jun        | jul        | ago        | sep        | oct        | nov        | dic        | Total       |
|--------------------------------------|--------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
| <b>Recepción Región de Los Ríos</b>  | lt     | 51.485.770 | 42.596.827 | 43.811.003 | 41.363.100 | 39.990.026 | 35.307.838 | 34.087.694 | 37.171.086 | 43.632.989 | 55.150.848 | 58.247.580 | 57.634.527 | 540.479.288 |
| Precio pagado (sin/viva, nominal)    | \$/lt  | 166,30     | 171,11     | 187,76     | 192,80     | 198,62     | 195,53     | 193,71     | 192,85     | 187,11     | 184,37     | 181,82     | 179,83     |             |
| <b>Elaboración de leche fluida</b>   | lt     | 6.871.668  | 7.233.767  | 8.997.024  | 8.346.158  | 9.045.219  | 7.527.002  | 9.581.459  | 7.778.268  | 8.728.892  | 9.147.989  | 9.235.653  | 8.664.338  | 101.157.437 |
| Leche pasteurizada 3,0 % m.g.        | lt     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche pasteurizada 2,5 % m.g.        | lt     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche pasteurizada descremada        | lt     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche esterilizada con sabor         | lt     | 1.541.911  | 2.230.535  | 2.929.908  | 2.185.015  | 4.437.586  | 2.185.483  | 1.950.499  | 1.915.596  | 1.756.911  | 2.252.105  | 2.105.635  | 2.055.936  | 27.547.120  |
| Leche esterilizada descremada        | lt     | 1.192.027  | 1.339.500  | 2.032.015  | 2.195.755  | 2.364.058  | 1.835.820  | 2.978.834  | 1.580.808  | 2.409.816  | 2.263.171  | 2.456.438  | 2.219.842  | 24.868.084  |
| Leche esterilizada                   | lt     | 4.137.730  | 3.663.732  | 4.035.101  | 3.965.388  | 2.243.575  | 3.505.699  | 4.652.126  | 4.281.864  | 4.562.165  | 4.632.713  | 4.673.580  | 4.388.560  | 48.742.233  |
| <b>Elaboración de leche en polvo</b> | kg     | 1.501.375  | 880.825    | 493.950    | 397.050    | 108.300    | 198.000    | 366.675    |            | 569.375    | 1.331.075  | 1.853.950  | 2.491.175  | 10.191.750  |
| Leche en polvo 28 % m.g.             | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo 26 % m.g.             | kg     | 1.006.575  | 880.825    | 441.625    | 397.050    |            | 198.000    | 366.675    |            | 569.375    | 926.350    | 1.174.575  | 1.455.475  | 7.416.525   |
| Leche en polvo 18 % m.g.             | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo 12 % m.g.             | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo descremada            | kg     | 494.800    |            | 52.325     |            | 108.300    |            |            |            |            | 404.725    | 679.375    | 1.035.700  | 2.775.225   |
| Quesillos                            | kg     | 247.895    | 253.624    | 305.975    | 232.978    | 245.212    | 269.830    | 238.303    | 232.991    | 283.454    | 277.734    | 250.723    | 288.517    | 3.127.236   |
| Quesos                               | kg     | 3.386.581  | 3.013.513  | 3.420.900  | 2.887.844  | 3.688.443  | 3.148.076  | 2.282.109  | 3.362.288  | 3.286.832  | 3.486.899  | 3.300.004  | 3.040.157  | 38.303.646  |
| Yogur                                | lt     | 3.412.082  | 3.565.384  | 4.390.749  | 3.871.776  | 4.048.303  | 4.299.177  | 3.821.634  | 4.432.340  | 4.487.367  | 4.334.382  | 4.513.457  | 4.187.528  | 49.364.179  |
| Leche cultivada o fermentada         | lt     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Crema                                | kg     | 364.622    | 306.694    | 410.030    | 289.769    | 450.835    | 410.323    | 410.491    | 457.641    | 497.756    | 438.111    | 528.200    | 615.134    | 5.179.606   |
| Mantequilla                          | kg     | 582.452    | 395.627    | 497.964    | 584.429    | 568.465    | 466.307    | 452.708    | 413.109    | 445.389    | 546.574    | 585.743    | 771.183    | 6.309.950   |
| Suero en polvo                       | kg     | 1.360.175  | 1.167.275  | 1.292.825  | 1.178.225  | 1.395.550  | 1.151.375  | 856.625    | 1.158.625  | 1.242.450  | 1.306.775  | 1.192.025  | 1.070.925  | 14.372.850  |
| Leche condensada                     | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Manjar                               | kg     | 383.172    | 372.692    | 638.898    | 662.296    | 771.122    | 719.713    | 819.472    | 855.476    | 812.540    | 613.733    | 732.980    | 729.442    | 8.111.536   |

\* Información comparable entre los años, que no incluye las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.



**Cuadro 7 A\***  
**Recepción mensual de leche y elaboración de productos lácteos. 2011**  
 Región de Los Lagos

| Producto                             | Unidad | ene         | feb        | mar        | abr        | may        | jun        | jul        | ago        | sep        | oct         | nov         | dic         | Total       |
|--------------------------------------|--------|-------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|-------------|-------------|-------------|
| <b>Recepción Región de Los Lagos</b> | lt     | 101.374.151 | 82.618.339 | 83.965.873 | 76.240.544 | 69.972.935 | 57.827.703 | 54.612.335 | 61.527.770 | 75.501.583 | 101.312.779 | 111.338.737 | 110.108.728 | 986.401.477 |
| Precio pagado (sin/iva, nominal)     | \$/lt  | 166,49      | 170,10     | 188,20     | 192,06     | 195,02     | 191,81     | 189,43     | 188,88     | 185,45     | 186,72      | 186,47      | 184,03      |             |
| <b>Elaboración de leche fluida</b>   | lt     |             |            |            |            |            |            |            |            |            |             |             |             |             |
| Leche pasteurizada 3,0 % m.g.        | lt     |             |            |            |            |            |            |            |            |            |             |             |             |             |
| Leche pasteurizada 2,5 % m.g.        | lt     |             |            |            |            |            |            |            |            |            |             |             |             |             |
| Leche pasteurizada descremada        | lt     |             |            |            |            |            |            |            |            |            |             |             |             |             |
| Leche esterilizada con sabor         | lt     |             |            |            |            |            |            |            |            |            |             |             |             |             |
| Leche esterilizada descremada        | lt     |             |            |            |            |            |            |            |            |            |             |             |             |             |
| Leche esterilizada                   | lt     |             |            |            |            |            |            |            |            |            |             |             |             |             |
| <b>Elaboración de leche en polvo</b> | kg     | 8.704.842   | 7.294.437  | 6.817.104  | 5.941.968  | 5.354.900  | 3.322.015  | 4.170.066  | 4.329.437  | 5.591.592  | 8.299.668   | 9.734.228   | 9.482.762   | 79.043.019  |
| Leche en polvo 28 % m.g.             | kg     | 2.089.125   | 1.773.050  | 1.518.550  | 1.050.100  | 813.125    | 256.025    | 778.775    | 480.325    | 765.325    | 1.055.075   | 1.769.925   | 1.831.750   | 14.181.150  |
| Leche en polvo 26 % m.g.             | kg     | 4.436.705   | 3.512.918  | 3.540.768  | 3.141.175  | 3.129.865  | 2.198.723  | 2.059.236  | 2.285.759  | 2.685.761  | 5.025.953   | 5.884.865   | 5.587.036   | 43.488.764  |
| Leche en polvo 18 % m.g.             | kg     | 230.493     | 358.932    | 369.813    | 362.290    | 495.854    | 132.933    | 368.079    | 649.181    | 475.558    | 238.804     | 67.225      | 188.869     | 3.938.031   |
| Leche en polvo 12 % m.g.             | kg     | 59.221      | 56.153     | 126.354    | 165.385    | 107.831    | 87.820     | 237.876    | 167.843    | 359.399    | 104.035     | 179.162     | 224.307     | 1.875.386   |
| Leche en polvo descremada            | kg     | 1.889.298   | 1.593.384  | 1.261.619  | 1.223.018  | 808.225    | 646.514    | 726.100    | 746.329    | 1.305.549  | 1.875.801   | 1.833.051   | 1.650.800   | 15.559.688  |
| Quesillos                            | kg     |             |            |            |            |            |            |            |            |            |             |             |             |             |
| Quesos                               | kg     | 2.010.276   | 1.915.452  | 2.187.204  | 2.193.422  | 2.300.658  | 2.070.244  | 1.767.978  | 1.839.417  | 2.304.920  | 2.684.114   | 2.669.875   | 2.369.858   | 26.313.418  |
| Yogur                                | lt     | 20.951      | 20.758     | 11.356     | 8.470      | 10.392     | 13.768     | 12.102     | 10.740     | 6.204      | 9.039       | 8.962       | 11.757      | 144.499     |
| Leche cultivada o fermentada         | lt     |             |            |            |            |            |            |            |            |            |             |             |             |             |
| Crema                                | kg     | 729.714     | 697.572    | 713.952    | 956.905    | 887.175    | 982.889    | 963.060    | 902.991    | 963.533    | 1.121.654   | 924.435     | 1.015.244   | 10.859.124  |
| Mantequilla                          | kg     | 777.323     | 809.489    | 867.480    | 848.049    | 766.847    | 502.007    | 817.878    | 888.881    | 931.287    | 859.584     | 945.019     | 904.301     | 9.918.145   |
| Suero en polvo                       | kg     | 555.530     | 459.803    | 754.111    | 826.288    | 895.653    | 728.831    | 683.156    | 686.260    | 854.515    | 1.024.177   | 1.115.367   | 675.979     | 9.259.670   |
| Leche condensada                     | kg     |             |            |            |            |            |            |            |            |            |             |             |             |             |
| Manjar                               | kg     | 239.643     | 264.544    | 327.066    | 379.878    | 276.336    | 347.213    | 371.666    | 439.199    | 316.222    | 288.328     | 281.253     | 292.485     | 3.823.833   |

\* Corresponde a la nueva información que incluye a las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 7 B\***  
**Recepción mensual de leche y elaboración de productos lácteos. 2011**  
 Región de Los Lagos

| Producto                             | Unidad | ene        | feb        | mar        | abr        | may        | jun        | jul        | ago        | sep        | oct        | nov         | dic         | Total       |
|--------------------------------------|--------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|-------------|-------------|
| <b>Recepción Región de Los Lagos</b> | lt     | 96.805.428 | 78.562.723 | 79.492.582 | 72.037.210 | 66.102.230 | 54.686.544 | 51.504.599 | 57.961.424 | 71.051.773 | 95.332.446 | 105.050.274 | 103.864.453 | 932.451.686 |
| Precio pagado (sin/iva, nominal)     | \$/lt  | 166,10     | 169,46     | 187,61     | 191,16     | 194,47     | 191,51     | 189,32     | 188,79     | 185,32     | 185,89     | 186,31      | 183,91      |             |
| <b>Elaboración de leche fluida</b>   | lt     |            |            |            |            |            |            |            |            |            |            |             |             |             |
| Leche pasteurizada 3,0 % m.g.        | lt     |            |            |            |            |            |            |            |            |            |            |             |             |             |
| Leche pasteurizada 2,5 % m.g.        | lt     |            |            |            |            |            |            |            |            |            |            |             |             |             |
| Leche pasteurizada descremada        | lt     |            |            |            |            |            |            |            |            |            |            |             |             |             |
| Leche esterilizada con sabor         | lt     |            |            |            |            |            |            |            |            |            |            |             |             |             |
| Leche esterilizada descremada        | lt     |            |            |            |            |            |            |            |            |            |            |             |             |             |
| Leche esterilizada                   | lt     |            |            |            |            |            |            |            |            |            |            |             |             |             |
| <b>Elaboración de leche en polvo</b> | kg     | 8.704.842  | 7.294.437  | 6.817.104  | 5.941.968  | 5.354.900  | 3.322.015  | 4.170.066  | 4.329.437  | 5.591.592  | 8.299.668  | 9.734.228   | 9.482.762   | 79.043.019  |
| Leche en polvo 28 % m.g.             | kg     | 2.089.125  | 1.773.050  | 1.518.550  | 1.050.100  | 813.125    | 256.025    | 778.775    | 480.325    | 765.325    | 1.055.075  | 1.769.925   | 1.831.750   | 14.181.150  |
| Leche en polvo 26 % m.g.             | kg     | 4.436.705  | 3.512.918  | 3.540.768  | 3.141.175  | 3.129.865  | 2.198.723  | 2.059.236  | 2.285.759  | 2.685.761  | 5.025.953  | 5.884.865   | 5.587.036   | 43.488.764  |
| Leche en polvo 18 % m.g.             | kg     | 230.493    | 358.932    | 369.813    | 362.290    | 495.854    | 132.933    | 368.079    | 649.181    | 475.558    | 238.804    | 67.225      | 188.869     | 3.938.031   |
| Leche en polvo 12 % m.g.             | kg     | 59.221     | 56.153     | 126.354    | 165.385    | 107.831    | 87.820     | 237.876    | 167.843    | 359.399    | 104.035    | 179.162     | 224.307     | 1.875.386   |
| Leche en polvo descremada            | kg     | 1.889.298  | 1.593.384  | 1.261.619  | 1.223.018  | 808.225    | 646.514    | 726.100    | 746.329    | 1.305.549  | 1.875.801  | 1.833.051   | 1.650.800   | 15.559.688  |
| Quesillos                            | kg     |            |            |            |            |            |            |            |            |            |            |             |             |             |
| Quesos                               | kg     | 1.508.626  | 1.459.791  | 1.679.727  | 1.728.238  | 1.880.699  | 1.738.171  | 1.426.696  | 1.420.572  | 1.766.232  | 1.961.302  | 1.885.297   | 1.595.264   | 20.050.615  |
| Yogur                                | lt     | 20.951     | 20.758     | 11.356     | 8.470      | 10.392     | 13.768     | 12.102     | 10.740     | 6.204      | 9.039      | 8.962       | 11.757      | 144.499     |
| Leche cultivada o fermentada         | lt     |            |            |            |            |            |            |            |            |            |            |             |             |             |
| Crema                                | kg     | 729.714    | 697.572    | 713.952    | 956.905    | 887.175    | 982.889    | 963.060    | 902.991    | 963.533    | 1.121.654  | 924.435     | 1.015.244   | 10.859.124  |
| Mantequilla                          | kg     | 767.163    | 775.349    | 836.980    | 786.889    | 707.247    | 458.627    | 784.498    | 842.821    | 883.587    | 812.584    | 893.034     | 838.301     | 9.387.080   |
| Suero en polvo                       | kg     | 555.530    | 459.803    | 754.111    | 826.288    | 895.653    | 728.831    | 683.156    | 686.260    | 854.515    | 1.024.177  | 1.115.367   | 675.979     | 9.259.670   |
| Leche condensada                     | kg     |            |            |            |            |            |            |            |            |            |            |             |             |             |
| Manjar                               | kg     | 239.643    | 264.544    | 327.066    | 379.878    | 276.336    | 347.213    | 371.666    | 439.199    | 316.222    | 288.328    | 281.253     | 292.485     | 3.823.833   |

\* Información comparable entre los años, que no incluye las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 8 A\***  
**Recepción de leche fluida en plantas lecheras por regiones. Años 2010 y 2011**  
 Litros

| Meses    | Región Metropolitana |             |                       | Región del Bío Bío |             |                       | Región de La Araucanía |             |                       | Región de Los Ríos |             |                       | Región de Los Lagos |             |                       | País          |               |                       |
|----------|----------------------|-------------|-----------------------|--------------------|-------------|-----------------------|------------------------|-------------|-----------------------|--------------------|-------------|-----------------------|---------------------|-------------|-----------------------|---------------|---------------|-----------------------|
|          | 2010                 | 2011        | % Variación 2011/2010 | 2010               | 2011        | % Variación 2011/2010 | 2010                   | 2011        | % Variación 2011/2010 | 2010               | 2011        | % Variación 2011/2010 | 2010                | 2011        | % Variación 2011/2010 | 2010          | 2011          | % Variación 2011/2010 |
| ene      | 12.925.391           | 12.951.131  | 0,2                   | 16.259.338         | 15.154.949  | -6,8                  | 16.550.089             | 17.493.371  | 5,7                   | 52.049.317         | 59.734.452  | 14,8                  | 93.288.478          | 101.374.151 | 8,7                   | 191.072.613   | 206.708.054   | 8,2                   |
| feb      | 11.395.138           | 11.398.147  | 0,0                   | 13.689.297         | 13.937.987  | 1,8                   | 13.113.813             | 14.723.939  | 12,3                  | 43.054.882         | 49.856.278  | 15,8                  | 75.614.505          | 82.618.339  | 9,3                   | 156.867.635   | 172.534.690   | 10,0                  |
| mar      | 11.567.881           | 12.437.825  | 7,5                   | 14.155.091         | 14.822.348  | 4,7                   | 14.791.979             | 15.145.989  | 2,4                   | 46.311.188         | 51.145.524  | 10,4                  | 81.077.830          | 83.965.873  | 3,6                   | 167.903.968   | 177.517.559   | 5,7                   |
| abr      | 12.176.066           | 11.624.059  | -4,5                  | 14.998.088         | 13.888.908  | -7,4                  | 13.124.751             | 14.423.812  | 9,9                   | 43.018.413         | 47.399.043  | 10,2                  | 73.211.078          | 76.240.544  | 4,1                   | 156.528.396   | 163.576.366   | 4,5                   |
| may      | 12.048.849           | 11.942.992  | -0,9                  | 14.487.247         | 13.941.797  | -3,8                  | 12.552.188             | 13.381.549  | 6,6                   | 40.373.301         | 45.201.347  | 12,0                  | 66.042.413          | 69.972.935  | 6,0                   | 145.503.998   | 154.440.620   | 6,1                   |
| jun      | 11.440.461           | 11.438.315  | 0,0                   | 14.234.296         | 13.666.061  | -4,0                  | 10.900.033             | 11.884.708  | 9,0                   | 35.548.921         | 40.149.731  | 12,9                  | 53.734.720          | 57.827.703  | 7,6                   | 125.858.431   | 134.966.518   | 7,2                   |
| jul      | 11.245.915           | 11.656.017  | 3,6                   | 14.644.977         | 14.533.453  | -0,8                  | 10.669.408             | 11.505.812  | 7,8                   | 34.601.988         | 38.592.296  | 11,5                  | 51.537.514          | 54.612.335  | 6,0                   | 122.699.802   | 130.899.913   | 6,7                   |
| ago      | 12.040.107           | 11.762.924  | -2,3                  | 14.672.053         | 14.159.259  | -3,5                  | 11.698.780             | 12.382.316  | 5,8                   | 37.301.158         | 41.901.688  | 12,3                  | 56.732.081          | 61.527.770  | 8,5                   | 132.444.179   | 141.733.957   | 7,0                   |
| sep      | 12.161.534           | 11.677.049  | -4,0                  | 14.355.841         | 14.213.408  | -1,0                  | 15.138.322             | 14.908.876  | -1,5                  | 44.799.528         | 48.669.574  | 8,6                   | 72.646.063          | 75.501.583  | 3,9                   | 159.101.288   | 164.970.490   | 3,7                   |
| oct      | 12.954.960           | 12.405.703  | -4,2                  | 15.417.662         | 15.201.727  | -1,4                  | 19.064.731             | 18.861.484  | -1,1                  | 58.542.213         | 61.630.795  | 5,3                   | 99.201.347          | 101.312.779 | 2,1                   | 205.180.913   | 209.412.488   | 2,1                   |
| nov      | 12.711.468           | 12.400.642  | -2,4                  | 15.085.653         | 14.818.441  | -1,8                  | 19.426.936             | 19.919.292  | 2,5                   | 62.062.375         | 65.555.288  | 5,6                   | 107.260.742         | 111.338.737 | 3,8                   | 216.547.174   | 224.032.400   | 3,5                   |
| dic      | 13.065.099           | 12.648.397  | -3,2                  | 15.611.241         | 14.977.184  | -4,1                  | 19.574.653             | 19.744.786  | 0,9                   | 63.933.350         | 65.466.388  | 2,4                   | 110.774.977         | 110.108.728 | -0,6                  | 222.959.320   | 222.945.483   | 0,0                   |
| Total    | 145.732.869          | 144.343.201 |                       | 177.610.784        | 173.315.522 |                       | 176.605.683            | 184.375.934 |                       | 561.596.634        | 615.302.404 |                       | 941.121.748         | 986.401.477 |                       | 2.002.667.717 | 2.103.738.538 |                       |
| ene -dic | 145.732.869          | 144.343.201 | -1,0                  | 177.610.784        | 173.315.522 | -2,4                  | 176.605.683            | 184.375.934 | 4,4                   | 561.596.634        | 615.302.404 | 9,6                   | 941.121.748         | 986.401.477 | 4,8                   | 2.002.667.717 | 2.103.738.538 | 5,0                   |

\* Corresponde a la nueva información que incluye a las plantas Lácteas Valdivia, Lácteas del Sur y Valle Verde, tanto en 2011 como en 2010. La cifra de 2010 en este cuadro no se puede utilizar para el cálculo de la recepción total del país (industria mayor y menor) en ese año, porque las nuevas plantas están incluidas en la información del Encuesta de la Industria Láctea Menor. Para estos efectos debe usarse la cifra del cuadro 8 B.

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 8 B\***  
**Recepción de leche fluida en plantas lecheras por regiones. Años 2010 y 2011**  
 Litros

| Meses        | Región Metropolitana |                    |                       | Región del Bío Bío |                    |                       | Región de La Araucanía |                    |                       | Región de Los Ríos |                    |                       | Región de Los Lagos |                    |                       | País                 |                      |                       |
|--------------|----------------------|--------------------|-----------------------|--------------------|--------------------|-----------------------|------------------------|--------------------|-----------------------|--------------------|--------------------|-----------------------|---------------------|--------------------|-----------------------|----------------------|----------------------|-----------------------|
|              | 2010                 | 2011               | % Variación 2011/2010 | 2010               | 2011               | % Variación 2011/2010 | 2010                   | 2011               | % Variación 2011/2010 | 2010               | 2011               | % Variación 2011/2010 | 2010                | 2011               | % Variación 2011/2010 | 2010                 | 2011                 | % Variación 2011/2010 |
| ene          | 12.925.391           | 12.951.131         | 0,2                   | 16.259.338         | 15.154.949         | -6,8                  | 16.550.089             | 17.493.371         | 5,7                   | 45.599.816         | 51.485.770         | 12,9                  | 90.902.802          | 96.805.428         | 6,5                   | 182.237.436          | 193.890.649          | 6,4                   |
| feb          | 11.395.138           | 11.398.147         | 0,0                   | 13.689.297         | 13.937.987         | 1,8                   | 13.113.813             | 14.723.939         | 12,3                  | 37.440.826         | 42.596.827         | 13,8                  | 73.303.776          | 78.562.723         | 7,2                   | 148.942.850          | 161.219.623          | 8,2                   |
| mar          | 11.567.881           | 12.437.825         | 7,5                   | 14.155.091         | 14.822.348         | 4,7                   | 14.791.979             | 15.145.989         | 2,4                   | 40.224.561         | 43.811.003         | 8,9                   | 78.480.865          | 79.492.582         | 1,3                   | 159.220.377          | 165.709.747          | 4,1                   |
| abr          | 12.176.066           | 11.624.059         | -4,5                  | 14.998.088         | 13.888.908         | -7,4                  | 13.124.751             | 14.423.812         | 9,9                   | 37.715.114         | 41.363.100         | 9,7                   | 70.596.450          | 72.037.210         | 2,0                   | 148.610.469          | 153.337.089          | 3,2                   |
| may          | 12.048.849           | 11.942.992         | -0,9                  | 14.487.247         | 13.941.797         | -3,8                  | 12.552.188             | 13.381.549         | 6,6                   | 35.706.724         | 39.990.026         | 12,0                  | 63.604.686          | 66.102.230         | 3,9                   | 138.399.694          | 145.358.594          | 5,0                   |
| jun          | 11.440.461           | 11.438.315         | 0,0                   | 14.234.296         | 13.666.061         | -4,0                  | 10.900.033             | 11.884.708         | 9,0                   | 31.399.039         | 35.307.838         | 12,4                  | 51.478.685          | 54.686.544         | 6,2                   | 119.452.514          | 126.983.466          | 6,3                   |
| jul          | 11.245.915           | 11.656.017         | 3,6                   | 14.644.977         | 14.533.453         | -0,8                  | 10.669.408             | 11.505.812         | 7,8                   | 30.633.439         | 34.087.694         | 11,3                  | 49.144.402          | 51.504.599         | 4,8                   | 116.338.141          | 123.287.575          | 6,0                   |
| ago          | 12.040.107           | 11.762.924         | -2,3                  | 14.672.053         | 14.159.259         | -3,5                  | 11.698.780             | 12.382.316         | 5,8                   | 32.950.389         | 37.171.086         | 12,8                  | 54.128.074          | 57.961.424         | 7,1                   | 125.489.403          | 133.437.009          | 6,3                   |
| sep          | 12.161.534           | 11.677.049         | -4,0                  | 14.355.841         | 14.213.408         | -1,0                  | 15.138.322             | 14.908.876         | -1,5                  | 39.410.223         | 43.632.989         | 10,7                  | 69.085.155          | 71.051.773         | 2,8                   | 150.151.075          | 155.484.095          | 3,6                   |
| oct          | 12.954.960           | 12.405.703         | -4,2                  | 15.417.662         | 15.201.727         | -1,4                  | 19.064.731             | 18.861.484         | -1,1                  | 51.117.523         | 55.150.848         | 7,9                   | 94.810.752          | 95.332.446         | 0,6                   | 193.365.628          | 196.952.208          | 1,9                   |
| nov          | 12.711.468           | 12.400.642         | -2,4                  | 15.085.653         | 14.818.441         | -1,8                  | 19.426.936             | 19.919.292         | 2,5                   | 53.839.750         | 58.247.580         | 8,2                   | 102.657.454         | 105.050.274        | 2,3                   | 203.721.261          | 210.436.229          | 3,3                   |
| dic          | 13.065.099           | 12.648.397         | -3,2                  | 15.611.241         | 14.977.184         | -4,1                  | 19.574.653             | 19.744.786         | 0,9                   | 55.350.602         | 57.634.527         | 4,1                   | 106.204.725         | 103.864.453        | -2,2                  | 209.806.320          | 208.869.347          | -0,4                  |
| <b>Total</b> | <b>145.732.869</b>   | <b>144.343.201</b> |                       | <b>177.610.784</b> | <b>173.315.522</b> |                       | <b>176.605.683</b>     | <b>184.375.934</b> |                       | <b>491.388.006</b> | <b>540.479.288</b> |                       | <b>904.397.826</b>  | <b>932.451.686</b> |                       | <b>1.895.735.168</b> | <b>1.974.965.631</b> |                       |
| ene - nov    | 145.732.869          | 144.343.201        | -1,0                  | 177.610.784        | 173.315.522        | -2,4                  | 176.605.683            | 184.375.934        | 4,4                   | 491.388.006        | 540.479.288        | 10,0                  | 904.397.826         | 932.451.686        | 3,1                   | 1.895.735.168        | 1.974.965.631        | 4,2                   |

\* Información comparable entre los años, que no incluye las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 9**  
**Precios nominales promedios ponderados de leche pagado a productor por regiones**  
 \$/litro ( sin/iva )

| Meses | Metropolitana |        | Bío Bío |        | La Araucanía |        | Los Ríos |        | Los Lagos |        | País   |        |
|-------|---------------|--------|---------|--------|--------------|--------|----------|--------|-----------|--------|--------|--------|
|       | 2010          | 2011   | 2010    | 2011   | 2010         | 2011   | 2010     | 2011   | 2010      | 2011   | 2010   | 2011   |
| ene   | 180,32        | 181,88 | 155,62  | 166,01 | 160,10       | 164,85 | 159,29   | 165,55 | 156,79    | 166,49 | 159,28 | 167,01 |
| feb   | 183,73        | 183,17 | 157,04  | 168,34 | 163,29       | 172,57 | 162,87   | 169,71 | 158,90    | 170,10 | 162,01 | 170,92 |
| mar   | 185,04        | 201,22 | 163,90  | 185,18 | 164,78       | 185,33 | 164,29   | 186,40 | 161,63    | 188,20 | 164,50 | 188,10 |
| abr   | 187,23        | 207,01 | 161,98  | 188,92 | 166,27       | 193,97 | 167,62   | 191,69 | 164,31    | 192,06 | 166,97 | 192,92 |
| may   | 204,95        | 209,48 | 179,27  | 195,70 | 180,43       | 194,91 | 189,76   | 197,08 | 180,83    | 195,02 | 185,03 | 196,79 |
| jun   | 203,90        | 209,90 | 179,07  | 198,82 | 182,48       | 192,42 | 186,99   | 193,96 | 180,30    | 191,81 | 184,37 | 194,75 |
| jul   | 203,24        | 209,27 | 178,60  | 197,53 | 181,22       | 190,91 | 193,75   | 193,04 | 178,21    | 189,43 | 185,05 | 193,29 |
| ago   | 201,70        | 211,00 | 179,67  | 200,66 | 180,53       | 189,68 | 186,73   | 191,83 | 178,16    | 188,88 | 183,07 | 192,83 |
| sep   | 197,26        | 210,10 | 177,52  | 201,01 | 176,23       | 187,23 | 179,29   | 186,71 | 175,44    | 185,45 | 178,50 | 189,07 |
| oct   | 184,46        | 210,25 | 168,67  | 200,52 | 165,73       | 186,03 | 169,83   | 184,00 | 167,79    | 186,72 | 169,31 | 188,26 |
| nov   | 184,67        | 211,68 | 168,26  | 197,13 | 166,00       | 184,95 | 168,70   | 181,89 | 166,42    | 186,47 | 168,26 | 187,10 |
| dic   | 183,31        | 209,09 | 165,79  | 193,81 | 163,99       | 183,26 | 166,29   | 179,58 | 165,70    | 184,03 | 166,80 | 184,74 |

**Cuadro 10**  
**Precios reales promedios ponderados de leche pagado a productor por regiones**  
 \$/litro ( sin/iva ) - en \$ de enero 2012

| Meses              | Metropolitana |        | Bío Bío |        | La Araucanía |        | Los Ríos |        | Los Lagos |        | País   |        |
|--------------------|---------------|--------|---------|--------|--------------|--------|----------|--------|-----------|--------|--------|--------|
|                    | 2010          | 2011   | 2010    | 2011   | 2010         | 2011   | 2010     | 2011   | 2010      | 2011   | 2010   | 2011   |
| ene                | 193,93        | 189,95 | 167,37  | 173,38 | 172,18       | 172,17 | 171,31   | 172,90 | 168,62    | 173,89 | 171,30 | 174,43 |
| feb                | 196,57        | 190,77 | 168,01  | 175,32 | 174,70       | 179,72 | 174,25   | 176,75 | 170,00    | 177,15 | 173,33 | 178,00 |
| mar                | 197,41        | 209,11 | 174,86  | 192,44 | 175,81       | 192,60 | 175,28   | 193,71 | 172,44    | 195,59 | 175,50 | 195,48 |
| abr                | 199,60        | 213,50 | 172,68  | 194,83 | 177,25       | 200,04 | 178,69   | 197,69 | 175,16    | 198,08 | 177,99 | 198,96 |
| may                | 217,47        | 215,36 | 190,22  | 201,19 | 191,45       | 200,38 | 201,35   | 202,61 | 191,87    | 200,49 | 196,33 | 202,31 |
| jun                | 215,59        | 214,92 | 189,33  | 203,58 | 192,93       | 197,02 | 197,71   | 198,60 | 190,63    | 196,40 | 194,94 | 199,40 |
| jul                | 214,89        | 213,91 | 188,83  | 201,91 | 191,61       | 195,14 | 204,85   | 197,32 | 188,42    | 193,63 | 195,65 | 197,57 |
| ago                | 211,90        | 215,41 | 188,75  | 204,85 | 189,66       | 193,64 | 196,17   | 195,83 | 187,16    | 192,82 | 192,32 | 196,86 |
| sep                | 207,43        | 214,14 | 186,68  | 204,87 | 185,32       | 190,83 | 188,54   | 190,30 | 184,49    | 189,02 | 187,71 | 192,70 |
| oct                | 193,20        | 213,24 | 176,65  | 203,37 | 173,58       | 188,67 | 177,87   | 186,62 | 175,74    | 189,38 | 177,33 | 190,93 |
| nov                | 193,23        | 213,65 | 176,06  | 198,97 | 173,70       | 186,67 | 176,52   | 183,59 | 174,13    | 188,21 | 176,06 | 188,84 |
| dic                | 191,67        | 210,37 | 173,36  | 195,00 | 171,47       | 184,38 | 173,88   | 180,68 | 173,26    | 185,16 | 174,41 | 185,87 |
| Promedio año       | 202,43        | 209,44 | 179,25  | 195,74 | 179,40       | 189,23 | 182,98   | 188,52 | 177,78    | 188,98 | 181,31 | 190,83 |
| Promedio Ene - dic | 202,43        | 209,44 | 179,25  | 195,74 | 179,40       | 189,23 | 182,98   | 188,52 | 177,78    | 188,98 | 181,31 | 190,83 |

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

Nota: Los precios de pago por leche a productor son los promedios ponderados informados por las plantas y corresponden al precio base más las asignaciones por volumen, calidad y otros que determina cada una de ellas. Esta es una serie de precios de naturaleza referencial.

**Cuadro 11 A\***  
**Recepción de leche en plantas por regiones y precios promedios ponderados ( \$/litro sin/iva )**  
**Año 2011**

| Meses        | Metropolitana      |         |               | Región del Bío Bío |         |               | Región de La Araucanía |         |               | Región de Los Ríos |         |               | Región de Los Lagos |         |               | País                 |         |               |
|--------------|--------------------|---------|---------------|--------------------|---------|---------------|------------------------|---------|---------------|--------------------|---------|---------------|---------------------|---------|---------------|----------------------|---------|---------------|
|              | Recepción          |         | Precios       | Recepción          |         | Precios       | Recepción              |         | Precios       | Recepción          |         | Precios       | Recepción           |         | Precios       | Recepción            |         | Precios       |
|              | Litros             | Nominal | Real *        | Litros             | Nominal | Real *        | Litros                 | Nominal | Real *        | Litros             | Nominal | Real *        | Litros              | Nominal | Real *        | Litros               | Nominal | Real *        |
| ene          | 12.951.131         | 181,88  | 189,95        | 15.154.949         | 166,01  | 173,38        | 17.493.371             | 164,85  | 172,17        | 59.734.452         | 165,55  | 172,90        | 101.374.151         | 166,49  | 173,89        | 206.708.054          | 167,01  | 174,43        |
| feb          | 11.398.147         | 183,17  | 190,77        | 13.937.987         | 168,34  | 175,32        | 14.723.939             | 172,57  | 179,72        | 49.856.278         | 169,71  | 176,75        | 82.618.339          | 170,10  | 177,15        | 172.534.690          | 170,92  | 178,00        |
| mar          | 12.437.825         | 201,22  | 209,11        | 14.822.348         | 185,18  | 192,44        | 15.145.989             | 185,33  | 192,60        | 51.145.524         | 186,40  | 193,71        | 83.965.873          | 188,20  | 195,59        | 177.517.559          | 188,10  | 195,48        |
| abr          | 11.624.059         | 207,01  | 213,50        | 13.888.908         | 188,92  | 194,83        | 14.423.812             | 193,97  | 200,04        | 47.399.043         | 191,69  | 197,69        | 76.240.544          | 192,06  | 198,08        | 163.576.366          | 192,92  | 198,96        |
| may          | 11.942.992         | 209,48  | 215,36        | 13.941.797         | 195,70  | 201,19        | 13.381.549             | 194,91  | 200,38        | 45.201.347         | 197,08  | 202,61        | 69.972.935          | 195,02  | 200,49        | 154.440.620          | 196,79  | 202,31        |
| jun          | 11.438.315         | 209,90  | 214,92        | 13.666.061         | 198,82  | 203,58        | 11.884.708             | 192,42  | 197,02        | 40.149.731         | 193,96  | 198,60        | 57.827.703          | 191,81  | 196,40        | 134.966.518          | 194,75  | 199,40        |
| jul          | 11.656.017         | 209,27  | 213,91        | 14.533.453         | 197,53  | 201,91        | 11.505.812             | 190,91  | 195,14        | 38.592.296         | 193,04  | 197,32        | 54.612.335          | 189,43  | 193,63        | 130.899.913          | 193,29  | 197,57        |
| ago          | 11.762.924         | 211,00  | 215,41        | 14.159.259         | 200,66  | 204,85        | 12.382.316             | 189,68  | 193,64        | 41.901.688         | 191,83  | 195,83        | 61.527.770          | 188,88  | 192,82        | 141.733.957          | 192,83  | 196,86        |
| sep          | 11.677.049         | 210,10  | 214,14        | 14.213.408         | 201,01  | 204,87        | 14.908.876             | 187,23  | 190,83        | 48.669.574         | 186,71  | 190,30        | 75.501.583          | 185,45  | 189,02        | 164.970.490          | 189,07  | 192,70        |
| oct          | 12.405.703         | 210,25  | 213,24        | 15.201.727         | 200,52  | 203,37        | 18.861.484             | 186,03  | 188,67        | 61.630.795         | 184,00  | 186,62        | 101.312.779         | 186,72  | 189,38        | 209.412.488          | 188,26  | 190,93        |
| nov          | 12.400.642         | 211,68  | 213,65        | 14.818.441         | 197,13  | 198,97        | 19.919.292             | 184,95  | 186,67        | 65.555.288         | 181,89  | 183,59        | 111.338.737         | 186,47  | 188,21        | 224.032.400          | 187,10  | 188,84        |
| dic          | 12.648.397         | 209,09  | 210,37        | 14.977.184         | 193,81  | 195,00        | 19.744.786             | 183,26  | 184,38        | 65.466.388         | 179,58  | 180,68        | 110.108.728         | 184,03  | 185,16        | 222.945.483          | 184,74  | 185,87        |
| <b>Total</b> | <b>144.343.201</b> |         | <b>209,44</b> | <b>173.315.522</b> |         | <b>195,74</b> | <b>184.375.934</b>     |         | <b>189,23</b> | <b>615.302.404</b> |         | <b>188,52</b> | <b>986.401.477</b>  |         | <b>188,98</b> | <b>2.103.738.538</b> |         | <b>190,83</b> |

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

\* Corresponde a la nueva información que incluye a las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

\* Expresado en \$ de enero 2012

Nota: los precios de pago por leche a productor son los promedios ponderados informados por las plantas y corresponden al precio base más las asignaciones por volumen, calidad, y otros que determina cada una de ellas. Esta es sólo una serie de precios de naturaleza referencial.

**Cuadro 11 B**  
**Recepción de leche en plantas por regiones y precios promedios ponderados ( \$/litro sin/iva )**  
 Año 2011

| Meses        | Metropolitana      |         |               | Región del Bío Bío |         |               | Región de La Araucanía |         |               | Región de Los Ríos |         |               | Región de Los Lagos |         |               | País                 |         |               |
|--------------|--------------------|---------|---------------|--------------------|---------|---------------|------------------------|---------|---------------|--------------------|---------|---------------|---------------------|---------|---------------|----------------------|---------|---------------|
|              | Recepción          |         | Precios       | Recepción          |         | Precios       | Recepción              |         | Precios       | Recepción          |         | Precios       | Recepción           |         | Precios       | Recepción            |         | Precios       |
|              | Litros             | Nominal | Real *        | Litros             | Nominal | Real *        | Litros                 | Nominal | Real *        | Litros             | Nominal | Real *        | Litros              | Nominal | Real *        | Litros               | Nominal | Real *        |
| ene          | 12.951.131         | 181,88  | 189,95        | 15.154.949         | 166,01  | 173,38        | 17.493.371             | 164,85  | 172,17        | 51.485.770         | 166,30  | 173,69        | 96.805.428          | 166,10  | 173,47        | 193.890.649          | 167,09  | 174,51        |
| feb          | 11.398.147         | 183,17  | 190,77        | 13.937.987         | 168,34  | 175,32        | 14.723.939             | 172,57  | 179,72        | 42.596.827         | 171,11  | 178,21        | 78.562.723          | 169,46  | 176,49        | 161.219.623          | 171,05  | 178,15        |
| mar          | 12.437.825         | 201,22  | 209,11        | 14.822.348         | 185,18  | 192,44        | 15.145.989             | 185,33  | 192,60        | 43.811.003         | 187,76  | 195,13        | 79.492.582          | 187,61  | 194,97        | 165.709.747          | 188,24  | 195,63        |
| abr          | 11.624.059         | 207,01  | 213,50        | 13.888.908         | 188,92  | 194,83        | 14.423.812             | 193,97  | 200,04        | 41.363.100         | 192,80  | 198,84        | 72.037.210          | 191,16  | 197,15        | 153.337.089          | 192,86  | 198,90        |
| may          | 11.942.992         | 209,48  | 215,36        | 13.941.797         | 195,70  | 201,19        | 13.381.549             | 194,91  | 200,38        | 39.990.026         | 198,62  | 204,20        | 66.102.230          | 194,47  | 199,93        | 145.358.594          | 197,01  | 202,53        |
| jun          | 11.438.315         | 209,90  | 214,92        | 13.666.061         | 198,82  | 203,58        | 11.884.708             | 192,42  | 197,02        | 35.307.838         | 195,53  | 200,21        | 54.686.544          | 191,51  | 196,09        | 126.983.466          | 195,16  | 199,82        |
| jul          | 11.656.017         | 209,27  | 213,91        | 14.533.453         | 197,53  | 201,91        | 11.505.812             | 190,91  | 195,14        | 34.087.694         | 193,71  | 198,00        | 51.504.599          | 189,32  | 193,52        | 123.287.575          | 193,54  | 197,83        |
| ago          | 11.762.924         | 211,00  | 215,41        | 14.159.259         | 200,66  | 204,85        | 12.382.316             | 189,68  | 193,64        | 37.171.086         | 192,85  | 196,88        | 57.961.424          | 188,79  | 192,73        | 133.437.009          | 193,22  | 197,26        |
| sep          | 11.677.049         | 210,10  | 214,14        | 14.213.408         | 201,01  | 204,87        | 14.908.876             | 187,23  | 190,83        | 43.632.989         | 187,11  | 190,71        | 71.051.773          | 185,32  | 188,89        | 155.484.095          | 189,30  | 192,94        |
| oct          | 12.405.703         | 210,25  | 213,24        | 15.201.727         | 200,52  | 203,37        | 18.861.484             | 186,03  | 188,67        | 55.150.848         | 184,37  | 186,99        | 95.332.446          | 185,89  | 188,54        | 196.952.208          | 188,14  | 190,82        |
| nov          | 12.400.642         | 211,68  | 213,65        | 14.818.441         | 197,13  | 198,97        | 19.919.292             | 184,95  | 186,67        | 58.247.580         | 181,82  | 183,52        | 105.050.274         | 186,31  | 188,05        | 210.436.229          | 187,20  | 188,94        |
| dic          | 12.648.397         | 209,09  | 210,37        | 14.977.184         | 193,81  | 195,00        | 19.744.786             | 183,26  | 184,38        | 57.634.527         | 179,83  | 180,93        | 103.864.453         | 183,91  | 185,04        | 208.869.347          | 184,96  | 186,09        |
| <b>Total</b> | <b>144.343.201</b> |         | <b>209,44</b> | <b>173.315.522</b> |         | <b>195,74</b> | <b>184.375.934</b>     |         | <b>189,23</b> | <b>540.479.288</b> |         | <b>189,39</b> | <b>932.451.686</b>  |         | <b>188,54</b> | <b>1.974.965.631</b> |         | <b>191,00</b> |

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

\* Expresado en \$ de enero 2012

Nota: los precios de pago por leche a productor son los promedios ponderados informados por las plantas y corresponden al precio base más las asignaciones por volumen, calidad, y otros que determina cada una de ellas. Esta es sólo una serie de precios de naturaleza referencial.

**Cuadro 12 A\***  
**Resumen nacional de recepción de leche y elaboración de productos lácteos en plantas lecheras - 2011**

| Código | Región | Nombre de la planta | Recepción     | Elaboración  | Leche      | Quesillos | Quesos     | Yogur       | Crema      | Mantequilla | Suero      | Leche      | Manjar     | Leche      |
|--------|--------|---------------------|---------------|--------------|------------|-----------|------------|-------------|------------|-------------|------------|------------|------------|------------|
|        |        |                     | leche fluida  | leche fluida | en polvo   |           |            |             |            |             | en polvo   | condensada |            | cultivada  |
|        |        |                     | Litros        | Litros       | Kilos      | Kilos     | Kilos      | Litros      | Kilos      | Kilos       | Kilos      | Kilos      | Kilos      | Litros     |
| 8      | RM.    | SOPROLE             | 119.671.665   | 123.533.150  |            | 2.661.950 |            | 70.757.730  | 5.576.352  |             |            |            | 3.677.740  | 8.159.650  |
| 9      | RM.    | NESTLE              |               |              |            |           |            | 42.320.643  | 124.942    |             |            |            |            |            |
| 10     | RM.    | WATT'S              |               | 38.360.376   |            |           |            | 14.280.934  | 3.641.262  |             |            |            |            | 1.238.160  |
| 16     | RM.    | QUILLAYES           | 24.671.536    |              |            | 3.345.686 | 485.788    | 3.999.949   | 256.143    |             |            |            |            |            |
| 20     | VIII   | DANONE              | 53.365.121    | 21.935.310   |            |           |            | 30.029.921  | 2.095.494  |             |            |            |            | 1.727.702  |
| 22     | VIII   | NESTLE              | 68.513.184    |              |            |           |            |             | 606.090    | 2.891.575   |            | 34.578.871 | 9.859.346  |            |
| 23     | VIII   | SOPROLE             | 51.437.217    |              |            |           | 1.622.600  |             |            | 257.485     |            |            |            |            |
| 24     | IX     | QUILLAYES           | 35.819.916    |              | 957.575    |           | 2.675.610  |             |            |             | 1.421.361  |            |            |            |
| 27     | IX     | SOPROLE             | 23.976.994    |              |            |           |            |             |            |             |            |            |            |            |
| 28     | IX     | SURLAT              | 30.369.266    | 526.359      | 47.745     |           | 3.540.933  |             |            |             | 1.360.777  |            | 110.456    |            |
| 29     | IX     | SURLAT              | 94.209.758    | 83.653.489   | 2.459.415  |           |            | 11.165.538  | 3.014.156  | 1.446.328   |            |            |            |            |
| 31     | XIV    | COLUN               | 457.852.083   | 101.157.437  | 10.191.750 | 3.127.236 | 22.621.248 | 49.364.179  | 5.179.606  | 6.183.393   | 10.539.875 |            | 8.111.536  |            |
| 32     | XIV    | SOPROLE             | 64.838.310    |              |            |           |            | 14.082.268  |            |             | 3.832.975  |            |            |            |
| 34     | XIV    | WATT'S              |               |              |            |           |            |             |            |             |            |            |            |            |
| 35     | X      | SOPROLE             | 193.421.394   |              | 14.361.885 |           |            |             |            | 5.151.464   |            |            |            |            |
| 39     | X      | NESTLE              | 169.767.550   |              | 20.522.900 |           |            |             | 2.311.421  |             |            |            |            |            |
| 41     | X      | WATT'S              | 256.679.840   |              | 16.496.207 |           | 13.456.374 |             | 49.682     | 2.965.700   | 5.778.134  |            | 3.753.882  |            |
| 46     | X      | NESTLE              | 181.086.083   |              | 17.615.720 |           |            |             | 8.498.021  |             |            |            |            |            |
| 47     | X      | CHILOLAC            | 11.765.286    |              |            |           | 1.149.823  | 89.992      |            | 89.429      |            |            | 2.450      |            |
| 49     | X      | PTO. VARAS          | 25.550.699    |              | 1.019.707  |           | 2.166.651  | 54.507      |            | 259.393     | 530.611    |            | 67.501     |            |
| 51     | XIV    | QUILLAYES           | 17.788.895    |              |            |           | 1.600.130  |             |            | 126.557     |            |            |            |            |
| 53     | X      | MULPULMO            | 94.180.834    |              | 9.026.600  |           | 3.277.767  |             |            | 921.094     | 2.950.925  |            |            |            |
| 54     | XIV    | LACTEOS VALDIVIA    | 39.722.538    |              | 102.150    |           | 4.661.804  |             |            |             | 375.030    |            |            |            |
| 55     | XIV    | LACTEOS DEL SUR     | 35.100.578    |              | 10.795     |           | 3.015.785  |             |            | 217.857     |            |            |            |            |
| 56     | X      | VALLE VERDE         | 53.949.791    |              |            |           | 6.262.803  |             |            | 531.065     |            |            |            |            |
| Total  |        |                     | 2.103.738.538 | 369.166.121  | 92.812.449 | 9.134.872 | 80.619.584 | 222.063.393 | 31.353.169 | 21.041.340  | 26.789.688 | 34.578.871 | 25.582.911 | 11.125.512 |

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

\* Corresponde a la nueva información que incluye a las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.



**Cuadro 12 B\***  
**Resumen nacional de recepción de leche y elaboración de productos lácteos en plantas lecheras - 2011**

| Código | Región | Nombre de la planta | Recepción     | Elaboración  | Leche      | Quesillos | Quesos     | Yogur       | Crema      | Mantequilla | Suero      | Leche condensada | Manjar     | Leche cultivada |
|--------|--------|---------------------|---------------|--------------|------------|-----------|------------|-------------|------------|-------------|------------|------------------|------------|-----------------|
|        |        |                     | leche fluida  | leche fluida | en polvo   |           |            |             |            |             | en polvo   |                  |            |                 |
|        |        |                     | Litros        | Litros       | Kilos      | Kilos     | Kilos      | Litros      | Kilos      | Kilos       | Kilos      | Kilos            | Kilos      | Litros          |
| 8      | RM.    | SOPROLE             | 119.671.665   | 123.533.150  |            | 2.661.950 |            | 70.757.730  | 5.576.352  |             |            |                  | 3.677.740  | 8.159.650       |
| 9      | RM.    | NESTLE              |               |              |            |           |            | 42.320.643  | 124.942    |             |            |                  |            |                 |
| 10     | RM.    | WATT'S              |               | 38.360.376   |            |           |            | 14.280.934  | 3.641.262  |             |            |                  |            | 1.238.160       |
| 16     | RM.    | QUILLAYES           | 24.671.536    |              |            | 3.345.686 | 485.788    | 3.999.949   | 256.143    |             |            |                  |            |                 |
| 20     | VIII   | DANONE              | 53.365.121    | 21.935.310   |            |           |            | 30.029.921  | 2.095.494  |             |            |                  |            | 1.727.702       |
| 22     | VIII   | NESTLE              | 68.513.184    |              |            |           |            |             | 606.090    | 2.891.575   |            | 34.578.871       | 9.859.346  |                 |
| 23     | VIII   | SOPROLE             | 51.437.217    |              |            |           | 1.622.600  |             |            | 257.485     |            |                  |            |                 |
| 24     | IX     | QUILLAYES           | 35.819.916    |              | 957.575    |           | 2.675.610  |             |            |             | 1.421.361  |                  |            |                 |
| 27     | IX     | SOPROLE             | 23.976.994    |              |            |           |            |             |            |             |            |                  |            |                 |
| 28     | IX     | SURLAT              | 30.369.266    | 526359       | 47.745     |           | 3.540.933  |             |            |             | 1.360.777  |                  | 110.456    |                 |
| 29     | IX     | SURLAT              | 94.209.758    | 83.653.489   | 2.459.415  |           |            | 11.165.538  | 3.014.156  | 1.446.328   |            |                  |            |                 |
| 31     | XIV    | COLUN               | 457.852.083   | 101.157.437  | 10.191.750 | 3.127.236 | 22.621.248 | 49.364.179  | 5.179.606  | 6.183.393   | 10.539.875 |                  | 8.111.536  |                 |
| 32     | XIV    | SOPROLE             | 64.838.310    |              |            |           | 14.082.268 |             |            |             | 3.832.975  |                  |            |                 |
| 34     | XIV    | WATT'S              |               |              |            |           |            |             |            |             |            |                  |            |                 |
| 35     | X      | SOPROLE             | 193.421.394   |              | 14.361.885 |           |            |             |            | 5.151.464   |            |                  |            |                 |
| 39     | X      | NESTLE              | 169.767.550   |              | 20.522.900 |           |            |             | 2.311.421  |             |            |                  |            |                 |
| 41     | X      | WATT'S              | 256.679.840   |              | 16.496.207 |           | 13.456.374 |             | 49.682     | 2.965.700   | 5.778.134  |                  | 3.753.882  |                 |
| 46     | X      | NESTLE              | 181.086.083   |              | 17.615.720 |           |            |             | 8.498.021  |             |            |                  |            |                 |
| 47     | X      | CHILOLAC            | 11.765.286    |              |            |           | 1.149.823  | 89.992      |            | 89.429      |            |                  | 2450       |                 |
| 49     | X      | PTO. VARAS          | 25.550.699    |              | 1.019.707  |           | 2.166.651  | 54.507      |            | 259.393     | 530.611    |                  | 67501      |                 |
| 51     | XIV    | QUILLAYES           | 17.788.895    |              |            |           | 1.600.130  |             |            | 126.557     |            |                  |            |                 |
| 53     | X      | MULPULMO            | 94.180.834    |              | 9.026.600  |           | 3.277.767  |             |            | 921.094     | 2.950.925  |                  |            |                 |
| Total  |        |                     | 1.974.965.631 | 369.166.121  | 92.699.504 | 9.134.872 | 66.679.192 | 222.063.393 | 31.353.169 | 20.292.418  | 26.414.658 | 34.578.871       | 25.582.911 | 11.125.512      |

\* Información comparable entre los años, que no incluye las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 13 A\***  
**Recepción de leche fluida - litros - año 2011**

| N° | Planta               | Ene                | Feb                | Mar                | Abr                | May                | Jun                | Jul                | Ago                | Sep                | Oct                | Nov                | Dic                | Total                |
|----|----------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|----------------------|
| 8  | SOPROLE              | 10.966.519         | 9.649.506          | 10.293.889         | 9.729.027          | 9.914.823          | 9.453.398          | 9.714.024          | 9.669.234          | 9.667.229          | 10.227.000         | 10.041.417         | 10.345.599         | 119.671.665          |
| 16 | QUILLAYES            | 1.984.612          | 1.748.641          | 2.143.936          | 1.895.032          | 2.028.169          | 1.984.917          | 1.941.993          | 2.093.690          | 2.009.820          | 2.178.703          | 2.359.225          | 2.302.798          | 24.671.536           |
| 20 | DANONE CHILE S.A.    | 4.755.987          | 4.834.882          | 5.061.339          | 4.325.526          | 4.007.565          | 3.901.764          | 4.291.809          | 4.525.605          | 4.642.727          | 5.047.844          | 4.101.286          | 3.868.787          | 53.365.121           |
| 22 | NESTLE               | 5.938.846          | 5.208.524          | 5.499.557          | 5.105.073          | 5.150.649          | 5.075.575          | 5.130.138          | 5.977.280          | 5.815.455          | 6.330.199          | 6.623.946          | 6.657.942          | 68.513.184           |
| 23 | SOPROLE              | 4.460.116          | 3.894.581          | 4.261.452          | 4.458.309          | 4.783.583          | 4.688.722          | 5.111.506          | 3.656.374          | 3.755.226          | 3.823.684          | 4.093.209          | 4.450.455          | 51.437.217           |
| 24 | QUILLAYES            | 3.085.607          | 2.969.641          | 2.956.054          | 2.729.095          | 2.491.105          | 2.284.982          | 2.686.704          | 2.576.747          | 2.933.295          | 3.554.957          | 3.673.769          | 3.877.960          | 35.819.916           |
| 27 | SOPROLE              | 2.860.990          | 2.328.222          | 2.319.544          | 2.054.034          | 1.902.041          | 1.788.723          | 1.282.939          | 1.302.404          | 1.588.084          | 2.085.215          | 2.215.117          | 2.249.681          | 23.976.994           |
| 28 | SURLAT               | 3.037.283          | 3.443.926          | 3.131.574          | 2.524.766          | 2.309.655          | 1.665.732          | 796.166            | 724.750            | 2.570.363          | 3.409.287          | 4.017.424          | 2.738.340          | 30.369.266           |
| 29 | SURLAT               | 8.509.491          | 5.982.150          | 6.738.817          | 7.115.917          | 6.678.748          | 6.145.271          | 6.740.003          | 7.778.415          | 7.817.134          | 9.812.025          | 10.012.982         | 10.878.805         | 94.209.758           |
| 31 | COLUN                | 43.891.109         | 36.314.499         | 37.460.054         | 35.426.857         | 34.396.240         | 30.831.086         | 29.844.296         | 31.681.424         | 36.152.400         | 45.604.186         | 48.361.988         | 47.887.944         | 457.852.083          |
| 32 | SOPROLE              | 6.173.122          | 5.070.097          | 5.009.722          | 4.565.903          | 4.198.036          | 3.233.437          | 3.052.868          | 4.131.156          | 5.833.899          | 7.717.207          | 8.015.798          | 7.837.065          | 64.838.310           |
| 34 | WATT'S S.A.          |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                      |
| 35 | SOPROLE              | 19.031.540         | 15.178.476         | 14.979.481         | 13.014.362         | 11.552.684         | 8.491.548          | 8.183.463          | 12.012.626         | 16.733.016         | 22.593.385         | 25.654.258         | 25.996.555         | 193.421.394          |
| 39 | NESTLE               | 17.059.158         | 13.838.833         | 14.420.551         | 13.509.944         | 12.687.278         | 10.812.375         | 10.447.041         | 10.932.633         | 12.637.358         | 16.746.765         | 18.324.853         | 18.350.761         | 169.767.550          |
| 41 | WATT'S S.A.          | 25.389.049         | 20.640.679         | 21.097.901         | 19.481.527         | 18.296.559         | 15.806.123         | 15.460.485         | 17.278.849         | 20.242.290         | 26.502.343         | 28.262.520         | 28.221.515         | 256.679.840          |
| 46 | NESTLE               | 18.544.918         | 15.295.807         | 15.533.429         | 14.057.602         | 12.903.766         | 11.123.248         | 10.522.073         | 10.918.132         | 13.031.737         | 18.317.685         | 20.492.509         | 20.345.177         | 181.086.083          |
| 47 | CHILOLAC             | 1.771.036          | 1.325.908          | 947.400            | 687.277            | 460.558            | 317.555            | 282.710            | 305.109            | 549.078            | 1.251.717          | 1.816.502          | 2.050.436          | 11.765.286           |
| 49 | ALIMENTOS PTO. VARAS | 2.384.736          | 1.961.487          | 2.311.211          | 2.125.057          | 2.055.235          | 1.863.833          | 1.650.703          | 1.624.814          | 2.213.283          | 2.710.599          | 2.530.032          | 2.119.709          | 25.550.699           |
| 51 | QUILLAYES            | 1.421.539          | 1.212.231          | 1.341.227          | 1.370.340          | 1.395.750          | 1.243.315          | 1.190.530          | 1.358.506          | 1.646.690          | 1.829.455          | 1.869.794          | 1.909.518          | 17.788.895           |
| 53 | LACTEOS Mulpulmo     | 12.624.991         | 10.321.533         | 10.202.609         | 9.161.441          | 8.146.150          | 6.271.862          | 4.958.124          | 4.889.261          | 5.645.011          | 7.209.952          | 7.969.600          | 6.780.300          | 94.180.834           |
| 54 | LÁCTEOS VALDIVIA     | 3.402.288          | 3.237.647          | 3.616.373          | 3.163.031          | 2.913.467          | 2.931.859          | 2.871.992          | 3.105.222          | 3.128.675          | 3.673.898          | 3.818.402          | 3.859.684          | 39.722.538           |
| 55 | LÁCTEOS DEL SUR      | 4.846.394          | 4.021.804          | 3.718.148          | 2.872.912          | 2.297.854          | 1.910.034          | 1.632.610          | 1.625.380          | 1.907.910          | 2.806.049          | 3.489.306          | 3.972.177          | 35.100.578           |
| 56 | VALLE VERDE          | 4.568.723          | 4.055.616          | 4.473.291          | 4.203.334          | 3.870.705          | 3.141.159          | 3.107.736          | 3.566.346          | 4.449.810          | 5.980.333          | 6.288.463          | 6.244.275          | 53.949.791           |
|    | <b>Total</b>         | <b>206.708.054</b> | <b>172.534.690</b> | <b>177.517.559</b> | <b>163.576.366</b> | <b>154.440.620</b> | <b>134.966.518</b> | <b>130.899.913</b> | <b>141.733.957</b> | <b>164.970.490</b> | <b>209.412.488</b> | <b>224.032.400</b> | <b>222.945.483</b> | <b>2.103.738.538</b> |

\* Corresponde a la nueva información que incluye a las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 13 B\***  
**Recepción de leche fluida - litros - año 2011**

| N° | Planta               | Ene                | Feb                | Mar                | Abr                | May                | Jun                | Jul                | Ago                | Sep                | Oct                | Nov                | Dic                | Total                |
|----|----------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|----------------------|
| 8  | SOPROLE              | 10.966.519         | 9.649.506          | 10.293.889         | 9.729.027          | 9.914.823          | 9.453.398          | 9.714.024          | 9.669.234          | 9.667.229          | 10.227.000         | 10.041.417         | 10.345.599         | 119.671.665          |
| 16 | QUILLAYES            | 1.984.612          | 1.748.641          | 2.143.936          | 1.895.032          | 2.028.169          | 1.984.917          | 1.941.993          | 2.093.690          | 2.009.820          | 2.178.703          | 2.359.225          | 2.302.798          | 24.671.536           |
| 20 | DANONE CHILE S.A.    | 4.755.987          | 4.834.882          | 5.061.339          | 4.325.526          | 4.007.565          | 3.901.764          | 4.291.809          | 4.525.605          | 4.642.727          | 5.047.844          | 4.101.286          | 3.868.787          | 53.365.121           |
| 22 | NESTLE               | 5.938.846          | 5.208.524          | 5.499.557          | 5.105.073          | 5.150.649          | 5.075.575          | 5.130.138          | 5.977.280          | 5.815.455          | 6.330.199          | 6.623.946          | 6.657.942          | 68.513.184           |
| 23 | SOPROLE              | 4.460.116          | 3.894.581          | 4.261.452          | 4.458.309          | 4.783.583          | 4.688.722          | 5.111.506          | 3.656.374          | 3.755.226          | 3.823.684          | 4.093.209          | 4.450.455          | 51.437.217           |
| 24 | QUILLAYES            | 3.085.607          | 2.969.641          | 2.956.054          | 2.729.095          | 2.491.105          | 2.284.982          | 2.686.704          | 2.576.747          | 2.933.295          | 3.554.957          | 3.673.769          | 3.877.960          | 35.819.916           |
| 27 | SOPROLE              | 2.860.990          | 2.328.222          | 2.319.544          | 2.054.034          | 1.902.041          | 1.788.723          | 1.282.939          | 1.302.404          | 1.588.084          | 2.085.215          | 2.215.117          | 2.249.681          | 23.976.994           |
| 28 | SURLAT               | 3.037.283          | 3.443.926          | 3.131.574          | 2.524.766          | 2.309.655          | 1.665.732          | 796.166            | 724.750            | 2.570.363          | 3.409.287          | 4.017.424          | 2.738.340          | 30.369.266           |
| 29 | SURLAT               | 8.509.491          | 5.982.150          | 6.738.817          | 7.115.917          | 6.678.748          | 6.145.271          | 6.740.003          | 7.778.415          | 7.817.134          | 9.812.025          | 10.012.982         | 10.878.805         | 94.209.758           |
| 31 | COLUN                | 43.891.109         | 36.314.499         | 37.460.054         | 35.426.857         | 34.396.240         | 30.831.086         | 29.844.296         | 31.681.424         | 36.152.400         | 45.604.186         | 48.361.988         | 47.887.944         | 457.852.083          |
| 32 | SOPROLE              | 6.173.122          | 5.070.097          | 5.009.722          | 4.565.903          | 4.198.036          | 3.233.437          | 3.052.868          | 4.131.156          | 5.833.899          | 7.717.207          | 8.015.798          | 7.837.065          | 64.838.310           |
| 34 | WATT'S S.A.          |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                      |
| 35 | SOPROLE              | 19.031.540         | 15.178.476         | 14.979.481         | 13.014.362         | 11.552.684         | 8.491.548          | 8.183.463          | 12.012.626         | 16.733.016         | 22.593.385         | 25.654.258         | 25.996.555         | 193.421.394          |
| 39 | NESTLE               | 17.059.158         | 13.838.833         | 14.420.551         | 13.509.944         | 12.687.278         | 10.812.375         | 10.447.041         | 10.932.633         | 12.637.358         | 16.746.765         | 18.324.853         | 18.350.761         | 169.767.550          |
| 41 | WATT'S S.A.          | 25.389.049         | 20.640.679         | 21.097.901         | 19.481.527         | 18.296.559         | 15.806.123         | 15.460.485         | 17.278.849         | 20.242.290         | 26.502.343         | 28.262.520         | 28.221.515         | 256.679.840          |
| 46 | NESTLE               | 18.544.918         | 15.295.807         | 15.533.429         | 14.057.602         | 12.903.766         | 11.123.248         | 10.522.073         | 10.918.132         | 13.031.737         | 18.317.685         | 20.492.509         | 20.345.177         | 181.086.083          |
| 47 | CHILOLAC             | 1.771.036          | 1.325.908          | 947.400            | 687.277            | 460.558            | 317.555            | 282.710            | 305.109            | 549.078            | 1.251.717          | 1.816.502          | 2.050.436          | 11.765.286           |
| 49 | ALIMENTOS PTO. VARAS | 2.384.736          | 1.961.487          | 2.311.211          | 2.125.057          | 2.055.235          | 1.863.833          | 1.650.703          | 1.624.814          | 2.213.283          | 2.710.599          | 2.530.032          | 2.119.709          | 25.550.699           |
| 51 | QUILLAYES            | 1.421.539          | 1.212.231          | 1.341.227          | 1.370.340          | 1.395.750          | 1.243.315          | 1.190.530          | 1.358.506          | 1.646.690          | 1.829.455          | 1.869.794          | 1.909.518          | 17.788.895           |
| 53 | LACTEOS Mulpulmo     | 12.624.991         | 10.321.533         | 10.202.609         | 9.161.441          | 8.146.150          | 6.271.862          | 4.958.124          | 4.889.261          | 5.645.011          | 7.209.952          | 7.969.600          | 6.780.300          | 94.180.834           |
|    | <b>Total</b>         | <b>193.890.649</b> | <b>161.219.623</b> | <b>165.709.747</b> | <b>153.337.089</b> | <b>145.358.594</b> | <b>126.983.466</b> | <b>123.287.575</b> | <b>133.437.009</b> | <b>155.484.095</b> | <b>196.952.208</b> | <b>210.436.229</b> | <b>208.869.347</b> | <b>1.974.965.631</b> |

\* Información comparable entre los años, que no incluye las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 14**  
**Elaboración de leche fluida - litros - año 2011**

| N° | Plantas              | Ene               | Feb               | Mar               | Abr               | May               | Jun               | Jul               | Ago               | Sep               | Oct               | Nov               | Dic               | Total              |
|----|----------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| 8  | SOPROLE              | 9.644.030         | 10.773.760        | 11.820.340        | 11.353.820        | 10.047.180        | 10.664.800        | 10.561.690        | 9.802.430         | 10.853.190        | 9.699.170         | 9.193.380         | 9.119.360         | 123.533.150        |
| 10 | WATT'S S.A.          | 3.507.738         | 3.182.400         | 4.091.268         | 3.537.588         | 3.219.168         | 3.385.236         | 3.216.318         | 3.395.088         | 3.156.786         | 2.025.234         | 3.094.320         | 2.549.232         | 38.360.376         |
| 20 | DANONE CHILE S.A.    | 1.988.676         | 1.812.282         | 2.100.462         | 1.860.960         | 1.696.074         | 1.764.390         | 1.855.644         | 1.973.298         | 1.775.682         | 1.638.750         | 1.919.298         | 1.549.794         | 21.935.310         |
| 23 | SOPROLE              |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
| 28 | SURLAT               | 526.359           |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   | 526.359            |
| 29 | SURLAT               | 5.534.270         | 4.795.740         | 6.358.122         | 6.243.546         | 6.768.379         | 7.657.447         | 6.691.722         | 8.628.564         | 8.233.663         | 8.339.664         | 7.290.230         | 7.112.142         | 83.653.489         |
| 31 | COLUN                | 6.871.668         | 7.233.767         | 8.997.024         | 8.346.158         | 9.045.219         | 7.527.002         | 9.581.459         | 7.778.268         | 8.728.892         | 9.147.989         | 9.235.653         | 8.664.338         | 101.157.437        |
| 46 | NESTLE               |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
| 47 | CHILOLAC             |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
| 49 | ALIMENTOS PTO. VARAS |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|    | <b>Total</b>         | <b>28.072.741</b> | <b>27.797.949</b> | <b>33.367.216</b> | <b>31.342.072</b> | <b>30.776.020</b> | <b>30.998.875</b> | <b>31.906.833</b> | <b>31.577.648</b> | <b>32.748.213</b> | <b>30.850.807</b> | <b>30.732.881</b> | <b>28.994.866</b> | <b>369.166.121</b> |

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 15**  
**Elaboración de leche pasteurizada 3% m.g. - litros - año 2011**

| N° | Plantas              | Ene            | Feb            | Mar            | Abr            | May           | Jun            | Jul            | Ago            | Sep            | Oct            | Nov            | Dic           | Total            |
|----|----------------------|----------------|----------------|----------------|----------------|---------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------|------------------|
| 8  | SOPROLE              | 127.630        | 153.820        | 122.430        | 154.640        | 54.200        | 163.140        | 162.550        | 100.240        | 129.760        | 104.000        | 66.400         | 37.170        | 1.375.980        |
| 20 | DANONE CHILE S.A.    |                |                |                |                |               |                |                |                |                |                |                |               |                  |
| 23 | SOPROLE              |                |                |                |                |               |                |                |                |                |                |                |               |                  |
| 29 | SURLAT               |                |                |                |                |               |                | 8.187          |                |                | 46.920         | 35.336         | 37.056        | 127.499          |
| 31 | COLUN                |                |                |                |                |               |                |                |                |                |                |                |               |                  |
| 49 | ALIMENTOS PTO. VARAS |                |                |                |                |               |                |                |                |                |                |                |               |                  |
|    | <b>Total</b>         | <b>127.630</b> | <b>153.820</b> | <b>122.430</b> | <b>154.640</b> | <b>54.200</b> | <b>163.140</b> | <b>170.737</b> | <b>100.240</b> | <b>129.760</b> | <b>150.920</b> | <b>101.736</b> | <b>74.226</b> | <b>1.503.479</b> |

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 16**  
**Elaboración de leche pasteurizada 2,5% m.g. - litros - año 2011**

| N° | Plantas              | Ene            | Feb            | Mar            | Abr            | May            | Jun            | Jul            | Ago            | Sep            | Oct            | Nov            | Dic            | Total            |
|----|----------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------|
| 8  | SOPROLE              | 561.860        | 537.760        | 636.920        | 631.050        | 583.060        | 728.890        | 593.120        | 496.450        | 582.800        | 457.200        | 383.230        | 271.750        | 6.464.090        |
| 20 | DANONE CHILE S.A.    |                |                |                |                |                |                |                |                |                |                |                |                |                  |
| 23 | SOPROLE              |                |                |                |                |                |                |                |                |                |                |                |                |                  |
| 29 | SURLAT               |                |                |                |                |                |                | 10.829         |                |                |                |                |                | 10.829           |
| 31 | COLUN                |                |                |                |                |                |                |                |                |                |                |                |                |                  |
| 47 | CHILOLAC             |                |                |                |                |                |                |                |                |                |                |                |                |                  |
| 49 | ALIMENTOS PTO. VARAS |                |                |                |                |                |                |                |                |                |                |                |                |                  |
|    | <b>Total</b>         | <b>561.860</b> | <b>537.760</b> | <b>636.920</b> | <b>631.050</b> | <b>583.060</b> | <b>728.890</b> | <b>603.949</b> | <b>496.450</b> | <b>582.800</b> | <b>457.200</b> | <b>383.230</b> | <b>271.750</b> | <b>6.474.919</b> |

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 17**  
**Elaboración de leche pasteurizada descremada - litros - año 2011**

| N° | Plantas              | Ene | Feb | Mar | Abr | May           | Jun            | Jul           | Ago           | Sep            | Oct | Nov | Dic           | Total          |
|----|----------------------|-----|-----|-----|-----|---------------|----------------|---------------|---------------|----------------|-----|-----|---------------|----------------|
| 29 | SURLAT               |     |     |     |     | 21.271        | 168.349        | 82.846        | 91.568        | 133.489        |     |     | 27.798        | 525.321        |
| 49 | ALIMENTOS PTO. VARAS |     |     |     |     |               |                |               |               |                |     |     |               |                |
|    | <b>Total</b>         |     |     |     |     | <b>21.271</b> | <b>168.349</b> | <b>82.846</b> | <b>91.568</b> | <b>133.489</b> |     |     | <b>27.798</b> | <b>525.321</b> |

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 18**  
**Elaboración de leche esterilizada con sabor - litros - año 2011**

| N° | Plantas      | Ene              | Feb              | Mar              | Abr              | May               | Jun              | Jul              | Ago              | Sep              | Oct              | Nov              | Dic              | Total             |
|----|--------------|------------------|------------------|------------------|------------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|
| 8  | SOPROLE      | 4.012.380        | 4.321.510        | 4.387.380        | 4.057.990        | 4.171.630         | 4.086.150        | 4.344.280        | 2.484.890        | 3.366.390        | 3.024.240        | 3.623.120        | 3.818.590        | 45.698.550        |
| 23 | SOPROLE      |                  |                  |                  |                  |                   |                  |                  |                  |                  |                  |                  |                  |                   |
| 28 | SURLAT       |                  |                  |                  |                  |                   |                  |                  |                  |                  |                  |                  |                  |                   |
| 29 | SURLAT       | 782.052          | 1.225.632        | 2.341.872        | 1.966.104        | 1.490.292         | 2.016.504        | 583.740          | 1.935.184        | 1.651.392        | 1.968.708        | 2.039.472        | 1.326.600        | 19.327.552        |
| 31 | COLUN        | 1.541.911        | 2.230.535        | 2.929.908        | 2.185.015        | 4.437.586         | 2.185.483        | 1.950.499        | 1.915.596        | 1.756.911        | 2.252.105        | 2.105.635        | 2.055.936        | 27.547.120        |
| 46 | NESTLE       |                  |                  |                  |                  |                   |                  |                  |                  |                  |                  |                  |                  |                   |
|    | <b>Total</b> | <b>6.336.343</b> | <b>7.777.677</b> | <b>9.659.160</b> | <b>8.209.109</b> | <b>10.099.508</b> | <b>8.288.137</b> | <b>6.878.519</b> | <b>6.335.670</b> | <b>6.774.693</b> | <b>7.245.053</b> | <b>7.768.227</b> | <b>7.201.126</b> | <b>92.573.222</b> |

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 19**  
**Elaboración de leche esterilizada descremada - litros - año 2011**

| N° | Plantas              | Ene              | Feb              | Mar              | Abr              | May              | Jun              | Jul              | Ago              | Sep              | Oct              | Nov              | Dic              | Total             |
|----|----------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|
| 8  | SOPROLE              | 1.634.040        | 1.636.970        | 1.736.880        | 1.563.760        | 1.354.310        | 1.835.700        | 1.796.760        | 1.574.480        | 2.182.810        | 1.707.830        | 2.038.200        | 1.702.750        | 20.764.490        |
| 28 | SURLAT               | 526.359          |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  | 526.359           |
| 29 | SURLAT               | 1.703.594        | 1.398.012        | 1.430.856        | 2.006.850        | 2.274.858        | 2.192.940        | 2.055.078        | 2.725.404        | 2.257.506        | 2.592.894        | 2.102.958        | 2.113.722        | 24.854.672        |
| 31 | COLUN                | 1.192.027        | 1.339.500        | 2.032.015        | 2.195.755        | 2.364.058        | 1.835.820        | 2.978.834        | 1.580.808        | 2.409.816        | 2.263.171        | 2.456.438        | 2.219.842        | 24.868.084        |
| 46 | NESTLE               |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 49 | ALIMENTOS PTO. VARAS |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
|    | <b>Total</b>         | <b>5.056.020</b> | <b>4.374.482</b> | <b>5.199.751</b> | <b>5.766.365</b> | <b>5.993.226</b> | <b>5.864.460</b> | <b>6.830.672</b> | <b>5.880.692</b> | <b>6.850.132</b> | <b>6.563.895</b> | <b>6.597.596</b> | <b>6.036.314</b> | <b>71.013.605</b> |

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 20**  
**Elaboración de leche esterilizada sin especificar - litros - año 2011**

| N° | Plantas              | Ene               | Feb               | Mar               | Abr               | May               | Jun               | Jul               | Ago               | Sep               | Oct               | Nov               | Dic               | Total              |
|----|----------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| 8  | SOPROLE              | 3.308.120         | 4.123.700         | 4.936.730         | 4.946.380         | 3.883.980         | 3.850.920         | 3.664.980         | 5.146.370         | 4.591.430         | 4.405.900         | 3.082.430         | 3.289.100         | 49.230.040         |
| 10 | WATT'S S.A.          | 3.507.738         | 3.182.400         | 4.091.268         | 3.537.588         | 3.219.168         | 3.385.236         | 3.216.318         | 3.395.088         | 3.156.786         | 2.025.234         | 3.094.320         | 2.549.232         | 38.360.376         |
| 20 | DANONE CHILE S.A.    | 1.988.676         | 1.812.282         | 2.100.462         | 1.860.960         | 1.696.074         | 1.764.390         | 1.855.644         | 1.973.298         | 1.775.682         | 1.638.750         | 1.919.298         | 1.549.794         | 21.935.310         |
| 28 | SURLAT               |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
| 29 | SURLAT               | 3.048.624         | 2.172.096         | 2.585.394         | 2.270.592         | 2.981.958         | 3.279.654         | 3.951.042         | 3.876.408         | 4.191.276         | 3.731.142         | 3.112.464         | 3.606.966         | 38.807.616         |
| 31 | COLUN                | 4.137.730         | 3.663.732         | 4.035.101         | 3.965.388         | 2.243.575         | 3.505.699         | 4.652.126         | 4.281.864         | 4.562.165         | 4.632.713         | 4.673.580         | 4.388.560         | 48.742.233         |
| 46 | NESTLE               |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
| 49 | ALIMENTOS PTO. VARAS |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
|    | <b>Total</b>         | <b>15.990.888</b> | <b>14.954.210</b> | <b>17.748.955</b> | <b>16.580.908</b> | <b>14.024.755</b> | <b>15.785.899</b> | <b>17.340.110</b> | <b>18.673.028</b> | <b>18.277.339</b> | <b>16.433.739</b> | <b>15.882.092</b> | <b>15.383.652</b> | <b>197.075.575</b> |

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 21 A\***  
**Elaboración total de leche en polvo - kilos - año 2011**

| N° | Plantas              | Ene               | Feb              | Mar              | Abr              | May              | Jun              | Jul              | Ago              | Sep              | Oct              | Nov               | Dic               | Total             |
|----|----------------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|-------------------|-------------------|
| 20 | DANONE CHILE S.A.    |                   |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |                   |                   |
| 24 | QUILLAYES            | 111.425           | 66.300           | 59.475           | 52.725           | 93.250           |                  | 44.550           |                  | 40.475           | 82.525           | 189.950           | 216.900           | 957.575           |
| 28 | SURLAT               | 47.745            |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |                   | 47.745            |
| 29 | SURLAT               | 433.800           | 276.250          | 202.025          | 183.325          | 76.175           |                  |                  | 27.000           | 69.525           | 268.825          | 425.590           | 496.900           | 2.459.415         |
| 31 | COLUN                | 1.501.375         | 880.825          | 493.950          | 397.050          | 108.300          | 198.000          | 366.675          |                  | 569.375          | 1.331.075        | 1.853.950         | 2.491.175         | 10.191.750        |
| 32 | SOPROLE              |                   |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |                   |                   |
| 34 | WATT'S S.A.          |                   |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |                   |                   |
| 35 | SOPROLE              | 1.451.075         | 811.850          | 830.675          | 853.450          | 603.500          | 26.750           | 381.075          | 574.275          | 1.166.535        | 2.095.775        | 2.828.825         | 2.738.100         | 14.361.885        |
| 39 | NESTLE               | 2.045.597         | 1.978.353        | 2.018.600        | 1.908.559        | 1.722.439        | 440.997          | 1.556.936        | 1.497.388        | 1.178.253        | 1.802.567        | 2.427.265         | 1.945.946         | 20.522.900        |
| 41 | WATT'S S.A.          | 1.618.074         | 1.237.734        | 1.274.894        | 901.340          | 891.512          | 847.412          | 1.047.490        | 981.853          | 1.306.960        | 2.038.684        | 2.055.136         | 2.295.118         | 16.496.207        |
| 46 | NESTLE               | 1.804.141         | 1.716.203        | 1.481.315        | 1.457.719        | 1.484.124        | 1.463.565        | 810.020          | 1.064.146        | 1.531.487        | 1.610.530        | 1.505.977         | 1.686.493         | 17.615.720        |
| 47 | CHILOLAC             |                   |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |                   |                   |
| 49 | ALIMENTOS PTO. VARAS | 164.630           | 177.547          | 118.520          | 55.600           | 72.750           | 38.716           | 845              | 7.875            | 13.357           | 60.887           | 146.375           | 162.605           | 1.019.707         |
| 53 | LACTEOS Mulpulmo     | 1.621.325         | 1.372.750        | 1.093.100        | 765.300          | 580.575          | 504.575          | 373.700          | 203.900          | 395.000          | 691.225          | 770.650           | 654.500           | 9.026.600         |
| 54 | LACTEOS VALDIVIA     | 13.250            | 11.600           |                  |                  | 5.675            |                  |                  |                  |                  | 7.525            | 37.600            | 26.500            | 102.150           |
| 55 | LACTEOS DEL SUR      | 10.795            |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |                   | 10.795            |
|    | <b>Total</b>         | <b>10.823.232</b> | <b>8.529.412</b> | <b>7.572.554</b> | <b>6.575.068</b> | <b>5.638.300</b> | <b>3.520.015</b> | <b>4.581.291</b> | <b>4.356.437</b> | <b>6.270.967</b> | <b>9.989.618</b> | <b>12.241.318</b> | <b>12.714.237</b> | <b>92.812.449</b> |

\* Corresponde a la nueva información que incluye a las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 21 B\***  
**Elaboración total de leche en polvo - kilos - año 2011**

| N° | Plantas              | Ene               | Feb              | Mar              | Abr              | May              | Jun              | Jul              | Ago              | Sep              | Oct              | Nov               | Dic               | Total             |
|----|----------------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|-------------------|-------------------|
| 20 | DANONE CHILE S.A.    |                   |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |                   |                   |
| 24 | QUILLAYES            | 111.425           | 66.300           | 59.475           | 52.725           | 93.250           |                  | 44.550           |                  | 40.475           | 82.525           | 189.950           | 216.900           | 957.575           |
| 28 | SURLAT               | 47.745            |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |                   | 47.745            |
| 29 | SURLAT               | 433.800           | 276.250          | 202.025          | 183.325          | 76.175           |                  |                  | 27.000           | 69.525           | 268.825          | 425.590           | 496.900           | 2.459.415         |
| 31 | COLUN                | 1.501.375         | 880.825          | 493.950          | 397.050          | 108.300          | 198.000          | 366.675          |                  | 569.375          | 1.331.075        | 1.853.950         | 2.491.175         | 10.191.750        |
| 32 | SOPROLE              |                   |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |                   |                   |
| 34 | WATT'S S.A.          |                   |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |                   |                   |
| 35 | SOPROLE              | 1.451.075         | 811.850          | 830.675          | 853.450          | 603.500          | 26.750           | 381.075          | 574.275          | 1.166.535        | 2.095.775        | 2.828.825         | 2.738.100         | 14.361.885        |
| 39 | NESTLE               | 2.045.597         | 1.978.353        | 2.018.600        | 1.908.559        | 1.722.439        | 440.997          | 1.556.936        | 1.497.388        | 1.178.253        | 1.802.567        | 2.427.265         | 1.945.946         | 20.522.900        |
| 41 | WATT'S S.A.          | 1.618.074         | 1.237.734        | 1.274.894        | 901.340          | 891.512          | 847.412          | 1.047.490        | 981.853          | 1.306.960        | 2.038.684        | 2.055.136         | 2.295.118         | 16.496.207        |
| 46 | NESTLE               | 1.804.141         | 1.716.203        | 1.481.315        | 1.457.719        | 1.484.124        | 1.463.565        | 810.020          | 1.064.146        | 1.531.487        | 1.610.530        | 1.505.977         | 1.686.493         | 17.615.720        |
| 47 | CHILOLAC             |                   |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |                   |                   |
| 49 | ALIMENTOS PTO. VARAS | 164.630           | 177.547          | 118.520          | 55.600           | 72.750           | 38.716           | 845              | 7.875            | 13.357           | 60.887           | 146.375           | 162.605           | 1.019.707         |
| 53 | LACTEOS Mulpulmo     | 1.621.325         | 1.372.750        | 1.093.100        | 765.300          | 580.575          | 504.575          | 373.700          | 203.900          | 395.000          | 691.225          | 770.650           | 654.500           | 9.026.600         |
|    | <b>Total</b>         | <b>10.799.187</b> | <b>8.517.812</b> | <b>7.572.554</b> | <b>6.575.068</b> | <b>5.632.625</b> | <b>3.520.015</b> | <b>4.581.291</b> | <b>4.356.437</b> | <b>6.270.967</b> | <b>9.982.093</b> | <b>12.203.718</b> | <b>12.687.737</b> | <b>92.699.504</b> |

\* Información comparable entre los años, que no incluye las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 22**  
**Elaboración de leche en polvo 28% m.g. - kilos - año 2011**

| N° | Plantas      | Ene              | Feb              | Mar              | Abr              | May            | Jun            | Jul            | Ago            | Sep            | Oct              | Nov              | Dic              | Total             |
|----|--------------|------------------|------------------|------------------|------------------|----------------|----------------|----------------|----------------|----------------|------------------|------------------|------------------|-------------------|
| 24 | QUILLAYES    |                  |                  |                  |                  |                |                |                |                |                |                  |                  |                  |                   |
| 39 | NESTLE       | 1.320.025        | 1.081.525        | 830.100          | 616.750          | 407.850        | 53.900         | 664.450        | 246.475        | 353.000        | 671.400          | 1.144.700        | 1.035.825        | 8.426.000         |
| 46 | NESTLE       | 769.100          | 691.525          | 688.450          | 433.350          | 405.275        | 202.125        | 114.325        | 233.850        | 412.325        | 383.675          | 625.225          | 795.925          | 5.755.150         |
|    | <b>Total</b> | <b>2.089.125</b> | <b>1.773.050</b> | <b>1.518.550</b> | <b>1.050.100</b> | <b>813.125</b> | <b>256.025</b> | <b>778.775</b> | <b>480.325</b> | <b>765.325</b> | <b>1.055.075</b> | <b>1.769.925</b> | <b>1.831.750</b> | <b>14.181.150</b> |

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 23 A\***  
**Elaboración de leche en polvo 26% m.g. - kilos - año 2011**

| N° | Plantas              | Ene              | Feb              | Mar              | Abr              | May              | Jun              | Jul              | Ago              | Sep              | Oct              | Nov              | Dic              | Total             |
|----|----------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|
| 20 | DANONE CHILE S.A.    |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 24 | QUILLAYES            | 111.425          | 58.700           | 59.475           | 42.250           | 93.250           |                  | 44.550           |                  | 40.475           | 78.650           | 178.875          | 216.900          | 924.550           |
| 28 | SURLAT               |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 29 | SURLAT               | 423.775          | 276.250          | 159.725          | 124.825          | 12.975           |                  |                  | 27.000           | 69.525           | 254.025          | 330.265          | 435.475          | 2.113.840         |
| 31 | COLUN                | 1.006.575        | 880.825          | 441.625          | 397.050          |                  | 198.000          | 366.675          |                  | 569.375          | 926.350          | 1.174.575        | 1.455.475        | 7.416.525         |
| 32 | SOPROLE              |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 35 | SOPROLE              | 610.875          | 121.825          | 453.725          | 329.200          | 329.200          | 26.750           | 250.900          | 336.325          | 365.500          | 1.124.800        | 1.747.850        | 1.828.025        | 7.524.975         |
| 39 | NESTLE               | 459.002          | 503.755          | 773.952          | 842.236          | 726.912          | 203.902          | 419.286          | 529.385          | 184.930          | 743.282          | 1.127.960        | 591.164          | 7.105.766         |
| 41 | WATT'S S.A.          | 1.068.560        | 835.933          | 761.877          | 694.333          | 768.983          | 685.933          | 764.189          | 764.154          | 1.109.832        | 1.802.246        | 1.818.331        | 2.036.964        | 13.111.335        |
| 46 | NESTLE               | 591.193          | 553.558          | 439.114          | 536.306          | 744.445          | 775.547          | 321.816          | 498.195          | 655.657          | 680.650          | 325.099          | 344.803          | 6.466.383         |
| 47 | CHILOLAC             |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 49 | ALIMENTOS PTO. VARAS | 132.725          | 158.797          | 90.775           | 55.600           | 72.750           | 38.716           | 845              | 1.625            | 3.067            | 39.675           | 146.375          | 162.605          | 903.555           |
| 53 | LACTEOS Mulpulmo     | 1.574.350        | 1.339.050        | 1.021.325        | 683.500          | 487.575          | 467.875          | 302.200          | 156.075          | 366.775          | 635.300          | 719.250          | 623.475          | 8.376.750         |
| 54 | LACTEOS VALDIVIA     | 13.250           | 11.600           |                  |                  | 5.675            |                  |                  |                  |                  |                  |                  |                  | 30.525            |
| 55 | LACTEOS DEL SUR      | 10.795           |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  | 10.795            |
|    | <b>Total</b>         | <b>6.002.525</b> | <b>4.740.293</b> | <b>4.201.593</b> | <b>3.705.300</b> | <b>3.241.765</b> | <b>2.396.723</b> | <b>2.470.461</b> | <b>2.312.759</b> | <b>3.365.136</b> | <b>6.284.978</b> | <b>7.568.580</b> | <b>7.694.886</b> | <b>53.984.999</b> |

\* Corresponde a la nueva información que incluye a las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.



**Cuadro 23 B\***  
**Elaboración de leche en polvo 26% m.g. - kilos - año 2011**

| N° | Plantas              | Ene              | Feb              | Mar              | Abr              | May              | Jun              | Jul              | Ago              | Sep              | Oct              | Nov              | Dic              | Total             |
|----|----------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|
| 20 | DANONE CHILE S.A.    |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 24 | QUILLAYES            | 111.425          | 58.700           | 59.475           | 42.250           | 93.250           |                  | 44.550           |                  | 40.475           | 78.650           | 178.875          | 216.900          | 924.550           |
| 28 | SURLAT               |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 29 | SURLAT               | 423.775          | 276.250          | 159.725          | 124.825          | 12.975           |                  |                  | 27.000           | 69.525           | 254.025          | 330.265          | 435.475          | 2.113.840         |
| 31 | COLUN                | 1.006.575        | 880.825          | 441.625          | 397.050          |                  | 198.000          | 366.675          |                  | 569.375          | 926.350          | 1.174.575        | 1.455.475        | 7.416.525         |
| 32 | SOPROLE              |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 35 | SOPROLE              | 610.875          | 121.825          | 453.725          | 329.200          | 329.200          | 26.750           | 250.900          | 336.325          | 365.500          | 1.124.800        | 1.747.850        | 1.828.025        | 7.524.975         |
| 39 | NESTLE               | 459.002          | 503.755          | 773.952          | 842.236          | 726.912          | 203.902          | 419.286          | 529.385          | 184.930          | 743.282          | 1.127.960        | 591.164          | 7.105.766         |
| 41 | WATT'S S.A.          | 1.068.560        | 835.933          | 761.877          | 694.333          | 768.983          | 685.933          | 764.189          | 764.154          | 1.109.832        | 1.802.246        | 1.818.331        | 2.036.964        | 13.111.335        |
| 46 | NESTLE               | 591.193          | 553.558          | 439.114          | 536.306          | 744.445          | 775.547          | 321.816          | 498.195          | 655.657          | 680.650          | 325.099          | 344.803          | 6.466.383         |
| 47 | CHILOLAC             |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 49 | ALIMENTOS PTO. VARAS | 132.725          | 158.797          | 90.775           | 55.600           | 72.750           | 38.716           | 845              | 1.625            | 3.067            | 39.675           | 146.375          | 162.605          | 903.555           |
| 53 | LACTEOS Mulpulmo     | 1.574.350        | 1.339.050        | 1.021.325        | 683.500          | 487.575          | 467.875          | 302.200          | 156.075          | 366.775          | 635.300          | 719.250          | 623.475          | 8.376.750         |
|    | <b>Total</b>         | <b>5.978.480</b> | <b>4.728.693</b> | <b>4.201.593</b> | <b>3.705.300</b> | <b>3.236.090</b> | <b>2.396.723</b> | <b>2.470.461</b> | <b>2.312.759</b> | <b>3.365.136</b> | <b>6.284.978</b> | <b>7.568.580</b> | <b>7.694.886</b> | <b>53.943.679</b> |

\* Información comparable entre los años, que no incluye las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 24**  
**Elaboración de leche en polvo 18% m.g. - kilos - año 2011**

| N° | Plantas              | Ene            | Feb            | Mar            | Abr            | May            | Jun            | Jul            | Ago            | Sep            | Oct            | Nov           | Dic            | Total            |
|----|----------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------|----------------|------------------|
| 20 | DANONE CHILE S.A.    |                |                |                |                |                |                |                |                |                |                |               |                |                  |
| 29 | SURLAT               |                |                |                |                |                |                |                |                |                |                |               |                |                  |
| 31 | COLUN                |                |                |                |                |                |                |                |                |                |                |               |                |                  |
| 32 | SOPROLE              |                |                |                |                |                |                |                |                |                |                |               |                |                  |
| 39 | NESTLE               | 230.493        | 358.932        | 369.813        | 362.290        | 495.854        | 132.933        | 368.079        | 649.181        | 475.558        | 238.804        | 67.225        | 188.869        | 3.938.031        |
| 42 | LACTEOS FRUTILLAR    |                |                |                |                |                |                |                |                |                |                |               |                |                  |
| 46 | NESTLE               |                |                |                |                |                |                |                |                |                |                |               |                |                  |
| 49 | ALIMENTOS PTO. VARAS |                |                |                |                |                |                |                |                |                |                |               |                |                  |
| 53 | LACTEOS Mulpulmo     |                |                |                |                |                |                |                |                |                |                |               |                |                  |
|    | <b>Total</b>         | <b>230.493</b> | <b>358.932</b> | <b>369.813</b> | <b>362.290</b> | <b>495.854</b> | <b>132.933</b> | <b>368.079</b> | <b>649.181</b> | <b>475.558</b> | <b>238.804</b> | <b>67.225</b> | <b>188.869</b> | <b>3.938.031</b> |

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 25**  
**Elaboración de leche en polvo 12% m.g. - kilos - año 2011**

| N° | Plantas              | Ene           | Feb           | Mar            | Abr            | May            | Jun           | Jul            | Ago            | Sep            | Oct            | Nov            | Dic            | Total            |
|----|----------------------|---------------|---------------|----------------|----------------|----------------|---------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------|
| 20 | DANONE CHILE S.A.    |               |               |                |                |                |               |                |                |                |                |                |                |                  |
| 24 | QUILLAYES            |               |               |                |                |                |               |                |                |                |                |                |                |                  |
| 31 | COLUN                |               |               |                |                |                |               |                |                |                |                |                |                |                  |
| 39 | NESTLE               | 17.522        | 26.666        | 34.235         | 44.659         | 91.823         | 34.190        | 77.157         | 41.213         | 109.532        |                | 69.179         | 99.191         | 645.367          |
| 41 | WATT'S S.A.          | 34.424        | 29.487        | 92.119         | 72.176         | 5.308          | 25.880        | 123.619        | 98.083         | 84.614         | 61.298         | 83.123         | 70.827         | 780.958          |
| 42 | LACTEOS FRUTILLAR    |               |               |                |                |                |               |                |                |                |                |                |                |                  |
| 46 | NESTLE               |               |               |                | 42.550         |                | 24.650        | 37.100         | 28.547         | 165.253        | 42.737         | 26.860         | 54.289         | 421.986          |
| 49 | ALIMENTOS PTO. VARAS |               |               |                |                |                |               |                |                |                |                |                |                |                  |
| 53 | LACTEOS Mulpulmo     | 7.275         |               |                | 6.000          | 10.700         | 3.100         |                |                |                |                |                |                | 27.075           |
|    | <b>Total</b>         | <b>59.221</b> | <b>56.153</b> | <b>126.354</b> | <b>165.385</b> | <b>107.831</b> | <b>87.820</b> | <b>237.876</b> | <b>167.843</b> | <b>359.399</b> | <b>104.035</b> | <b>179.162</b> | <b>224.307</b> | <b>1.875.386</b> |

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 26**  
**Elaboración de leche en polvo descremada - kilos - año 2011**

| N° | Plantas              | Ene              | Feb              | Mar              | Abr              | May            | Jun            | Jul            | Ago            | Sep              | Oct              | Nov              | Dic              | Total             |
|----|----------------------|------------------|------------------|------------------|------------------|----------------|----------------|----------------|----------------|------------------|------------------|------------------|------------------|-------------------|
| 20 | DANONE CHILE S.A.    |                  |                  |                  |                  |                |                |                |                |                  |                  |                  |                  |                   |
| 24 | QUILLAYES            |                  | 7.600            |                  | 10.475           |                |                |                |                |                  | 3.875            | 11.075           |                  | 33.025            |
| 28 | SURLAT               | 47.745           |                  |                  |                  |                |                |                |                |                  |                  |                  |                  | 47.745            |
| 29 | SURLAT               | 10.025           |                  | 42.300           | 58.500           | 63.200         |                |                |                |                  | 14.800           | 95.325           | 61.425           | 345.575           |
| 31 | COLUN                | 494.800          |                  | 52.325           |                  | 108.300        |                |                |                |                  | 404.725          | 679.375          | 1.035.700        | 2.775.225         |
| 32 | SOPROLE              |                  |                  |                  |                  |                |                |                |                |                  |                  |                  |                  |                   |
| 34 | WATT'S S.A.          |                  |                  |                  |                  |                |                |                |                |                  |                  |                  |                  |                   |
| 35 | SOPROLE              | 840.200          | 690.025          | 376.950          | 524.250          | 274.300        |                | 130.175        | 237.950        | 801.035          | 970.975          | 1.080.975        | 910.075          | 6.836.910         |
| 39 | NESTLE               | 18.555           | 7.475            | 10.500           | 42.624           |                | 16.072         | 27.964         | 31.134         | 55.233           | 149.081          | 18.201           | 30.897           | 407.736           |
| 41 | WATT'S S.A.          | 515.090          | 372.314          | 420.898          | 134.831          | 117.221        | 135.599        | 159.682        | 119.616        | 112.514          | 175.140          | 153.682          | 187.327          | 2.603.914         |
| 46 | NESTLE               | 443.848          | 471.120          | 353.751          | 445.513          | 334.404        | 461.243        | 336.779        | 303.554        | 298.252          | 503.468          | 528.793          | 491.476          | 4.972.201         |
| 49 | ALIMENTOS PTO. VARAS | 31.905           | 18.750           | 27.745           |                  |                |                |                | 6.250          | 10.290           | 21.212           |                  |                  | 116.152           |
| 53 | LACTEOS Mulpulmo     | 39.700           | 33.700           | 71.775           | 75.800           | 82.300         | 33.600         | 71.500         | 47.825         | 28.225           | 55.925           | 51.400           | 31.025           | 622.775           |
| 54 | LACTEOS VALDIVIA     |                  |                  |                  |                  |                |                |                |                |                  | 7.525            | 37.600           | 26.500           | 71.625            |
|    | <b>Total</b>         | <b>2.441.868</b> | <b>1.600.984</b> | <b>1.356.244</b> | <b>1.291.993</b> | <b>979.725</b> | <b>646.514</b> | <b>726.100</b> | <b>746.329</b> | <b>1.305.549</b> | <b>2.306.726</b> | <b>2.656.426</b> | <b>2.774.425</b> | <b>18.832.883</b> |

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 27**  
**Elaboración de quesillos - kilos - año 2011**

| N° | Plantas              | Ene            | Feb            | Mar            | Abr            | May            | Jun            | Jul            | Ago            | Sep            | Oct            | Nov            | Dic            | Total            |
|----|----------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------|
| 8  | SOPROLE              | 213.010        | 228.640        | 296.220        | 263.330        | 238.940        | 232.670        | 195.850        | 212.200        | 187.760        | 206.880        | 192.770        | 193.680        | 2.661.950        |
| 16 | QUILLAYES            | 233.229        | 268.825        | 294.638        | 275.905        | 283.855        | 267.496        | 244.856        | 268.206        | 269.614        | 311.597        | 318.517        | 308.948        | 3.345.686        |
| 20 | DANONE CHILE S.A.    |                |                |                |                |                |                |                |                |                |                |                |                |                  |
| 31 | COLUN                | 247.895        | 253.624        | 305.975        | 232.978        | 245.212        | 269.830        | 238.303        | 232.991        | 283.454        | 277.734        | 250.723        | 288.517        | 3.127.236        |
| 32 | SOPROLE              |                |                |                |                |                |                |                |                |                |                |                |                |                  |
| 49 | ALIMENTOS PTO. VARAS |                |                |                |                |                |                |                |                |                |                |                |                |                  |
|    | <b>Total</b>         | <b>694.134</b> | <b>751.089</b> | <b>896.833</b> | <b>772.213</b> | <b>768.007</b> | <b>769.996</b> | <b>679.009</b> | <b>713.397</b> | <b>740.828</b> | <b>796.211</b> | <b>762.010</b> | <b>791.145</b> | <b>9.134.872</b> |

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 28**  
**Elaboración de yogur - litros - año 2011**

| N° | Plantas              | Ene               | Feb               | Mar               | Abr               | May               | Jun               | Jul               | Ago               | Sep               | Oct               | Nov               | Dic               | Total              |
|----|----------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| 8  | SOPROLE              | 5.406.070         | 5.340.390         | 6.580.270         | 5.917.350         | 6.038.500         | 6.004.910         | 5.624.750         | 5.713.400         | 5.869.450         | 6.357.230         | 5.886.870         | 6.018.540         | 70.757.730         |
| 9  | NESTLE               | 3.452.624         | 3.495.449         | 4.470.475         | 3.456.732         | 3.272.933         | 3.124.235         | 3.319.669         | 3.479.847         | 3.454.897         | 3.521.306         | 3.747.588         | 3.524.888         | 42.320.643         |
| 10 | WATT'S S.A.          | 825.900           | 1.072.200         | 1.362.617         | 1.248.510         | 1.085.183         | 1.253.120         | 1.217.782         | 1.231.228         | 1.263.263         | 1.180.524         | 1.289.900         | 1.250.707         | 14.280.934         |
| 16 | QUILLAYES            | 203.000           | 224.949           | 394.790           | 334.131           | 368.450           | 401.802           | 336.084           | 367.889           | 363.917           | 347.996           | 341.704           | 315.237           | 3.999.949          |
| 20 | DANONE CHILE S.A.    | 2.328.889         | 2.324.519         | 2.376.858         | 2.104.808         | 2.491.661         | 2.373.525         | 2.405.369         | 2.513.678         | 2.781.046         | 3.218.702         | 2.623.137         | 2.487.729         | 30.029.921         |
| 28 | SURLAT               |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
| 29 | SURLAT               | 610.638           | 602.043           | 806.827           | 806.448           | 720.259           | 997.839           | 945.822           | 1.672.415         | 1.138.226         | 1.091.426         | 950.001           | 823.594           | 11.165.538         |
| 31 | COLUN                | 3.412.082         | 3.565.384         | 4.390.749         | 3.871.776         | 4.048.303         | 4.299.177         | 3.821.634         | 4.432.340         | 4.487.367         | 4.334.382         | 4.513.457         | 4.187.528         | 49.364.179         |
| 46 | NESTLE               |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                    |
| 47 | CHILOLAC             | 6.196             | 7.114             | 8.730             | 5.532             | 7.625             | 10.678            | 9.082             | 10.740            | 3.105             | 6.105             | 6.074             | 9.011             | 89.992             |
| 49 | ALIMENTOS PTO. VARAS | 14.755            | 13.644            | 2.626             | 2.938             | 2.767             | 3.090             | 3.020             |                   | 3.099             | 2.934             | 2.888             | 2.746             | 54.507             |
|    | <b>Total</b>         | <b>16.260.154</b> | <b>16.645.692</b> | <b>20.393.942</b> | <b>17.748.225</b> | <b>18.035.681</b> | <b>18.468.376</b> | <b>17.683.212</b> | <b>19.421.537</b> | <b>19.364.370</b> | <b>20.060.605</b> | <b>19.361.619</b> | <b>18.619.980</b> | <b>222.063.393</b> |

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 29 A\***  
**Elaboración de quesos - kilos - año 2011**

| N° | Plantas              | Ene              | Feb              | Mar              | Abr              | May              | Jun              | Jul              | Ago              | Sep              | Oct              | Nov              | Dic              | Total             |
|----|----------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|
| 16 | QUILLAYES            | 34.786           | 46.532           | 39.260           | 29.180           | 40.470           | 49.260           | 40.710           | 42.280           | 43.930           | 39.010           | 35.890           | 44.480           | 485.788           |
| 23 | SOPROLE              | 279.970          | 222.640          | 276.110          | 267.420          | 257.190          | 220.500          | 98.770           |                  |                  |                  |                  |                  | 1.622.600         |
| 24 | QUILLAYES            | 222.490          | 217.850          | 241.740          | 227.970          | 160.390          | 220.070          | 208.760          | 243.940          | 253.450          | 292.300          | 187.160          | 199.490          | 2.675.610         |
| 28 | SURLAT               | 335.732          | 379.563          | 375.311          | 321.103          | 269.452          | 188.502          | 115.604          | 72.976           | 318.160          | 368.449          | 470.332          | 325.749          | 3.540.933         |
| 29 | SURLAT               |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 31 | COLUN                | 2.078.335        | 1.809.126        | 2.067.864        | 1.789.116        | 2.381.685        | 1.922.642        | 1.153.546        | 2.013.040        | 1.878.733        | 2.030.499        | 1.930.166        | 1.566.496        | 22.621.248        |
| 32 | SOPROLE              | 1.179.022        | 1.076.717        | 1.223.812        | 977.642          | 1.182.524        | 1.108.392        | 1.016.765        | 1.218.337        | 1.267.136        | 1.321.227        | 1.204.822        | 1.305.872        | 14.082.268        |
| 34 | WATT'S S.A.          |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 35 | SOPROLE              |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 41 | WATT'S S.A.          | 964.802          | 944.841          | 1.087.753        | 1.078.046        | 1.291.834        | 1.252.410        | 988.560          | 870.206          | 1.182.023        | 1.391.529        | 1.285.136        | 1.119.234        | 13.456.374        |
| 46 | NESTLE               |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 47 | CHILOLAC             | 168.667          | 126.187          | 109.466          | 71.213           | 49.481           | 31.593           | 27.923           | 29.769           | 54.865           | 125.778          | 150.937          | 203.944          | 1.149.823         |
| 49 | ALIMENTOS PTO. VARAS | 211.929          | 158.182          | 211.498          | 228.702          | 146.866          | 184.387          | 190.520          | 173.931          | 222.422          | 227.611          | 138.493          | 72.110           | 2.166.651         |
| 51 | QUILLAYES            | 129.224          | 127.670          | 129.224          | 121.086          | 124.234          | 117.042          | 111.798          | 130.911          | 140.963          | 135.173          | 165.016          | 167.789          | 1.600.130         |
| 53 | LACTEOS MULPULMO     | 163.228          | 230.581          | 271.010          | 350.277          | 392.518          | 269.781          | 219.693          | 346.666          | 306.922          | 216.384          | 310.731          | 199.976          | 3.277.767         |
| 54 | LACTEOS VALDIVIA     | 379.729          | 357.096          | 424.968          | 378.655          | 343.839          | 346.307          | 371.444          | 398.372          | 386.152          | 436.511          | 415.951          | 422.780          | 4.661.804         |
| 55 | LACTEOS DEL SUR      | 356.818          | 305.345          | 276.368          | 239.579          | 180.083          | 173.199          | 161.197          | 163.448          | 195.762          | 271.049          | 341.761          | 351.176          | 3.015.785         |
| 56 | VALLE VERDE          | 501.650          | 455.661          | 507.477          | 465.184          | 419.959          | 332.073          | 341.282          | 418.845          | 538.688          | 722.812          | 784.578          | 774.594          | 6.262.803         |
|    | <b>Total</b>         | <b>7.006.382</b> | <b>6.457.991</b> | <b>7.241.861</b> | <b>6.545.173</b> | <b>7.240.525</b> | <b>6.416.158</b> | <b>5.046.572</b> | <b>6.122.721</b> | <b>6.789.206</b> | <b>7.578.332</b> | <b>7.420.973</b> | <b>6.753.690</b> | <b>80.619.584</b> |

\* Corresponde a la nueva información que incluye a las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 29 B\***  
**Elaboración de quesos - kilos - año 2011**

| N° | Plantas              | Ene       | Feb       | Mar       | Abr       | May       | Jun       | Jul       | Ago       | Sep       | Oct       | Nov       | Dic       | Total      |
|----|----------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 16 | QUILLAYES            | 34.786    | 46.532    | 39.260    | 29.180    | 40.470    | 49.260    | 40.710    | 42.280    | 43.930    | 39.010    | 35.890    | 44.480    | 485.788    |
| 23 | SOPROLE              | 279.970   | 222.640   | 276.110   | 267.420   | 257.190   | 220.500   | 98.770    |           |           |           |           |           | 1.622.600  |
| 24 | QUILLAYES            | 222.490   | 217.850   | 241.740   | 227.970   | 160.390   | 220.070   | 208.760   | 243.940   | 253.450   | 292.300   | 187.160   | 199.490   | 2.675.610  |
| 28 | SURLAT               | 335.732   | 379.563   | 375.311   | 321.103   | 269.452   | 188.502   | 115.604   | 72.976    | 318.160   | 368.449   | 470.332   | 325.749   | 3.540.933  |
| 29 | SURLAT               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 31 | COLUN                | 2.078.335 | 1.809.126 | 2.067.864 | 1.789.116 | 2.381.685 | 1.922.642 | 1.153.546 | 2.013.040 | 1.878.733 | 2.030.499 | 1.930.166 | 1.566.496 | 22.621.248 |
| 32 | SOPROLE              | 1.179.022 | 1.076.717 | 1.223.812 | 977.642   | 1.182.524 | 1.108.392 | 1.016.765 | 1.218.337 | 1.267.136 | 1.321.227 | 1.204.822 | 1.305.872 | 14.082.268 |
| 34 | WATT'S S.A.          |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 35 | SOPROLE              |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 41 | WATT'S S.A.          | 964.802   | 944.841   | 1.087.753 | 1.078.046 | 1.291.834 | 1.252.410 | 988.560   | 870.206   | 1.182.023 | 1.391.529 | 1.285.136 | 1.119.234 | 13.456.374 |
| 46 | NESTLE               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 47 | CHILOLAC             | 168.667   | 126.187   | 109.466   | 71.213    | 49.481    | 31.593    | 27.923    | 29.769    | 54.865    | 125.778   | 150.937   | 203.944   | 1.149.823  |
| 49 | ALIMENTOS PTO. VARAS | 211.929   | 158.182   | 211.498   | 228.702   | 146.866   | 184.387   | 190.520   | 173.931   | 222.422   | 227.611   | 138.493   | 72.110    | 2.166.651  |
| 51 | QUILLAYES            | 129.224   | 127.670   | 129.224   | 121.086   | 124.234   | 117.042   | 111.798   | 130.911   | 140.963   | 135.173   | 165.016   | 167.789   | 1.600.130  |
| 53 | LACTEOS MULPULMO     | 163.228   | 230.581   | 271.010   | 350.277   | 392.518   | 269.781   | 219.693   | 346.666   | 306.922   | 216.384   | 310.731   | 199.976   | 3.277.767  |
|    | Total                | 5.768.185 | 5.339.889 | 6.033.048 | 5.461.755 | 6.296.644 | 5.564.579 | 4.172.649 | 5.142.056 | 5.668.604 | 6.147.960 | 5.878.683 | 5.205.140 | 66.679.192 |

\* Información comparable entre los años, que no incluye las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 30**  
**Elaboración de crema - kilos - año 2011**

| N° | Plantas              | Ene       | Feb       | Mar       | Abr       | May       | Jun       | Jul       | Ago       | Sep       | Oct       | Nov       | Dic       | Total      |
|----|----------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 8  | SOPROLE              | 454.730   | 444.192   | 385.937   | 528.110   | 356.542   | 511.276   | 416.709   | 444.930   | 547.505   | 430.877   | 508.504   | 547.040   | 5.576.352  |
| 9  | NESTLE               | 6.598     | 11.267    | 10.576    | 6.672     | 10.160    | 10.227    | 6.915     | 20.662    | 10.726    | 6.989     | 10.598    | 13.552    | 124.942    |
| 10 | WATT'S S.A.          | 335.640   | 252.018   | 254.622   | 356.304   | 231.504   | 247.728   | 331.860   | 326.706   | 377.778   | 249.822   | 317.328   | 359.952   | 3.641.262  |
| 16 | QUILLAYES            | 32.210    | 31.185    | 29.619    | 25.044    | 16.610    | 15.972    | 15.882    | 18.340    | 17.146    | 17.460    | 19.945    | 16.730    | 256.143    |
| 20 | DANONE CHILE S.A.    | 168.408   | 183.450   | 205.488   | 130.464   | 186.732   | 144.636   | 168.498   | 207.516   | 182.730   | 199.668   | 164.778   | 153.126   | 2.095.494  |
| 22 | NESTLE               | 23.580    | 45.320    | 69.100    | 44.890    | 75.270    | 67.720    | 40.740    | 47.170    | 50.380    | 48.870    | 43.320    | 49.730    | 606.090    |
| 23 | SOPROLE              |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 24 | QUILLAYES            |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 28 | SURLAT               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 29 | SURLAT               | 479.448   | 113.904   | 208.538   | 166.716   | 252.659   | 176.100   | 187.445   | 292.670   | 265.729   | 225.278   | 305.758   | 339.911   | 3.014.156  |
| 31 | COLUN                | 364.622   | 306.694   | 410.030   | 289.769   | 450.835   | 410.323   | 410.491   | 457.641   | 497.756   | 438.111   | 528.200   | 615.134   | 5.179.606  |
| 39 | NESTLE               | 144.670   | 149.519   | 56.450    | 164.171   | 186.450   | 223.350   | 255.100   | 259.180   | 289.170   | 271.540   | 103.631   | 208.190   | 2.311.421  |
| 41 | WATT'S S.A.          | 634       |           | 4.431     | 10.151    | 7.174     | 6.611     | 4.574     | 4.385     | 8.467     |           |           | 3.255     | 49.682     |
| 46 | NESTLE               | 584.410   | 548.053   | 653.071   | 782.583   | 693.551   | 752.928   | 703.386   | 639.426   | 665.896   | 850.114   | 820.804   | 803.799   | 8.498.021  |
| 47 | CHILOLAC             |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 49 | ALIMENTOS PTO. VARAS |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 51 | QUILLAYES            |           |           |           |           |           |           |           |           |           |           |           |           |            |
|    | Total                | 2.594.950 | 2.085.602 | 2.287.862 | 2.504.874 | 2.467.487 | 2.566.871 | 2.541.600 | 2.718.626 | 2.913.283 | 2.738.729 | 2.822.866 | 3.110.419 | 31.353.169 |

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 31 A\***  
**Elaboración de mantequilla - kilos - año 2011**

| N° | Plantas              | Ene              | Feb              | Mar              | Abr              | May              | Jun              | Jul              | Ago              | Sep              | Oct              | Nov              | Dic              | Total             |
|----|----------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|
| 16 | QUILLAYES            |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 20 | DANONE CHILE S.A.    |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 22 | NESTLE               | 238.725          | 238.500          | 257.725          | 246.750          | 222.825          | 254.800          | 209.925          | 218.475          | 249.575          | 286.500          | 216.350          | 251.425          | 2.891.575         |
| 24 | QUILLAYES            | 23.000           | 22.825           | 22.050           | 25.150           | 20.975           | 18.150           | 21.910           | 22.350           | 21.775           | 22.775           | 20.825           | 15.700           | 257.485           |
| 28 | SURLAT               |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 29 | SURLAT               | 103.900          | 96.175           | 77.265           | 157.468          | 145.400          | 176.865          | 138.520          | 142.705          | 128.430          | 106.035          | 97.240           | 76.325           | 1.446.328         |
| 31 | COLUN                | 574.427          | 385.777          | 485.964          | 573.462          | 555.390          | 453.932          | 442.768          | 403.134          | 434.914          | 537.799          | 576.518          | 759.308          | 6.183.393         |
| 32 | SOPROLE              |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 35 | SOPROLE              | 397.521          | 306.333          | 333.973          | 334.373          | 317.376          | 140.663          | 518.081          | 546.887          | 609.891          | 546.890          | 567.963          | 531.513          | 5.151.464         |
| 39 | NESTLE               |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 41 | WATT'S S.A.          | 256.075          | 347.105          | 348.210          | 316.070          | 249.760          | 206.240          | 173.645          | 203.880          | 195.755          | 187.265          | 241.820          | 239.875          | 2.965.700         |
| 46 | NESTLE               |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 47 | CHILOLAC             | 12.284           | 13.296           | 11.247           | 9.744            | 6.751            | 4.344            | 3.042            | 2.377            | 2.699            | 3.860            | 8.860            | 10.925           | 89.429            |
| 49 | ALIMENTOS PTO. VARAS | 24.766           | 20.810           | 30.585           | 18.480           | 20.650           | 19.966           | 19.384           | 20.980           | 25.194           | 25.830           | 18.325           | 14.423           | 259.393           |
| 51 | QUILLAYES            | 8.025            | 9.850            | 12.000           | 10.967           | 13.075           | 12.375           | 9.940            | 9.975            | 10.475           | 8.775            | 9.225            | 11.875           | 126.557           |
| 53 | LACTEOS MULPULMO     | 76.517           | 87.805           | 112.965          | 108.222          | 112.710          | 87.414           | 70.346           | 68.697           | 50.048           | 48.739           | 56.066           | 41.565           | 921.094           |
| 55 | LACTEOS DEL SUR      | 21.689           | 21.902           | 21.003           | 19.387           | 16.923           | 13.440           | 10.200           | 17.170           | 11.860           | 26.798           | 14.383           | 23.102           | 217.857           |
| 56 | VALLE VERDE          | 10.160           | 34.140           | 30.500           | 61.160           | 59.600           | 43.380           | 33.380           | 46.060           | 47.700           | 47.000           | 51.985           | 66.000           | 531.065           |
|    | <b>Total</b>         | <b>1.747.089</b> | <b>1.584.518</b> | <b>1.743.487</b> | <b>1.881.233</b> | <b>1.741.435</b> | <b>1.431.569</b> | <b>1.651.141</b> | <b>1.702.690</b> | <b>1.788.316</b> | <b>1.848.266</b> | <b>1.879.560</b> | <b>2.042.036</b> | <b>21.041.340</b> |

\* Corresponde a la nueva información que incluye a las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 31 B\***  
**Elaboración de mantequilla - kilos - año 2011**

| N° | Plantas              | Ene              | Feb              | Mar              | Abr              | May              | Jun              | Jul              | Ago              | Sep              | Oct              | Nov              | Dic              | Total             |
|----|----------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|
| 16 | QUILLAYES            |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 20 | DANONE CHILE S.A.    |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 22 | NESTLE               | 238.725          | 238.500          | 257.725          | 246.750          | 222.825          | 254.800          | 209.925          | 218.475          | 249.575          | 286.500          | 216.350          | 251.425          | 2.891.575         |
| 24 | QUILLAYES            | 23.000           | 22.825           | 22.050           | 25.150           | 20.975           | 18.150           | 21.910           | 22.350           | 21.775           | 22.775           | 20.825           | 15.700           | 257.485           |
| 28 | SURLAT               |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 29 | SURLAT               | 103.900          | 96.175           | 77.265           | 157.468          | 145.400          | 176.865          | 138.520          | 142.705          | 128.430          | 106.035          | 97.240           | 76.325           | 1.446.328         |
| 31 | COLUN                | 574.427          | 385.777          | 485.964          | 573.462          | 555.390          | 453.932          | 442.768          | 403.134          | 434.914          | 537.799          | 576.518          | 759.308          | 6.183.393         |
| 32 | SOPROLE              |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 35 | SOPROLE              | 397.521          | 306.333          | 333.973          | 334.373          | 317.376          | 140.663          | 518.081          | 546.887          | 609.891          | 546.890          | 567.963          | 531.513          | 5.151.464         |
| 39 | NESTLE               |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 41 | WATT'S S.A.          | 256.075          | 347.105          | 348.210          | 316.070          | 249.760          | 206.240          | 173.645          | 203.880          | 195.755          | 187.265          | 241.820          | 239.875          | 2.965.700         |
| 46 | NESTLE               |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 47 | CHILOLAC             | 12.284           | 13.296           | 11.247           | 9.744            | 6.751            | 4.344            | 3.042            | 2.377            | 2.699            | 3.860            | 8.860            | 10.925           | 89.429            |
| 49 | ALIMENTOS PTO. VARAS | 24.766           | 20.810           | 30.585           | 18.480           | 20.650           | 19.966           | 19.384           | 20.980           | 25.194           | 25.830           | 18.325           | 14.423           | 259.393           |
| 51 | QUILLAYES            | 8.025            | 9.850            | 12.000           | 10.967           | 13.075           | 12.375           | 9.940            | 9.975            | 10.475           | 8.775            | 9.225            | 11.875           | 126.557           |
| 53 | LACTEOS Mulpulmo     | 76.517           | 87.805           | 112.965          | 108.222          | 112.710          | 87.414           | 70.346           | 68.697           | 50.048           | 48.739           | 56.066           | 41.565           | 921.094           |
|    | <b>Total</b>         | <b>1.715.240</b> | <b>1.528.476</b> | <b>1.691.984</b> | <b>1.800.686</b> | <b>1.664.912</b> | <b>1.374.749</b> | <b>1.607.561</b> | <b>1.639.460</b> | <b>1.728.756</b> | <b>1.774.468</b> | <b>1.813.192</b> | <b>1.952.934</b> | <b>20.292.418</b> |

\* Información comparable entre los años, que no incluye las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.



**Cuadro 32 A\***  
**Elaboración de suero en polvo - kilos - año 2011**

| N° | Plantas              | Ene              | Feb              | Mar              | Abr              | May              | Jun              | Jul              | Ago              | Sep              | Oct              | Nov              | Dic              | Total             |
|----|----------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|
| 20 | DANONE CHILE S.A.    |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 24 | QUILLAYES            | 129.325          | 122.275          | 138.375          | 136.625          | 85.900           | 121.600          | 114.276          | 125.460          | 123.950          | 148.925          | 89.900           | 84.750           | 1.421.361         |
| 28 | SURLAT               |                  | 166.225          | 88.110           | 121.306          | 125.023          | 77.065           | 67.137           | 24.130           | 150.447          | 175.654          | 220.160          | 145.520          | 1.360.777         |
| 29 | SURLAT               |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 31 | COLUN                | 1.020.000        | 835.000          | 985.000          | 930.000          | 1.006.000        | 812.000          | 595.000          | 896.000          | 906.875          | 946.000          | 875.000          | 733.000          | 10.539.875        |
| 32 | SOPROLE              | 340.175          | 332.275          | 307.825          | 248.225          | 389.550          | 339.375          | 261.625          | 262.625          | 335.575          | 360.775          | 317.025          | 337.925          | 3.832.975         |
| 41 | WATT'S S.A.          | 493.654          | 407.428          | 487.501          | 469.034          | 543.043          | 443.908          | 431.043          | 358.900          | 468.335          | 612.277          | 570.317          | 492.694          | 5.778.134         |
| 46 | NESTLE               |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 49 | ALIMENTOS PTO. VARAS | 45.751           | 6.875            | 31.485           | 46.754           | 35.335           | 46.998           | 58.913           | 62.910           | 72.280           | 33.525           | 33.525           | 56.260           | 530.611           |
| 53 | LACTEOS Mulpulmo     | 16.125           | 45.500           | 235.125          | 310.500          | 317.275          | 237.925          | 193.200          | 264.450          | 313.900          | 378.375          | 511.525          | 127.025          | 2.950.925         |
| 54 | LACTEOS VALDIVIA     | 41.075           | 54.855           | 119.075          | 84.075           | 75.950           |                  |                  |                  |                  |                  |                  |                  | 375.030           |
|    | <b>Total</b>         | <b>2.086.105</b> | <b>1.970.433</b> | <b>2.392.496</b> | <b>2.346.519</b> | <b>2.578.076</b> | <b>2.078.871</b> | <b>1.721.194</b> | <b>1.994.475</b> | <b>2.371.362</b> | <b>2.655.531</b> | <b>2.617.452</b> | <b>1.977.174</b> | <b>26.789.688</b> |

\* Corresponde a la nueva información que incluye a las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 32 B\***  
**Elaboración de suero en polvo - kilos - año 2011**

| N° | Plantas              | Ene              | Feb              | Mar              | Abr              | May              | Jun              | Jul              | Ago              | Sep              | Oct              | Nov              | Dic              | Total             |
|----|----------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|
| 20 | DANONE CHILE S.A.    |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 24 | QUILLAYES            | 129.325          | 122.275          | 138.375          | 136.625          | 85.900           | 121.600          | 114.276          | 125.460          | 123.950          | 148.925          | 89.900           | 84.750           | 1.421.361         |
| 28 | SURLAT               |                  | 166.225          | 88.110           | 121.306          | 125.023          | 77.065           | 67.137           | 24.130           | 150.447          | 175.654          | 220.160          | 145.520          | 1.360.777         |
| 29 | SURLAT               |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 31 | COLUN                | 1.020.000        | 835.000          | 985.000          | 930.000          | 1.006.000        | 812.000          | 595.000          | 896.000          | 906.875          | 946.000          | 875.000          | 733.000          | 10.539.875        |
| 32 | SOPROLE              | 340.175          | 332.275          | 307.825          | 248.225          | 389.550          | 339.375          | 261.625          | 262.625          | 335.575          | 360.775          | 317.025          | 337.925          | 3.832.975         |
| 41 | WATT'S S.A.          | 493.654          | 407.428          | 487.501          | 469.034          | 543.043          | 443.908          | 431.043          | 358.900          | 468.335          | 612.277          | 570.317          | 492.694          | 5.778.134         |
| 46 | NESTLE               |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| 49 | ALIMENTOS PTO. VARAS | 45.751           | 6.875            | 31.485           | 46.754           | 35.335           | 46.998           | 58.913           | 62.910           | 72.280           | 33.525           | 33.525           | 56.260           | 530.611           |
| 53 | LACTEOS Mulpulmo     | 16.125           | 45.500           | 235.125          | 310.500          | 317.275          | 237.925          | 193.200          | 264.450          | 313.900          | 378.375          | 511.525          | 127.025          | 2.950.925         |
|    | <b>Total</b>         | <b>2.045.030</b> | <b>1.915.578</b> | <b>2.273.421</b> | <b>2.262.444</b> | <b>2.502.126</b> | <b>2.078.871</b> | <b>1.721.194</b> | <b>1.994.475</b> | <b>2.371.362</b> | <b>2.655.531</b> | <b>2.617.452</b> | <b>1.977.174</b> | <b>26.414.658</b> |

\* Información comparable entre los años, que no incluye las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 33**  
**Elaboración de leche condensada - kilos - año 2011**

| N° | Plantas   | Ene       | Feb       | Mar       | Abr       | May       | Jun       | Jul       | Ago       | Sep       | Oct       | Nov       | Dic       | Total      |
|----|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 22 | NESTLE    | 2.995.825 | 1.740.239 | 2.689.038 | 2.622.862 | 2.468.730 | 3.157.699 | 1.911.797 | 2.708.316 | 3.149.250 | 3.838.234 | 3.717.314 | 3.579.567 | 34.578.871 |
| 24 | QUILLAYES |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 46 | NESTLE    |           |           |           |           |           |           |           |           |           |           |           |           |            |
|    | Total     | 2.995.825 | 1.740.239 | 2.689.038 | 2.622.862 | 2.468.730 | 3.157.699 | 1.911.797 | 2.708.316 | 3.149.250 | 3.838.234 | 3.717.314 | 3.579.567 | 34.578.871 |

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 34**  
**Elaboración de manjar - kilos - año 2011**

| N° | Plantas              | Ene       | Feb       | Mar       | Abr       | May       | Jun       | Jul       | Ago       | Sep       | Oct       | Nov       | Dic       | Total      |
|----|----------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 8  | SOPROLE              | 266.710   | 296.270   | 283.830   | 262.510   | 319.020   | 309.980   | 364.490   | 330.170   | 401.320   | 299.580   | 270.450   | 273.410   | 3.677.740  |
| 16 | QUILLAYES            |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 22 | NESTLE               | 915.639   | 743.853   | 809.868   | 790.323   | 783.544   | 807.307   | 656.247   | 957.133   | 949.625   | 1.012.208 | 725.580   | 708.019   | 9.859.346  |
| 24 | QUILLAYES            |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 28 | SURLAT               |           | 11.296    | 12.468    | 625       | 14.935    | 18.854    | 23.264    |           | 12.108    |           | 8.900     | 8.006     | 110.456    |
| 29 | SURLAT               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 31 | COLUN                | 383.172   | 372.692   | 638.898   | 662.296   | 771.122   | 719.713   | 819.472   | 855.476   | 812.540   | 613.733   | 732.980   | 729.442   | 8.111.536  |
| 41 | WATT'S S.A.          | 239.286   | 264.228   | 327.066   | 379.878   | 266.142   | 339.868   | 360.106   | 414.340   | 313.030   | 288.328   | 277.962   | 283.648   | 3.753.882  |
| 47 | CHILOLAC             | 357       | 316       |           |           |           |           |           | 704       | 365       |           | 361       | 347       | 2.450      |
| 49 | ALIMENTOS PTO. VARAS |           |           |           |           | 10.194    | 7.345     | 11.560    | 24.155    | 2.827     |           | 2.930     | 8.490     | 67.501     |
|    | Total                | 1.805.164 | 1.688.655 | 2.072.130 | 2.095.632 | 2.164.957 | 2.203.067 | 2.235.139 | 2.581.978 | 2.491.815 | 2.213.849 | 2.019.163 | 2.011.362 | 25.582.911 |

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 35**  
**Elaboración de leche cultivada - litros - año 2011**

| N° | Plantas              | Ene            | Feb            | Mar              | Abr            | May            | Jun            | Jul            | Ago            | Sep            | Oct              | Nov              | Dic              | Total             |
|----|----------------------|----------------|----------------|------------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------|------------------|------------------|-------------------|
| 8  | SOPROLE              | 654.520        | 660.690        | 770.520          | 647.820        | 620.380        | 658.710        | 597.690        | 590.370        | 663.030        | 793.780          | 708.640          | 793.500          | 8.159.650         |
| 9  | NESTLE               |                |                |                  |                |                |                |                |                |                |                  |                  |                  |                   |
| 10 | WATT'S S.A.          | 89.796         | 91.818         | 110.442          | 111.948        | 93.150         | 88.794         | 86.736         | 98.808         | 113.166        | 102.738          | 123.072          | 127.692          | 1.238.160         |
| 16 | QUILLAYES            |                |                |                  |                |                |                |                |                |                |                  |                  |                  |                   |
| 20 | DANONE CHILE S.A.    | 186.372        | 160.536        | 201.624          | 133.176        | 104.850        | 84.434         | 66.739         | 107.946        | 176.839        | 189.265          | 169.214          | 146.707          | 1.727.702         |
| 28 | SURLAT               |                |                |                  |                |                |                |                |                |                |                  |                  |                  |                   |
| 29 | SURLAT               |                |                |                  |                |                |                |                |                |                |                  |                  |                  |                   |
| 31 | COLUN                |                |                |                  |                |                |                |                |                |                |                  |                  |                  |                   |
| 46 | NESTLE               |                |                |                  |                |                |                |                |                |                |                  |                  |                  |                   |
| 47 | CHILOLAC             |                |                |                  |                |                |                |                |                |                |                  |                  |                  |                   |
| 49 | ALIMENTOS PTO. VARAS |                |                |                  |                |                |                |                |                |                |                  |                  |                  |                   |
|    | <b>Total</b>         | <b>930.688</b> | <b>913.044</b> | <b>1.082.586</b> | <b>892.944</b> | <b>818.380</b> | <b>831.938</b> | <b>751.165</b> | <b>797.124</b> | <b>953.035</b> | <b>1.085.783</b> | <b>1.000.926</b> | <b>1.067.899</b> | <b>11.125.512</b> |

Fuente: elaborado por Odepa sobre la base de antecedentes proporcionados por las plantas lecheras.

**Cuadro 36 A\***  
**Chile: Elaboración de leche fluida en plantas lecheras**  
 2010 - 2011

| Meses        | Total leche fluida |                    | Leche pasteurizada 3 % m.g. |                  | Leche pasteurizada 2,5 % m.g. |                  | Leche pasteurizada descremada |                   | Leche esterilizada con sabor |                   | Leche esterilizada descremada |                    | Leche esterilizada s/e |            |
|--------------|--------------------|--------------------|-----------------------------|------------------|-------------------------------|------------------|-------------------------------|-------------------|------------------------------|-------------------|-------------------------------|--------------------|------------------------|------------|
|              | 2010               | 2011               | 2010                        | 2011             | 2010                          | 2011             | 2010                          | 2011              | 2010                         | 2011              | 2010                          | 2011               | 2010                   | 2011       |
| ene          | 28.648.235         | 28.072.741         | 172.600                     | 127.630          | 492.950                       | 561.860          |                               |                   | 7.105.075                    | 6.336.343         | 4.572.741                     | 5.056.020          | 16.304.869             | 15.990.888 |
| feb          | 27.040.568         | 27.797.949         | 159.590                     | 153.820          | 393.590                       | 537.760          |                               |                   | 6.779.418                    | 7.777.677         | 4.288.082                     | 4.374.482          | 15.419.888             | 14.954.210 |
| mar          | 36.237.570         | 33.367.216         | 196.720                     | 122.430          | 430.490                       | 636.920          |                               |                   | 8.205.301                    | 9.659.160         | 4.790.039                     | 5.199.751          | 22.615.020             | 17.748.955 |
| abr          | 31.089.542         | 31.342.072         | 174.590                     | 154.640          | 647.400                       | 631.050          |                               |                   | 9.125.780                    | 8.209.109         | 6.321.787                     | 5.766.365          | 14.819.985             | 16.580.908 |
| may          | 29.883.824         | 30.776.020         | 109.640                     | 54.200           | 567.030                       | 583.060          | 21.271                        | 8.110.330         | 10.099.508                   | 5.213.181         | 5.993.226                     | 15.883.643         | 14.024.755             |            |
| jun          | 29.133.061         | 30.998.875         | 188.600                     | 163.140          | 558.090                       | 728.890          | 168.349                       | 7.358.191         | 8.288.137                    | 5.145.310         | 5.864.460                     | 15.882.870         | 15.785.899             |            |
| jul          | 30.555.827         | 31.906.833         | 139.240                     | 170.737          | 611.130                       | 603.949          | 82.846                        | 7.589.241         | 6.878.519                    | 5.645.570         | 6.830.672                     | 16.570.646         | 17.340.110             |            |
| ago          | 31.192.594         | 31.577.648         | 156.260                     | 100.240          | 684.530                       | 496.450          | 91.568                        | 7.717.696         | 6.335.670                    | 5.364.658         | 5.880.692                     | 17.269.450         | 18.673.028             |            |
| sep          | 28.086.996         | 32.748.213         | 138.240                     | 129.760          | 539.160                       | 582.800          | 133.489                       | 7.043.114         | 6.774.693                    | 5.459.298         | 6.850.132                     | 14.907.184         | 18.277.339             |            |
| oct          | 32.808.398         | 30.850.807         | 105.660                     | 150.920          | 605.750                       | 457.200          |                               | 7.661.340         | 7.245.053                    | 6.450.934         | 6.563.895                     | 17.984.714         | 16.433.739             |            |
| nov          | 31.800.623         | 30.732.881         | 112.460                     | 101.736          | 693.780                       | 383.230          |                               | 7.730.426         | 7.768.227                    | 6.060.621         | 6.597.596                     | 17.203.336         | 15.882.092             |            |
| dic          | 30.132.777         | 28.994.866         | 102.350                     | 74.226           | 424.750                       | 271.750          | 27.798                        | 6.079.512         | 7.201.126                    | 7.082.403         | 6.036.314                     | 16.443.762         | 15.383.652             |            |
| <b>Total</b> | <b>366.610.015</b> | <b>369.166.121</b> | <b>1.755.950</b>            | <b>1.503.479</b> | <b>6.648.650</b>              | <b>6.474.919</b> | <b>525.321</b>                | <b>90.505.424</b> | <b>92.573.222</b>            | <b>66.394.624</b> | <b>71.013.605</b>             | <b>201.305.367</b> | <b>197.075.575</b>     |            |

\* Corresponde a la nueva información que incluye a las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 36 B\***  
**Chile: Elaboración de leche fluida en plantas lecheras**  
 2010 - 2011

| Meses        | Total leche fluida |                    | Leche pasteurizada 3 % m.g. |                  | Leche pasteurizada 2,5 % m.g. |                  | Leche pasteurizada descremada |      | Leche esterilizada con sabor |                   | Leche esterilizada descremada |                   | Leche esterilizada s/e |                    |
|--------------|--------------------|--------------------|-----------------------------|------------------|-------------------------------|------------------|-------------------------------|------|------------------------------|-------------------|-------------------------------|-------------------|------------------------|--------------------|
|              | 2010               | 2011               | 2010                        | 2011             | 2010                          | 2011             | 2010                          | 2011 | 2010                         | 2011              | 2010                          | 2011              | 2010                   | 2011               |
|              | ene                | 28.648.235         | 28.072.741                  | 172.600          | 127.630                       | 492.950          | 561.860                       |      |                              | 7.105.075         | 6.336.343                     | 4.572.741         | 5.056.020              | 16.304.869         |
| feb          | 27.040.568         | 27.797.949         | 159.590                     | 153.820          | 393.590                       | 537.760          |                               |      | 6.779.418                    | 7.777.677         | 4.288.082                     | 4.374.482         | 15.419.888             | 14.954.210         |
| mar          | 36.237.570         | 33.367.216         | 196.720                     | 122.430          | 430.490                       | 636.920          |                               |      | 8.205.301                    | 9.659.160         | 4.790.039                     | 5.199.751         | 22.615.020             | 17.748.955         |
| abr          | 31.089.542         | 31.342.072         | 174.590                     | 154.640          | 647.400                       | 631.050          |                               |      | 9.125.780                    | 8.209.109         | 6.321.787                     | 5.766.365         | 14.819.985             | 16.580.908         |
| may          | 29.883.824         | 30.776.020         | 109.640                     | 54.200           | 567.030                       | 583.060          | 21.271                        |      | 8.110.330                    | 10.099.508        | 5.213.181                     | 5.993.226         | 15.883.643             | 14.024.755         |
| jun          | 29.133.061         | 30.998.875         | 188.600                     | 163.140          | 558.090                       | 728.890          | 168.349                       |      | 7.358.191                    | 8.288.137         | 5.145.310                     | 5.864.460         | 15.882.870             | 15.785.899         |
| jul          | 30.555.827         | 31.906.833         | 139.240                     | 170.737          | 611.130                       | 603.949          | 82.846                        |      | 7.589.241                    | 6.878.519         | 5.645.570                     | 6.830.672         | 16.570.646             | 17.340.110         |
| ago          | 31.192.594         | 31.577.648         | 156.260                     | 100.240          | 684.530                       | 496.450          | 91.568                        |      | 7.717.696                    | 6.335.670         | 5.364.658                     | 5.880.692         | 17.269.450             | 18.673.028         |
| sep          | 28.086.996         | 32.748.213         | 138.240                     | 129.760          | 539.160                       | 582.800          | 133.489                       |      | 7.043.114                    | 6.774.693         | 5.459.298                     | 6.850.132         | 14.907.184             | 18.277.339         |
| oct          | 32.808.398         | 30.850.807         | 105.660                     | 150.920          | 605.750                       | 457.200          |                               |      | 7.661.340                    | 7.245.053         | 6.450.934                     | 6.563.895         | 17.984.714             | 16.433.739         |
| nov          | 31.800.623         | 30.732.881         | 112.460                     | 101.736          | 693.780                       | 383.230          |                               |      | 7.730.426                    | 7.768.227         | 6.060.621                     | 6.597.596         | 17.203.336             | 15.882.092         |
| dic          | 30.132.777         | 28.994.866         | 102.350                     | 74.226           | 424.750                       | 271.750          | 27.798                        |      | 6.079.512                    | 7.201.126         | 7.082.403                     | 6.036.314         | 16.443.762             | 15.383.652         |
| <b>Total</b> | <b>366.610.015</b> | <b>369.166.121</b> | <b>1.755.950</b>            | <b>1.503.479</b> | <b>6.648.650</b>              | <b>6.474.919</b> | <b>525.321</b>                |      | <b>90.505.424</b>            | <b>92.573.222</b> | <b>66.394.624</b>             | <b>71.013.605</b> | <b>201.305.367</b>     | <b>197.075.575</b> |

\* Información comparable entre los años, que no incluye las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 37 A\***  
**Chile: elaboración de leche en polvo en plantas lecheras**  
**2010 - 2011**

| Meses        | Total leche en polvo |                   | Leche en polvo 28 % m.g. |                   | Leche en polvo 26 % m.g. |                   | Leche en polvo 18 % m.g. |                  | Leche en polvo 12 % m.g. |                  | Leche en polvo descremada |                   |
|--------------|----------------------|-------------------|--------------------------|-------------------|--------------------------|-------------------|--------------------------|------------------|--------------------------|------------------|---------------------------|-------------------|
|              | 2010                 | 2011              | 2010                     | 2011              | 2010                     | 2011              | 2010                     | 2011             | 2010                     | 2011             | 2010                      | 2011              |
| ene          | 9.127.832            | 10.823.232        | 1.811.400                | 2.089.125         | 4.668.551                | 6.002.525         | 168.757                  | 230.493          | 64.271                   | 59.221           | 2.414.853                 | 2.441.868         |
| feb          | 6.768.135            | 8.529.412         | 1.425.375                | 1.773.050         | 3.020.436                | 4.740.293         | 335.489                  | 358.932          | 45.165                   | 56.153           | 1.941.670                 | 1.600.984         |
| mar          | 8.487.801            | 7.572.554         | 897.500                  | 1.518.550         | 5.603.286                | 4.201.593         | 345.622                  | 369.813          | 100.846                  | 126.354          | 1.540.547                 | 1.356.244         |
| abr          | 6.499.581            | 6.575.068         | 763.600                  | 1.050.100         | 3.446.707                | 3.705.300         | 402.230                  | 362.290          | 156.412                  | 165.385          | 1.730.632                 | 1.291.993         |
| may          | 5.325.787            | 5.638.300         | 157.950                  | 813.125           | 3.399.546                | 3.241.765         | 468.649                  | 495.854          | 95.528                   | 107.831          | 1.204.114                 | 979.725           |
| jun          | 3.218.533            | 3.520.015         | 331.775                  | 256.025           | 1.814.408                | 2.396.723         | 79.750                   | 132.933          | 44.330                   | 87.820           | 948.270                   | 646.514           |
| jul          | 2.909.311            | 4.581.291         | 194.825                  | 778.775           | 1.582.158                | 2.470.461         | 121.442                  | 368.079          | 155.397                  | 237.876          | 855.489                   | 726.100           |
| ago          | 2.935.023            | 4.356.437         | 291.600                  | 480.325           | 1.809.322                | 2.312.759         | 296.044                  | 649.181          | 48.566                   | 167.843          | 489.491                   | 746.329           |
| sep          | 5.697.285            | 6.270.967         | 545.900                  | 765.325           | 3.560.748                | 3.365.136         | 408.926                  | 475.558          | 180.595                  | 359.399          | 1.001.116                 | 1.305.549         |
| oct          | 8.887.518            | 9.989.618         | 1.146.900                | 1.055.075         | 5.300.807                | 6.284.978         | 257.660                  | 238.804          | 274.321                  | 104.035          | 1.907.830                 | 2.306.726         |
| nov          | 11.094.626           | 12.241.318        | 1.988.550                | 1.769.925         | 6.161.850                | 7.568.580         | 84.261                   | 67.225           | 164.431                  | 179.162          | 2.695.534                 | 2.656.426         |
| dic          | 11.369.886           | 12.714.237        | 2.315.350                | 1.831.750         | 6.343.352                | 7.694.886         | 89.812                   | 188.869          | 183.352                  | 224.307          | 2.438.020                 | 2.774.425         |
| <b>Total</b> | <b>82.321.318</b>    | <b>92.812.449</b> | <b>11.870.725</b>        | <b>14.181.150</b> | <b>46.711.171</b>        | <b>53.984.999</b> | <b>3.058.642</b>         | <b>3.938.031</b> | <b>1.513.214</b>         | <b>1.875.386</b> | <b>19.167.566</b>         | <b>18.832.883</b> |

\* Corresponde a la nueva información que incluye a las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 37 B\***  
**Chile: elaboración de leche en polvo en plantas lecheras**  
 2010 - 2011

| Meses        | Total leche en polvo |                   | Leche en polvo 28 % m.g. |                   | Leche en polvo 26 % m.g. |                   | Leche en polvo 18 % m.g. |                  | Leche en polvo 12 % m.g. |                  | Leche en polvo descremada |                   |
|--------------|----------------------|-------------------|--------------------------|-------------------|--------------------------|-------------------|--------------------------|------------------|--------------------------|------------------|---------------------------|-------------------|
|              | 2010                 | 2011              | 2010                     | 2011              | 2010                     | 2011              | 2010                     | 2011             | 2010                     | 2011             | 2010                      | 2011              |
| ene          | 9.127.832            | 10.799.187        | 1.811.400                | 2.089.125         | 4.668.551                | 5.978.480         | 168.757                  | 230.493          | 64.271                   | 59.221           | 2.414.853                 | 2.441.868         |
| feb          | 6.768.135            | 8.517.812         | 1.425.375                | 1.773.050         | 3.020.436                | 4.728.693         | 335.489                  | 358.932          | 45.165                   | 56.153           | 1.941.670                 | 1.600.984         |
| mar          | 8.487.801            | 7.572.554         | 897.500                  | 1.518.550         | 5.603.286                | 4.201.593         | 345.622                  | 369.813          | 100.846                  | 126.354          | 1.540.547                 | 1.356.244         |
| abr          | 6.499.581            | 6.575.068         | 763.600                  | 1.050.100         | 3.446.707                | 3.705.300         | 402.230                  | 362.290          | 156.412                  | 165.385          | 1.730.632                 | 1.291.993         |
| may          | 5.325.787            | 5.632.625         | 157.950                  | 813.125           | 3.399.546                | 3.236.090         | 468.649                  | 495.854          | 95.528                   | 107.831          | 1.204.114                 | 979.725           |
| jun          | 3.218.533            | 3.520.015         | 331.775                  | 256.025           | 1.814.408                | 2.396.723         | 79.750                   | 132.933          | 44.330                   | 87.820           | 948.270                   | 646.514           |
| jul          | 2.909.311            | 4.581.291         | 194.825                  | 778.775           | 1.582.158                | 2.470.461         | 121.442                  | 368.079          | 155.397                  | 237.876          | 855.489                   | 726.100           |
| ago          | 2.935.023            | 4.356.437         | 291.600                  | 480.325           | 1.809.322                | 2.312.759         | 296.044                  | 649.181          | 48.566                   | 167.843          | 489.491                   | 746.329           |
| sep          | 5.697.285            | 6.270.967         | 545.900                  | 765.325           | 3.560.748                | 3.365.136         | 408.926                  | 475.558          | 180.595                  | 359.399          | 1.001.116                 | 1.305.549         |
| oct          | 8.887.518            | 9.982.093         | 1.146.900                | 1.055.075         | 5.300.807                | 6.284.978         | 257.660                  | 238.804          | 274.321                  | 104.035          | 1.907.830                 | 2.299.201         |
| nov          | 11.094.626           | 12.203.718        | 1.988.550                | 1.769.925         | 6.161.850                | 7.568.580         | 84.261                   | 67.225           | 164.431                  | 179.162          | 2.695.534                 | 2.618.826         |
| dic          | 11.369.886           | 12.687.737        | 2.315.350                | 1.831.750         | 6.343.352                | 7.694.886         | 89.812                   | 188.869          | 183.352                  | 224.307          | 2.438.020                 | 2.747.925         |
| <b>Total</b> | <b>82.321.318</b>    | <b>92.699.504</b> | <b>11.870.725</b>        | <b>14.181.150</b> | <b>46.711.171</b>        | <b>53.943.679</b> | <b>3.058.642</b>         | <b>3.938.031</b> | <b>1.513.214</b>         | <b>1.875.386</b> | <b>19.167.566</b>         | <b>18.761.258</b> |

\* Información comparable entre los años, que no incluye las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 38 A\***  
**Chile: elaboración de productos en plantas lecheras**  
**2010 - 2011**

| Meses | Quesillos<br>Kilos |           | Quesos<br>Kilos |            | Yogur<br>Litros |             | Crema<br>Kilos |            | Mantequilla<br>Kilos |            |
|-------|--------------------|-----------|-----------------|------------|-----------------|-------------|----------------|------------|----------------------|------------|
|       | 2010               | 2011      | 2010            | 2011       | 2010            | 2011        | 2010           | 2011       | 2010                 | 2011       |
| ene   | 678.384            | 694.134   | 5.026.096       | 7.006.382  | 14.684.651      | 16.260.154  | 2.369.608      | 2.594.950  | 1.892.399            | 1.747.089  |
| feb   | 658.438            | 751.089   | 4.991.702       | 6.457.991  | 15.416.213      | 16.645.692  | 2.102.431      | 2.085.602  | 1.696.617            | 1.584.518  |
| mar   | 589.616            | 896.833   | 4.948.132       | 7.241.861  | 15.578.837      | 20.393.942  | 1.870.157      | 2.287.862  | 1.715.621            | 1.743.487  |
| abr   | 774.153            | 772.213   | 5.745.486       | 6.545.173  | 18.666.408      | 17.748.225  | 2.819.762      | 2.504.874  | 1.701.130            | 1.881.233  |
| may   | 641.788            | 768.007   | 5.032.377       | 7.240.525  | 15.768.678      | 18.035.681  | 2.160.687      | 2.467.487  | 1.785.578            | 1.741.435  |
| jun   | 651.037            | 769.996   | 4.947.633       | 6.416.158  | 15.761.946      | 18.468.376  | 2.310.608      | 2.566.871  | 1.840.409            | 1.431.569  |
| jul   | 644.554            | 679.009   | 4.279.637       | 5.046.572  | 16.619.560      | 17.683.212  | 2.374.242      | 2.541.600  | 1.620.506            | 1.651.141  |
| ago   | 668.721            | 713.397   | 4.942.514       | 6.122.721  | 16.708.942      | 19.421.537  | 2.380.788      | 2.718.626  | 1.484.637            | 1.702.690  |
| sep   | 640.719            | 740.828   | 5.656.724       | 6.789.206  | 16.495.022      | 19.364.370  | 2.324.066      | 2.913.283  | 1.679.221            | 1.788.316  |
| oct   | 841.533            | 796.211   | 6.217.755       | 7.578.332  | 19.227.651      | 20.060.605  | 2.880.432      | 2.738.729  | 1.705.029            | 1.848.266  |
| nov   | 808.488            | 762.010   | 6.385.829       | 7.420.973  | 17.899.126      | 19.361.619  | 3.001.771      | 2.822.866  | 2.002.440            | 1.879.560  |
| dic   | 751.635            | 791.145   | 6.384.474       | 6.753.690  | 15.998.042      | 18.619.980  | 2.841.659      | 3.110.419  | 1.962.801            | 2.042.036  |
| Total | 8.349.066          | 9.134.872 | 64.558.359      | 80.619.584 | 198.825.076     | 222.063.393 | 29.436.211     | 31.353.169 | 21.086.388           | 21.041.340 |

\* Corresponde a la nueva información que incluye a las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 38 B\***  
**Chile: elaboración de productos en plantas lecheras**  
**2010 - 2011**

| Meses | Quesillos<br>Kilos |           | Quesos<br>Kilos |            | Yogur<br>Litros |             | Crema<br>Kilos |            | Mantequilla<br>Kilos |            |
|-------|--------------------|-----------|-----------------|------------|-----------------|-------------|----------------|------------|----------------------|------------|
|       | 2010               | 2011      | 2010            | 2011       | 2010            | 2011        | 2010           | 2011       | 2010                 | 2011       |
| ene   | 678.384            | 694.134   | 5.026.096       | 5.768.185  | 14.684.651      | 16.260.154  | 2.369.608      | 2.594.950  | 1.892.399            | 1.715.240  |
| feb   | 658.438            | 751.089   | 4.991.702       | 5.339.889  | 15.416.213      | 16.645.692  | 2.102.431      | 2.085.602  | 1.696.617            | 1.528.476  |
| mar   | 589.616            | 896.833   | 4.948.132       | 6.033.048  | 15.578.837      | 20.393.942  | 1.870.157      | 2.287.862  | 1.715.621            | 1.691.984  |
| abr   | 774.153            | 772.213   | 5.745.486       | 5.461.755  | 18.666.408      | 17.748.225  | 2.819.762      | 2.504.874  | 1.701.130            | 1.800.686  |
| may   | 641.788            | 768.007   | 5.032.377       | 6.296.644  | 15.768.678      | 18.035.681  | 2.160.687      | 2.467.487  | 1.785.578            | 1.664.912  |
| jun   | 651.037            | 769.996   | 4.947.633       | 5.564.579  | 15.761.946      | 18.468.376  | 2.310.608      | 2.566.871  | 1.840.409            | 1.374.749  |
| jul   | 644.554            | 679.009   | 4.279.637       | 4.172.649  | 16.619.560      | 17.683.212  | 2.374.242      | 2.541.600  | 1.620.506            | 1.607.561  |
| ago   | 668.721            | 713.397   | 4.942.514       | 5.142.056  | 16.708.942      | 19.421.537  | 2.380.788      | 2.718.626  | 1.484.637            | 1.639.460  |
| sep   | 640.719            | 740.828   | 5.656.724       | 5.668.604  | 16.495.022      | 19.364.370  | 2.324.066      | 2.913.283  | 1.679.221            | 1.728.756  |
| oct   | 841.533            | 796.211   | 6.217.755       | 6.147.960  | 19.227.651      | 20.060.605  | 2.880.432      | 2.738.729  | 1.705.029            | 1.774.468  |
| nov   | 808.488            | 762.010   | 6.385.829       | 5.878.683  | 17.899.126      | 19.361.619  | 3.001.771      | 2.822.866  | 2.002.440            | 1.813.192  |
| dic   | 751.635            | 791.145   | 6.384.474       | 5.205.140  | 15.998.042      | 18.619.980  | 2.841.659      | 3.110.419  | 1.962.801            | 1.952.934  |
| Total | 8.349.066          | 9.134.872 | 64.558.359      | 66.679.192 | 198.825.076     | 222.063.393 | 29.436.211     | 31.353.169 | 21.086.388           | 20.292.418 |

\* Información comparable entre los años, que no incluye las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.



**Cuadro 39 A\***  
**Chile: elaboración de productos en plantas lecheras**  
 2010 - 2011  
 Kilos

| Meses        | Suero en polvo    |                   | Leche condensada  |                   | Manjar            |                   | Leche modificada |      | Leche evaporada |      | Leche cultivada  |                   |
|--------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|------------------|------|-----------------|------|------------------|-------------------|
|              | 2010              | 2011              | 2010              | 2011              | 2010              | 2011              | 2010             | 2011 | 2010            | 2011 | 2010             | 2011              |
| ene          | 2.569.245         | 2.086.105         | 3.077.456         | 2.995.825         | 1.460.306         | 1.805.164         |                  |      |                 |      | 976.135          | 930.688           |
| feb          | 2.361.682         | 1.970.433         | 2.459.390         | 1.740.239         | 1.595.801         | 1.688.655         |                  |      |                 |      | 806.134          | 913.044           |
| mar          | 2.203.429         | 2.392.496         | 641.734           | 2.689.038         | 1.257.751         | 2.072.130         |                  |      |                 |      | 594.784          | 1.082.586         |
| abr          | 2.469.068         | 2.346.519         | 3.446.466         | 2.622.862         | 2.550.784         | 2.095.632         |                  |      |                 |      | 898.314          | 892.944           |
| may          | 2.281.820         | 2.578.076         | 2.819.009         | 2.468.730         | 2.481.547         | 2.164.957         |                  |      |                 |      | 819.484          | 818.380           |
| jun          | 2.234.543         | 2.078.871         | 3.284.944         | 3.157.699         | 2.404.706         | 2.203.067         |                  |      |                 |      | 713.950          | 831.938           |
| jul          | 2.076.256         | 1.721.194         | 2.736.991         | 1.911.797         | 2.389.961         | 2.235.139         |                  |      |                 |      | 746.246          | 751.165           |
| ago          | 2.368.108         | 1.994.475         | 3.842.392         | 2.708.316         | 2.530.216         | 2.581.978         |                  |      |                 |      | 696.538          | 797.124           |
| sep          | 2.661.233         | 2.371.362         | 3.583.120         | 3.149.250         | 2.232.144         | 2.491.815         | 7.200            |      |                 |      | 808.332          | 953.035           |
| oct          | 2.966.810         | 2.655.531         | 3.591.651         | 3.838.234         | 2.271.015         | 2.213.849         |                  |      |                 |      | 946.102          | 1.085.783         |
| nov          | 2.620.350         | 2.617.452         | 3.415.965         | 3.717.314         | 2.172.262         | 2.019.163         |                  |      |                 |      | 857.418          | 1.000.926         |
| dic          | 2.419.445         | 1.977.174         | 3.929.981         | 3.579.567         | 2.031.973         | 2.011.362         |                  |      |                 |      | 896.492          | 1.067.899         |
| <b>Total</b> | <b>29.231.989</b> | <b>26.789.688</b> | <b>36.829.099</b> | <b>34.578.871</b> | <b>25.378.466</b> | <b>25.582.911</b> | <b>7.200</b>     |      |                 |      | <b>9.759.929</b> | <b>11.125.512</b> |

\* Corresponde a la nueva información que incluye a las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 39 B\***  
**Chile: elaboración de productos en plantas lecheras**  
 2010 - 2011  
 Kilos

| Meses        | Suero en polvo    |                   | Leche condensada  |                   | Manjar            |                   | Leche modificada |      | Leche evaporada |      | Leche cultivada  |                   |
|--------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|------------------|------|-----------------|------|------------------|-------------------|
|              | 2010              | 2011              | 2010              | 2011              | 2010              | 2011              | 2010             | 2011 | 2010            | 2011 | 2010             | 2011              |
| ene          | 2.569.245         | 2.045.030         | 3.077.456         | 2.995.825         | 1.460.306         | 1.805.164         |                  |      |                 |      | 976.135          | 930.688           |
| feb          | 2.361.682         | 1.915.578         | 2.459.390         | 1.740.239         | 1.595.801         | 1.688.655         |                  |      |                 |      | 806.134          | 913.044           |
| mar          | 2.203.429         | 2.273.421         | 641.734           | 2.689.038         | 1.257.751         | 2.072.130         |                  |      |                 |      | 594.784          | 1.082.586         |
| abr          | 2.469.068         | 2.262.444         | 3.446.466         | 2.622.862         | 2.550.784         | 2.095.632         |                  |      |                 |      | 898.314          | 892.944           |
| may          | 2.281.820         | 2.502.126         | 2.819.009         | 2.468.730         | 2.481.547         | 2.164.957         |                  |      |                 |      | 819.484          | 818.380           |
| jun          | 2.234.543         | 2.078.871         | 3.284.944         | 3.157.699         | 2.404.706         | 2.203.067         |                  |      |                 |      | 713.950          | 831.938           |
| jul          | 2.076.256         | 1.721.194         | 2.736.991         | 1.911.797         | 2.389.961         | 2.235.139         |                  |      |                 |      | 746.246          | 751.165           |
| ago          | 2.368.108         | 1.994.475         | 3.842.392         | 2.708.316         | 2.530.216         | 2.581.978         |                  |      |                 |      | 696.538          | 797.124           |
| sep          | 2.661.233         | 2.371.362         | 3.583.120         | 3.149.250         | 2.232.144         | 2.491.815         | 7.200            |      |                 |      | 808.332          | 953.035           |
| oct          | 2.966.810         | 2.655.531         | 3.591.651         | 3.838.234         | 2.271.015         | 2.213.849         |                  |      |                 |      | 946.102          | 1.085.783         |
| nov          | 2.620.350         | 2.617.452         | 3.415.965         | 3.717.314         | 2.172.262         | 2.019.163         |                  |      |                 |      | 857.418          | 1.000.926         |
| dic          | 2.419.445         | 1.977.174         | 3.929.981         | 3.579.567         | 2.031.973         | 2.011.362         |                  |      |                 |      | 896.492          | 1.067.899         |
| <b>Total</b> | <b>29.231.989</b> | <b>26.414.658</b> | <b>36.829.099</b> | <b>34.578.871</b> | <b>25.378.466</b> | <b>25.582.911</b> | <b>7.200</b>     |      |                 |      | <b>9.759.929</b> | <b>11.125.512</b> |

\* Información comparable entre los años, que no incluye las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 40 A\***  
**Recepción de leche y elaboración de productos lácteos en las plantas lecheras**  
**Período 2000 - 2011**

| Producto               | Unidad | 2000          | 2001          | 2002          | 2003          | 2004          | 2005          | 2006          | 2007          | 2008          | 2009          | 2010          | 2011          |
|------------------------|--------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| <b>Recepción de:</b>   |        |               |               |               |               |               |               |               |               |               |               |               |               |
| Leche fluida           | Litros | 1.447.213.009 | 1.636.461.297 | 1.605.391.798 | 1.563.169.284 | 1.676.480.493 | 1.723.253.492 | 1.818.115.205 | 1.874.650.277 | 1.971.626.539 | 1.772.669.719 | 1.895.735.168 | 2.103.738.538 |
| <b>Elaboración de:</b> |        |               |               |               |               |               |               |               |               |               |               |               |               |
| Leche Fluida           | Litros | 275.193.430   | 291.268.257   | 286.662.368   | 292.847.132   | 289.332.662   | 297.929.011   | 319.494.537   | 330.187.362   | 322.831.286   | 341.250.060   | 366.610.015   | 369.166.121   |
| Leche en Polvo         | Kilos  | 59.668.706    | 71.463.856    | 67.709.599    | 61.867.045    | 63.633.488    | 62.792.485    | 69.490.994    | 74.204.198    | 102.955.230   | 73.430.572    | 82.321.318    | 92.812.449    |
| Quesillo               | Kilos  | 7.166.620     | 7.150.433     | 7.479.974     | 7.555.476     | 8.296.463     | 10.506.995    | 9.088.073     | 8.579.335     | 7.959.886     | 8.139.237     | 8.349.066     | 9.134.872     |
| Queso                  | Kilos  | 44.717.992    | 50.416.509    | 53.074.751    | 53.037.176    | 58.849.030    | 67.175.674    | 62.071.547    | 61.744.935    | 57.368.616    | 56.525.522    | 64.558.359    | 80.619.584    |
| Yogur                  | Litros | 106.623.501   | 95.249.538    | 127.057.261   | 139.343.652   | 159.828.264   | 189.435.773   | 157.979.522   | 162.505.358   | 178.215.282   | 191.933.429   | 198.825.076   | 222.063.393   |
| Crema                  | Kilos  | 16.125.411    | 17.544.062    | 17.631.470    | 16.760.286    | 17.887.973    | 19.791.586    | 20.379.887    | 21.445.850    | 28.916.510    | 26.716.606    | 29.436.211    | 31.353.169    |
| Mantequilla            | Kilos  | 9.855.236     | 11.836.134    | 11.551.232    | 10.848.961    | 13.083.893    | 14.654.551    | 17.157.481    | 18.229.063    | 16.765.269    | 17.101.518    | 21.086.388    | 21.041.340    |
| Suero en Polvo         | Kilos  | 14.105.471    | 15.783.682    | 14.285.559    | 15.239.684    | 17.036.712    | 23.850.072    | 24.302.866    | 27.791.087    | 24.849.298    | 23.973.142    | 29.231.989    | 26.789.688    |
| Leche Condensada       | Kilos  | 24.400.340    | 25.418.149    | 24.190.214    | 30.558.318    | 38.698.211    | 39.645.389    | 43.426.205    | 45.287.452    | 41.500.510    | 33.254.783    | 36.829.099    | 34.578.871    |
| Manjar                 | Kilos  | 21.963.910    | 24.139.771    | 26.105.067    | 26.637.591    | 26.838.123    | 24.988.062    | 24.846.796    | 23.987.649    | 23.850.371    | 24.420.934    | 25.378.466    | 25.582.911    |
| Leche modificada       | Kilos  | 3.518.100     | 3.293.470     | 1.484.270     | 1.938.278     | 1.506.149     | 438.470       | 930.325       | 1.656.744     | 345.330       |               | 7.200         |               |
| Leche Evaporada        | Kilos  | 313.640       | 1.003.430     | 93.180        |               |               | 45.509        | 30.225        | 5.400         |               |               |               |               |
| Leche Cultivada        | Litros |               |               |               |               |               |               | 14.216.144    | 14.279.474    | 13.417.978    | 10.458.969    | 9.759.929     | 11.125.512    |

\* Corresponde a la nueva información que incluye a las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 40 B\***  
**Recepción de leche y elaboración de productos lácteos en las plantas lecheras**  
**Período 2000 - 2011**

| Producto               | Unidad | 2000          | 2001          | 2002          | 2003          | 2004          | 2005          | 2006          | 2007          | 2008          | 2009          | 2010          | 2011          |
|------------------------|--------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| <b>Recepción de:</b>   |        |               |               |               |               |               |               |               |               |               |               |               |               |
| Leche fluida           | Litros | 1.447.213.009 | 1.636.461.297 | 1.605.391.798 | 1.563.169.284 | 1.676.480.493 | 1.723.253.492 | 1.818.115.205 | 1.874.650.277 | 1.971.626.539 | 1.772.669.719 | 1.895.735.168 | 1.974.965.631 |
| <b>Elaboración de:</b> |        |               |               |               |               |               |               |               |               |               |               |               |               |
| Leche Fluida           | Litros | 275.193.430   | 291.268.257   | 286.662.368   | 292.847.132   | 289.332.662   | 297.929.011   | 319.494.537   | 330.187.362   | 322.831.286   | 341.250.060   | 366.610.015   | 369.166.121   |
| Leche en Polvo         | Kilos  | 59.668.706    | 71.463.856    | 67.709.599    | 61.867.045    | 63.633.488    | 62.792.485    | 69.490.994    | 74.204.198    | 102.955.230   | 73.430.572    | 82.321.318    | 92.699.504    |
| Quesillo               | Kilos  | 7.166.620     | 7.150.433     | 7.479.974     | 7.555.476     | 8.296.463     | 10.506.995    | 9.088.073     | 8.579.335     | 7.959.886     | 8.139.237     | 8.349.066     | 9.134.872     |
| Queso                  | Kilos  | 44.717.992    | 50.416.509    | 53.074.751    | 53.037.176    | 58.849.030    | 67.175.674    | 62.071.547    | 61.744.935    | 57.368.616    | 56.525.522    | 64.558.359    | 66.679.192    |
| Yogur                  | Litros | 106.623.501   | 95.249.538    | 127.057.261   | 139.343.652   | 159.828.264   | 189.435.773   | 157.979.522   | 162.505.358   | 178.215.282   | 191.933.429   | 198.825.076   | 222.063.393   |
| Crema                  | Kilos  | 16.125.411    | 17.544.062    | 17.631.470    | 16.760.286    | 17.887.973    | 19.791.586    | 20.379.887    | 21.445.850    | 28.916.510    | 26.716.606    | 29.436.211    | 31.353.169    |
| Mantequilla            | Kilos  | 9.855.236     | 11.836.134    | 11.551.232    | 10.848.961    | 13.083.893    | 14.654.551    | 17.157.481    | 18.229.063    | 16.765.269    | 17.101.518    | 21.086.388    | 20.292.418    |
| Suero en Polvo         | Kilos  | 14.105.471    | 15.783.682    | 14.285.559    | 15.239.684    | 17.036.712    | 23.850.072    | 24.302.866    | 27.791.087    | 24.849.298    | 23.973.142    | 29.231.989    | 26.414.658    |
| Leche Condensada       | Kilos  | 24.400.340    | 25.418.149    | 24.190.214    | 30.558.318    | 38.698.211    | 39.645.389    | 43.426.205    | 45.287.452    | 41.500.510    | 33.254.783    | 36.829.099    | 34.578.871    |
| Manjar                 | Kilos  | 21.963.910    | 24.139.771    | 26.105.067    | 26.637.591    | 26.838.123    | 24.988.062    | 24.846.796    | 23.987.649    | 23.850.371    | 24.420.934    | 25.378.466    | 25.582.911    |
| Leche Modificada       | Kilos  | 3.518.100     | 3.293.470     | 1.484.270     | 1.938.278     | 1.506.149     | 438.470       | 930.325       | 1.656.744     | 345.330       |               | 7.200         |               |
| Leche Evaporada        | Kilos  | 313.640       | 1.003.430     | 93.180        |               |               | 45.509        | 30.225        | 5.400         |               |               |               |               |
| Leche Cultivada        | Litros |               |               |               |               |               |               | 14.216.144    | 14.279.474    | 13.417.978    | 10.458.969    | 9.759.929     | 11.125.512    |

\* Información comparable entre los años, que no incluye las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 41 A\***  
**Recepción de leche fluida en plantas lecheras por región**  
**Período 1994 - 2011**  
 Litros

| Año  | Metropolitana | Bío Bío     | La Araucanía | Los Ríos    | Los Lagos   | Total         |
|------|---------------|-------------|--------------|-------------|-------------|---------------|
| 1994 | 168.468.959   | 117.319.849 | 165.174.240  | 251.259.243 | 533.417.727 | 1.235.640.018 |
| 1995 | 191.995.672   | 126.046.958 | 183.623.512  | 273.243.398 | 582.960.015 | 1.357.869.555 |
| 1996 | 192.070.012   | 135.165.543 | 185.428.319  | 296.959.103 | 596.803.371 | 1.406.426.348 |
| 1997 | 188.246.789   | 136.711.401 | 186.593.191  | 337.225.484 | 648.056.572 | 1.496.833.437 |
| 1998 | 189.063.880   | 141.151.344 | 194.658.764  | 355.871.523 | 649.278.983 | 1.530.024.494 |
| 1999 | 188.711.597   | 141.736.128 | 187.955.415  | 357.181.229 | 594.131.923 | 1.469.716.292 |
| 2000 | 176.155.108   | 133.841.435 | 186.217.622  | 362.850.508 | 588.148.336 | 1.447.213.009 |
| 2001 | 180.051.569   | 148.966.379 | 231.442.972  | 418.729.509 | 657.270.868 | 1.636.461.297 |
| 2002 | 170.905.550   | 140.191.123 | 229.060.401  | 426.505.782 | 638.728.942 | 1.605.391.798 |
| 2003 | 155.168.393   | 118.498.057 | 245.426.011  | 420.400.162 | 623.676.661 | 1.563.169.284 |
| 2004 | 155.558.592   | 124.256.555 | 229.009.517  | 457.715.240 | 709.940.589 | 1.676.480.493 |
| 2005 | 154.992.093   | 135.752.243 | 240.295.221  | 456.367.318 | 735.846.617 | 1.723.253.492 |
| 2006 | 142.508.369   | 155.560.207 | 244.505.420  | 490.370.242 | 785.170.967 | 1.818.115.205 |
| 2007 | 144.811.015   | 188.029.108 | 239.695.069  | 512.646.815 | 789.468.270 | 1.874.650.277 |
| 2008 | 151.184.614   | 205.196.190 | 275.232.973  | 529.701.462 | 810.311.300 | 1.971.626.539 |
| 2009 | 147.182.759   | 181.828.634 | 194.149.048  | 445.754.210 | 803.755.068 | 1.772.669.719 |
| 2010 | 145.732.869   | 177.610.784 | 176.605.683  | 491.388.006 | 904.397.826 | 1.895.735.168 |
| 2011 | 144.343.201   | 173.315.522 | 184.375.934  | 615.302.404 | 986.401.477 | 2.103.738.538 |

\* Corresponde a la nueva información que incluye a las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 41 B\***  
**Recepción de leche fluida en plantas lecheras por Región**  
**Período 1994 - 2011**  
 Litros

| Año  | Metropolitana | Bío Bío     | La Araucanía | Los Ríos    | Los Lagos   | Total         |
|------|---------------|-------------|--------------|-------------|-------------|---------------|
| 1994 | 168.468.959   | 117.319.849 | 165.174.240  | 251.259.243 | 533.417.727 | 1.235.640.018 |
| 1995 | 191.995.672   | 126.046.958 | 183.623.512  | 273.243.398 | 582.960.015 | 1.357.869.555 |
| 1996 | 192.070.012   | 135.165.543 | 185.428.319  | 296.959.103 | 596.803.371 | 1.406.426.348 |
| 1997 | 188.246.789   | 136.711.401 | 186.593.191  | 337.225.484 | 648.056.572 | 1.496.833.437 |
| 1998 | 189.063.880   | 141.151.344 | 194.658.764  | 355.871.523 | 649.278.983 | 1.530.024.494 |
| 1999 | 188.711.597   | 141.736.128 | 187.955.415  | 357.181.229 | 594.131.923 | 1.469.716.292 |
| 2000 | 176.155.108   | 133.841.435 | 186.217.622  | 362.850.508 | 588.148.336 | 1.447.213.009 |
| 2001 | 180.051.569   | 148.966.379 | 231.442.972  | 418.729.509 | 657.270.868 | 1.636.461.297 |
| 2002 | 170.905.550   | 140.191.123 | 229.060.401  | 426.505.782 | 638.728.942 | 1.605.391.798 |
| 2003 | 155.168.393   | 118.498.057 | 245.426.011  | 420.400.162 | 623.676.661 | 1.563.169.284 |
| 2004 | 155.558.592   | 124.256.555 | 229.009.517  | 457.715.240 | 709.940.589 | 1.676.480.493 |
| 2005 | 154.992.093   | 135.752.243 | 240.295.221  | 456.367.318 | 735.846.617 | 1.723.253.492 |
| 2006 | 142.508.369   | 155.560.207 | 244.505.420  | 490.370.242 | 785.170.967 | 1.818.115.205 |
| 2007 | 144.811.015   | 188.029.108 | 239.695.069  | 512.646.815 | 789.468.270 | 1.874.650.277 |
| 2008 | 151.184.614   | 205.196.190 | 275.232.973  | 529.701.462 | 810.311.300 | 1.971.626.539 |
| 2009 | 147.182.759   | 181.828.634 | 194.149.048  | 445.754.210 | 803.755.068 | 1.772.669.719 |
| 2010 | 145.732.869   | 177.610.784 | 176.605.683  | 491.388.006 | 904.397.826 | 1.895.735.168 |
| 2011 | 144.343.201   | 173.315.522 | 184.375.934  | 540.479.288 | 932.451.686 | 1.974.965.631 |

\* Información comparable entre los años, que no incluye las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 42 A\***  
**Recepción nacional de leche en planta**  
**Período: 2000 - 2011**  
**Litros**

| Meses        | 2000                 | 2001                 | 2002                 | 2003                 | 2004                 | 2005                 | 2006                 | 2007                 | 2008                 | 2009                 | 2010                 | 2011                 | % variación<br>2011/2010 |
|--------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|--------------------------|
| ene          | 127.505.473          | 145.645.417          | 149.680.733          | 146.598.232          | 155.688.861          | 165.495.635          | 173.593.749          | 176.127.758          | 193.539.637          | 166.371.121          | 191.072.613          | 206.708.054          | 8,2                      |
| feb          | 101.495.536          | 122.157.653          | 112.206.066          | 117.303.061          | 124.145.935          | 130.710.897          | 145.112.392          | 142.560.762          | 153.476.457          | 130.995.745          | 156.867.635          | 172.534.690          | 10,0                     |
| mar          | 111.147.033          | 128.797.880          | 117.831.331          | 119.138.803          | 121.269.031          | 131.322.387          | 147.406.175          | 150.126.585          | 151.880.419          | 141.949.695          | 167.903.968          | 177.517.559          | 5,7                      |
| abr          | 107.260.610          | 123.609.843          | 128.031.897          | 112.980.123          | 117.992.500          | 130.001.648          | 140.749.456          | 136.373.782          | 149.365.657          | 134.876.206          | 156.528.396          | 163.576.366          | 4,5                      |
| may          | 108.520.603          | 118.943.229          | 127.108.460          | 112.945.964          | 122.872.420          | 125.179.150          | 137.145.486          | 132.975.057          | 148.477.773          | 133.450.617          | 145.503.998          | 154.440.620          | 6,1                      |
| jun          | 99.557.509           | 110.168.526          | 116.258.746          | 103.181.044          | 114.622.557          | 113.589.463          | 122.744.596          | 124.381.332          | 136.740.557          | 116.900.231          | 125.858.431          | 134.966.518          | 7,2                      |
| jul          | 101.023.056          | 112.624.085          | 116.566.754          | 109.201.422          | 116.286.011          | 118.542.413          | 125.682.844          | 126.210.140          | 135.343.189          | 114.883.465          | 122.699.802          | 130.899.913          | 6,7                      |
| ago          | 105.297.735          | 119.600.978          | 122.685.886          | 116.002.721          | 126.703.915          | 122.679.977          | 129.615.703          | 130.518.405          | 141.546.522          | 122.358.718          | 132.444.179          | 141.733.957          | 7,0                      |
| sep          | 116.789.539          | 133.957.801          | 135.442.058          | 130.022.184          | 142.493.032          | 139.341.458          | 143.728.923          | 148.616.996          | 159.439.877          | 144.576.147          | 159.101.288          | 164.970.490          | 3,7                      |
| oct          | 148.394.881          | 168.960.540          | 153.500.902          | 159.538.442          | 174.353.051          | 175.013.950          | 175.760.812          | 189.809.427          | 200.440.893          | 180.922.337          | 205.180.913          | 209.412.488          | 2,1                      |
| nov          | 160.060.024          | 175.923.101          | 162.188.381          | 167.774.632          | 178.950.446          | 185.046.495          | 186.625.883          | 203.875.091          | 205.818.526          | 188.253.840          | 216.547.174          | 224.032.400          | 3,5                      |
| dic          | 160.161.010          | 176.072.244          | 163.890.584          | 168.482.656          | 181.102.734          | 186.330.019          | 189.949.186          | 213.074.942          | 195.557.032          | 197.131.597          | 222.959.320          | 222.945.483          | 0,0                      |
| <b>Total</b> | <b>1.447.213.009</b> | <b>1.636.461.297</b> | <b>1.605.391.798</b> | <b>1.563.169.284</b> | <b>1.676.480.493</b> | <b>1.723.253.492</b> | <b>1.818.115.205</b> | <b>1.874.650.277</b> | <b>1.971.626.539</b> | <b>1.772.669.719</b> | <b>2.002.667.717</b> | <b>2.103.738.538</b> | <b>5,0</b>               |

\* Corresponde a la nueva información que incluye a las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde, tanto en 2011 como en 2010. La cifra de 2010 en este cuadro no se puede utilizar para el cálculo de la recepción total del país (industria mayor y menor) en ese año, porque las nuevas plantas están incluidas en la información del Encuesta de la Industria Láctea Menor. Para estos efectos debe usarse la cifra del cuadro

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 42 B\***  
**Recepción nacional de leche en planta**  
**Período: 2000 - 2011**  
 Litros

| Meses        | 2000                 | 2001                 | 2002                 | 2003                 | 2004                 | 2005                 | 2006                 | 2007                 | 2008                 | 2009                 | 2010                 | 2011                 | % variación<br>2011/2010 |
|--------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|--------------------------|
| ene          | 127.505.473          | 145.645.417          | 149.680.733          | 146.598.232          | 155.688.861          | 165.495.635          | 173.593.749          | 176.127.758          | 193.539.637          | 166.371.121          | 182.237.436          | 193.890.649          | 16,5                     |
| feb          | 101.495.536          | 122.157.653          | 112.206.066          | 117.303.061          | 124.145.935          | 130.710.897          | 145.112.392          | 142.560.762          | 153.476.457          | 130.995.745          | 148.942.850          | 161.219.623          | 23,1                     |
| mar          | 111.147.033          | 128.797.880          | 117.831.331          | 119.138.803          | 121.269.031          | 131.322.387          | 147.406.175          | 150.126.585          | 151.880.419          | 141.949.695          | 159.220.377          | 165.709.747          | 16,7                     |
| abr          | 107.260.610          | 123.609.843          | 128.031.897          | 112.980.123          | 117.992.500          | 130.001.648          | 140.749.456          | 136.373.782          | 149.365.657          | 134.876.206          | 148.610.469          | 153.337.089          | 13,7                     |
| may          | 108.520.603          | 118.943.229          | 127.108.460          | 112.945.964          | 122.872.420          | 125.179.150          | 137.145.486          | 132.975.057          | 148.477.773          | 133.450.617          | 138.399.694          | 145.358.594          | 8,9                      |
| jun          | 99.557.509           | 110.168.526          | 116.258.746          | 103.181.044          | 114.622.557          | 113.589.463          | 122.744.596          | 124.381.332          | 136.740.557          | 116.900.231          | 119.452.514          | 126.983.466          | 8,6                      |
| jul          | 101.023.056          | 112.624.085          | 116.566.754          | 109.201.422          | 116.286.011          | 118.542.413          | 125.682.844          | 126.210.140          | 135.343.189          | 114.883.465          | 116.338.141          | 123.287.575          | 7,3                      |
| ago          | 105.297.735          | 119.600.978          | 122.685.886          | 116.002.721          | 126.703.915          | 122.679.977          | 129.615.703          | 130.518.405          | 141.546.522          | 122.358.718          | 125.489.403          | 133.437.009          | 9,1                      |
| sep          | 116.789.539          | 133.957.801          | 135.442.058          | 130.022.184          | 142.493.032          | 139.341.458          | 143.728.923          | 148.616.996          | 159.439.877          | 144.576.147          | 150.151.075          | 155.484.095          | 7,5                      |
| oct          | 148.394.881          | 168.960.540          | 153.500.902          | 159.538.442          | 174.353.051          | 175.013.950          | 175.760.812          | 189.809.427          | 200.440.893          | 180.922.337          | 193.365.628          | 196.952.208          | 8,9                      |
| nov          | 160.060.024          | 175.923.101          | 162.188.381          | 167.774.632          | 178.950.446          | 185.046.495          | 186.625.883          | 203.875.091          | 205.818.526          | 188.253.840          | 203.721.261          | 210.436.229          | 11,8                     |
| dic          | 160.161.010          | 176.072.244          | 163.890.584          | 168.482.656          | 181.102.734          | 186.330.019          | 189.949.186          | 213.074.942          | 195.557.032          | 197.131.597          | 209.806.320          | 208.869.347          | 6,0                      |
| <b>Total</b> | <b>1.447.213.009</b> | <b>1.636.461.297</b> | <b>1.605.391.798</b> | <b>1.563.169.284</b> | <b>1.676.480.493</b> | <b>1.723.253.492</b> | <b>1.818.115.205</b> | <b>1.874.650.277</b> | <b>1.971.626.539</b> | <b>1.772.669.719</b> | <b>1.895.735.168</b> | <b>1.974.965.631</b> | <b>11,4</b>              |

\* Información comparable entre los años, que no incluye las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.



**Cuadro 43 A\***  
**Recepción de leche en plantas en la Región de Los Ríos**  
**Período: 2000 - 2011**  
 Litros

| Meses | 2000        | 2001        | 2002        | 2003        | 2004        | 2005        | 2006        | 2007        | 2008        | 2009        | 2010        | 2011        | % variación<br>2011/2010 |
|-------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------------------|
| ene   | 30.659.832  | 36.189.254  | 38.280.731  | 39.624.047  | 41.347.695  | 41.970.952  | 46.678.205  | 48.317.537  | 53.380.496  | 43.084.572  | 52.049.317  | 59.734.452  | 14,8                     |
| feb   | 24.452.127  | 30.603.197  | 28.705.776  | 32.028.264  | 33.984.078  | 32.687.812  | 38.631.114  | 39.589.142  | 41.407.405  | 33.573.948  | 43.054.882  | 49.856.278  | 15,8                     |
| mar   | 27.999.059  | 32.931.289  | 30.551.364  | 32.548.613  | 34.464.259  | 32.912.212  | 39.440.941  | 41.649.975  | 40.561.699  | 33.909.934  | 46.311.188  | 51.145.524  | 10,4                     |
| abr   | 27.471.519  | 31.617.549  | 34.172.348  | 30.405.254  | 33.380.749  | 33.443.826  | 38.035.074  | 37.574.846  | 40.487.077  | 32.371.266  | 43.018.413  | 47.399.043  | 10,2                     |
| may   | 28.035.843  | 30.480.028  | 34.187.296  | 30.153.058  | 34.224.469  | 33.023.866  | 37.170.942  | 36.530.425  | 40.189.022  | 32.408.769  | 40.373.301  | 45.201.347  | 12,0                     |
| jun   | 25.338.519  | 28.029.170  | 30.748.767  | 27.531.939  | 31.783.052  | 30.432.136  | 33.281.122  | 34.349.953  | 37.116.275  | 28.896.314  | 35.548.921  | 40.149.731  | 12,9                     |
| jul   | 25.529.161  | 28.741.987  | 30.789.570  | 29.725.058  | 32.138.046  | 32.641.894  | 33.871.862  | 34.232.473  | 36.147.564  | 28.783.700  | 34.601.988  | 38.592.296  | 11,5                     |
| ago   | 26.141.209  | 30.630.333  | 32.990.108  | 31.832.989  | 35.198.814  | 33.727.413  | 34.547.665  | 35.137.917  | 37.993.879  | 30.834.457  | 37.301.158  | 41.901.688  | 12,3                     |
| sep   | 29.265.787  | 34.970.529  | 36.686.063  | 35.329.241  | 38.745.157  | 38.357.889  | 38.622.314  | 39.907.200  | 42.863.393  | 36.986.986  | 44.799.528  | 48.669.574  | 8,6                      |
| oct   | 37.517.896  | 43.318.618  | 41.471.747  | 42.774.719  | 47.111.725  | 47.887.146  | 47.475.871  | 51.561.460  | 53.748.577  | 46.917.896  | 58.542.213  | 61.630.795  | 5,3                      |
| nov   | 40.172.544  | 45.332.199  | 43.837.623  | 44.251.635  | 47.440.024  | 49.764.362  | 50.542.363  | 55.600.163  | 54.569.263  | 47.950.114  | 62.062.375  | 65.555.288  | 5,6                      |
| dic   | 40.267.012  | 45.885.356  | 44.084.389  | 44.195.345  | 47.897.172  | 49.517.810  | 52.072.769  | 58.195.724  | 51.236.812  | 50.036.254  | 63.933.350  | 65.466.388  | 2,4                      |
| Total | 362.850.508 | 418.729.509 | 426.505.782 | 420.400.162 | 457.715.240 | 456.367.318 | 490.370.242 | 512.646.815 | 529.701.462 | 445.754.210 | 561.596.634 | 615.302.404 | 9,6                      |

\* Corresponde a la nueva información que incluye a las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde, tanto en 2011 como en 2010. La cifra de 2010 en este cuadro no se puede utilizar para el cálculo de la recepción total del país (industria mayor y menor) en ese año, porque las nuevas plantas están incluidas en la información del Encuesta de la Industria Láctea Menor. Para estos efectos debe usarse la cifra del

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 43 B\***  
**Recepción de leche en plantas en la Región de Los Ríos**  
**Período: 2000 - 2011**  
 Litros

| Meses        | 2000               | 2001               | 2002               | 2003               | 2004               | 2005               | 2006               | 2007               | 2008               | 2009               | 2010               | 2011               | % variación<br>2011/2010 |
|--------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------------|
| ene          | 30.659.832         | 36.189.254         | 38.280.731         | 39.624.047         | 41.347.695         | 41.970.952         | 46.678.205         | 48.317.537         | 53.380.496         | 43.084.572         | 45.599.816         | 51.485.770         | 19,5                     |
| feb          | 24.452.127         | 30.603.197         | 28.705.776         | 32.028.264         | 33.984.078         | 32.687.812         | 38.631.114         | 39.589.142         | 41.407.405         | 33.573.948         | 37.440.826         | 42.596.827         | 26,9                     |
| mar          | 27.999.059         | 32.931.289         | 30.551.364         | 32.548.613         | 34.464.259         | 32.912.212         | 39.440.941         | 41.649.975         | 40.561.699         | 33.909.934         | 40.224.561         | 43.811.003         | 29,2                     |
| abr          | 27.471.519         | 31.617.549         | 34.172.348         | 30.405.254         | 33.380.749         | 33.443.826         | 38.035.074         | 37.574.846         | 40.487.077         | 32.371.266         | 37.715.114         | 41.363.100         | 27,8                     |
| may          | 28.035.843         | 30.480.028         | 34.187.296         | 30.153.058         | 34.224.469         | 33.023.866         | 37.170.942         | 36.530.425         | 40.189.022         | 32.408.769         | 35.706.724         | 39.990.026         | 23,4                     |
| jun          | 25.338.519         | 28.029.170         | 30.748.767         | 27.531.939         | 31.783.052         | 30.432.136         | 33.281.122         | 34.349.953         | 37.116.275         | 28.896.314         | 31.399.039         | 35.307.838         | 22,2                     |
| jul          | 25.529.161         | 28.741.987         | 30.789.570         | 29.725.058         | 32.138.046         | 32.641.894         | 33.871.862         | 34.232.473         | 36.147.564         | 28.783.700         | 30.633.439         | 34.087.694         | 18,4                     |
| ago          | 26.141.209         | 30.630.333         | 32.990.108         | 31.832.989         | 35.198.814         | 33.727.413         | 34.547.665         | 35.137.917         | 37.993.879         | 30.834.457         | 32.950.389         | 37.171.086         | 20,6                     |
| sep          | 29.265.787         | 34.970.529         | 36.686.063         | 35.329.241         | 38.745.157         | 38.357.889         | 38.622.314         | 39.907.200         | 42.863.393         | 36.986.986         | 39.410.223         | 43.632.989         | 18,0                     |
| oct          | 37.517.896         | 43.318.618         | 41.471.747         | 42.774.719         | 47.111.725         | 47.887.146         | 47.475.871         | 51.561.460         | 53.748.577         | 46.917.896         | 51.117.523         | 55.150.848         | 17,5                     |
| nov          | 40.172.544         | 45.332.199         | 43.837.623         | 44.251.635         | 47.440.024         | 49.764.362         | 50.542.363         | 55.600.163         | 54.569.263         | 47.950.114         | 53.839.750         | 58.247.580         | 21,5                     |
| dic          | 40.267.012         | 45.885.356         | 44.084.389         | 44.195.345         | 47.897.172         | 49.517.810         | 52.072.769         | 58.195.724         | 51.236.812         | 50.036.254         | 55.350.602         | 57.634.527         | 15,2                     |
| <b>Total</b> | <b>362.850.508</b> | <b>418.729.509</b> | <b>426.505.782</b> | <b>420.400.162</b> | <b>457.715.240</b> | <b>456.367.318</b> | <b>490.370.242</b> | <b>512.646.815</b> | <b>529.701.462</b> | <b>445.754.210</b> | <b>491.388.006</b> | <b>540.479.288</b> | <b>21,3</b>              |

\* Información comparable entre los años, que no incluye las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 44 A\***  
**Recepción de leche en plantas en la región de Los Lagos**  
**Período: 2000 - 2011**  
 Litros

| Meses        | 2000               | 2001               | 2002               | 2003               | 2004               | 2005               | 2006               | 2007               | 2008               | 2009               | 2010               | 2011               | % variación<br>2011/2010 |
|--------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------------|
| ene          | 54.439.069         | 61.012.219         | 61.467.172         | 61.486.458         | 67.108.679         | 74.212.309         | 76.589.130         | 79.362.412         | 82.408.058         | 69.130.091         | 93.288.478         | 101.374.151        | 8,7                      |
| feb          | 41.315.937         | 49.614.167         | 41.501.846         | 47.054.988         | 51.905.899         | 57.160.994         | 63.363.977         | 62.362.974         | 61.615.873         | 51.365.415         | 75.614.505         | 82.618.339         | 9,3                      |
| mar          | 45.737.466         | 51.134.242         | 43.456.465         | 46.948.272         | 48.425.022         | 55.565.078         | 62.371.158         | 64.027.601         | 59.003.377         | 63.465.903         | 81.077.830         | 83.965.873         | 3,6                      |
| abr          | 43.307.555         | 49.406.541         | 50.127.164         | 43.904.882         | 48.343.872         | 54.987.935         | 59.864.987         | 56.311.556         | 58.010.407         | 60.608.529         | 73.211.078         | 76.240.544         | 4,1                      |
| may          | 41.930.506         | 45.411.243         | 48.744.542         | 42.907.102         | 49.946.520         | 51.232.329         | 56.708.504         | 53.069.964         | 58.989.938         | 58.691.501         | 66.042.413         | 69.972.935         | 6,0                      |
| jun          | 37.225.000         | 40.327.422         | 43.794.664         | 37.970.009         | 45.158.606         | 44.408.024         | 49.099.730         | 48.598.205         | 53.465.660         | 48.972.403         | 53.734.720         | 57.827.703         | 7,6                      |
| jul          | 37.339.289         | 40.402.532         | 43.031.978         | 39.573.660         | 45.157.179         | 45.579.600         | 50.045.712         | 48.509.878         | 51.463.978         | 47.011.965         | 51.537.514         | 54.612.335         | 6,0                      |
| ago          | 39.098.917         | 43.944.703         | 46.340.307         | 42.576.856         | 50.650.166         | 47.625.328         | 52.759.670         | 50.888.984         | 54.597.059         | 51.422.866         | 56.732.081         | 61.527.770         | 8,5                      |
| sep          | 46.909.074         | 52.433.546         | 54.447.453         | 50.566.895         | 60.507.313         | 57.896.135         | 61.519.119         | 61.176.432         | 65.252.671         | 67.039.563         | 72.646.063         | 75.501.583         | 3,9                      |
| oct          | 62.012.538         | 71.676.637         | 64.377.148         | 66.096.006         | 77.803.842         | 77.747.377         | 78.992.790         | 82.602.953         | 87.140.584         | 89.350.693         | 99.201.347         | 101.312.779        | 2,1                      |
| nov          | 69.791.346         | 76.298.415         | 70.416.995         | 72.273.323         | 82.006.912         | 84.532.180         | 86.401.202         | 89.127.565         | 92.108.592         | 95.970.882         | 107.260.742        | 111.338.737        | 3,8                      |
| dic          | 69.041.639         | 75.609.201         | 71.023.208         | 72.318.210         | 82.926.579         | 84.899.328         | 87.454.988         | 93.429.746         | 86.255.103         | 100.725.257        | 110.774.977        | 110.108.728        | -0,6                     |
| <b>Total</b> | <b>588.148.336</b> | <b>657.270.868</b> | <b>638.728.942</b> | <b>623.676.661</b> | <b>709.940.589</b> | <b>735.846.617</b> | <b>785.170.967</b> | <b>789.468.270</b> | <b>810.311.300</b> | <b>803.755.068</b> | <b>941.121.748</b> | <b>986.401.477</b> | <b>4,8</b>               |

\* Corresponde a la nueva información que incluye a las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde, tanto en 2011 como en 2010. La cifra de 2010 en este cuadro no se puede utilizar para el cálculo de la recepción total del país (industria mayor y menor) en ese año, porque las nuevas plantas están incluidas en la información del Encuesta de la Industria Láctea Menor. Para estos efectos debe usarse la cifra del cuadro 8

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 44 B\***  
**Recepción de leche en plantas en la región de Los Lagos**  
**Período: 2000 - 2011**  
**Litros**

| Meses        | 2000               | 2001               | 2002               | 2003               | 2004               | 2005               | 2006               | 2007               | 2008               | 2009               | 2010               | 2011               | % variación<br>2011/2010 |
|--------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------------|
| ene          | 54.439.069         | 61.012.219         | 61.467.172         | 61.486.458         | 67.108.679         | 74.212.309         | 76.589.130         | 79.362.412         | 82.408.058         | 69.130.091         | 90.902.802         | 96.805.428         | 40,0                     |
| feb          | 41.315.937         | 49.614.167         | 41.501.846         | 47.054.988         | 51.905.899         | 57.160.994         | 63.363.977         | 62.362.974         | 61.615.873         | 51.365.415         | 73.303.776         | 78.562.723         | 52,9                     |
| mar          | 45.737.466         | 51.134.242         | 43.456.465         | 46.948.272         | 48.425.022         | 55.565.078         | 62.371.158         | 64.027.601         | 59.003.377         | 63.465.903         | 78.480.865         | 79.492.582         | 25,3                     |
| abr          | 43.307.555         | 49.406.541         | 50.127.164         | 43.904.882         | 48.343.872         | 54.987.935         | 59.864.987         | 56.311.556         | 58.010.407         | 60.608.529         | 70.596.450         | 72.037.210         | 18,9                     |
| may          | 41.930.506         | 45.411.243         | 48.744.542         | 42.907.102         | 49.946.520         | 51.232.329         | 56.708.504         | 53.069.964         | 58.989.938         | 58.691.501         | 63.604.686         | 66.102.230         | 12,6                     |
| jun          | 37.225.000         | 40.327.422         | 43.794.664         | 37.970.009         | 45.158.606         | 44.408.024         | 49.099.730         | 48.598.205         | 53.465.660         | 48.972.403         | 51.478.685         | 54.686.544         | 11,7                     |
| jul          | 37.339.289         | 40.402.532         | 43.031.978         | 39.573.660         | 45.157.179         | 45.579.600         | 50.045.712         | 48.509.878         | 51.463.978         | 47.011.965         | 49.144.402         | 51.504.599         | 9,6                      |
| ago          | 39.098.917         | 43.944.703         | 46.340.307         | 42.576.856         | 50.650.166         | 47.625.328         | 52.759.670         | 50.888.984         | 54.597.059         | 51.422.866         | 54.128.074         | 57.961.424         | 12,7                     |
| sep          | 46.909.074         | 52.433.546         | 54.447.453         | 50.566.895         | 60.507.313         | 57.896.135         | 61.519.119         | 61.176.432         | 65.252.671         | 67.039.563         | 69.085.155         | 71.051.773         | 6,0                      |
| oct          | 62.012.538         | 71.676.637         | 64.377.148         | 66.096.006         | 77.803.842         | 77.747.377         | 78.992.790         | 82.602.953         | 87.140.584         | 89.350.693         | 94.810.752         | 95.332.446         | 6,7                      |
| nov          | 69.791.346         | 76.298.415         | 70.416.995         | 72.273.323         | 82.006.912         | 84.532.180         | 86.401.202         | 89.127.565         | 92.108.592         | 95.970.882         | 102.657.454        | 105.050.274        | 9,5                      |
| dic          | 69.041.639         | 75.609.201         | 71.023.208         | 72.318.210         | 82.926.579         | 84.899.328         | 87.454.988         | 93.429.746         | 86.255.103         | 100.725.257        | 106.204.725        | 103.864.453        | 3,1                      |
| <b>Total</b> | <b>588.148.336</b> | <b>657.270.868</b> | <b>638.728.942</b> | <b>623.676.661</b> | <b>709.940.589</b> | <b>735.846.617</b> | <b>785.170.967</b> | <b>789.468.270</b> | <b>810.311.300</b> | <b>803.755.068</b> | <b>904.397.826</b> | <b>932.451.686</b> | <b>16,0</b>              |

\* Información comparable entre los años, que no incluye las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 45**  
**País: precio nominal promedio ponderado de leche cruda**  
**pagado a productor**  
**\$/litro ( sin/iva )**

| Meses | 2000   | 2001   | 2002   | 2003   | 2004   | 2005   | 2006   | 2007   | 2008   | 2009   | 2010   | 2011   |
|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| ene   | 88,52  | 112,94 | 105,42 | 96,01  | 119,79 | 116,05 | 121,99 | 117,66 | 195,88 | 162,05 | 159,28 | 167,01 |
| feb   | 91,73  | 114,30 | 106,78 | 99,42  | 118,68 | 117,97 | 123,39 | 122,81 | 196,44 | 159,24 | 162,01 | 170,92 |
| mar   | 93,67  | 116,94 | 106,37 | 102,70 | 116,72 | 120,20 | 126,13 | 133,59 | 200,63 | 150,89 | 164,50 | 188,10 |
| abr   | 95,88  | 117,98 | 105,33 | 106,51 | 116,96 | 121,68 | 127,77 | 144,64 | 205,30 | 150,91 | 166,97 | 192,92 |
| may   | 102,85 | 119,54 | 107,63 | 115,38 | 121,68 | 126,99 | 129,47 | 172,40 | 207,63 | 157,24 | 185,03 | 196,79 |
| jun   | 106,24 | 119,56 | 108,46 | 124,87 | 126,23 | 132,08 | 129,74 | 187,53 | 207,68 | 156,93 | 184,37 | 194,75 |
| jul   | 105,93 | 118,74 | 106,28 | 126,60 | 125,73 | 130,79 | 128,69 | 198,26 | 205,87 | 155,93 | 185,05 | 193,29 |
| ago   | 105,09 | 117,52 | 105,27 | 126,08 | 124,47 | 130,61 | 128,03 | 201,40 | 204,99 | 153,07 | 183,07 | 192,83 |
| sep   | 105,43 | 114,75 | 99,47  | 124,34 | 123,00 | 127,52 | 118,17 | 200,31 | 203,69 | 143,40 | 178,05 | 189,07 |
| oct   | 110,41 | 111,80 | 94,49  | 123,16 | 121,03 | 122,47 | 115,77 | 200,78 | 191,26 | 146,07 | 169,31 | 188,26 |
| nov   | 112,74 | 109,12 | 92,69  | 121,18 | 118,16 | 121,37 | 114,98 | 202,95 | 187,49 | 147,50 | 168,26 | 187,10 |
| dic   | 112,74 | 105,84 | 93,15  | 119,98 | 115,99 | 121,42 | 114,59 | 199,90 | 171,70 | 152,15 | 166,80 | 184,74 |

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 46**  
**Región de Los Ríos: precio nominal promedio ponderado de leche cruda**  
**pagado a productor**  
**\$/litro ( sin/iva )**

| Meses | 2000   | 2001   | 2002   | 2003   | 2004   | 2005   | 2006   | 2007   | 2008   | 2009   | 2010   | 2011   |
|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| ene   | 91,31  | 112,07 | 101,60 | 97,36  | 116,53 | 116,39 | 119,28 | 117,31 | 191,71 | 161,84 | 159,29 | 165,55 |
| feb   | 93,88  | 113,45 | 105,45 | 99,98  | 117,27 | 117,64 | 119,66 | 119,72 | 194,05 | 156,29 | 162,87 | 169,71 |
| mar   | 95,71  | 116,66 | 108,00 | 104,47 | 118,72 | 120,69 | 122,90 | 133,28 | 199,29 | 148,61 | 164,29 | 186,40 |
| abr   | 97,78  | 116,97 | 106,41 | 110,46 | 121,56 | 122,91 | 124,68 | 140,33 | 203,41 | 151,46 | 167,62 | 191,69 |
| may   | 104,73 | 119,86 | 109,23 | 119,77 | 125,65 | 128,02 | 127,51 | 174,49 | 206,66 | 162,82 | 189,76 | 197,08 |
| jun   | 106,36 | 120,50 | 110,62 | 126,30 | 128,65 | 130,86 | 129,12 | 186,85 | 206,46 | 161,86 | 186,99 | 193,96 |
| jul   | 106,17 | 119,97 | 108,95 | 127,97 | 127,84 | 129,30 | 128,38 | 199,58 | 204,58 | 160,68 | 193,75 | 193,04 |
| ago   | 105,21 | 119,13 | 107,85 | 127,88 | 126,89 | 129,28 | 127,28 | 200,34 | 203,84 | 158,84 | 186,73 | 191,83 |
| sep   | 107,96 | 114,83 | 102,55 | 123,73 | 123,83 | 127,37 | 120,63 | 197,54 | 201,51 | 145,38 | 179,29 | 186,71 |
| oct   | 109,69 | 111,20 | 98,41  | 121,97 | 121,39 | 120,50 | 119,90 | 196,01 | 185,73 | 145,21 | 169,83 | 184,00 |
| nov   | 111,34 | 109,74 | 96,13  | 118,09 | 120,30 | 119,25 | 118,12 | 204,08 | 184,34 | 151,81 | 168,70 | 181,89 |
| dic   | 112,01 | 104,81 | 95,63  | 115,75 | 117,30 | 119,14 | 115,68 | 194,19 | 167,56 | 152,28 | 166,29 | 179,58 |

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

Nota: los precios de pago por leche a productor son los promedios ponderados informados por las plantas y corresponden al precio base más las asignaciones de volumen, calidad y otros que determina cada una de ellas. Esta es una serie de precios de naturaleza referencial.

**Cuadro 47**  
**Región de Los Lagos: precio nominal promedio ponderado de leche cruda**  
**pagado a productor**  
**\$/litro ( sin/iva )**

| Meses | 2000   | 2001   | 2002   | 2003   | 2004   | 2005   | 2006   | 2007   | 2008   | 2009   | 2010   | 2011   |
|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| ene   | 82,77  | 110,04 | 103,67 | 92,26  | 118,02 | 111,07 | 118,45 | 113,43 | 195,26 | 156,98 | 156,79 | 166,49 |
| feb   | 86,48  | 111,25 | 103,07 | 96,81  | 115,32 | 113,03 | 119,73 | 119,69 | 194,70 | 156,33 | 158,90 | 170,10 |
| mar   | 89,41  | 113,97 | 103,93 | 98,91  | 111,83 | 115,12 | 122,11 | 129,25 | 199,13 | 147,74 | 161,63 | 188,20 |
| abr   | 92,23  | 115,79 | 103,15 | 102,52 | 111,37 | 116,54 | 124,04 | 142,15 | 203,13 | 146,37 | 164,31 | 192,06 |
| may   | 100,48 | 116,99 | 105,91 | 111,24 | 116,24 | 122,47 | 126,15 | 170,13 | 206,40 | 151,94 | 180,83 | 195,02 |
| jun   | 104,29 | 116,64 | 106,51 | 120,84 | 121,47 | 127,51 | 125,83 | 183,57 | 206,23 | 151,82 | 180,30 | 191,81 |
| jul   | 103,42 | 115,94 | 104,41 | 121,39 | 120,70 | 126,64 | 124,62 | 192,93 | 204,43 | 150,42 | 178,21 | 189,43 |
| ago   | 102,35 | 114,51 | 103,59 | 120,91 | 118,91 | 125,97 | 123,98 | 198,22 | 203,13 | 146,50 | 178,16 | 188,88 |
| sep   | 101,71 | 112,41 | 97,24  | 121,14 | 118,88 | 122,68 | 112,53 | 198,01 | 202,96 | 140,31 | 175,44 | 185,45 |
| oct   | 109,62 | 109,30 | 89,79  | 119,60 | 116,87 | 118,41 | 110,21 | 200,19 | 191,62 | 144,91 | 167,99 | 186,72 |
| nov   | 110,77 | 105,87 | 87,84  | 119,24 | 113,19 | 117,70 | 110,24 | 200,47 | 186,98 | 144,45 | 166,42 | 186,47 |
| dic   | 110,31 | 102,98 | 88,54  | 118,54 | 111,45 | 117,76 | 110,56 | 199,82 | 169,96 | 150,42 | 165,70 | 184,03 |

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

Nota: los precios de pago por leche a productor son los promedios ponderados informados por las plantas y corresponden al precio base más las asignaciones de volumen, calidad y otros que determina cada una de ellas. Esta es una serie de precios de naturaleza referencial.

**Cuadro 48**  
**País: precios reales promedios ponderados de leche cruda**  
**pagado a productor**  
**\$/litro ( sin/iva )**  
**( En \$ de enero 2012 )**

| Meses    | 2000   | 2001   | 2002   | 2003   | 2004   | 2005   | 2006   | 2007   | 2008   | 2009   | 2010   | 2011   |
|----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| ene      | 131,64 | 160,68 | 146,14 | 129,43 | 159,78 | 151,12 | 153,24 | 144,10 | 222,49 | 171,88 | 171,30 | 174,43 |
| feb      | 136,17 | 162,07 | 148,14 | 133,90 | 158,59 | 154,10 | 154,87 | 149,94 | 223,21 | 170,19 | 173,33 | 178,01 |
| mar      | 138,28 | 166,33 | 147,56 | 137,21 | 155,95 | 157,17 | 158,46 | 163,39 | 227,06 | 161,85 | 175,50 | 195,48 |
| abr      | 140,52 | 167,01 | 145,35 | 140,66 | 155,61 | 158,10 | 159,58 | 176,15 | 230,42 | 161,25 | 177,99 | 198,96 |
| may      | 150,02 | 168,45 | 147,97 | 152,52 | 161,31 | 163,53 | 160,67 | 208,76 | 232,15 | 168,27 | 196,33 | 202,31 |
| jun      | 154,64 | 167,75 | 148,98 | 165,69 | 166,47 | 169,62 | 160,61 | 225,68 | 229,55 | 168,37 | 194,94 | 199,41 |
| jul      | 153,83 | 166,51 | 146,16 | 167,99 | 165,10 | 167,27 | 158,39 | 236,39 | 224,21 | 166,71 | 195,65 | 197,57 |
| ago      | 152,41 | 165,11 | 144,13 | 167,44 | 163,06 | 166,02 | 156,72 | 237,45 | 220,75 | 164,37 | 192,32 | 196,86 |
| sep      | 152,51 | 159,94 | 135,69 | 164,87 | 160,53 | 161,63 | 144,27 | 233,63 | 217,34 | 154,55 | 187,24 | 192,70 |
| oct      | 158,75 | 154,69 | 127,81 | 162,99 | 157,87 | 153,70 | 141,33 | 231,54 | 201,93 | 155,89 | 177,33 | 190,93 |
| nov      | 161,12 | 150,78 | 124,29 | 160,62 | 153,69 | 151,59 | 140,71 | 233,33 | 196,22 | 157,42 | 176,06 | 188,84 |
| dic      | 160,58 | 146,26 | 125,02 | 159,52 | 150,47 | 152,01 | 140,48 | 228,09 | 179,93 | 163,14 | 174,41 | 185,87 |
| Promedio | 150,07 | 160,18 | 139,52 | 153,71 | 158,52 | 157,89 | 151,47 | 206,33 | 215,24 | 163,23 | 181,27 | 190,83 |

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 49**  
**Región de Los Ríos: precios reales promedios ponderados de leche cruda**  
**pagado a productor**  
**\$/litro ( sin/iva )**  
**( En \$ de enero 2012 )**

| Meses    | 2000   | 2001   | 2002   | 2003   | 2004   | 2005   | 2006   | 2007   | 2008   | 2009   | 2010   | 2011   |
|----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| ene      | 135,79 | 159,45 | 140,84 | 131,25 | 155,43 | 151,56 | 149,84 | 143,67 | 217,75 | 171,65 | 171,31 | 172,90 |
| feb      | 139,37 | 160,87 | 146,29 | 134,65 | 156,70 | 153,68 | 150,19 | 146,18 | 220,49 | 167,04 | 174,25 | 176,75 |
| mar      | 141,30 | 165,93 | 149,81 | 139,57 | 158,63 | 157,81 | 154,39 | 163,01 | 225,54 | 159,40 | 175,28 | 193,71 |
| abr      | 143,31 | 165,58 | 146,83 | 145,87 | 161,73 | 159,70 | 155,72 | 170,91 | 228,30 | 161,84 | 178,69 | 197,69 |
| may      | 152,75 | 168,90 | 150,17 | 158,32 | 166,57 | 164,86 | 158,25 | 211,29 | 231,06 | 174,24 | 201,35 | 202,61 |
| jun      | 154,81 | 169,07 | 151,94 | 167,59 | 169,66 | 168,06 | 159,84 | 224,86 | 228,21 | 173,65 | 197,71 | 198,60 |
| jul      | 154,18 | 168,24 | 149,83 | 169,82 | 167,86 | 165,37 | 158,01 | 237,96 | 222,81 | 171,80 | 204,85 | 197,32 |
| ago      | 152,59 | 167,38 | 147,66 | 169,84 | 166,23 | 164,34 | 155,81 | 236,20 | 219,52 | 170,57 | 196,17 | 195,83 |
| sep      | 156,16 | 160,05 | 139,89 | 164,06 | 161,60 | 161,43 | 147,28 | 230,39 | 215,02 | 156,69 | 188,54 | 190,30 |
| oct      | 157,71 | 153,87 | 133,12 | 161,41 | 158,34 | 151,24 | 146,37 | 226,05 | 196,08 | 154,98 | 177,87 | 186,62 |
| nov      | 159,12 | 151,63 | 128,91 | 156,53 | 156,46 | 148,93 | 144,56 | 234,62 | 192,92 | 162,02 | 176,52 | 183,59 |
| dic      | 159,53 | 144,84 | 128,35 | 153,89 | 152,17 | 149,15 | 141,82 | 221,58 | 175,59 | 163,28 | 173,88 | 180,68 |
| Promedio | 151,30 | 160,07 | 141,71 | 154,05 | 160,34 | 157,00 | 151,06 | 204,07 | 212,53 | 164,94 | 175,20 | 188,52 |

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 50**  
**Región de Los Lagos: precios reales promedios ponderados reales de leche cruda pagado a productor**  
 \$/litro ( sin/iva )  
 (En \$ de enero 2012)

| Meses    | 2000   | 2001   | 2002   | 2003   | 2004   | 2005   | 2006   | 2007   | 2008   | 2009   | 2010   | 2011   |
|----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| ene      | 123,09 | 156,55 | 143,71 | 124,37 | 157,41 | 144,63 | 148,79 | 138,92 | 221,79 | 166,50 | 168,62 | 173,88 |
| feb      | 128,38 | 157,75 | 142,99 | 130,38 | 154,09 | 147,65 | 150,27 | 146,13 | 221,23 | 167,08 | 170,00 | 177,15 |
| mar      | 132,00 | 162,10 | 144,17 | 132,15 | 149,42 | 150,52 | 153,40 | 158,07 | 225,36 | 158,47 | 172,44 | 195,58 |
| abr      | 135,17 | 163,91 | 142,34 | 135,38 | 148,19 | 151,42 | 154,92 | 173,12 | 227,98 | 156,40 | 175,16 | 198,08 |
| may      | 146,56 | 164,86 | 145,60 | 147,05 | 154,10 | 157,72 | 156,55 | 206,01 | 230,78 | 162,60 | 191,87 | 200,49 |
| jun      | 151,79 | 163,65 | 146,29 | 160,35 | 160,19 | 163,75 | 155,78 | 220,91 | 227,95 | 162,88 | 190,63 | 196,40 |
| jul      | 150,19 | 162,58 | 143,59 | 161,07 | 158,49 | 161,97 | 153,38 | 230,02 | 222,64 | 160,82 | 188,42 | 193,63 |
| ago      | 148,43 | 160,89 | 141,83 | 160,58 | 155,77 | 160,13 | 151,77 | 233,69 | 218,76 | 157,32 | 187,16 | 192,82 |
| sep      | 147,12 | 156,68 | 132,64 | 160,62 | 155,15 | 155,49 | 137,39 | 230,95 | 216,57 | 151,22 | 184,49 | 189,02 |
| oct      | 157,61 | 151,23 | 121,45 | 158,27 | 152,45 | 148,61 | 134,54 | 230,87 | 202,31 | 154,66 | 175,95 | 189,38 |
| nov      | 158,31 | 146,29 | 117,79 | 158,04 | 147,21 | 147,00 | 134,91 | 230,48 | 195,68 | 154,16 | 174,13 | 188,21 |
| dic      | 157,11 | 142,30 | 118,84 | 157,60 | 144,59 | 147,43 | 135,53 | 228,00 | 178,10 | 161,28 | 173,26 | 185,15 |
| Promedio | 145,67 | 155,90 | 134,95 | 149,02 | 152,48 | 151,83 | 145,90 | 202,38 | 213,23 | 159,00 | 170,24 | 188,98 |

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

Nota: los precios de pago por leche a productor son los promedios ponderados informados por las plantas y corresponden al precio base más las asignaciones de volumen, calidad y otros que determina cada una de ellas. Esta es una serie de precios de naturaleza referencial.



**Cuadro 51 A\***  
**Resumen nacional de recepción mensual de leche fluida en plantas lecheras**  
**Período : 1990 - 2011**  
**Miles de litros**

| Años | ene     | feb     | mar     | abr     | may     | jun     | jul     | ago     | sep     | oct     | nov     | dic     | Total     |
|------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------|
| 1990 | 93.252  | 69.979  | 66.101  | 57.317  | 54.604  | 49.825  | 50.973  | 57.180  | 70.207  | 95.826  | 110.619 | 114.418 | 890.302   |
| 1991 | 101.103 | 74.570  | 69.528  | 65.475  | 62.121  | 54.783  | 55.916  | 59.831  | 73.551  | 99.779  | 114.885 | 116.167 | 947.707   |
| 1992 | 105.437 | 81.816  | 77.569  | 75.165  | 67.518  | 57.926  | 57.637  | 62.982  | 79.512  | 107.512 | 121.196 | 126.791 | 1.021.061 |
| 1993 | 115.622 | 88.171  | 82.871  | 77.957  | 73.170  | 65.257  | 64.033  | 70.119  | 86.954  | 121.172 | 136.238 | 139.550 | 1.121.115 |
| 1994 | 127.847 | 94.075  | 86.340  | 78.631  | 77.825  | 73.409  | 76.786  | 83.553  | 98.347  | 131.695 | 152.095 | 155.038 | 1.235.640 |
| 1995 | 143.164 | 112.668 | 103.818 | 93.111  | 92.767  | 84.700  | 83.256  | 84.796  | 101.793 | 140.146 | 160.366 | 157.285 | 1.357.870 |
| 1996 | 127.742 | 98.353  | 101.887 | 100.667 | 99.982  | 90.750  | 90.015  | 97.472  | 118.022 | 154.943 | 162.207 | 164.386 | 1.406.426 |
| 1997 | 145.013 | 118.097 | 119.347 | 104.382 | 102.248 | 93.893  | 95.937  | 103.229 | 121.072 | 155.213 | 168.520 | 169.882 | 1.496.833 |
| 1998 | 151.221 | 111.475 | 109.321 | 104.513 | 105.932 | 102.210 | 103.962 | 111.146 | 127.614 | 164.109 | 173.908 | 164.613 | 1.530.025 |
| 1999 | 139.153 | 102.487 | 107.537 | 112.529 | 111.052 | 103.072 | 104.728 | 110.111 | 119.709 | 152.760 | 157.634 | 148.944 | 1.469.716 |
| 2000 | 127.505 | 101.496 | 111.147 | 107.261 | 108.521 | 99.558  | 101.023 | 105.298 | 116.790 | 148.395 | 160.060 | 160.161 | 1.447.213 |
| 2001 | 145.645 | 122.158 | 128.798 | 123.610 | 118.943 | 110.169 | 112.624 | 119.601 | 133.958 | 168.961 | 175.923 | 176.072 | 1.636.461 |
| 2002 | 149.681 | 112.206 | 117.831 | 128.032 | 127.108 | 116.259 | 116.567 | 122.686 | 135.442 | 153.501 | 162.188 | 163.891 | 1.605.392 |
| 2003 | 146.598 | 117.303 | 119.139 | 112.980 | 112.946 | 103.181 | 109.201 | 116.003 | 130.022 | 159.538 | 167.775 | 168.483 | 1.563.169 |
| 2004 | 155.689 | 124.146 | 121.269 | 117.993 | 122.872 | 114.623 | 116.286 | 126.704 | 142.493 | 174.353 | 178.950 | 181.103 | 1.676.480 |
| 2005 | 165.496 | 130.711 | 131.322 | 130.002 | 125.179 | 113.589 | 118.542 | 122.680 | 139.341 | 175.014 | 185.046 | 186.330 | 1.723.253 |
| 2006 | 173.594 | 145.112 | 147.406 | 140.749 | 137.145 | 122.745 | 125.683 | 129.616 | 143.729 | 175.761 | 186.626 | 189.949 | 1.818.115 |
| 2007 | 176.128 | 142.561 | 150.127 | 136.374 | 132.975 | 124.381 | 126.210 | 130.518 | 148.617 | 189.809 | 203.875 | 213.075 | 1.874.650 |
| 2008 | 193.540 | 153.476 | 151.880 | 149.366 | 148.478 | 136.741 | 135.343 | 141.547 | 159.440 | 200.441 | 205.819 | 195.557 | 1.971.627 |
| 2009 | 166.371 | 130.996 | 141.950 | 134.876 | 133.451 | 116.900 | 114.883 | 122.359 | 144.576 | 180.922 | 188.254 | 197.132 | 1.772.670 |
| 2010 | 182.237 | 148.943 | 159.220 | 148.610 | 138.400 | 119.453 | 116.338 | 125.489 | 150.151 | 193.366 | 203.721 | 209.806 | 1.895.735 |
| 2011 | 206.708 | 172.535 | 177.518 | 163.576 | 154.441 | 134.967 | 130.900 | 141.734 | 164.970 | 209.412 | 224.032 | 222.945 | 2.103.739 |

\* Corresponde a la nueva información que incluye a las plantas Lácteos Valdivia, Lácteos del Sur y Valle Ve

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 51 B\***  
**Resumen nacional de recepción mensual de leche fluida en plantas lecheras**  
**Período : 1990 - 2011**  
**Miles de litros**

| Años | ene     | feb     | mar     | abr     | may     | jun     | jul     | ago     | sep     | oct     | nov     | dic     | Total     |
|------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------|
| 1990 | 93.252  | 69.979  | 66.101  | 57.317  | 54.604  | 49.825  | 50.973  | 57.180  | 70.207  | 95.826  | 110.619 | 114.418 | 890.302   |
| 1991 | 101.103 | 74.570  | 69.528  | 65.475  | 62.121  | 54.783  | 55.916  | 59.831  | 73.551  | 99.779  | 114.885 | 116.167 | 947.707   |
| 1992 | 105.437 | 81.816  | 77.569  | 75.165  | 67.518  | 57.926  | 57.637  | 62.982  | 79.512  | 107.512 | 121.196 | 126.791 | 1.021.061 |
| 1993 | 115.622 | 88.171  | 82.871  | 77.957  | 73.170  | 65.257  | 64.033  | 70.119  | 86.954  | 121.172 | 136.238 | 139.550 | 1.121.115 |
| 1994 | 127.847 | 94.075  | 86.340  | 78.631  | 77.825  | 73.409  | 76.786  | 83.553  | 98.347  | 131.695 | 152.095 | 155.038 | 1.235.640 |
| 1995 | 143.164 | 112.668 | 103.818 | 93.111  | 92.767  | 84.700  | 83.256  | 84.796  | 101.793 | 140.146 | 160.366 | 157.285 | 1.357.870 |
| 1996 | 127.742 | 98.353  | 101.887 | 100.667 | 99.982  | 90.750  | 90.015  | 97.472  | 118.022 | 154.943 | 162.207 | 164.386 | 1.406.426 |
| 1997 | 145.013 | 118.097 | 119.347 | 104.382 | 102.248 | 93.893  | 95.937  | 103.229 | 121.072 | 155.213 | 168.520 | 169.882 | 1.496.833 |
| 1998 | 151.221 | 111.475 | 109.321 | 104.513 | 105.932 | 102.210 | 103.962 | 111.146 | 127.614 | 164.109 | 173.908 | 164.613 | 1.530.025 |
| 1999 | 139.153 | 102.487 | 107.537 | 112.529 | 111.052 | 103.072 | 104.728 | 110.111 | 119.709 | 152.760 | 157.634 | 148.944 | 1.469.716 |
| 2000 | 127.505 | 101.496 | 111.147 | 107.261 | 108.521 | 99.558  | 101.023 | 105.298 | 116.790 | 148.395 | 160.060 | 160.161 | 1.447.213 |
| 2001 | 145.645 | 122.158 | 128.798 | 123.610 | 118.943 | 110.169 | 112.624 | 119.601 | 133.958 | 168.961 | 175.923 | 176.072 | 1.636.461 |
| 2002 | 149.681 | 112.206 | 117.831 | 128.032 | 127.108 | 116.259 | 116.567 | 122.686 | 135.442 | 153.501 | 162.188 | 163.891 | 1.605.392 |
| 2003 | 146.598 | 117.303 | 119.139 | 112.980 | 112.946 | 103.181 | 109.201 | 116.003 | 130.022 | 159.538 | 167.775 | 168.483 | 1.563.169 |
| 2004 | 155.689 | 124.146 | 121.269 | 117.993 | 122.872 | 114.623 | 116.286 | 126.704 | 142.493 | 174.353 | 178.950 | 181.103 | 1.676.480 |
| 2005 | 165.496 | 130.711 | 131.322 | 130.002 | 125.179 | 113.589 | 118.542 | 122.680 | 139.341 | 175.014 | 185.046 | 186.330 | 1.723.253 |
| 2006 | 173.594 | 145.112 | 147.406 | 140.749 | 137.145 | 122.745 | 125.683 | 129.616 | 143.729 | 175.761 | 186.626 | 189.949 | 1.818.115 |
| 2007 | 176.128 | 142.561 | 150.127 | 136.374 | 132.975 | 124.381 | 126.210 | 130.518 | 148.617 | 189.809 | 203.875 | 213.075 | 1.874.650 |
| 2008 | 193.540 | 153.476 | 151.880 | 149.366 | 148.478 | 136.741 | 135.343 | 141.547 | 159.440 | 200.441 | 205.819 | 195.557 | 1.971.627 |
| 2009 | 166.371 | 130.996 | 141.950 | 134.876 | 133.451 | 116.900 | 114.883 | 122.359 | 144.576 | 180.922 | 188.254 | 197.132 | 1.772.670 |
| 2010 | 182.237 | 148.943 | 159.220 | 148.610 | 138.400 | 119.453 | 116.338 | 125.489 | 150.151 | 193.366 | 203.721 | 209.806 | 1.895.735 |
| 2011 | 193.891 | 161.220 | 165.710 | 153.337 | 145.359 | 126.983 | 123.288 | 133.437 | 155.484 | 196.952 | 210.436 | 208.869 | 1.974.966 |

\* Información comparable entre los años, que no incluye las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 52**  
**Resumen nacional de elaboración de leche fluida en plantas lecheras**  
**Período : 1990 - 2011**  
Miles de litros

| Años | ene    | feb    | mar    | abr    | may    | jun    | jul    | ago    | sep    | oct    | nov    | dic    | Total   |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| 1990 | 11.675 | 8.305  | 10.991 | 11.964 | 12.876 | 11.556 | 10.432 | 11.543 | 10.549 | 12.364 | 13.217 | 12.563 | 138.034 |
| 1991 | 9.110  | 8.592  | 11.183 | 11.952 | 11.644 | 10.987 | 10.800 | 12.830 | 10.652 | 13.629 | 12.213 | 11.458 | 135.047 |
| 1992 | 11.126 | 10.387 | 11.532 | 11.868 | 12.079 | 11.902 | 11.848 | 14.017 | 15.156 | 14.641 | 14.393 | 16.567 | 155.515 |
| 1993 | 14.376 | 11.456 | 14.431 | 15.921 | 15.192 | 15.736 | 14.471 | 15.460 | 14.900 | 14.879 | 15.155 | 15.819 | 177.795 |
| 1994 | 13.303 | 13.985 | 13.954 | 16.506 | 15.900 | 17.157 | 17.342 | 16.065 | 14.773 | 15.848 | 17.604 | 16.463 | 188.900 |
| 1995 | 16.521 | 14.948 | 18.013 | 18.212 | 19.641 | 21.144 | 19.044 | 20.000 | 19.075 | 18.472 | 20.248 | 19.862 | 225.180 |
| 1996 | 18.839 | 18.838 | 21.001 | 20.611 | 20.998 | 18.916 | 22.640 | 21.351 | 18.779 | 17.922 | 20.046 | 19.950 | 239.889 |
| 1997 | 18.564 | 19.264 | 23.987 | 23.636 | 26.035 | 20.973 | 20.596 | 24.168 | 21.109 | 22.930 | 24.471 | 24.930 | 270.662 |
| 1998 | 21.651 | 19.221 | 22.706 | 23.166 | 21.852 | 25.522 | 22.737 | 21.583 | 21.893 | 21.388 | 23.843 | 23.196 | 268.758 |
| 1999 | 23.214 | 19.036 | 23.100 | 24.833 | 26.422 | 23.570 | 19.808 | 26.033 | 22.940 | 20.161 | 23.865 | 26.499 | 279.482 |
| 2000 | 18.864 | 21.298 | 27.052 | 23.446 | 26.436 | 23.794 | 21.654 | 24.719 | 19.669 | 23.863 | 23.246 | 21.153 | 275.193 |
| 2001 | 24.884 | 21.916 | 26.894 | 25.276 | 23.552 | 24.017 | 25.007 | 24.013 | 22.174 | 23.742 | 25.116 | 24.677 | 291.268 |
| 2002 | 23.742 | 22.015 | 26.004 | 27.516 | 22.515 | 26.014 | 25.765 | 24.041 | 20.414 | 21.541 | 22.625 | 24.470 | 286.662 |
| 2003 | 23.151 | 22.786 | 25.710 | 23.034 | 25.878 | 23.040 | 24.343 | 23.372 | 24.048 | 26.626 | 25.077 | 25.781 | 292.847 |
| 2004 | 19.881 | 21.187 | 25.540 | 24.641 | 26.143 | 26.124 | 24.013 | 23.945 | 22.931 | 24.574 | 24.820 | 25.534 | 289.333 |
| 2005 | 21.331 | 21.054 | 27.122 | 25.280 | 23.863 | 24.503 | 24.784 | 27.185 | 25.450 | 26.624 | 26.454 | 24.279 | 297.929 |
| 2006 | 24.032 | 22.276 | 26.516 | 24.097 | 29.572 | 30.354 | 24.308 | 27.798 | 26.316 | 29.901 | 29.044 | 25.280 | 319.495 |
| 2007 | 26.203 | 23.707 | 31.121 | 28.940 | 27.796 | 28.866 | 26.691 | 25.576 | 22.787 | 29.583 | 27.939 | 30.977 | 330.187 |
| 2008 | 25.372 | 22.521 | 25.830 | 28.268 | 26.430 | 25.917 | 25.486 | 24.840 | 25.627 | 31.652 | 30.334 | 30.554 | 322.831 |
| 2009 | 28.283 | 28.149 | 30.180 | 30.395 | 29.013 | 26.491 | 25.129 | 25.524 | 28.840 | 32.880 | 28.580 | 27.787 | 341.250 |
| 2010 | 28.648 | 27.041 | 36.238 | 31.090 | 29.884 | 29.133 | 30.556 | 31.193 | 28.087 | 32.808 | 31.801 | 30.133 | 366.610 |
| 2011 | 28.073 | 27.798 | 33.367 | 31.342 | 30.776 | 30.999 | 31.907 | 31.578 | 32.748 | 30.851 | 30.733 | 28.995 | 369.166 |

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 53 A\***  
**Resumen nacional de elaboración mensual de leche en polvo en plantas lecheras**  
**Período : 1990 - 2011**  
**Kilos**

| Años | ene        | feb        | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct        | nov        | dic        | Total       |
|------|------------|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|------------|------------|-------------|
| 1990 | 5.639.172  | 3.955.144  | 2.872.675 | 1.938.535 | 1.739.216 | 1.712.366 | 2.010.156 | 2.171.255 | 3.226.569 | 5.327.366  | 6.883.197  | 7.650.205  | 45.125.856  |
| 1991 | 6.299.785  | 3.701.822  | 2.563.242 | 2.036.693 | 1.693.506 | 1.571.469 | 1.692.136 | 2.246.837 | 3.233.506 | 5.399.964  | 6.701.072  | 7.167.331  | 44.307.363  |
| 1992 | 5.979.535  | 3.652.661  | 2.768.352 | 3.502.442 | 2.274.215 | 1.690.868 | 1.847.092 | 1.853.545 | 3.480.646 | 5.566.444  | 6.610.152  | 7.474.162  | 46.700.114  |
| 1993 | 6.529.259  | 3.907.682  | 3.186.760 | 3.185.497 | 2.268.496 | 1.928.735 | 1.811.987 | 2.059.093 | 3.512.361 | 6.590.974  | 7.687.464  | 8.735.996  | 51.404.304  |
| 1994 | 7.421.835  | 4.482.215  | 3.144.184 | 1.830.521 | 1.610.620 | 1.849.562 | 2.029.531 | 2.762.557 | 3.425.643 | 6.799.303  | 9.282.750  | 8.954.947  | 53.593.668  |
| 1995 | 8.787.456  | 5.683.449  | 4.667.464 | 3.487.855 | 2.968.660 | 3.302.603 | 2.504.777 | 2.322.987 | 3.820.393 | 6.835.471  | 8.698.790  | 8.338.539  | 61.418.444  |
| 1996 | 6.416.227  | 3.845.220  | 4.156.271 | 3.434.170 | 3.490.306 | 3.102.889 | 2.871.806 | 3.188.587 | 5.132.275 | 8.056.663  | 9.711.417  | 9.937.790  | 63.343.621  |
| 1997 | 7.339.699  | 5.183.531  | 5.443.418 | 3.623.771 | 2.757.684 | 3.593.875 | 2.421.324 | 2.907.802 | 4.780.866 | 6.995.969  | 9.888.729  | 10.789.777 | 65.726.445  |
| 1998 | 9.161.716  | 5.190.866  | 4.784.055 | 3.972.761 | 3.577.539 | 3.176.591 | 3.104.464 | 3.845.115 | 5.139.369 | 9.172.021  | 11.109.011 | 8.643.704  | 70.877.212  |
| 1999 | 6.906.358  | 3.722.867  | 3.575.800 | 3.688.535 | 3.464.110 | 3.913.670 | 4.154.332 | 3.410.500 | 4.640.954 | 7.790.226  | 8.667.296  | 6.662.012  | 60.596.660  |
| 2000 | 5.775.247  | 3.275.011  | 3.701.097 | 3.413.372 | 3.183.238 | 3.461.713 | 3.416.937 | 3.858.962 | 4.744.086 | 6.694.570  | 9.021.387  | 9.123.086  | 59.668.706  |
| 2001 | 7.560.850  | 5.156.770  | 5.468.608 | 4.782.846 | 4.436.009 | 4.202.185 | 3.673.284 | 4.863.911 | 5.595.120 | 7.756.700  | 9.788.923  | 8.178.650  | 71.463.856  |
| 2002 | 7.916.012  | 4.634.483  | 3.783.509 | 5.085.420 | 4.768.813 | 3.628.419 | 3.607.995 | 4.696.328 | 6.000.735 | 7.837.054  | 7.425.249  | 8.325.582  | 67.709.599  |
| 2003 | 7.123.881  | 4.280.672  | 3.776.840 | 3.864.477 | 3.326.048 | 3.282.388 | 3.358.492 | 3.479.377 | 5.181.120 | 7.674.143  | 8.186.812  | 8.332.795  | 61.867.045  |
| 2004 | 7.891.036  | 4.933.709  | 3.391.709 | 3.104.243 | 3.319.295 | 3.227.313 | 3.459.822 | 4.432.385 | 6.034.048 | 8.003.207  | 8.193.686  | 7.643.035  | 63.633.488  |
| 2005 | 9.144.014  | 5.818.182  | 4.495.038 | 3.983.640 | 3.775.283 | 2.224.182 | 2.978.680 | 3.423.223 | 4.265.405 | 6.975.106  | 7.886.610  | 7.823.122  | 62.792.485  |
| 2006 | 7.546.233  | 6.456.726  | 5.373.178 | 5.291.568 | 5.103.590 | 3.626.838 | 3.742.342 | 2.846.220 | 4.686.803 | 6.954.370  | 8.664.965  | 9.198.161  | 69.490.994  |
| 2007 | 8.287.168  | 5.634.607  | 3.831.398 | 4.485.884 | 4.305.100 | 3.536.833 | 4.945.621 | 4.546.430 | 6.257.072 | 8.460.929  | 9.909.010  | 10.004.146 | 74.204.198  |
| 2008 | 10.738.534 | 11.232.508 | 7.961.652 | 6.889.042 | 7.469.543 | 6.424.976 | 5.198.923 | 6.154.168 | 8.004.920 | 10.638.629 | 11.295.839 | 10.946.496 | 102.955.230 |
| 2009 | 8.003.522  | 5.043.381  | 5.427.496 | 5.021.664 | 5.142.462 | 3.713.146 | 3.176.262 | 2.740.583 | 6.321.371 | 8.542.201  | 9.806.847  | 10.491.637 | 73.430.572  |
| 2010 | 9.127.832  | 6.768.135  | 8.487.801 | 6.499.581 | 5.325.787 | 3.218.533 | 2.909.311 | 2.935.023 | 5.697.285 | 8.887.518  | 11.094.626 | 11.369.886 | 82.321.318  |
| 2011 | 10.823.232 | 8.529.412  | 7.572.554 | 6.575.068 | 5.638.300 | 3.520.015 | 4.581.291 | 4.356.437 | 6.270.967 | 9.989.618  | 12.241.318 | 12.714.237 | 92.812.449  |

\* Corresponde a la nueva información que incluye a las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 53 B**  
**Resumen nacional de elaboración mensual de leche en polvo en plantas lecheras**  
**Período : 1990 - 2011**  
**Kilos**

| Años | ene        | feb        | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct        | nov        | dic        | Total       |
|------|------------|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|------------|------------|-------------|
| 1990 | 5.639.172  | 3.955.144  | 2.872.675 | 1.938.535 | 1.739.216 | 1.712.366 | 2.010.156 | 2.171.255 | 3.226.569 | 5.327.366  | 6.883.197  | 7.650.205  | 45.125.856  |
| 1991 | 6.299.785  | 3.701.822  | 2.563.242 | 2.036.693 | 1.693.506 | 1.571.469 | 1.692.136 | 2.246.837 | 3.233.506 | 5.399.964  | 6.701.072  | 7.167.331  | 44.307.363  |
| 1992 | 5.979.535  | 3.652.661  | 2.768.352 | 3.502.442 | 2.274.215 | 1.690.868 | 1.847.092 | 1.853.545 | 3.480.646 | 5.566.444  | 6.610.152  | 7.474.162  | 46.700.114  |
| 1993 | 6.529.259  | 3.907.682  | 3.186.760 | 3.185.497 | 2.268.496 | 1.928.735 | 1.811.987 | 2.059.093 | 3.512.361 | 6.590.974  | 7.687.464  | 8.735.996  | 51.404.304  |
| 1994 | 7.421.835  | 4.482.215  | 3.144.184 | 1.830.521 | 1.610.620 | 1.849.562 | 2.029.531 | 2.762.557 | 3.425.643 | 6.799.303  | 9.282.750  | 8.954.947  | 53.593.668  |
| 1995 | 8.787.456  | 5.683.449  | 4.667.464 | 3.487.855 | 2.968.660 | 3.302.603 | 2.504.777 | 2.322.987 | 3.820.393 | 6.835.471  | 8.698.790  | 8.338.539  | 61.418.444  |
| 1996 | 6.416.227  | 3.845.220  | 4.156.271 | 3.434.170 | 3.490.306 | 3.102.889 | 2.871.806 | 3.188.587 | 5.132.275 | 8.056.663  | 9.711.417  | 9.937.790  | 63.343.621  |
| 1997 | 7.339.699  | 5.183.531  | 5.443.418 | 3.623.771 | 2.757.684 | 3.593.875 | 2.421.324 | 2.907.802 | 4.780.866 | 6.995.969  | 9.888.729  | 10.789.777 | 65.726.445  |
| 1998 | 9.161.716  | 5.190.866  | 4.784.055 | 3.972.761 | 3.577.539 | 3.176.591 | 3.104.464 | 3.845.115 | 5.139.369 | 9.172.021  | 11.109.011 | 8.643.704  | 70.877.212  |
| 1999 | 6.906.358  | 3.722.867  | 3.575.800 | 3.688.535 | 3.464.110 | 3.913.670 | 4.154.332 | 3.410.500 | 4.640.954 | 7.790.226  | 8.667.296  | 6.662.012  | 60.596.660  |
| 2000 | 5.775.247  | 3.275.011  | 3.701.097 | 3.413.372 | 3.183.238 | 3.461.713 | 3.416.937 | 3.858.962 | 4.744.086 | 6.694.570  | 9.021.387  | 9.123.086  | 59.668.706  |
| 2001 | 7.560.850  | 5.156.770  | 5.468.608 | 4.782.846 | 4.436.009 | 4.202.185 | 3.673.284 | 4.863.911 | 5.595.120 | 7.756.700  | 9.788.923  | 8.178.650  | 71.463.856  |
| 2002 | 7.916.012  | 4.634.483  | 3.783.509 | 5.085.420 | 4.768.813 | 3.628.419 | 3.607.995 | 4.696.328 | 6.000.735 | 7.837.054  | 7.425.249  | 8.325.582  | 67.709.599  |
| 2003 | 7.123.881  | 4.280.672  | 3.776.840 | 3.864.477 | 3.326.048 | 3.282.388 | 3.358.492 | 3.479.377 | 5.181.120 | 7.674.143  | 8.186.812  | 8.332.795  | 61.867.045  |
| 2004 | 7.891.036  | 4.933.709  | 3.391.709 | 3.104.243 | 3.319.295 | 3.227.313 | 3.459.822 | 4.432.385 | 6.034.048 | 8.003.207  | 8.193.686  | 7.643.035  | 63.633.488  |
| 2005 | 9.144.014  | 5.818.182  | 4.495.038 | 3.983.640 | 3.775.283 | 2.224.182 | 2.978.680 | 3.423.223 | 4.265.405 | 6.975.106  | 7.886.610  | 7.823.122  | 62.792.485  |
| 2006 | 7.546.233  | 6.456.726  | 5.373.178 | 5.291.568 | 5.103.590 | 3.626.838 | 3.742.342 | 2.846.220 | 4.686.803 | 6.954.370  | 8.664.965  | 9.198.161  | 69.490.994  |
| 2007 | 8.287.168  | 5.634.607  | 3.831.398 | 4.485.884 | 4.305.100 | 3.536.833 | 4.945.621 | 4.546.430 | 6.257.072 | 8.460.929  | 9.909.010  | 10.004.146 | 74.204.198  |
| 2008 | 10.738.534 | 11.232.508 | 7.961.652 | 6.889.042 | 7.469.543 | 6.424.976 | 5.198.923 | 6.154.168 | 8.004.920 | 10.638.629 | 11.295.839 | 10.946.496 | 102.955.230 |
| 2009 | 8.003.522  | 5.043.381  | 5.427.496 | 5.021.664 | 5.142.462 | 3.713.146 | 3.176.262 | 2.740.583 | 6.321.371 | 8.542.201  | 9.806.847  | 10.491.637 | 73.430.572  |
| 2010 | 9.127.832  | 6.768.135  | 8.487.801 | 6.499.581 | 5.325.787 | 3.218.533 | 2.909.311 | 2.935.023 | 5.697.285 | 8.887.518  | 11.094.626 | 11.369.886 | 82.321.318  |
| 2011 | 10.799.187 | 8.517.812  | 7.572.554 | 6.575.068 | 5.632.625 | 3.520.015 | 4.581.291 | 4.356.437 | 6.270.967 | 9.982.093  | 12.203.718 | 12.687.737 | 92.699.504  |

\* Información comparable entre los años, que no incluye las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 54**  
**Resumen nacional de elaboración mensual de leche en polvo de 28% m.g. en plantas lecheras**  
**Período : 2003 - 2011**  
**Kilos**

| Años | ene       | feb       | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct       | nov       | dic       | Total      |
|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 2003 | 2.092.990 | 1.264.810 | 2.091.841 | 1.538.810 | 1.614.860 | 1.033.310 | 969.340   | 952.679   | 1.362.774 | 1.936.308 | 2.250.856 | 2.178.315 | 19.286.893 |
| 2004 | 2.032.329 | 1.500.340 | 1.265.740 | 1.341.067 | 1.618.067 | 1.380.248 | 933.795   | 1.054.536 | 1.628.777 | 2.321.949 | 2.687.048 | 2.192.982 | 19.956.878 |
| 2005 | 2.646.910 | 1.897.290 | 1.731.358 | 1.276.626 | 1.073.933 | 459.505   | 893.619   | 1.025.120 | 1.182.354 | 1.710.958 | 1.926.056 | 1.698.342 | 17.522.071 |
| 2006 | 2.156.478 | 1.622.463 | 1.760.881 | 1.897.085 | 1.361.050 | 1.154.744 | 1.379.861 | 580.206   | 899.998   | 1.775.404 | 2.484.284 | 1.440.866 | 18.513.320 |
| 2007 | 939.839   | 1.467.212 | 1.017.441 | 1.411.655 | 1.180.500 | 810.015   | 1.002.210 | 1.200.402 | 1.200.844 | 1.496.923 | 2.177.617 | 2.346.083 | 16.250.741 |
| 2008 | 1.771.469 | 1.217.250 | 377.825   | 388.100   | 1.389.400 | 823.800   | 349.300   | 841.725   | 1.436.325 | 1.657.625 | 1.925.800 | 2.306.550 | 14.485.169 |
| 2009 | 1.719.625 | 1.241.986 | 1.241.725 | 861.425   | 448.900   | 431.550   | 407.725   | 272.800   | 747.275   | 1.252.025 | 1.712.700 | 2.243.425 | 12.581.161 |
| 2010 | 1.811.400 | 1.425.375 | 897.500   | 763.600   | 157.950   | 331.775   | 194.825   | 291.600   | 545.900   | 1.146.900 | 1.988.550 | 2.315.350 | 11.870.725 |
| 2011 | 2.089.125 | 1.773.050 | 1.518.550 | 1.050.100 | 813.125   | 256.025   | 778.775   | 480.325   | 765.325   | 1.055.075 | 1.769.925 | 1.831.750 | 14.181.150 |

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 55 A\***  
**Resumen nacional de elaboración mensual de leche en polvo de 26% m.g. en plantas lecheras**  
**Período : 1990 - 2011**  
**Kilos**

| Años | ene       | feb       | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct       | nov       | dic       | Total      |
|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 1990 | 4.800.819 | 3.450.839 | 2.454.557 | 1.763.955 | 1.445.950 | 1.238.134 | 1.812.251 | 1.829.001 | 2.762.813 | 4.481.935 | 5.912.196 | 6.496.099 | 38.448.549 |
| 1991 | 5.167.275 | 3.168.857 | 2.113.777 | 1.556.382 | 1.305.654 | 1.325.263 | 1.456.281 | 2.156.493 | 2.955.320 | 4.847.524 | 5.804.938 | 6.523.025 | 38.380.789 |
| 1992 | 5.159.574 | 3.198.445 | 2.526.710 | 3.260.472 | 1.912.634 | 1.424.280 | 1.534.141 | 1.582.443 | 3.175.663 | 5.041.446 | 6.055.623 | 6.857.467 | 41.728.898 |
| 1993 | 5.777.002 | 3.393.035 | 2.750.492 | 3.039.867 | 2.135.066 | 1.650.264 | 1.484.133 | 1.794.149 | 3.137.497 | 5.798.503 | 7.008.226 | 7.841.157 | 45.809.391 |
| 1994 | 6.823.542 | 4.069.067 | 2.653.335 | 1.361.406 | 1.310.880 | 1.470.716 | 1.722.434 | 2.460.776 | 2.949.785 | 5.839.463 | 8.006.764 | 8.009.208 | 46.677.376 |
| 1995 | 7.827.219 | 5.065.062 | 4.198.713 | 3.100.208 | 2.667.911 | 3.146.234 | 2.129.812 | 2.010.240 | 3.497.589 | 6.170.525 | 7.638.128 | 7.667.019 | 55.118.660 |
| 1996 | 5.708.432 | 3.631.815 | 3.932.365 | 3.197.575 | 3.116.656 | 2.999.179 | 2.550.730 | 2.717.557 | 4.886.146 | 7.425.669 | 8.703.678 | 8.409.390 | 57.279.192 |
| 1997 | 6.076.764 | 4.528.192 | 4.763.740 | 3.071.491 | 2.180.419 | 3.050.470 | 1.724.384 | 2.722.363 | 4.343.606 | 6.344.609 | 8.866.978 | 9.671.692 | 57.344.708 |
| 1998 | 8.048.388 | 4.865.068 | 4.135.495 | 3.602.635 | 3.271.900 | 2.843.291 | 2.643.165 | 3.050.690 | 4.086.502 | 7.984.036 | 9.768.306 | 7.304.499 | 61.603.975 |
| 1999 | 5.974.733 | 3.142.813 | 3.208.260 | 3.353.355 | 3.034.515 | 2.998.920 | 2.971.947 | 2.563.550 | 3.200.585 | 6.117.083 | 6.198.936 | 5.193.021 | 47.957.718 |
| 2000 | 4.830.359 | 2.728.216 | 3.042.322 | 3.102.447 | 2.934.418 | 3.141.443 | 2.895.547 | 3.417.705 | 3.879.476 | 5.578.632 | 7.391.858 | 6.711.594 | 49.654.017 |
| 2001 | 6.510.400 | 4.295.320 | 4.710.924 | 4.003.795 | 3.731.663 | 3.764.150 | 2.864.854 | 3.814.540 | 4.232.970 | 5.850.112 | 8.761.739 | 6.973.697 | 59.514.164 |
| 2002 | 6.817.587 | 3.540.326 | 3.088.696 | 4.523.310 | 4.120.829 | 3.272.099 | 3.020.190 | 4.055.563 | 4.838.011 | 5.712.792 | 6.041.919 | 7.192.853 | 56.224.175 |
| 2003 | 3.608.721 | 2.073.637 | 1.248.991 | 1.725.677 | 1.164.495 | 1.608.505 | 1.705.357 | 1.835.358 | 2.992.300 | 4.427.639 | 4.268.751 | 4.216.663 | 30.876.094 |
| 2004 | 4.517.631 | 2.091.213 | 1.488.624 | 1.345.281 | 1.260.118 | 1.381.040 | 1.969.427 | 1.969.863 | 3.065.029 | 4.121.480 | 4.028.142 | 4.032.044 | 31.269.892 |
| 2005 | 5.180.908 | 2.754.578 | 2.067.099 | 1.534.858 | 1.331.689 | 844.257   | 987.125   | 1.246.296 | 1.489.110 | 3.213.056 | 4.544.054 | 4.066.425 | 29.259.455 |
| 2006 | 3.323.454 | 2.738.625 | 1.709.764 | 2.370.052 | 2.262.830 | 1.184.627 | 1.322.761 | 1.284.856 | 2.341.237 | 3.499.969 | 3.661.397 | 5.563.560 | 31.263.132 |
| 2007 | 5.056.348 | 2.613.927 | 1.461.945 | 1.664.192 | 1.862.030 | 1.536.912 | 2.919.488 | 2.318.807 | 3.109.643 | 4.274.754 | 4.641.069 | 5.236.987 | 36.696.102 |
| 2008 | 6.397.600 | 7.187.809 | 6.371.429 | 4.886.133 | 4.209.937 | 4.249.471 | 3.527.716 | 3.878.704 | 4.533.434 | 6.785.521 | 7.615.435 | 6.395.612 | 66.038.801 |
| 2009 | 3.931.673 | 2.167.065 | 2.500.435 | 3.025.470 | 3.350.794 | 1.924.209 | 1.872.500 | 1.677.763 | 3.800.323 | 5.451.679 | 6.418.451 | 5.859.460 | 41.979.822 |
| 2010 | 4.668.551 | 3.020.436 | 5.603.286 | 3.446.707 | 3.399.546 | 1.814.408 | 1.582.158 | 1.809.322 | 3.560.748 | 5.300.807 | 6.161.850 | 6.343.352 | 46.711.171 |
| 2011 | 6.002.525 | 4.740.293 | 4.201.593 | 3.705.300 | 3.241.765 | 2.396.723 | 2.470.461 | 2.312.759 | 3.365.136 | 6.284.978 | 7.568.580 | 7.694.886 | 53.984.999 |

\* Corresponde a la nueva información que incluye a las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verc

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 56**  
**Resumen nacional de elaboración mensual de leche en polvo de 18% m.g. en planta lecheras**  
**Período : 1990 - 2011**  
**Kilos**

| Años | ene     | feb     | mar     | abr     | may     | jun     | jul     | ago     | sep     | oct     | nov     | dic     | Total     |
|------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------|
| 1990 | 155.545 | 40.632  | 46.190  | 12.679  |         | 45.109  |         | 61.694  | 32.785  | 135.925 | 38.580  | 56.227  | 625.366   |
| 1991 | 293.614 | 43.296  |         | 40.384  | 12.618  | 4.728   | 25.410  | 14.853  | 22.305  | 44.095  | 99.437  | 25.830  | 626.570   |
| 1992 | 5.749   | 53.625  | 16.350  | 9.870   | 31.392  | 13.628  | 20.839  |         | 43.165  | 16.080  | 73.604  | 10.880  | 295.182   |
| 1993 | 61.038  | 18.535  | 77.199  | 18.057  | 22.529  | 25.500  | 11.291  | 44.485  | 50.728  | 64.976  | 13.514  | 49.754  | 457.606   |
| 1994 | 26.850  | 28.992  | 19.085  | 62.646  | 8.866   | 53.220  | 8.970   | 14.850  | 34.180  | 35.325  | 32.726  | 32.757  | 358.467   |
| 1995 |         | 43.118  |         | 60.533  | 16.200  | 16.680  | 19.300  |         | 5.493   | 60.966  | 137.944 |         | 360.234   |
| 1996 |         | 6.853   | 50.816  |         |         |         |         |         | 29.784  |         |         |         | 87.453    |
| 1997 |         | 5.370   | 5.310   | 6.000   |         | 5.985   | 8.235   | 13.934  |         | 1.850   |         | 3.400   | 50.084    |
| 1998 | 2.125   | 1.410   | 23.825  | 21.780  | 1.075   | 39.060  | 54.745  |         | 27.530  |         | 21.660  | 15.110  | 208.320   |
| 1999 | 36.210  |         | 96.900  |         |         | 9.550   | 18.250  | 18.325  | 4.875   |         |         |         | 184.110   |
| 2000 |         |         | 10.800  |         | 1.900   | 2.500   |         | 6.450   |         | 1.975   |         | 13.675  | 37.300    |
| 2001 |         | 9.050   | 2.137   | 5.941   | 7.120   |         | 7.530   |         |         |         |         |         | 31.778    |
| 2002 | 8.350   | 81.900  | 53.720  | 105.630 | 44.970  | 28.830  | 16.350  | 16.740  | 41.490  | 7.150   | 875     | 5.850   | 411.855   |
| 2003 | 2.175   |         |         |         |         |         |         |         |         |         |         |         | 2.175     |
| 2004 |         |         |         |         |         |         |         |         |         |         |         |         |           |
| 2005 |         |         |         |         |         |         |         |         |         |         |         |         |           |
| 2006 |         |         |         |         |         |         | 11.450  |         |         |         | 4.700   |         | 16.150    |
| 2007 |         |         |         |         |         |         |         |         | 55.050  |         | 17.200  | 120.375 | 192.625   |
| 2008 |         | 763.075 | 409.280 | 244.479 | 414.293 | 31.980  | 354.238 | 392.487 | 504.488 | 271.711 |         | 19.394  | 3.405.425 |
| 2009 | 279.335 | 101.517 | 333.162 | 325.615 | 493.622 | 104.536 | 181.789 | 169.591 | 381.363 | 457.566 | 122.659 | 47.426  | 2.998.181 |
| 2010 | 168.757 | 335.489 | 345.622 | 402.230 | 468.649 | 79.750  | 121.442 | 296.044 | 408.926 | 257.660 | 84.261  | 89.812  | 3.058.642 |
| 2011 | 230.493 | 358.932 | 369.813 | 362.290 | 495.854 | 132.933 | 368.079 | 649.181 | 475.558 | 238.804 | 67.225  | 188.869 | 3.938.031 |

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.



**Cuadro 57**  
**Resumen nacional de elaboración mensual de leche en polvo de 12% m.g. en plantas lecheras**  
**Período : 1990 - 2011**  
**Kilos**

| Años | ene     | feb     | mar     | abr     | may     | jun     | jul     | ago     | sep     | oct     | nov     | dic     | Total     |
|------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------|
| 1990 | 43.140  | 74.072  | 138.544 | 22.824  | 19.486  | 62.660  | 8.510   | 70.072  | 40.902  | 134.139 | 99.986  | 40.645  | 754.980   |
| 1991 | 90.521  | 30.051  | 109.714 | 28.662  | 21.532  | 9.445   | 39.060  | 17.271  | 31.813  | 53.570  | 52.517  | 71.674  | 555.830   |
| 1992 | 25.984  | 15.060  | 67.377  | 35.750  | 33.439  | 74.739  | 58.538  | 76.890  | 56.301  | 17.342  | 59.086  | 9.990   | 530.496   |
| 1993 | 35.983  | 25.211  | 36.881  | 19.660  | 13.472  | 41.960  | 53.280  | 45.513  | 48.094  | 23.706  | 34.711  | 38.220  | 416.691   |
| 1994 | 59.460  | 41.060  | 52.323  | 18.889  | 41.484  | 25.100  | 45.250  | 35.850  | 34.548  | 36.443  | 43.665  | 46.431  | 480.503   |
| 1995 | 49.979  | 20.387  | 42.460  | 31.959  | 37.170  |         | 70.168  | 31.920  | 7.600   | 86.680  | 79.480  | 24.810  | 482.613   |
| 1996 | 30.900  |         | 30.400  | 31.640  |         | 22.270  | 10.730  | 56.040  | 43.600  | 27.710  | 47.600  | 41.620  | 342.510   |
| 1997 | 33.160  | 31.300  | 17.140  | 152.200 | 93.545  |         | 15.785  | 38.025  | 60.260  | 66.875  | 76.110  | 22.475  | 606.875   |
| 1998 | 82.320  | 43.020  | 202.960 | 35.288  | 55.849  | 101.500 | 47.105  | 1.860   | 79.035  | 88.000  | 65.070  | 71.000  | 873.007   |
| 1999 | 76.260  | 15.990  | 71.420  | 74.860  | 63.550  | 73.620  | 37.980  | 75.650  |         | 75.590  | 14.180  | 28.700  | 607.800   |
| 2000 | 98.400  | 119.180 | 250.900 | 64.025  | 141.555 | 100.045 | 240.570 | 75.075  | 139.050 | 203.970 | 213.800 | 235.020 | 1.881.590 |
| 2001 | 221.300 | 213.145 | 300.625 | 242.915 | 202.510 | 179.200 | 216.125 | 258.145 | 343.190 | 195.140 | 169.510 | 132.275 | 2.674.080 |
| 2002 | 164.690 | 197.245 | 306.170 | 109.910 | 230.785 | 76.565  | 187.735 | 98.910  | 128.330 | 215.065 | 54.590  | 117.790 | 1.887.785 |
| 2003 | 112.080 | 217.140 | 56.348  | 225.370 | 267.345 | 298.240 | 163.265 | 169.065 | 284.169 | 446.637 | 211.993 | 312.597 | 2.764.249 |
| 2004 | 361.334 | 195.166 |         | 61.900  | 24.875  | 49.475  | 28.725  | 356.616 | 249.851 | 530.243 | 257.466 | 116.224 | 2.231.875 |
| 2005 | 307.801 | 322.604 | 318.961 | 528.551 | 305.176 | 56.350  | 625.048 | 629.937 | 384.496 | 516.262 | 36.100  | 74.100  | 4.105.386 |
| 2006 | 206.076 | 430.308 | 569.968 | 290.251 | 664.875 | 690.777 | 258.060 | 100.808 | 482.498 | 167.762 | 71.250  |         | 3.932.633 |
| 2007 | 273.326 | 337.443 | 369.337 | 434.337 | 571.760 | 155.606 | 375.338 | 423.391 | 445.105 | 411.832 | 277.064 | 234.471 | 4.309.010 |
| 2008 | 535.198 | 118.999 | 45.802  | 65.429  | 56.291  | 131.023 | 76.058  | 68.033  | 82.689  | 105.189 | 75.430  | 80.490  | 1.440.631 |
| 2009 | 30.960  | 84.010  | 50.351  | 81.502  | 66.210  | 74.798  | 148.798 | 52.094  | 100.012 | 50.607  | 42.418  | 68.858  | 850.618   |
| 2010 | 64.271  | 45.165  | 100.846 | 156.412 | 95.528  | 44.330  | 155.397 | 48.566  | 180.595 | 274.321 | 164.431 | 183.352 | 1.513.214 |
| 2011 | 59.221  | 56.153  | 126.354 | 165.385 | 107.831 | 87.820  | 237.876 | 167.843 | 359.399 | 104.035 | 179.162 | 224.307 | 1.875.386 |

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 58 A\***  
**Resumen nacional de elaboración mensual de leche en polvo descremada en plantas lecheras**  
**Período : 1990 - 2011**  
**Kilos**

| Años | ene       | feb       | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct       | nov       | dic       | Total      |
|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 1990 | 639.668   | 389.601   | 233.384   | 139.077   | 273.780   | 366.463   | 189.395   | 210.488   | 390.069   | 575.367   | 832.435   | 1.057.234 | 5.296.961  |
| 1991 | 748.375   | 459.618   | 339.751   | 411.265   | 353.702   | 232.033   | 171.385   | 58.220    | 224.068   | 454.775   | 744.180   | 546.802   | 4.744.174  |
| 1992 | 788.228   | 385.531   | 157.915   | 196.350   | 296.750   | 178.221   | 233.574   | 194.212   | 205.517   | 491.576   | 421.839   | 595.825   | 4.145.538  |
| 1993 | 655.236   | 470.901   | 322.188   | 107.913   | 97.429    | 211.011   | 263.283   | 174.946   | 276.042   | 703.789   | 631.013   | 806.865   | 4.720.616  |
| 1994 | 511.983   | 343.096   | 419.441   | 387.580   | 249.390   | 300.526   | 252.877   | 251.081   | 407.130   | 888.072   | 1.199.595 | 866.551   | 6.077.322  |
| 1995 | 910.258   | 554.882   | 426.291   | 295.155   | 247.379   | 139.689   | 285.497   | 280.827   | 309.711   | 517.300   | 843.238   | 646.710   | 5.456.937  |
| 1996 | 676.895   | 206.552   | 142.690   | 204.955   | 373.650   | 81.440    | 310.346   | 414.990   | 172.745   | 603.284   | 960.139   | 1.486.780 | 5.634.466  |
| 1997 | 1.229.775 | 618.669   | 657.228   | 394.080   | 483.720   | 537.420   | 672.920   | 133.480   | 377.000   | 582.635   | 945.641   | 1.092.210 | 7.724.778  |
| 1998 | 1.028.883 | 281.368   | 421.775   | 313.058   | 248.715   | 192.740   | 359.449   | 792.565   | 946.302   | 1.099.985 | 1.253.975 | 1.253.095 | 8.191.910  |
| 1999 | 819.155   | 564.064   | 199.220   | 260.320   | 366.045   | 831.580   | 1.126.155 | 752.975   | 1.002.774 | 1.284.053 | 1.294.710 | 895.131   | 9.396.182  |
| 2000 | 846.488   | 427.615   | 397.075   | 246.900   | 105.365   | 217.725   | 280.820   | 359.732   | 725.560   | 909.993   | 1.415.729 | 2.162.797 | 8.095.799  |
| 2001 | 829.150   | 639.255   | 454.922   | 530.195   | 494.716   | 258.835   | 584.775   | 791.226   | 1.018.960 | 1.711.448 | 857.674   | 1.072.678 | 9.243.834  |
| 2002 | 925.385   | 815.012   | 334.923   | 346.570   | 372.229   | 250.925   | 383.720   | 525.115   | 992.904   | 1.902.047 | 1.327.865 | 1.009.089 | 9.185.784  |
| 2003 | 1.307.915 | 725.085   | 379.660   | 374.620   | 279.348   | 342.333   | 520.530   | 522.275   | 541.877   | 863.559   | 1.455.212 | 1.625.220 | 8.937.634  |
| 2004 | 979.742   | 1.146.990 | 637.345   | 355.995   | 416.235   | 416.550   | 527.875   | 1.051.370 | 1.090.391 | 1.029.535 | 1.221.030 | 1.301.785 | 10.174.843 |
| 2005 | 1.008.395 | 843.710   | 377.620   | 643.605   | 1.064.485 | 864.070   | 472.888   | 521.870   | 1.209.445 | 1.534.830 | 1.380.400 | 1.984.255 | 11.905.573 |
| 2006 | 1.860.225 | 1.665.330 | 1.332.565 | 734.180   | 814.835   | 596.690   | 770.210   | 880.350   | 963.070   | 1.511.235 | 2.443.334 | 2.193.735 | 15.765.759 |
| 2007 | 2.017.655 | 1.216.025 | 982.675   | 975.700   | 690.810   | 1.034.300 | 648.585   | 603.830   | 1.446.430 | 2.277.420 | 2.796.060 | 2.066.230 | 16.755.720 |
| 2008 | 2.034.267 | 1.945.375 | 757.316   | 1.304.901 | 1.399.622 | 1.188.702 | 891.611   | 973.219   | 1.447.984 | 1.818.583 | 1.679.174 | 2.144.450 | 17.585.204 |
| 2009 | 2.041.929 | 1.448.803 | 1.301.823 | 727.652   | 782.936   | 1.178.053 | 565.450   | 568.335   | 1.292.398 | 1.330.324 | 1.510.619 | 2.272.468 | 15.020.790 |
| 2010 | 2.414.853 | 1.941.670 | 1.540.547 | 1.730.632 | 1.204.114 | 948.270   | 855.489   | 489.491   | 1.001.116 | 1.907.830 | 2.695.534 | 2.438.020 | 19.167.566 |
| 2011 | 2.441.868 | 1.600.984 | 1.356.244 | 1.291.993 | 979.725   | 646.514   | 726.100   | 746.329   | 1.305.549 | 2.306.726 | 2.656.426 | 2.774.425 | 18.832.883 |

\* Corresponde a la nueva información que incluye a las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 58 B\***  
**Resumen nacional de elaboración mensual de leche en polvo descremada en plantas lecheras**  
**Período : 1990 - 2011**  
**Kilos**

| Años | ene       | feb       | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct       | nov       | dic       | Total      |
|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 1990 | 639.668   | 389.601   | 233.384   | 139.077   | 273.780   | 366.463   | 189.395   | 210.488   | 390.069   | 575.367   | 832.435   | 1.057.234 | 5.296.961  |
| 1991 | 748.375   | 459.618   | 339.751   | 411.265   | 353.702   | 232.033   | 171.385   | 58.220    | 224.068   | 454.775   | 744.180   | 546.802   | 4.744.174  |
| 1992 | 788.228   | 385.531   | 157.915   | 196.350   | 296.750   | 178.221   | 233.574   | 194.212   | 205.517   | 491.576   | 421.839   | 595.825   | 4.145.538  |
| 1993 | 655.236   | 470.901   | 322.188   | 107.913   | 97.429    | 211.011   | 263.283   | 174.946   | 276.042   | 703.789   | 631.013   | 806.865   | 4.720.616  |
| 1994 | 511.983   | 343.096   | 419.441   | 387.580   | 249.390   | 300.526   | 252.877   | 251.081   | 407.130   | 888.072   | 1.199.595 | 866.551   | 6.077.322  |
| 1995 | 910.258   | 554.882   | 426.291   | 295.155   | 247.379   | 139.689   | 285.497   | 280.827   | 309.711   | 517.300   | 843.238   | 646.710   | 5.456.937  |
| 1996 | 676.895   | 206.552   | 142.690   | 204.955   | 373.650   | 81.440    | 310.346   | 414.990   | 172.745   | 603.284   | 960.139   | 1.486.780 | 5.634.466  |
| 1997 | 1.229.775 | 618.669   | 657.228   | 394.080   | 483.720   | 537.420   | 672.920   | 133.480   | 377.000   | 582.635   | 945.641   | 1.092.210 | 7.724.778  |
| 1998 | 1.028.883 | 281.368   | 421.775   | 313.058   | 248.715   | 192.740   | 359.449   | 792.565   | 946.302   | 1.099.985 | 1.253.975 | 1.253.095 | 8.191.910  |
| 1999 | 819.155   | 564.064   | 199.220   | 260.320   | 366.045   | 831.580   | 1.126.155 | 752.975   | 1.002.774 | 1.284.053 | 1.294.710 | 895.131   | 9.396.182  |
| 2000 | 846.488   | 427.615   | 397.075   | 246.900   | 105.365   | 217.725   | 280.820   | 359.732   | 725.560   | 909.993   | 1.415.729 | 2.162.797 | 8.095.799  |
| 2001 | 829.150   | 639.255   | 454.922   | 530.195   | 494.716   | 258.835   | 584.775   | 791.226   | 1.018.960 | 1.711.448 | 857.674   | 1.072.678 | 9.243.834  |
| 2002 | 925.385   | 815.012   | 334.923   | 346.570   | 372.229   | 250.925   | 383.720   | 525.115   | 992.904   | 1.902.047 | 1.327.865 | 1.009.089 | 9.185.784  |
| 2003 | 1.307.915 | 725.085   | 379.660   | 374.620   | 279.348   | 342.333   | 520.530   | 522.275   | 541.877   | 863.559   | 1.455.212 | 1.625.220 | 8.937.634  |
| 2004 | 979.742   | 1.146.990 | 637.345   | 355.995   | 416.235   | 416.550   | 527.875   | 1.051.370 | 1.090.391 | 1.029.535 | 1.221.030 | 1.301.785 | 10.174.843 |
| 2005 | 1.008.395 | 843.710   | 377.620   | 643.605   | 1.064.485 | 864.070   | 472.888   | 521.870   | 1.209.445 | 1.534.830 | 1.380.400 | 1.984.255 | 11.905.573 |
| 2006 | 1.860.225 | 1.665.330 | 1.332.565 | 734.180   | 814.835   | 596.690   | 770.210   | 880.350   | 963.070   | 1.511.235 | 2.443.334 | 2.193.735 | 15.765.759 |
| 2007 | 2.017.655 | 1.216.025 | 982.675   | 975.700   | 690.810   | 1.034.300 | 648.585   | 603.830   | 1.446.430 | 2.277.420 | 2.796.060 | 2.066.230 | 16.755.720 |
| 2008 | 2.034.267 | 1.945.375 | 757.316   | 1.304.901 | 1.399.622 | 1.188.702 | 891.611   | 973.219   | 1.447.984 | 1.818.583 | 1.679.174 | 2.144.450 | 17.585.204 |
| 2009 | 2.041.929 | 1.448.803 | 1.301.823 | 727.652   | 782.936   | 1.178.053 | 565.450   | 568.335   | 1.292.398 | 1.330.324 | 1.510.619 | 2.272.468 | 15.020.790 |
| 2010 | 2.414.853 | 1.941.670 | 1.540.547 | 1.730.632 | 1.204.114 | 948.270   | 855.489   | 489.491   | 1.001.116 | 1.907.830 | 2.695.534 | 2.438.020 | 19.167.566 |
| 2011 | 2.441.868 | 1.600.984 | 1.356.244 | 1.291.993 | 979.725   | 646.514   | 726.100   | 746.329   | 1.305.549 | 2.299.201 | 2.618.826 | 2.747.925 | 18.761.258 |

\* Información comparable entre los años, que no incluye las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 59**  
**Resumen nacional de elaboración mensual de quesillos en plantas lecheras**  
**Período : 1990 - 2011**  
**Kilos**

| Años | ene     | feb     | mar     | abr     | may     | jun     | jul     | ago     | sep     | oct     | nov     | dic     | Total      |
|------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|------------|
| 1990 | 506.320 | 462.142 | 529.919 | 496.509 | 482.736 | 410.017 | 422.948 | 422.641 | 379.306 | 426.506 | 438.360 | 444.972 | 5.422.376  |
| 1991 | 450.358 | 405.096 | 490.204 | 471.127 | 437.396 | 383.189 | 387.351 | 402.651 | 389.160 | 459.357 | 454.364 | 612.185 | 5.342.438  |
| 1992 | 430.325 | 395.115 | 441.851 | 408.260 | 405.303 | 404.894 | 412.568 | 475.401 | 467.966 | 551.685 | 594.833 | 580.257 | 5.568.458  |
| 1993 | 561.615 | 507.554 | 640.538 | 585.810 | 530.636 | 504.830 | 524.883 | 528.227 | 522.193 | 563.111 | 591.725 | 565.640 | 6.626.762  |
| 1994 | 584.942 | 552.121 | 606.682 | 540.225 | 503.787 | 524.317 | 542.070 | 572.862 | 532.455 | 567.204 | 789.994 | 624.800 | 6.941.459  |
| 1995 | 532.708 | 439.153 | 494.462 | 534.997 | 489.703 | 486.390 | 421.617 | 469.506 | 417.713 | 470.938 | 587.249 | 528.594 | 5.873.030  |
| 1996 | 472.791 | 409.519 | 554.739 | 547.019 | 539.179 | 481.611 | 517.214 | 553.514 | 479.270 | 577.554 | 590.647 | 569.375 | 6.292.432  |
| 1997 | 440.104 | 514.690 | 607.489 | 594.262 | 579.509 | 548.149 | 600.384 | 601.652 | 607.948 | 677.483 | 587.678 | 747.081 | 7.106.429  |
| 1998 | 662.628 | 715.952 | 677.238 | 633.583 | 610.566 | 592.765 | 614.374 | 584.761 | 594.745 | 680.020 | 624.788 | 639.544 | 7.630.964  |
| 1999 | 650.335 | 570.331 | 644.566 | 593.627 | 545.317 | 565.538 | 547.067 | 578.280 | 575.803 | 605.454 | 621.251 | 536.808 | 7.034.377  |
| 2000 | 596.073 | 550.678 | 672.886 | 598.028 | 610.532 | 546.785 | 554.022 | 621.385 | 572.703 | 672.870 | 650.060 | 520.598 | 7.166.620  |
| 2001 | 615.648 | 516.479 | 654.698 | 579.068 | 582.139 | 578.022 | 534.944 | 558.114 | 528.024 | 682.419 | 639.177 | 681.701 | 7.150.433  |
| 2002 | 608.060 | 558.372 | 705.340 | 596.909 | 637.344 | 543.150 | 578.980 | 618.144 | 582.537 | 683.737 | 684.738 | 682.663 | 7.479.974  |
| 2003 | 659.108 | 614.354 | 657.042 | 610.045 | 623.504 | 496.974 | 581.804 | 584.421 | 593.893 | 707.153 | 675.266 | 751.912 | 7.555.476  |
| 2004 | 654.303 | 630.592 | 741.017 | 638.746 | 648.123 | 597.743 | 663.301 | 631.320 | 680.211 | 746.089 | 806.972 | 858.046 | 8.296.463  |
| 2005 | 798.730 | 711.813 | 999.044 | 983.939 | 779.662 | 861.640 | 815.232 | 935.193 | 872.644 | 999.948 | 976.809 | 772.341 | 10.506.995 |
| 2006 | 719.905 | 702.929 | 865.120 | 889.884 | 835.933 | 733.007 | 661.337 | 719.033 | 674.124 | 744.919 | 781.600 | 760.282 | 9.088.073  |
| 2007 | 791.250 | 697.563 | 780.341 | 812.343 | 695.885 | 698.719 | 590.866 | 675.940 | 601.080 | 777.504 | 791.297 | 666.547 | 8.579.335  |
| 2008 | 705.346 | 664.956 | 740.813 | 670.836 | 582.237 | 572.003 | 659.835 | 627.341 | 624.699 | 776.477 | 663.769 | 671.574 | 7.959.886  |
| 2009 | 654.056 | 587.474 | 748.047 | 680.237 | 671.672 | 623.524 | 620.438 | 645.758 | 639.540 | 755.670 | 794.698 | 718.123 | 8.139.237  |
| 2010 | 678.384 | 658.438 | 589.616 | 774.153 | 641.788 | 651.037 | 644.554 | 668.721 | 640.719 | 841.533 | 808.488 | 751.635 | 8.349.066  |
| 2011 | 694.134 | 751.089 | 896.833 | 772.213 | 768.007 | 769.996 | 679.009 | 713.397 | 740.828 | 796.211 | 762.010 | 791.145 | 9.134.872  |

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 60 A\***  
**Resumen nacional de elaboración mensual de quesos en plantas lecheras**  
**Período : 1990 - 2011**  
**Kilos**

| Años | ene       | feb       | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct       | nov       | dic       | Total      |
|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 1990 | 2.205.164 | 1.791.529 | 2.024.944 | 1.994.252 | 2.053.209 | 1.760.943 | 1.674.593 | 1.840.434 | 2.052.127 | 2.461.386 | 2.324.710 | 2.330.150 | 24.513.441 |
| 1991 | 2.079.656 | 1.946.278 | 2.255.060 | 2.371.635 | 2.438.759 | 2.174.528 | 2.008.381 | 1.922.336 | 2.191.658 | 2.413.171 | 2.737.229 | 2.639.173 | 27.177.864 |
| 1992 | 2.862.344 | 2.600.280 | 2.852.311 | 2.521.473 | 2.720.638 | 2.192.867 | 2.128.329 | 2.486.927 | 2.838.408 | 3.264.916 | 3.020.567 | 2.704.082 | 32.193.142 |
| 1993 | 2.813.740 | 2.783.118 | 2.866.680 | 2.766.669 | 2.900.511 | 2.437.904 | 2.609.017 | 2.854.191 | 3.052.062 | 3.591.881 | 3.664.792 | 3.494.573 | 35.835.138 |
| 1994 | 3.307.955 | 2.677.091 | 3.057.378 | 3.226.450 | 3.202.976 | 2.763.687 | 2.977.626 | 2.952.017 | 3.113.036 | 3.486.865 | 3.957.775 | 3.846.040 | 38.568.896 |
| 1995 | 3.654.385 | 3.127.596 | 3.342.245 | 3.224.449 | 3.196.137 | 2.767.246 | 2.920.061 | 3.237.107 | 3.095.809 | 3.947.675 | 4.244.064 | 4.058.886 | 40.815.660 |
| 1996 | 3.401.776 | 3.038.703 | 3.591.608 | 3.720.696 | 3.307.548 | 3.432.595 | 2.946.851 | 3.431.521 | 3.307.078 | 4.284.403 | 4.090.192 | 3.624.034 | 42.177.005 |
| 1997 | 3.445.298 | 3.424.045 | 3.798.920 | 3.476.040 | 3.330.375 | 3.218.852 | 3.349.460 | 3.621.513 | 3.685.457 | 4.624.573 | 4.147.294 | 3.589.794 | 43.711.621 |
| 1998 | 3.795.049 | 3.725.492 | 3.603.544 | 3.884.834 | 4.190.319 | 3.548.384 | 3.725.735 | 3.756.091 | 3.941.324 | 4.069.922 | 4.172.065 | 4.115.372 | 46.528.131 |
| 1999 | 3.700.568 | 3.216.354 | 3.544.662 | 3.785.084 | 3.575.956 | 3.489.404 | 3.534.052 | 3.699.869 | 3.751.119 | 4.158.410 | 4.449.460 | 3.872.201 | 44.777.139 |
| 2000 | 3.785.604 | 3.380.647 | 3.956.333 | 3.511.618 | 4.007.921 | 3.634.534 | 3.426.854 | 3.460.219 | 3.701.399 | 4.063.589 | 3.958.696 | 3.830.578 | 44.717.992 |
| 2001 | 3.933.263 | 3.768.774 | 4.128.328 | 4.145.082 | 4.040.728 | 3.684.299 | 3.644.145 | 3.862.458 | 4.110.190 | 5.027.511 | 5.067.909 | 5.003.822 | 50.416.509 |
| 2002 | 4.475.498 | 4.078.627 | 4.047.515 | 4.152.578 | 4.813.428 | 4.409.149 | 4.320.128 | 4.285.639 | 4.511.925 | 4.384.165 | 5.128.293 | 4.467.806 | 53.074.751 |
| 2003 | 4.024.259 | 3.734.905 | 4.487.966 | 4.301.819 | 4.413.533 | 3.723.103 | 4.298.981 | 4.257.087 | 4.713.343 | 4.848.221 | 5.072.712 | 5.161.247 | 53.037.176 |
| 2004 | 5.029.403 | 4.194.668 | 4.615.773 | 4.588.855 | 4.941.699 | 4.433.738 | 4.439.047 | 4.373.641 | 4.901.863 | 5.679.610 | 5.667.335 | 5.983.398 | 58.849.030 |
| 2005 | 5.080.752 | 4.558.038 | 4.992.939 | 5.274.374 | 5.533.327 | 5.551.841 | 5.394.845 | 5.104.192 | 5.903.165 | 6.716.210 | 6.537.155 | 6.528.836 | 67.175.674 |
| 2006 | 6.117.063 | 5.028.324 | 5.613.324 | 4.737.781 | 4.563.683 | 4.012.067 | 4.107.889 | 4.833.328 | 5.109.835 | 5.885.149 | 6.129.841 | 5.933.263 | 62.071.547 |
| 2007 | 5.376.650 | 4.803.153 | 5.392.950 | 5.065.367 | 5.373.255 | 4.652.992 | 3.728.388 | 4.616.279 | 4.514.863 | 6.102.090 | 6.404.352 | 5.714.596 | 61.744.935 |
| 2008 | 5.355.738 | 4.286.923 | 3.834.818 | 4.562.319 | 4.573.029 | 4.220.338 | 4.823.274 | 4.441.474 | 4.827.951 | 5.499.157 | 5.510.352 | 5.433.243 | 57.368.616 |
| 2009 | 4.647.825 | 4.014.366 | 4.373.149 | 4.543.958 | 4.421.003 | 4.126.639 | 4.897.561 | 4.841.551 | 4.612.448 | 5.170.903 | 5.165.023 | 5.711.096 | 56.525.522 |
| 2010 | 5.026.096 | 4.991.702 | 4.948.132 | 5.745.486 | 5.032.377 | 4.947.633 | 4.279.637 | 4.942.514 | 5.656.724 | 6.217.755 | 6.385.829 | 6.384.474 | 64.558.359 |
| 2011 | 7.006.382 | 6.457.991 | 7.241.861 | 6.545.173 | 7.240.525 | 6.416.158 | 5.046.572 | 6.122.721 | 6.789.206 | 7.578.332 | 7.420.973 | 6.753.690 | 80.619.584 |

\* Corresponde a la nueva información que incluye a las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 60 B\***  
**Resumen nacional de elaboración mensual de quesos en plantas lecheras**  
**Período : 1990 - 2011**  
**Kilos**

| Años | ene       | feb       | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct       | nov       | dic       | Total      |
|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 1990 | 2.205.164 | 1.791.529 | 2.024.944 | 1.994.252 | 2.053.209 | 1.760.943 | 1.674.593 | 1.840.434 | 2.052.127 | 2.461.386 | 2.324.710 | 2.330.150 | 24.513.441 |
| 1991 | 2.079.656 | 1.946.278 | 2.255.060 | 2.371.635 | 2.438.759 | 2.174.528 | 2.008.381 | 1.922.336 | 2.191.658 | 2.413.171 | 2.737.229 | 2.639.173 | 27.177.864 |
| 1992 | 2.862.344 | 2.600.280 | 2.852.311 | 2.521.473 | 2.720.638 | 2.192.867 | 2.128.329 | 2.486.927 | 2.838.408 | 3.264.916 | 3.020.567 | 2.704.082 | 32.193.142 |
| 1993 | 2.813.740 | 2.783.118 | 2.866.680 | 2.766.669 | 2.900.511 | 2.437.904 | 2.609.017 | 2.854.191 | 3.052.062 | 3.591.881 | 3.664.792 | 3.494.573 | 35.835.138 |
| 1994 | 3.307.955 | 2.677.091 | 3.057.378 | 3.226.450 | 3.202.976 | 2.763.687 | 2.977.626 | 2.952.017 | 3.113.036 | 3.486.865 | 3.957.775 | 3.846.040 | 38.568.896 |
| 1995 | 3.654.385 | 3.127.596 | 3.342.245 | 3.224.449 | 3.196.137 | 2.767.246 | 2.920.061 | 3.237.107 | 3.095.809 | 3.947.675 | 4.244.064 | 4.058.886 | 40.815.660 |
| 1996 | 3.401.776 | 3.038.703 | 3.591.608 | 3.720.696 | 3.307.548 | 3.432.595 | 2.946.851 | 3.431.521 | 3.307.078 | 4.284.403 | 4.090.192 | 3.624.034 | 42.177.005 |
| 1997 | 3.445.298 | 3.424.045 | 3.798.920 | 3.476.040 | 3.330.375 | 3.218.852 | 3.349.460 | 3.621.513 | 3.685.457 | 4.624.573 | 4.147.294 | 3.589.794 | 43.711.621 |
| 1998 | 3.795.049 | 3.725.492 | 3.603.544 | 3.884.834 | 4.190.319 | 3.548.384 | 3.725.735 | 3.756.091 | 3.941.324 | 4.069.922 | 4.172.065 | 4.115.372 | 46.528.131 |
| 1999 | 3.700.568 | 3.216.354 | 3.544.662 | 3.785.084 | 3.575.956 | 3.489.404 | 3.534.052 | 3.699.869 | 3.751.119 | 4.158.410 | 4.449.460 | 3.872.201 | 44.777.139 |
| 2000 | 3.785.604 | 3.380.647 | 3.956.333 | 3.511.618 | 4.007.921 | 3.634.534 | 3.426.854 | 3.460.219 | 3.701.399 | 4.063.589 | 3.958.696 | 3.830.578 | 44.717.992 |
| 2001 | 3.933.263 | 3.768.774 | 4.128.328 | 4.145.082 | 4.040.728 | 3.684.299 | 3.644.145 | 3.862.458 | 4.110.190 | 5.027.511 | 5.067.909 | 5.003.822 | 50.416.509 |
| 2002 | 4.475.498 | 4.078.627 | 4.047.515 | 4.152.578 | 4.813.428 | 4.409.149 | 4.320.128 | 4.285.639 | 4.511.925 | 4.384.165 | 5.128.293 | 4.467.806 | 53.074.751 |
| 2003 | 4.024.259 | 3.734.905 | 4.487.966 | 4.301.819 | 4.413.533 | 3.723.103 | 4.298.981 | 4.257.087 | 4.713.343 | 4.848.221 | 5.072.712 | 5.161.247 | 53.037.176 |
| 2004 | 5.029.403 | 4.194.668 | 4.615.773 | 4.588.855 | 4.941.699 | 4.433.738 | 4.439.047 | 4.373.641 | 4.901.863 | 5.679.610 | 5.667.335 | 5.983.398 | 58.849.030 |
| 2005 | 5.080.752 | 4.558.038 | 4.992.939 | 5.274.374 | 5.533.327 | 5.551.841 | 5.394.845 | 5.104.192 | 5.903.165 | 6.716.210 | 6.537.155 | 6.528.836 | 67.175.674 |
| 2006 | 6.117.063 | 5.028.324 | 5.613.324 | 4.737.781 | 4.563.683 | 4.012.067 | 4.107.889 | 4.833.328 | 5.109.835 | 5.885.149 | 6.129.841 | 5.933.263 | 62.071.547 |
| 2007 | 5.376.650 | 4.803.153 | 5.392.950 | 5.065.367 | 5.373.255 | 4.652.992 | 3.728.388 | 4.616.279 | 4.514.863 | 6.102.090 | 6.404.352 | 5.714.596 | 61.744.935 |
| 2008 | 5.355.738 | 4.286.923 | 3.834.818 | 4.562.319 | 4.573.029 | 4.220.338 | 4.823.274 | 4.441.474 | 4.827.951 | 5.499.157 | 5.510.352 | 5.433.243 | 57.368.616 |
| 2009 | 4.647.825 | 4.014.366 | 4.373.149 | 4.543.958 | 4.421.003 | 4.126.639 | 4.897.561 | 4.841.551 | 4.612.448 | 5.170.903 | 5.165.023 | 5.711.096 | 56.525.522 |
| 2010 | 5.026.096 | 4.991.702 | 4.948.132 | 5.745.486 | 5.032.377 | 4.947.633 | 4.279.637 | 4.942.514 | 5.656.724 | 6.217.755 | 6.385.829 | 6.384.474 | 64.558.359 |
| 2011 | 5.768.185 | 5.339.889 | 6.033.048 | 5.461.755 | 6.296.644 | 5.564.579 | 4.172.649 | 5.142.056 | 5.668.604 | 6.147.960 | 5.878.683 | 5.205.140 | 66.679.192 |

\* Información comparable entre los años, que no incluye las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 61**  
**Resumen nacional de elaboración mensual de yogur en plantas lecheras**  
**Período : 1990 - 2011**  
**Kilos**

| Años | ene        | feb        | mar        | abr        | may        | jun        | jul        | ago        | sep        | oct        | nov        | dic        | Total       |
|------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
| 1990 | 4.044.520  | 3.493.867  | 4.602.844  | 4.093.402  | 4.826.674  | 3.966.077  | 4.003.054  | 4.004.682  | 4.237.281  | 5.046.773  | 4.475.790  | 4.144.503  | 50.939.467  |
| 1991 | 3.723.557  | 3.249.759  | 4.511.232  | 4.567.397  | 4.787.522  | 4.244.394  | 4.655.660  | 5.175.133  | 5.009.895  | 5.240.896  | 4.878.136  | 4.335.434  | 54.379.015  |
| 1992 | 4.313.492  | 4.179.689  | 4.993.475  | 5.247.145  | 4.671.058  | 4.594.604  | 5.116.925  | 6.044.082  | 5.702.947  | 6.227.939  | 5.763.178  | 5.785.913  | 62.640.447  |
| 1993 | 4.748.087  | 4.524.626  | 5.816.840  | 5.397.002  | 5.251.400  | 5.145.444  | 5.791.715  | 5.398.395  | 6.075.560  | 6.191.773  | 6.109.045  | 5.586.517  | 66.036.404  |
| 1994 | 4.842.834  | 4.784.068  | 6.301.807  | 6.092.351  | 5.783.239  | 5.693.667  | 5.166.995  | 5.585.584  | 5.370.894  | 6.166.316  | 5.837.088  | 4.982.110  | 66.606.953  |
| 1995 | 4.842.043  | 4.055.426  | 6.084.298  | 5.755.985  | 6.140.207  | 5.868.011  | 5.868.714  | 5.465.427  | 5.549.245  | 6.533.598  | 5.933.414  | 5.566.573  | 67.662.941  |
| 1996 | 5.301.689  | 5.202.228  | 6.635.671  | 6.247.733  | 5.810.276  | 5.835.157  | 6.202.309  | 6.930.515  | 6.069.023  | 7.012.471  | 6.881.069  | 5.616.298  | 73.744.439  |
| 1997 | 6.057.083  | 5.646.363  | 6.908.899  | 6.936.579  | 6.406.148  | 6.667.568  | 6.698.664  | 6.572.589  | 6.115.180  | 7.586.141  | 7.547.272  | 6.280.014  | 79.422.500  |
| 1998 | 6.170.468  | 5.476.847  | 7.339.851  | 6.261.923  | 6.807.560  | 7.061.628  | 6.515.048  | 8.150.405  | 6.719.704  | 7.968.483  | 7.255.593  | 6.515.982  | 82.243.492  |
| 1999 | 6.035.465  | 6.195.311  | 9.092.864  | 8.632.438  | 10.668.592 | 7.967.183  | 7.441.260  | 9.974.011  | 8.410.062  | 8.588.481  | 9.186.297  | 8.011.043  | 100.203.007 |
| 2000 | 7.835.814  | 8.090.784  | 10.699.246 | 9.286.788  | 9.554.179  | 9.431.400  | 9.203.992  | 10.437.061 | 7.772.221  | 8.556.151  | 8.503.056  | 7.252.809  | 106.623.501 |
| 2001 | 6.910.032  | 6.925.211  | 8.824.904  | 7.792.349  | 7.665.977  | 8.491.477  | 7.339.375  | 8.508.717  | 7.149.249  | 8.926.691  | 9.020.654  | 7.694.902  | 95.249.538  |
| 2002 | 8.074.059  | 7.843.717  | 9.886.767  | 9.683.541  | 9.705.882  | 9.169.122  | 9.853.521  | 12.057.328 | 11.879.670 | 15.150.007 | 12.886.086 | 10.867.561 | 127.057.261 |
| 2003 | 10.171.172 | 10.124.843 | 12.246.323 | 12.039.866 | 11.141.964 | 11.211.910 | 10.817.649 | 12.023.954 | 11.463.311 | 13.634.112 | 13.638.107 | 10.830.441 | 139.343.652 |
| 2004 | 10.101.674 | 11.210.636 | 13.476.876 | 13.122.334 | 12.900.816 | 13.125.296 | 13.285.351 | 14.552.764 | 14.748.093 | 15.004.309 | 14.658.827 | 13.641.288 | 159.828.264 |
| 2005 | 12.905.708 | 14.161.571 | 17.152.815 | 15.185.986 | 15.407.745 | 17.246.983 | 17.661.532 | 18.295.560 | 17.708.941 | 16.462.587 | 15.928.407 | 11.317.938 | 189.435.773 |
| 2006 | 10.481.057 | 11.980.230 | 14.802.662 | 12.749.793 | 13.758.053 | 12.251.079 | 13.132.671 | 13.393.069 | 13.727.309 | 15.040.910 | 14.140.088 | 12.522.601 | 157.979.522 |
| 2007 | 12.911.728 | 12.694.313 | 14.745.624 | 14.206.583 | 13.132.470 | 12.624.668 | 12.443.029 | 14.962.413 | 12.126.520 | 15.796.353 | 14.878.352 | 11.983.305 | 162.505.358 |
| 2008 | 13.833.515 | 14.058.913 | 15.374.907 | 16.050.898 | 14.434.789 | 13.698.355 | 15.214.947 | 14.612.225 | 15.087.409 | 17.165.848 | 15.390.203 | 13.293.273 | 178.215.282 |
| 2009 | 13.660.496 | 14.066.620 | 17.025.223 | 16.233.136 | 16.976.211 | 15.267.082 | 16.041.638 | 16.972.491 | 15.801.820 | 18.239.741 | 16.280.999 | 15.367.972 | 191.933.429 |
| 2010 | 14.684.651 | 15.416.213 | 15.578.837 | 18.666.408 | 15.768.678 | 15.761.946 | 16.619.560 | 16.708.942 | 16.495.022 | 19.227.651 | 17.899.126 | 15.998.042 | 198.825.076 |
| 2011 | 16.260.154 | 16.645.692 | 20.393.942 | 17.748.225 | 18.035.681 | 18.468.376 | 17.683.212 | 19.421.537 | 19.364.370 | 20.060.605 | 19.361.619 | 18.619.980 | 222.063.393 |

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 62**  
**Resumen nacional de elaboración mensual de crema en plantas lecheras**  
**Período : 1990 - 2011**  
**Kilos**

| Años | ene       | feb       | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct       | nov       | dic       | Total      |
|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 1990 | 627.318   | 582.722   | 452.227   | 480.916   | 588.894   | 622.793   | 371.214   | 622.391   | 651.681   | 686.667   | 827.190   | 801.031   | 7.315.044  |
| 1991 | 684.899   | 637.106   | 532.506   | 687.219   | 688.170   | 646.742   | 602.103   | 450.715   | 445.612   | 785.872   | 933.716   | 792.180   | 7.886.840  |
| 1992 | 728.917   | 660.611   | 671.821   | 717.037   | 869.497   | 723.318   | 699.802   | 832.003   | 1.131.811 | 1.260.624 | 1.079.537 | 1.010.971 | 10.385.949 |
| 1993 | 989.935   | 762.510   | 861.286   | 684.987   | 706.956   | 702.106   | 918.141   | 958.744   | 951.478   | 1.226.007 | 1.256.922 | 1.382.328 | 11.401.400 |
| 1994 | 927.900   | 615.432   | 845.606   | 828.874   | 615.078   | 882.144   | 828.762   | 1.154.901 | 949.186   | 1.085.748 | 1.126.225 | 1.095.843 | 10.955.699 |
| 1995 | 774.721   | 717.829   | 743.145   | 775.126   | 898.011   | 810.784   | 958.714   | 997.136   | 980.695   | 922.672   | 1.329.654 | 880.751   | 10.789.238 |
| 1996 | 482.167   | 604.999   | 720.127   | 768.810   | 1.122.399 | 880.976   | 1.051.375 | 1.084.561 | 883.778   | 1.249.961 | 1.311.404 | 1.200.327 | 11.360.884 |
| 1997 | 968.780   | 907.956   | 965.115   | 884.839   | 1.122.434 | 1.202.442 | 1.145.799 | 1.359.860 | 1.072.695 | 1.336.643 | 1.386.015 | 1.370.317 | 13.722.895 |
| 1998 | 1.175.795 | 909.404   | 1.102.398 | 1.020.649 | 1.078.839 | 870.200   | 1.185.337 | 1.225.344 | 1.302.719 | 1.157.689 | 1.243.844 | 1.458.593 | 13.730.811 |
| 1999 | 1.058.102 | 778.144   | 985.862   | 1.177.073 | 944.446   | 1.034.101 | 1.015.265 | 1.133.181 | 1.225.178 | 1.132.199 | 1.108.954 | 1.549.932 | 13.142.437 |
| 2000 | 1.341.053 | 1.093.912 | 1.781.465 | 1.189.989 | 1.310.948 | 1.428.179 | 1.250.171 | 1.158.872 | 1.096.534 | 1.332.973 | 1.493.091 | 1.648.224 | 16.125.411 |
| 2001 | 1.370.471 | 1.304.162 | 1.371.057 | 1.365.954 | 1.654.338 | 1.383.566 | 1.444.004 | 1.335.232 | 1.212.884 | 1.494.369 | 1.779.497 | 1.828.528 | 17.544.062 |
| 2002 | 1.799.386 | 1.227.636 | 1.541.474 | 1.623.747 | 1.340.394 | 1.341.037 | 1.640.819 | 1.392.601 | 1.315.331 | 1.394.289 | 1.392.144 | 1.622.612 | 17.631.470 |
| 2003 | 1.479.148 | 1.111.736 | 1.294.788 | 1.356.208 | 1.338.843 | 998.375   | 1.205.638 | 1.298.836 | 1.331.533 | 1.396.545 | 1.885.387 | 2.063.249 | 16.760.286 |
| 2004 | 1.420.817 | 1.253.086 | 1.364.826 | 1.384.890 | 1.286.030 | 1.330.287 | 1.541.414 | 1.429.426 | 1.483.919 | 1.634.014 | 1.815.911 | 1.943.353 | 17.887.973 |
| 2005 | 1.299.991 | 1.225.367 | 1.303.204 | 1.441.163 | 1.589.577 | 1.533.537 | 1.426.140 | 1.699.058 | 1.857.047 | 1.957.888 | 2.514.562 | 1.944.052 | 19.791.586 |
| 2006 | 1.576.619 | 1.458.547 | 1.579.185 | 1.751.916 | 1.952.342 | 1.305.048 | 1.596.860 | 1.602.793 | 1.564.282 | 2.093.459 | 2.052.235 | 1.846.601 | 20.379.887 |
| 2007 | 1.728.925 | 1.542.716 | 1.546.228 | 2.080.057 | 1.952.918 | 1.695.569 | 1.565.284 | 1.662.830 | 1.707.116 | 2.033.134 | 2.041.142 | 1.889.931 | 21.445.850 |
| 2008 | 2.029.643 | 2.867.247 | 1.961.810 | 2.485.734 | 2.135.662 | 2.339.531 | 2.648.284 | 2.291.860 | 2.405.668 | 2.599.902 | 2.478.362 | 2.672.807 | 28.916.510 |
| 2009 | 2.194.998 | 1.547.364 | 1.867.950 | 2.286.058 | 2.098.340 | 2.431.673 | 2.018.549 | 2.179.423 | 2.288.619 | 2.571.004 | 2.652.263 | 2.580.365 | 26.716.606 |
| 2010 | 2.369.608 | 2.102.431 | 1.870.157 | 2.819.762 | 2.160.687 | 2.310.608 | 2.374.242 | 2.380.788 | 2.324.066 | 2.880.432 | 3.001.771 | 2.841.659 | 29.436.211 |
| 2011 | 2.594.950 | 2.085.602 | 2.287.862 | 2.504.874 | 2.467.487 | 2.566.871 | 2.541.600 | 2.718.626 | 2.913.283 | 2.738.729 | 2.822.866 | 3.110.419 | 31.353.169 |

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.



**Cuadro 63 A\***  
**Resumen nacional de elaboración mensual de mantequilla en plantas lecheras**  
**Período : 1990 - 2011**  
**Kilos**

| Años | ene       | feb       | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct       | nov       | dic       | Total      |
|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 1990 | 591.673   | 470.196   | 597.961   | 586.650   | 593.928   | 512.873   | 411.826   | 423.931   | 466.276   | 586.833   | 553.740   | 651.878   | 6.447.765  |
| 1991 | 624.068   | 680.995   | 783.719   | 720.284   | 648.839   | 518.321   | 451.352   | 471.388   | 548.807   | 575.173   | 620.672   | 635.314   | 7.278.932  |
| 1992 | 810.694   | 648.043   | 774.409   | 637.296   | 623.996   | 602.069   | 588.719   | 408.009   | 422.752   | 567.408   | 563.619   | 658.295   | 7.305.309  |
| 1993 | 723.768   | 696.684   | 796.597   | 787.905   | 703.774   | 622.159   | 525.901   | 515.269   | 465.249   | 588.828   | 604.701   | 697.414   | 7.728.249  |
| 1994 | 579.401   | 637.761   | 727.601   | 741.515   | 566.161   | 624.921   | 453.818   | 471.888   | 458.929   | 579.435   | 622.196   | 531.301   | 6.994.927  |
| 1995 | 593.515   | 591.126   | 612.155   | 582.508   | 607.402   | 476.205   | 438.862   | 486.679   | 364.288   | 563.643   | 666.273   | 668.650   | 6.651.306  |
| 1996 | 787.630   | 575.090   | 709.944   | 594.505   | 519.267   | 554.634   | 404.693   | 358.072   | 372.447   | 456.728   | 544.816   | 574.277   | 6.452.103  |
| 1997 | 865.311   | 672.650   | 753.351   | 793.170   | 645.241   | 580.041   | 866.029   | 865.524   | 745.519   | 916.339   | 899.742   | 978.618   | 9.581.535  |
| 1998 | 976.345   | 721.561   | 949.233   | 806.451   | 908.045   | 968.429   | 914.702   | 763.880   | 860.183   | 1.114.763 | 1.062.992 | 1.112.141 | 11.158.725 |
| 1999 | 1.058.703 | 792.671   | 856.109   | 808.108   | 952.288   | 949.085   | 803.250   | 816.962   | 905.968   | 1.054.233 | 1.146.425 | 862.758   | 11.006.560 |
| 2000 | 725.207   | 723.785   | 806.716   | 792.248   | 750.940   | 677.118   | 635.991   | 660.578   | 803.364   | 942.191   | 1.022.842 | 1.314.256 | 9.855.236  |
| 2001 | 976.619   | 956.382   | 1.025.528 | 1.025.994 | 949.601   | 915.600   | 898.851   | 1.002.776 | 1.010.555 | 1.234.197 | 927.523   | 912.508   | 11.836.134 |
| 2002 | 759.525   | 949.863   | 956.619   | 858.752   | 995.903   | 863.987   | 937.738   | 843.146   | 948.780   | 1.303.238 | 1.140.649 | 993.032   | 11.551.232 |
| 2003 | 1.156.211 | 978.999   | 934.013   | 895.657   | 930.106   | 855.409   | 837.627   | 773.493   | 727.151   | 774.322   | 979.918   | 1.006.055 | 10.848.961 |
| 2004 | 980.249   | 1.103.727 | 1.234.270 | 1.204.591 | 1.030.164 | 658.742   | 1.000.280 | 1.110.433 | 973.815   | 1.143.065 | 1.338.043 | 1.306.514 | 13.083.893 |
| 2005 | 1.107.182 | 1.159.712 | 1.326.058 | 1.414.362 | 1.320.821 | 1.189.944 | 1.098.906 | 1.108.555 | 1.210.012 | 1.206.964 | 1.168.298 | 1.343.737 | 14.654.551 |
| 2006 | 1.247.052 | 1.123.567 | 1.646.184 | 1.251.411 | 1.407.949 | 1.299.653 | 1.379.793 | 1.483.688 | 1.447.334 | 1.604.439 | 1.637.121 | 1.629.290 | 17.157.481 |
| 2007 | 1.708.513 | 1.520.290 | 1.681.423 | 1.543.218 | 1.372.200 | 1.352.967 | 1.384.368 | 1.240.614 | 1.382.112 | 1.654.611 | 1.686.370 | 1.702.377 | 18.229.063 |
| 2008 | 1.328.329 | 1.152.905 | 1.424.009 | 1.387.881 | 1.513.758 | 1.235.592 | 1.281.683 | 1.636.045 | 1.234.874 | 1.398.506 | 1.426.416 | 1.745.271 | 16.765.269 |
| 2009 | 1.657.303 | 1.451.206 | 1.550.427 | 1.189.001 | 1.406.189 | 1.669.357 | 1.160.315 | 1.356.863 | 1.231.701 | 1.390.684 | 1.422.003 | 1.616.469 | 17.101.518 |
| 2010 | 1.892.399 | 1.696.617 | 1.715.621 | 1.701.130 | 1.785.578 | 1.840.409 | 1.620.506 | 1.484.637 | 1.679.221 | 1.705.029 | 2.002.440 | 1.962.801 | 21.086.388 |
| 2011 | 1.747.089 | 1.584.518 | 1.743.487 | 1.881.233 | 1.741.435 | 1.431.569 | 1.651.141 | 1.702.690 | 1.788.316 | 1.848.266 | 1.879.560 | 2.042.036 | 21.041.340 |

\* Corresponde a la nueva información que incluye a las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 63 B\***  
**Resumen nacional de elaboración mensual de mantequilla en plantas lecheras**  
**Período : 1990 - 2011**  
**Kilos**

| Años | ene       | feb       | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct       | nov       | dic       | Total      |
|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 1990 | 591.673   | 470.196   | 597.961   | 586.650   | 593.928   | 512.873   | 411.826   | 423.931   | 466.276   | 586.833   | 553.740   | 651.878   | 6.447.765  |
| 1991 | 624.068   | 680.995   | 783.719   | 720.284   | 648.839   | 518.321   | 451.352   | 471.388   | 548.807   | 575.173   | 620.672   | 635.314   | 7.278.932  |
| 1992 | 810.694   | 648.043   | 774.409   | 637.296   | 623.996   | 602.069   | 588.719   | 408.009   | 422.752   | 567.408   | 563.619   | 658.295   | 7.305.309  |
| 1993 | 723.768   | 696.684   | 796.597   | 787.905   | 703.774   | 622.159   | 525.901   | 515.269   | 465.249   | 588.828   | 604.701   | 697.414   | 7.728.249  |
| 1994 | 579.401   | 637.761   | 727.601   | 741.515   | 566.161   | 624.921   | 453.818   | 471.888   | 458.929   | 579.435   | 622.196   | 531.301   | 6.994.927  |
| 1995 | 593.515   | 591.126   | 612.155   | 582.508   | 607.402   | 476.205   | 438.862   | 486.679   | 364.288   | 563.643   | 666.273   | 668.650   | 6.651.306  |
| 1996 | 787.630   | 575.090   | 709.944   | 594.505   | 519.267   | 554.634   | 404.693   | 358.072   | 372.447   | 456.728   | 544.816   | 574.277   | 6.452.103  |
| 1997 | 865.311   | 672.650   | 753.351   | 793.170   | 645.241   | 580.041   | 866.029   | 865.524   | 745.519   | 916.339   | 899.742   | 978.618   | 9.581.535  |
| 1998 | 976.345   | 721.561   | 949.233   | 806.451   | 908.045   | 968.429   | 914.702   | 763.880   | 860.183   | 1.114.763 | 1.062.992 | 1.112.141 | 11.158.725 |
| 1999 | 1.058.703 | 792.671   | 856.109   | 808.108   | 952.288   | 949.085   | 803.250   | 816.962   | 905.968   | 1.054.233 | 1.146.425 | 862.758   | 11.006.560 |
| 2000 | 725.207   | 723.785   | 806.716   | 792.248   | 750.940   | 677.118   | 635.991   | 660.578   | 803.364   | 942.191   | 1.022.842 | 1.314.256 | 9.855.236  |
| 2001 | 976.619   | 956.382   | 1.025.528 | 1.025.994 | 949.601   | 915.600   | 898.851   | 1.002.776 | 1.010.555 | 1.234.197 | 927.523   | 912.508   | 11.836.134 |
| 2002 | 759.525   | 949.863   | 956.619   | 858.752   | 995.903   | 863.987   | 937.738   | 843.146   | 948.780   | 1.303.238 | 1.140.649 | 993.032   | 11.551.232 |
| 2003 | 1.156.211 | 978.999   | 934.013   | 895.657   | 930.106   | 855.409   | 837.627   | 773.493   | 727.151   | 774.322   | 979.918   | 1.006.055 | 10.848.961 |
| 2004 | 980.249   | 1.103.727 | 1.234.270 | 1.204.591 | 1.030.164 | 658.742   | 1.000.280 | 1.110.433 | 973.815   | 1.143.065 | 1.338.043 | 1.306.514 | 13.083.893 |
| 2005 | 1.107.182 | 1.159.712 | 1.326.058 | 1.414.362 | 1.320.821 | 1.189.944 | 1.098.906 | 1.108.555 | 1.210.012 | 1.206.964 | 1.168.298 | 1.343.737 | 14.654.551 |
| 2006 | 1.247.052 | 1.123.567 | 1.646.184 | 1.251.411 | 1.407.949 | 1.299.653 | 1.379.793 | 1.483.688 | 1.447.334 | 1.604.439 | 1.637.121 | 1.629.290 | 17.157.481 |
| 2007 | 1.708.513 | 1.520.290 | 1.681.423 | 1.543.218 | 1.372.200 | 1.352.967 | 1.384.368 | 1.240.614 | 1.382.112 | 1.654.611 | 1.686.370 | 1.702.377 | 18.229.063 |
| 2008 | 1.328.329 | 1.152.905 | 1.424.009 | 1.387.881 | 1.513.758 | 1.235.592 | 1.281.683 | 1.636.045 | 1.234.874 | 1.398.506 | 1.426.416 | 1.745.271 | 16.765.269 |
| 2009 | 1.657.303 | 1.451.206 | 1.550.427 | 1.189.001 | 1.406.189 | 1.669.357 | 1.160.315 | 1.356.863 | 1.231.701 | 1.390.684 | 1.422.003 | 1.616.469 | 17.101.518 |
| 2010 | 1.892.399 | 1.696.617 | 1.715.621 | 1.701.130 | 1.785.578 | 1.840.409 | 1.620.506 | 1.484.637 | 1.679.221 | 1.705.029 | 2.002.440 | 1.962.801 | 21.086.388 |
| 2011 | 1.715.240 | 1.528.476 | 1.691.984 | 1.800.686 | 1.664.912 | 1.374.749 | 1.607.561 | 1.639.460 | 1.728.756 | 1.774.468 | 1.813.192 | 1.952.934 | 20.292.418 |

\* Información comparable entre los años, que no incluye las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 64 A\***  
**Resumen nacional de elaboración mensual de suero en polvo en plantas lecheras**  
**Período : 1990 - 2011**  
**Kilos**

| Años | ene       | feb       | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct       | nov       | dic       | Total      |
|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 1990 | 229.229   | 317.031   | 409.012   | 496.709   | 537.722   | 485.310   | 278.376   | 410.212   | 319.905   | 218.050   | 122.710   | 33.990    | 3.858.256  |
| 1991 | 172.535   | 280.793   | 434.210   | 571.621   | 380.123   | 299.768   | 281.340   | 222.032   | 392.418   | 241.085   | 84.300    | 101.960   | 3.462.185  |
| 1992 | 243.688   | 403.997   | 460.795   | 468.658   | 530.694   | 509.005   | 494.123   | 629.136   | 625.805   | 505.391   | 186.315   | 47.235    | 5.104.842  |
| 1993 | 227.156   | 449.077   | 490.171   | 681.573   | 664.099   | 549.003   | 573.579   | 637.715   | 672.326   | 488.635   | 166.709   | 63.014    | 5.663.057  |
| 1994 | 155.714   | 443.182   | 673.145   | 909.880   | 848.385   | 583.408   | 643.143   | 732.958   | 658.669   | 189.175   | 109.730   | 165.420   | 6.112.809  |
| 1995 | 363.330   | 529.275   | 822.273   | 759.745   | 894.085   | 674.355   | 740.268   | 740.105   | 722.001   | 533.155   | 383.148   | 446.547   | 7.608.287  |
| 1996 | 625.470   | 609.560   | 868.395   | 791.928   | 651.340   | 573.210   | 587.250   | 881.510   | 567.850   | 381.390   | 283.910   | 280.630   | 7.102.443  |
| 1997 | 468.930   | 743.245   | 873.846   | 877.524   | 833.111   | 837.087   | 993.915   | 995.540   | 914.525   | 872.685   | 502.450   | 441.789   | 9.354.647  |
| 1998 | 626.675   | 805.335   | 801.031   | 991.648   | 1.017.870 | 831.865   | 1.013.085 | 914.036   | 898.606   | 679.775   | 487.070   | 653.200   | 9.720.196  |
| 1999 | 769.340   | 847.275   | 1.067.110 | 1.018.685 | 1.040.955 | 1.181.935 | 1.067.482 | 1.041.090 | 1.040.450 | 921.072   | 836.782   | 1.030.748 | 11.862.924 |
| 2000 | 966.310   | 984.265   | 1.128.302 | 1.068.910 | 1.358.639 | 1.322.254 | 1.203.513 | 1.191.636 | 1.326.518 | 1.326.361 | 1.209.179 | 1.019.584 | 14.105.471 |
| 2001 | 1.127.661 | 1.262.622 | 1.292.867 | 1.440.625 | 1.439.431 | 1.280.603 | 1.182.804 | 1.278.288 | 1.469.079 | 1.444.301 | 1.325.346 | 1.240.055 | 15.783.682 |
| 2002 | 1.152.660 | 1.060.538 | 1.060.156 | 971.354   | 1.312.280 | 1.216.020 | 1.197.180 | 1.093.352 | 1.139.360 | 1.310.532 | 1.449.802 | 1.322.325 | 14.285.559 |
| 2003 | 1.216.660 | 881.545   | 1.243.130 | 1.289.115 | 1.361.885 | 1.159.580 | 1.264.930 | 1.242.910 | 1.306.071 | 1.378.325 | 1.441.614 | 1.453.919 | 15.239.684 |
| 2004 | 1.256.835 | 1.063.255 | 1.382.955 | 1.488.805 | 1.492.545 | 1.315.746 | 1.349.575 | 1.385.745 | 1.357.510 | 1.553.048 | 1.691.751 | 1.698.942 | 17.036.712 |
| 2005 | 1.549.792 | 1.484.871 | 1.619.081 | 1.882.963 | 2.104.069 | 2.014.054 | 1.953.993 | 2.032.922 | 2.110.968 | 2.500.167 | 2.283.870 | 2.313.322 | 23.850.072 |
| 2006 | 1.964.649 | 1.678.942 | 1.984.181 | 1.939.419 | 1.710.392 | 1.714.074 | 1.779.493 | 1.833.230 | 1.998.868 | 2.551.923 | 2.638.741 | 2.508.954 | 24.302.866 |
| 2007 | 2.277.828 | 2.200.528 | 2.389.284 | 2.197.991 | 2.347.459 | 2.163.492 | 1.592.281 | 2.083.552 | 2.142.107 | 2.714.570 | 2.882.804 | 2.799.191 | 27.791.087 |
| 2008 | 2.343.290 | 1.936.868 | 2.030.715 | 1.952.583 | 1.881.285 | 1.709.733 | 2.180.491 | 2.041.285 | 2.025.821 | 2.359.049 | 2.267.672 | 2.120.506 | 24.849.298 |
| 2009 | 1.437.074 | 1.449.910 | 1.391.545 | 1.777.668 | 1.912.682 | 1.903.728 | 2.195.344 | 2.218.106 | 2.307.993 | 2.471.635 | 2.359.939 | 2.547.518 | 23.973.142 |
| 2010 | 2.569.245 | 2.361.682 | 2.203.429 | 2.469.068 | 2.281.820 | 2.234.543 | 2.076.256 | 2.368.108 | 2.661.233 | 2.966.810 | 2.620.350 | 2.419.445 | 29.231.989 |
| 2011 | 2.086.105 | 1.970.433 | 2.392.496 | 2.346.519 | 2.578.076 | 2.078.871 | 1.721.194 | 1.994.475 | 2.371.362 | 2.655.531 | 2.617.452 | 1.977.174 | 26.789.688 |

\* Corresponde a la nueva información que incluye a las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 64 B\***  
**Resumen nacional de elaboración mensual de suero en polvo en plantas lecheras**  
**Período : 1990 - 2011**  
**Kilos**

| Años | ene       | feb       | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct       | nov       | dic       | Total      |
|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 1990 | 229.229   | 317.031   | 409.012   | 496.709   | 537.722   | 485.310   | 278.376   | 410.212   | 319.905   | 218.050   | 122.710   | 33.990    | 3.858.256  |
| 1991 | 172.535   | 280.793   | 434.210   | 571.621   | 380.123   | 299.768   | 281.340   | 222.032   | 392.418   | 241.085   | 84.300    | 101.960   | 3.462.185  |
| 1992 | 243.688   | 403.997   | 460.795   | 468.658   | 530.694   | 509.005   | 494.123   | 629.136   | 625.805   | 505.391   | 186.315   | 47.235    | 5.104.842  |
| 1993 | 227.156   | 449.077   | 490.171   | 681.573   | 664.099   | 549.003   | 573.579   | 637.715   | 672.326   | 488.635   | 166.709   | 63.014    | 5.663.057  |
| 1994 | 155.714   | 443.182   | 673.145   | 909.880   | 848.385   | 583.408   | 643.143   | 732.958   | 658.669   | 189.175   | 109.730   | 165.420   | 6.112.809  |
| 1995 | 363.330   | 529.275   | 822.273   | 759.745   | 894.085   | 674.355   | 740.268   | 740.105   | 722.001   | 533.155   | 383.148   | 446.547   | 7.608.287  |
| 1996 | 625.470   | 609.560   | 868.395   | 791.928   | 651.340   | 573.210   | 587.250   | 881.510   | 567.850   | 381.390   | 283.910   | 280.630   | 7.102.443  |
| 1997 | 468.930   | 743.245   | 873.846   | 877.524   | 833.111   | 837.087   | 993.915   | 995.540   | 914.525   | 872.685   | 502.450   | 441.789   | 9.354.647  |
| 1998 | 626.675   | 805.335   | 801.031   | 991.648   | 1.017.870 | 831.865   | 1.013.085 | 914.036   | 898.606   | 679.775   | 487.070   | 653.200   | 9.720.196  |
| 1999 | 769.340   | 847.275   | 1.067.110 | 1.018.685 | 1.040.955 | 1.181.935 | 1.067.482 | 1.041.090 | 1.040.450 | 921.072   | 836.782   | 1.030.748 | 11.862.924 |
| 2000 | 966.310   | 984.265   | 1.128.302 | 1.068.910 | 1.358.639 | 1.322.254 | 1.203.513 | 1.191.636 | 1.326.518 | 1.326.361 | 1.209.179 | 1.019.584 | 14.105.471 |
| 2001 | 1.127.661 | 1.262.622 | 1.292.867 | 1.440.625 | 1.439.431 | 1.280.603 | 1.182.804 | 1.278.288 | 1.469.079 | 1.444.301 | 1.325.346 | 1.240.055 | 15.783.682 |
| 2002 | 1.152.660 | 1.060.538 | 1.060.156 | 971.354   | 1.312.280 | 1.216.020 | 1.197.180 | 1.093.352 | 1.139.360 | 1.310.532 | 1.449.802 | 1.322.325 | 14.285.559 |
| 2003 | 1.216.660 | 881.545   | 1.243.130 | 1.289.115 | 1.361.885 | 1.159.580 | 1.264.930 | 1.242.910 | 1.306.071 | 1.378.325 | 1.441.614 | 1.453.919 | 15.239.684 |
| 2004 | 1.256.835 | 1.063.255 | 1.382.955 | 1.488.805 | 1.492.545 | 1.315.746 | 1.349.575 | 1.385.745 | 1.357.510 | 1.553.048 | 1.691.751 | 1.698.942 | 17.036.712 |
| 2005 | 1.549.792 | 1.484.871 | 1.619.081 | 1.882.963 | 2.104.069 | 2.014.054 | 1.953.993 | 2.032.922 | 2.110.968 | 2.500.167 | 2.283.870 | 2.313.322 | 23.850.072 |
| 2006 | 1.964.649 | 1.678.942 | 1.984.181 | 1.939.419 | 1.710.392 | 1.714.074 | 1.779.493 | 1.833.230 | 1.998.868 | 2.551.923 | 2.638.741 | 2.508.954 | 24.302.866 |
| 2007 | 2.277.828 | 2.200.528 | 2.389.284 | 2.197.991 | 2.347.459 | 2.163.492 | 1.592.281 | 2.083.552 | 2.142.107 | 2.714.570 | 2.882.804 | 2.799.191 | 27.791.087 |
| 2008 | 2.343.290 | 1.936.868 | 2.030.715 | 1.952.583 | 1.881.285 | 1.709.733 | 2.180.491 | 2.041.285 | 2.025.821 | 2.359.049 | 2.267.672 | 2.120.506 | 24.849.298 |
| 2009 | 1.437.074 | 1.449.910 | 1.391.545 | 1.777.668 | 1.912.682 | 1.903.728 | 2.195.344 | 2.218.106 | 2.307.993 | 2.471.635 | 2.359.939 | 2.547.518 | 23.973.142 |
| 2010 | 2.569.245 | 2.361.682 | 2.203.429 | 2.469.068 | 2.281.820 | 2.234.543 | 2.076.256 | 2.368.108 | 2.661.233 | 2.966.810 | 2.620.350 | 2.419.445 | 29.231.989 |
| 2011 | 2.045.030 | 1.915.578 | 2.273.421 | 2.262.444 | 2.502.126 | 2.078.871 | 1.721.194 | 1.994.475 | 2.371.362 | 2.655.531 | 2.617.452 | 1.977.174 | 26.414.658 |

\* Información comparable entre los años, que no incluye las plantas Lácteos Valdivia, Lácteos del Sur y Valle Verde.

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 65**  
**Resumen nacional de elaboración mensual de leche condensada en plantas lecheras**  
**Período : 1990 - 2011**  
**Kilos**

| Años | ene       | feb       | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct       | nov       | dic       | Total      |
|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 1990 | 837.569   | 402.861   | 583.377   | 618.620   | 260.622   | 201.411   | 938.244   | 846.610   | 816.193   | 785.704   | 918.596   | 1.115.434 | 8.325.241  |
| 1991 | 720.300   | 474.422   | 552.559   | 761.059   | 1.086.003 | 314.463   | 720.067   | 788.840   | 740.856   | 915.346   | 790.411   | 938.289   | 8.802.615  |
| 1992 | 1.090.705 | 767.688   | 641.759   | 622.331   | 987.790   | 487.816   | 837.906   | 1.005.721 | 648.536   | 936.276   | 1.040.296 | 1.111.825 | 10.178.649 |
| 1993 | 647.270   | 631.276   | 713.288   | 634.955   | 931.063   | 631.030   | 856.934   | 1.011.940 | 763.255   | 1.007.950 | 777.800   | 806.410   | 9.413.171  |
| 1994 | 1.267.320 | 1.117.250 | 644.120   | 867.380   | 653.630   | 977.350   | 189.130   | 894.010   | 1.024.210 | 693.680   | 1.233.110 | 998.770   | 10.559.960 |
| 1995 | 680.480   | 846.580   | 403.610   | 519.420   | 962.320   | 456.270   | 421.670   | 912.320   | 871.270   | 983.090   | 860.710   | 755.860   | 8.673.600  |
| 1996 | 406.130   | 587.540   | 463.030   | 843.980   | 636.790   | 803.790   | 493.940   | 1.008.700 | 869.940   | 804.330   | 944.270   | 1.074.460 | 8.936.900  |
| 1997 | 583.530   | 544.860   | 412.100   | 417.410   | 1.080.006 | 418.050   | 970.190   | 1.382.840 | 925.860   | 1.254.310 | 1.464.760 | 764.860   | 10.218.776 |
| 1998 | 690.970   | 613.910   | 1.112.660 | 1.300.290 | 1.189.660 | 1.779.830 | 393.500   | 1.005.920 | 1.108.400 | 1.470.540 | 1.576.040 | 1.002.670 | 13.244.390 |
| 1999 | 799.730   | 1.214.870 | 1.681.190 | 1.461.440 | 1.397.220 | 937.440   | 415.430   | 1.225.280 | 1.615.540 | 1.754.090 | 1.974.240 | 1.265.760 | 15.742.230 |
| 2000 | 1.682.640 | 1.243.430 | 2.355.350 | 1.804.190 | 2.170.870 | 2.697.670 | 2.269.590 | 2.289.460 | 788.040   | 2.208.320 | 3.138.420 | 1.752.360 | 24.400.340 |
| 2001 | 1.216.310 | 1.761.350 | 2.219.890 | 1.981.290 | 1.885.390 | 2.205.470 | 1.893.355 | 1.023.598 | 2.325.023 | 2.601.740 | 3.528.095 | 2.776.638 | 25.418.149 |
| 2002 | 1.921.020 | 1.111.670 | 2.179.764 | 2.475.778 | 2.638.481 | 3.045.148 | 2.461.058 | 1.234.308 | 641.512   | 1.259.380 | 2.552.458 | 2.669.637 | 24.190.214 |
| 2003 | 2.590.294 | 1.868.134 | 1.467.387 | 1.452.012 | 2.217.291 | 2.232.884 | 2.711.573 | 2.963.085 | 2.625.816 | 3.435.780 | 3.531.057 | 3.463.005 | 30.558.318 |
| 2004 | 3.207.161 | 2.876.346 | 3.297.826 | 3.604.434 | 3.314.332 | 2.833.614 | 3.098.748 | 2.803.172 | 2.990.682 | 4.259.417 | 3.481.340 | 2.931.139 | 38.698.211 |
| 2005 | 3.079.765 | 3.075.959 | 3.444.369 | 2.994.292 | 2.945.974 | 3.278.898 | 2.811.974 | 3.202.460 | 3.526.565 | 3.587.537 | 3.877.009 | 3.820.587 | 39.645.389 |
| 2006 | 3.863.094 | 3.455.236 | 3.025.721 | 2.706.258 | 3.403.870 | 3.710.317 | 3.885.439 | 4.022.634 | 4.054.520 | 4.256.643 | 3.671.651 | 3.370.822 | 43.426.205 |
| 2007 | 3.501.595 | 3.816.135 | 3.034.995 | 4.750.309 | 3.547.267 | 3.729.259 | 3.799.132 | 3.090.943 | 3.380.365 | 4.352.655 | 4.004.392 | 4.280.405 | 45.287.452 |
| 2008 | 4.355.589 | 4.178.134 | 4.188.478 | 4.396.366 | 3.174.165 | 2.714.090 | 3.406.077 | 2.627.525 | 2.059.968 | 3.966.617 | 3.787.133 | 2.646.368 | 41.500.510 |
| 2009 | 2.210.797 | 2.168.515 | 2.015.611 | 2.373.339 | 2.611.690 | 2.054.757 | 2.622.723 | 3.000.970 | 1.961.943 | 4.233.803 | 3.921.192 | 4.079.443 | 33.254.783 |
| 2010 | 3.077.456 | 2.459.390 | 641.734   | 3.446.466 | 2.819.009 | 3.284.944 | 2.736.991 | 3.842.392 | 3.583.120 | 3.591.651 | 3.415.965 | 3.929.981 | 36.829.099 |
| 2011 | 2.995.825 | 1.740.239 | 2.689.038 | 2.622.862 | 2.468.730 | 3.157.699 | 1.911.797 | 2.708.316 | 3.149.250 | 3.838.234 | 3.717.314 | 3.579.567 | 34.578.871 |

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 66**  
**Resumen nacional de elaboración mensual de manjar en plantas lecheras**  
**Período : 1990 - 2011**  
**Kilos**

| Años | ene       | feb       | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct       | nov       | dic       | Total      |
|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 1990 | 470.471   | 761.177   | 950.509   | 973.356   | 905.553   | 974.970   | 1.000.899 | 1.024.785 | 1.015.722 | 939.792   | 910.568   | 755.205   | 10.683.007 |
| 1991 | 723.581   | 918.981   | 1.129.362 | 1.207.858 | 1.347.675 | 1.156.186 | 1.324.183 | 1.407.645 | 1.244.566 | 1.277.161 | 1.104.229 | 976.874   | 13.818.301 |
| 1992 | 791.962   | 901.307   | 1.212.732 | 1.186.569 | 1.292.725 | 1.185.465 | 1.279.643 | 1.440.679 | 1.350.328 | 1.228.795 | 1.020.202 | 1.136.036 | 14.026.443 |
| 1993 | 856.351   | 814.358   | 1.232.962 | 1.203.512 | 1.317.470 | 1.463.725 | 1.482.367 | 1.421.487 | 1.369.079 | 1.281.895 | 1.167.404 | 1.066.803 | 14.677.413 |
| 1994 | 869.903   | 1.065.947 | 1.405.451 | 1.326.444 | 1.430.495 | 1.372.054 | 1.517.473 | 1.493.373 | 1.491.476 | 1.344.075 | 1.372.494 | 1.086.916 | 15.776.101 |
| 1995 | 888.139   | 941.735   | 1.514.480 | 1.353.011 | 1.313.837 | 1.662.254 | 1.382.092 | 1.730.595 | 1.429.570 | 1.405.278 | 1.291.305 | 1.096.482 | 16.008.778 |
| 1996 | 997.178   | 1.050.673 | 1.359.557 | 1.451.660 | 1.602.863 | 1.609.399 | 1.628.560 | 1.773.142 | 1.617.790 | 1.532.475 | 1.551.311 | 1.154.557 | 17.329.165 |
| 1997 | 976.437   | 1.100.890 | 1.489.539 | 1.683.963 | 1.611.637 | 1.703.466 | 1.926.098 | 1.928.807 | 1.673.086 | 1.699.354 | 1.545.387 | 1.271.055 | 18.609.719 |
| 1998 | 857.482   | 1.093.275 | 1.516.292 | 1.419.294 | 1.482.846 | 1.620.792 | 1.794.061 | 1.992.319 | 1.793.842 | 1.633.005 | 1.483.607 | 1.199.831 | 17.886.646 |
| 1999 | 1.622.716 | 1.177.437 | 1.629.005 | 1.588.609 | 1.932.986 | 1.654.444 | 1.996.812 | 2.161.735 | 1.930.636 | 1.850.169 | 1.651.695 | 1.587.699 | 20.783.943 |
| 2000 | 1.114.698 | 1.569.251 | 1.716.387 | 1.696.746 | 2.042.095 | 2.069.871 | 2.081.903 | 2.484.125 | 2.032.924 | 2.058.501 | 1.730.833 | 1.366.576 | 21.963.910 |
| 2001 | 1.202.013 | 1.304.999 | 2.026.806 | 1.818.476 | 2.101.586 | 2.444.502 | 2.283.279 | 2.651.462 | 2.130.311 | 1.862.910 | 2.270.119 | 2.043.308 | 24.139.771 |
| 2002 | 1.486.397 | 1.769.144 | 2.152.579 | 1.815.071 | 2.336.870 | 2.205.170 | 2.424.112 | 2.773.632 | 2.367.749 | 2.478.453 | 2.258.212 | 2.037.678 | 26.105.067 |
| 2003 | 1.989.044 | 1.925.910 | 2.349.033 | 2.398.079 | 2.189.313 | 2.162.093 | 2.573.362 | 2.491.442 | 2.270.283 | 2.163.555 | 2.008.665 | 2.116.812 | 26.637.591 |
| 2004 | 1.907.368 | 1.938.383 | 2.120.487 | 2.105.492 | 2.264.586 | 2.437.296 | 2.735.386 | 2.832.557 | 2.206.785 | 2.151.933 | 2.256.169 | 1.881.681 | 26.838.123 |
| 2005 | 1.705.394 | 1.523.165 | 2.021.593 | 1.828.990 | 2.180.357 | 2.354.560 | 2.275.905 | 2.407.247 | 2.234.913 | 2.207.429 | 2.146.048 | 2.102.461 | 24.988.062 |
| 2006 | 1.832.778 | 1.572.572 | 2.322.951 | 1.976.631 | 2.271.526 | 2.225.069 | 2.159.721 | 2.247.077 | 2.244.127 | 1.981.236 | 2.192.151 | 1.820.957 | 24.846.796 |
| 2007 | 1.589.710 | 1.887.598 | 1.945.135 | 2.394.014 | 1.980.877 | 2.002.114 | 2.000.221 | 2.541.206 | 1.962.915 | 2.061.166 | 1.868.756 | 1.753.937 | 23.987.649 |
| 2008 | 1.846.606 | 1.692.296 | 2.131.077 | 2.205.540 | 2.061.510 | 1.927.444 | 2.249.605 | 2.055.912 | 1.970.291 | 2.200.295 | 1.866.679 | 1.643.116 | 23.850.371 |
| 2009 | 1.738.821 | 1.471.937 | 1.998.599 | 2.052.455 | 2.042.063 | 2.167.903 | 2.207.909 | 2.393.343 | 2.123.571 | 2.108.870 | 2.040.944 | 2.074.519 | 24.420.934 |
| 2010 | 1.460.306 | 1.595.801 | 1.257.751 | 2.550.784 | 2.481.547 | 2.404.706 | 2.389.961 | 2.530.216 | 2.232.144 | 2.271.015 | 2.172.262 | 2.031.973 | 25.378.466 |
| 2011 | 1.805.164 | 1.688.655 | 2.072.130 | 2.095.632 | 2.164.957 | 2.203.067 | 2.235.139 | 2.581.978 | 2.491.815 | 2.213.849 | 2.019.163 | 2.011.362 | 25.582.911 |

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 67**  
**Resumen nacional de elaboración mensual de leche modificada en plantas lecheras**  
**Período : 1990 - 2011**  
**Kilos**

| Años | ene     | feb     | mar     | abr     | may     | jun     | jul     | ago     | sep     | oct     | nov     | dic     | Total     |
|------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------|
| 1990 | 42.990  | 81.968  | 112.030 |         |         |         | 35.930  | 47.040  | 56.340  | 397.900 | 267.260 | 254.880 | 1.296.338 |
| 1991 | 460.140 | 548.340 | 300.460 | 152.680 | 152.040 |         | 100.260 | -       | 112.160 | 126.540 | 142.757 | 65.670  | 2.161.047 |
| 1992 | 5.310   | 176.230 | 128.340 |         |         | 211.770 | -       | 91.570  | 161.810 | 42.190  | 46.220  | -       | 863.440   |
| 1993 | 145.800 | 240.890 | 78.840  | 246.620 | 69.660  |         | 141.950 | -       | 93.190  | 97.350  | 139.360 | 22.924  | 1.276.584 |
| 1994 | 100.140 | 72.500  | 124.420 |         | 380.180 |         | 333.480 | 683.110 | 483.310 | 697.100 | 647.210 | 68.410  | 3.589.860 |
| 1995 | 308.610 | 213.860 | 639.300 | 275.290 | 359.510 | 539.860 | 103.440 | 300.520 | 162.650 | 240.330 | 420.200 | 223.340 | 3.786.910 |
| 1996 | 81.850  | 334.080 | 425.580 | 410.430 | 187.770 | 704.660 | 535.520 | 551.720 | 398.440 | 446.080 | 313.760 | 412.620 | 4.802.510 |
| 1997 | 481.060 | 346.750 | 142.340 | 377.750 | 234.958 | 330.060 | 226.160 | 439.390 | 262.360 | 21.780  | 98.310  | 27.030  | 2.987.948 |
| 1998 | 100.200 | 200.750 | 40.860  | 129.450 | 28.980  |         |         | 206.720 | 37.020  | 33.000  | 2.520   | 51.060  | 830.560   |
| 1999 | 20.610  | 80.580  | 86.830  | 20.250  | 122.370 | 27.300  | 204.310 | 62.250  | 272.450 | 24.180  | 125.340 | 203.880 | 1.250.350 |
| 2000 | 193.200 | 498.130 | 439.240 | -       | 164.860 | 93.010  | 137.680 | 165.290 | 365.300 | 480.900 | 740.790 | 239.700 | 3.518.100 |
| 2001 | 93.380  | 159.830 | 397.190 | 233.800 | 565.180 | 708.490 | 262.390 | 219.710 | 212.720 | 117.780 | 83.910  | 239.090 | 3.293.470 |
| 2002 | 86.980  | 143.580 | 173.470 | 209.000 | 272.730 |         | 174.650 | 81.030  | 129.470 | 171.070 | -       | 42.290  | 1.484.270 |
| 2003 | 134.750 | 190.190 | 101.923 | 122.570 | 165.250 | 288.400 | 102.910 | 126.620 | 274.456 | 146.969 | 178.721 | 105.519 | 1.938.278 |
| 2004 | 144.560 | 155.586 | 131.289 | 316.636 | 463.868 | 294.210 |         |         |         |         |         |         | 1.506.149 |
| 2005 |         |         | 870     |         |         |         |         | 47.375  | 196.875 | 76.325  | 117.025 |         | 438.470   |
| 2006 | 5.700   | 48.475  | 23.675  | 139.575 | 179.550 | 202.325 | 93.100  | 53.725  | 93.375  | 90.825  |         |         | 930.325   |
| 2007 |         | 102.050 | 81.125  | 131.669 | 263.200 | 107.475 | 45.200  | 180.500 | 134.200 | 246.675 | 138.150 | 226.500 | 1.656.744 |
| 2008 | 191.300 |         | 14.900  | 43.575  | 41.600  | 36.350  |         |         |         |         | 17.605  |         | 345.330   |
| 2009 |         |         |         |         |         |         |         |         |         |         |         |         |           |
| 2010 |         |         |         |         |         |         |         |         | 7.200   |         |         |         | 7.200     |
| 2011 |         |         |         |         |         |         |         |         |         |         |         |         |           |

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

**Cuadro 68**  
**Resumen nacional de elaboración mensual de leche evaporada en plantas lecheras**  
**Período : 1990 - 2011**  
**Kilos**

| Años | ene     | feb    | mar     | abr     | may     | jun     | jul     | ago     | sep     | oct     | nov     | dic     | Total     |
|------|---------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------|
| 1990 | 62.480  |        |         | 100.280 |         | 127.490 |         | 151.590 | 42.430  | 112.030 |         | 146.200 | 742.500   |
| 1991 |         | 64.240 | 98.040  | 44.540  | 118.120 |         | 166.080 |         |         | 84.150  | 129.170 |         | 704.340   |
| 1992 | 81.330  | 260    | 164.480 |         | 56.680  | 144.660 |         | 93.620  | 103.260 |         | 168.490 |         | 812.780   |
| 1993 | 98.380  |        | 111.420 |         | 167.160 | 74.440  |         | 56.260  | 64.570  |         | 188.490 | 74.130  | 834.850   |
| 1994 | 101.090 |        | 73.730  | 98.730  | 82.270  | -       | 58.730  | 66.950  | 22.490  | 209.550 | 1.070   | 109.480 | 824.090   |
| 1995 | 85.670  | 72.100 | 310     | 71.950  | 71.140  | 95.310  |         | 67.560  | 149.880 | 112.370 | 95.400  | 119.350 | 941.040   |
| 1996 | 96.540  |        |         | 251.070 |         |         |         | 111.150 | 150.340 | 72.690  | 113.540 | 77.990  | 873.320   |
| 1997 | 43.330  |        | 98.970  | 99.420  |         |         |         | 55.740  | 23.080  | 93.040  | 187.680 | 68.590  | 669.850   |
| 1998 | 56.220  |        | 227.140 |         | 96.190  |         | 91.330  |         |         | 16.990  | 14.520  |         | 502.390   |
| 1999 |         | 15.930 |         |         |         |         |         |         |         |         |         |         | 15.930    |
| 2000 |         |        |         | 39.450  |         |         |         |         | 28.340  | 69.770  | 117.080 | 59.000  | 313.640   |
| 2001 | 99.010  | 44.300 | 92.220  | 102.410 |         | 104.720 | 83.060  | 62.590  | 85.610  | 130.140 | 199.370 |         | 1.003.430 |
| 2002 | 93.180  |        |         |         |         |         |         |         |         |         |         |         | 93.180    |
| 2003 |         |        |         |         |         |         |         |         |         |         |         |         |           |
| 2004 |         |        |         |         |         |         |         |         |         |         |         |         |           |
| 2005 | 10.400  |        |         |         | 9.332   | 6.681   |         | 10.249  |         | 8.847   |         |         | 45.509    |
| 2006 |         |        |         | 7.409   |         | 9.440   |         |         | 6.568   | 6.808   |         |         | 30.225    |
| 2007 | 5.400   |        |         |         |         |         |         |         |         |         |         |         | 5.400     |
| 2008 |         |        |         |         |         |         |         |         |         |         |         |         |           |
| 2009 |         |        |         |         |         |         |         |         |         |         |         |         |           |
| 2010 |         |        |         |         |         |         |         |         |         |         |         |         |           |
| 2011 |         |        |         |         |         |         |         |         |         |         |         |         |           |

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.



**Cuadro 69**  
**Resumen nacional de elaboración mensual de leche cultivada en plantas lecheras**  
**Período : 2006 - 2011**  
 Litros

| Años | ene       | feb       | mar       | abr       | may       | jun     | jul       | ago       | sep       | oct       | nov       | dic       | Total      |
|------|-----------|-----------|-----------|-----------|-----------|---------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 2006 | 881.862   | 1.235.264 | 1.265.427 | 1.148.708 | 1.201.101 | 900.920 | 1.042.874 | 1.015.423 | 1.374.506 | 1.426.495 | 1.412.932 | 1.310.632 | 14.216.144 |
| 2007 | 1.257.520 | 1.372.692 | 1.513.446 | 1.202.550 | 1.227.558 | 934.598 | 959.625   | 1.007.512 | 1.015.552 | 1.426.352 | 1.257.405 | 1.104.664 | 14.279.474 |
| 2008 | 1.439.463 | 1.292.545 | 1.317.436 | 1.257.264 | 1.091.498 | 980.044 | 899.295   | 1.002.693 | 980.620   | 1.210.923 | 1.033.107 | 913.090   | 13.417.978 |
| 2009 | 1.071.376 | 982.567   | 1.079.197 | 932.146   | 834.488   | 742.418 | 738.038   | 716.199   | 723.093   | 866.697   | 922.774   | 849.976   | 10.458.969 |
| 2010 | 976.135   | 806.134   | 594.784   | 898.314   | 819.484   | 713.950 | 746.246   | 696.538   | 808.332   | 946.102   | 857.418   | 896.492   | 9.759.929  |
| 2011 | 930.688   | 913.044   | 1.082.586 | 892.944   | 818.380   | 831.938 | 751.165   | 797.124   | 953.035   | 1.085.783 | 1.000.926 | 1.067.899 | 11.125.512 |

Fuente: elaborado por Odepa en base a antecedentes proporcionados por las plantas lecheras.

## COEFICIENTES DE CONVERSION

**Litros de Leche necesarios para un kilo o litro de:**

|                                 |       |
|---------------------------------|-------|
| Leche en Polvo                  | 7,89  |
| Leche en Polvo Descremada       | 11,49 |
| Queso                           | 10,00 |
| Mantequilla                     | 28,00 |
| Quesillo                        | 5,00  |
| Leche Condensada                | 2,70  |
| Leche Modificada                | 6,60  |
| Leche Evaporada                 | 2,30  |
| Crema de 320 a 350 grs. de M.G. | 10,00 |
| Manjar                          | 2,20  |
| Yoghurt                         | 1,00  |

**Conversión de kilos o litros de:**

|                                 |                    |      |
|---------------------------------|--------------------|------|
| Leche Fluída                    | 0,965 - 0,975 lts. |      |
| Crema de 320 a 350 grs. de M.G. |                    | 1,10 |
| Yoghurt                         |                    |      |

NOTA: Para obtener 1 litro de leche reconstituida se necesitan:

25,0 grs. de Butter - Oil

87,5 grs. de leche en polvo, agua y estabilizadores