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## Boletín de la leche



Enero 2018

## **Boletín de la leche: avance de recepción y elaboración de la industria láctea Información año 2017**

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La información contenida en los boletines de la industria láctea es proporcionada por las plantas lecheras en forma voluntaria. Odepa actúa en la recepción, procesamiento, edición y difusión de la información entregada, siendo las propias plantas lecheras las responsables de las estadísticas que emiten.

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## Códigos de las plantas lecheras del país

| Código | Región | Nombre de la planta                       | Localidad       |
|--------|--------|-------------------------------------------|-----------------|
| 8      | RM.    | SOPROLE                                   | San Bernardo    |
| 9      | RM.    | NESTLE CHILE S.A.                         | Macul           |
| 10     | RM.    | WATT'S S.A.                               | Lonquén         |
| 16     | RM.    | QUILLAYES - PETEROA                       | Calera de Tango |
| 20     | VIII   | DIWATTS (EX DANONE)                       | Chillán         |
| 22     | VIII   | NESTLE CHILE S.A.                         | Los Ángeles     |
| 23     | VIII   | SOPROLE                                   | Los Ángeles     |
| 24     | IX     | QUILLAYES - PETEROA                       | Victoria        |
| 27     | IX     | PROLESUR                                  | Temuco          |
| 28     | IX     | SURLAT S.A.                               | Loncoche        |
| 29     | IX     | SURLAT S.A.                               | Pitrufquén      |
| 31     | XIV    | COLUN                                     | La Unión        |
| 32     | XIV    | PROLESUR                                  | Los Lagos       |
| 34     | XIV    | WATT'S S.A.                               | Valdivia        |
| 35     | X      | PROLESUR                                  | Osorno          |
| 39     | X      | NESTLE CHILE S.A.                         | Osorno          |
| 41     | X      | WATT'S S.A.                               | Osorno          |
| 46     | X      | NESTLE CHILE S.A.                         | Llanquihue      |
| 47     | X      | CHILOLAC                                  | Ancud           |
| 49     | X      | ALIMENTOS PUERTO VARAS S.A.               | Puerto Varas    |
| 50     | X      | LÁCTEOS OSORNO LTDA.                      | Osorno          |
| 51     | XIV    | QUILLAYES - PETEROA                       | Futrono         |
| 53     | X      | GRUPO LACTALIS                            | Osorno          |
| 54     | XIV    | LÁCTEOS LAS PARCELAS DE VALDIVIA LTDA.    | Valdivia        |
| 55     | XIV    | GRUPO LACTALIS                            | Río Bueno       |
| 56     | X      | INVERSIONES E INDUSTRIAS VALLE VERDE S.A. | Osorno          |
| 57     | VIII   | GRANAROLO CHILE SPA                       | Los Ángeles     |
| 58     | X      | NESTLE CHILE S.A.                         | Cancura         |
| 59     | X      | GRUPO LACTALIS                            | Purranque       |
| 60     | RM.    | GRUPO LACTALIS                            | Melipilla       |

**Nota**

A partir del mes de julio de 2017 se han agregado a la información de Odepa dos nuevas empresas (Grupo Lactalis y Lácteos Osorno), productoras principalmente de quesos, quesillos y mantequilla.

La información que incluye a estas nuevas empresas se encuentra designada en los cuadros estadísticos con una letra “A”, en tanto la información que no incluye a estas empresas, y que es directamente comparable con la de períodos anteriores tiene la denominación “B”.

Además, se incorpora una nueva información de la industria láctea, la que comprende el origen de la leche recibida en plantas lecheras según regiones.

**Cuadro 1 A\***  
**Recepción de leche y elaboración de productos lácteos en plantas lecheras**

| Producto                             | Unidad    | Años                 |                      | % Variación |
|--------------------------------------|-----------|----------------------|----------------------|-------------|
|                                      |           | 2016                 | 2017                 |             |
| <b>Recepción de leche</b>            | <b>lt</b> | <b>2.116.451.504</b> | <b>2.115.049.935</b> | <b>-0,1</b> |
| <b>Elaboración de leche fluida</b>   | <b>lt</b> | <b>429.134.058</b>   | <b>430.438.120</b>   | <b>0,3</b>  |
| Leche pasteurizada 3,0 % m.g.        | lt        | 1.719.062            | 52.575               | -96,9       |
| Leche pasteurizada 2,5 % m.g.        | lt        | 22.650.420           | 23.114.600           | 2,0         |
| Leche pasteurizada descremada        | lt        | 2.130.277            | 2.178.407            | 2,3         |
| Leche esterilizada con sabor         | lt        | 105.815.743          | 94.030.767           | -11,1       |
| Leche esterilizada descremada        | lt        | 78.238.251           | 75.968.150           | -2,9        |
| Leche esterilizada                   | lt        | 218.580.305          | 235.093.621          | 7,6         |
| <b>Elaboración de leche en polvo</b> | <b>kg</b> | <b>77.094.390</b>    | <b>81.990.659</b>    | <b>6,4</b>  |
| Leche en polvo 28 % m.g.             | kg        | 1.903.325            | 1.769.275            | -7,0        |
| Leche en polvo 26 % m.g.             | kg        | 24.429.591           | 30.760.634           | 25,9        |
| Leche en polvo 18 % m.g.             | kg        | 2.869.234            | 1.280.340            | -55,4       |
| Leche en polvo 12 % m.g.             | kg        | 21.377.833           | 24.510.057           | 14,7        |
| Leche en polvo descremada            | kg        | 26.514.407           | 23.670.353           | -10,7       |
| Quesillos                            | kg        | 16.911.635           | 15.433.904           | -8,7        |
| Quesos                               | kg        | 90.751.815           | 94.269.330           | 3,9         |
| Yogur                                | lt        | 244.234.055          | 239.546.936          | -1,9        |
| Leche cultivada o fermentada         | lt        | 12.723.218           | 11.146.681           | -12,4       |
| Crema                                | kg        | 30.006.444           | 30.592.024           | 2,0         |
| Mantequilla                          | kg        | 23.525.856           | 23.798.656           | 1,2         |
| Suero en polvo                       | kg        | 26.429.742           | 26.271.616           | -0,6        |
| Leche condensada                     | kg        | 40.603.730           | 39.586.838           | -2,5        |
| Manjar                               | kg        | 33.708.617           | 35.436.067           | 5,1         |
| Leche modificada                     | kg        |                      |                      |             |

\* corresponde a la nueva información que incluye a las plantas Lactalis Purranque, Lactalis Melipilla y Lácteos Osorno.

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 1 B**  
**Recepción de leche y elaboración de productos lácteos en plantas lecheras**

| Producto                             | Unidad    | Años                 |                      | % Variación |
|--------------------------------------|-----------|----------------------|----------------------|-------------|
|                                      |           | 2016                 | 2017                 |             |
| <b>Recepción de leche</b>            | <b>lt</b> | <b>1.991.006.995</b> | <b>1.990.518.633</b> | <b>0,0</b>  |
| <b>Elaboración de leche fluida</b>   | <b>lt</b> | <b>429.134.058</b>   | <b>430.438.120</b>   | <b>0,3</b>  |
| Leche pasteurizada 3,0 % m.g.        | lt        | 1.719.062            | 52.575               | -96,9       |
| Leche pasteurizada 2,5 % m.g.        | lt        | 22.650.420           | 23.114.600           | 2,0         |
| Leche pasteurizada descremada        | lt        | 2.130.277            | 2.178.407            | 2,3         |
| Leche esterilizada con sabor         | lt        | 105.815.743          | 94.030.767           | -11,1       |
| Leche esterilizada descremada        | lt        | 78.238.251           | 75.968.150           | -2,9        |
| Leche esterilizada                   | lt        | 218.580.305          | 235.093.621          | 7,6         |
| <b>Elaboración de leche en polvo</b> | <b>kg</b> | <b>77.094.390</b>    | <b>81.990.389</b>    | <b>6,4</b>  |
| Leche en polvo 28 % m.g.             | kg        | 1.903.325            | 1.769.275            | -7,0        |
| Leche en polvo 26 % m.g.             | kg        | 24.429.591           | 30.760.364           | 25,9        |
| Leche en polvo 18 % m.g.             | kg        | 2.869.234            | 1.280.340            | -55,4       |
| Leche en polvo 12 % m.g.             | kg        | 21.377.833           | 24.510.057           | 14,7        |
| Leche en polvo descremada            | kg        | 26.514.407           | 23.670.353           | -10,7       |
| Quesillos                            | kg        | 9.855.863            | 9.894.581            | 0,4         |
| Quesos                               | kg        | 81.571.996           | 83.220.234           | 2,0         |
| Yogur                                | lt        | 244.234.055          | 239.546.936          | -1,9        |
| Leche cultivada o fermentada         | lt        | 12.723.218           | 11.146.681           | -12,4       |
| Crema                                | kg        | 30.006.444           | 30.575.345           | 1,9         |
| Mantequilla                          | kg        | 22.764.612           | 23.550.886           | 3,5         |
| Suero en polvo                       | kg        | 26.429.742           | 26.271.616           | -0,6        |
| Leche condensada                     | kg        | 40.603.730           | 39.586.838           | -2,5        |
| Manjar                               | kg        | 33.708.617           | 35.436.067           | 5,1         |
| Leche modificada                     | kg        |                      |                      |             |

\* corresponde a la nueva información que incluye a las plantas Lactalis Purranque, Lactalis Melipilla y Lácteos Osorno.

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.



**Cuadro 2 A\***  
**Recepción mensual de leche y elaboración de productos lácteos. 2017**  
 Total país

| Producto                             | Unidad | ene         | feb         | mar         | abr         | may         | jun         | jul         | ago         | sep         | oct         | nov         | dic         | Total         |
|--------------------------------------|--------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------|
| <b>Recepción nacional</b>            | lt     | 210.886.738 | 168.940.306 | 177.027.681 | 165.769.076 | 152.666.258 | 128.384.300 | 126.634.837 | 146.986.794 | 176.458.963 | 217.547.514 | 216.431.627 | 227.315.841 | 2.115.049.935 |
| Precio pagado (sin/iva, nominal)     | \$/lt  | 210,77      | 215,84      | 224,81      | 230,27      | 241,03      | 239,09      | 234,95      | 234,62      | 222,33      | 217,45      | 221,75      | 216,23      |               |
| <b>Elaboración de leche fluida</b>   | lt     | 32.634.895  | 31.402.661  | 39.031.593  | 37.000.844  | 38.115.525  | 35.769.823  | 31.947.618  | 37.935.164  | 33.467.173  | 37.252.325  | 39.643.045  | 36.237.454  | 430.438.120   |
| Leche pasteurizada 3,0 % m.g.        | lt     | 17.736      |             |             |             |             |             | 20.136      | 11.701      |             |             | 2.007       | 995         | 52.575        |
| Leche pasteurizada 2,5 % m.g.        | lt     | 1.776.260   | 1.786.450   | 2.134.010   | 1.776.520   | 2.307.320   | 1.810.670   | 1.419.500   | 1.829.320   | 1.849.180   | 2.665.910   | 2.215.120   | 1.544.340   | 23.114.600    |
| Leche pasteurizada descremada        | lt     | 118.927     | 102.818     | 208.781     | 197.035     | 95.576      | 187.165     | 98.345      | 95.355      | 282.869     | 468.244     | 210.249     | 113.043     | 2.178.407     |
| Leche esterilizada con sabor         | lt     | 7.066.013   | 8.619.305   | 10.067.320  | 8.105.186   | 7.625.643   | 7.420.748   | 7.575.345   | 7.835.876   | 7.434.486   | 7.866.131   | 6.660.105   | 7.754.609   | 94.030.767    |
| Leche esterilizada descremada        | lt     | 4.528.583   | 5.595.708   | 6.006.688   | 6.969.408   | 7.156.717   | 6.238.624   | 5.158.345   | 7.303.074   | 5.420.311   | 7.660.114   | 7.872.899   | 6.057.679   | 75.968.150    |
| Leche esterilizada                   | lt     | 19.127.376  | 15.298.380  | 20.614.794  | 19.952.695  | 20.930.269  | 20.112.616  | 17.675.947  | 20.859.838  | 18.480.327  | 18.591.926  | 22.682.665  | 20.766.788  | 235.093.621   |
| <b>Elaboración de leche en polvo</b> | kg     | 8.154.291   | 5.980.505   | 6.955.535   | 7.038.460   | 5.342.654   | 3.498.975   | 3.923.160   | 4.505.491   | 4.818.737   | 9.256.857   | 10.365.209  | 12.150.785  | 81.990.659    |
| Leche en polvo 28 % m.g.             | kg     | 212.950     | 297.900     | 303.700     | 161.050     | 9.450       |             | 17.500      | 11.675      | 120.550     | 109.950     | 149.775     | 374.775     | 1.769.275     |
| Leche en polvo 26 % m.g.             | kg     | 3.376.515   | 1.956.368   | 1.475.568   | 2.522.837   | 2.211.919   | 895.632     | 970.617     | 861.882     | 1.680.087   | 4.275.762   | 4.772.732   | 5.760.715   | 30.760.634    |
| Leche en polvo 18 % m.g.             | kg     | 61.898      | 22.683      | 118.854     | 84.476      | 76.477      | 21.719      | 10.420      | 41.305      | 84.360      | 102.968     | 61.457      | 593.723     | 1.280.340     |
| Leche en polvo 12 % m.g.             | kg     | 1.557.059   | 1.796.995   | 2.216.076   | 1.616.158   | 1.694.786   | 1.414.032   | 1.734.584   | 1.535.992   | 1.800.448   | 2.922.154   | 3.180.185   | 3.041.588   | 24.510.057    |
| Leche en polvo descremada            | kg     | 2.945.869   | 1.906.559   | 2.841.337   | 2.653.939   | 1.350.022   | 1.167.592   | 1.190.039   | 2.054.637   | 1.133.292   | 1.846.023   | 2.201.060   | 2.379.984   | 23.670.353    |
| Quesillos                            | kg     | 1.359.176   | 1.374.021   | 1.447.912   | 1.228.871   | 1.329.588   | 1.169.154   | 1.183.974   | 1.199.209   | 1.103.848   | 1.394.124   | 1.359.108   | 1.284.919   | 15.433.904    |
| Quesos                               | kg     | 8.343.832   | 7.768.015   | 8.336.983   | 6.754.655   | 7.262.731   | 6.258.979   | 6.227.094   | 7.003.261   | 8.546.492   | 9.542.849   | 9.486.302   | 8.738.137   | 94.269.330    |
| Yogur                                | lt     | 17.756.023  | 19.340.019  | 24.165.558  | 19.995.828  | 20.573.080  | 18.289.863  | 17.288.571  | 21.297.915  | 19.071.913  | 22.191.198  | 20.331.116  | 19.245.852  | 239.546.936   |
| Leche cultivada o fermentada         | lt     | 1.116.898   | 1.103.875   | 1.107.109   | 846.544     | 896.901     | 801.825     | 750.591     | 916.230     | 885.927     | 973.291     | 997.427     | 750.063     | 11.146.681    |
| Crema                                | kg     | 2.469.013   | 2.200.410   | 2.858.175   | 2.533.096   | 2.822.869   | 2.101.446   | 2.084.476   | 2.447.815   | 2.751.199   | 2.993.228   | 2.832.871   | 2.497.426   | 30.592.024    |
| Mantequilla                          | kg     | 2.257.317   | 1.921.197   | 2.180.829   | 2.198.795   | 1.804.210   | 1.682.074   | 1.607.354   | 1.695.765   | 2.000.973   | 1.923.967   | 2.326.315   | 2.199.860   | 23.798.656    |
| Suero en polvo                       | kg     | 2.230.585   | 2.190.048   | 2.271.406   | 1.901.718   | 1.871.455   | 1.798.656   | 1.696.051   | 1.996.425   | 2.480.859   | 2.608.752   | 2.579.305   | 2.646.356   | 26.271.616    |
| Leche condensada                     | kg     | 3.843.092   | 3.570.915   | 3.470.994   | 3.897.898   | 3.453.793   | 2.921.116   | 2.598.495   | 2.795.871   | 2.119.752   | 3.441.031   | 3.750.067   | 3.723.814   | 39.586.838    |
| Manjar                               | kg     | 2.671.393   | 2.526.861   | 2.887.635   | 2.648.085   | 3.495.446   | 3.237.629   | 3.514.313   | 3.091.295   | 2.572.876   | 2.916.400   | 3.030.135   | 2.843.999   | 35.436.067    |

\* corresponde a la nueva información que incluye a las plantas Lactalis Purranque, Lactalis Melipilla y Lácteos Osorno.

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 2 B**  
**Recepción mensual de leche y elaboración de productos lácteos. 2017**  
 Total país

| Producto                             | Unidad | ene         | feb         | mar         | abr         | may         | jun         | jul         | ago         | sep         | oct         | nov         | dic         | Total         |
|--------------------------------------|--------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------|
| <b>Recepción nacional</b>            | lt     | 198.215.802 | 158.891.750 | 166.044.016 | 155.500.468 | 142.514.501 | 119.494.893 | 118.155.306 | 138.460.579 | 166.196.432 | 206.288.171 | 204.911.801 | 215.844.914 | 1.990.518.633 |
| Precio pagado (sin/iva, nominal)     | \$/lt  | 210,36      | 215,36      | 224,73      | 229,73      | 240,72      | 238,65      | 234,47      | 234,46      | 221,81      | 217,09      | 221,49      | 215,84      |               |
| <b>Elaboración de leche fluida</b>   | lt     | 32.634.895  | 31.402.661  | 39.031.593  | 37.000.844  | 38.115.525  | 35.769.823  | 31.947.618  | 37.935.164  | 33.467.173  | 37.252.325  | 39.643.045  | 36.237.454  | 430.438.120   |
| Leche pasteurizada 3,0 % m.g.        | lt     | 17.736      |             |             |             |             |             | 20.136      | 11.701      |             |             | 2.007       | 995         | 52.575        |
| Leche pasteurizada 2,5 % m.g.        | lt     | 1.776.260   | 1.786.450   | 2.134.010   | 1.776.520   | 2.307.320   | 1.810.670   | 1.419.500   | 1.829.320   | 1.849.180   | 2.665.910   | 2.215.120   | 1.544.340   | 23.114.600    |
| Leche pasteurizada descremada        | lt     | 118.927     | 102.818     | 208.781     | 197.035     | 95.576      | 187.165     | 98.345      | 95.355      | 282.869     | 468.244     | 210.249     | 113.043     | 2.178.407     |
| Leche esterilizada con sabor         | lt     | 7.066.013   | 8.619.305   | 10.067.320  | 8.105.186   | 7.625.643   | 7.420.748   | 7.575.345   | 7.835.876   | 7.434.486   | 7.866.131   | 6.660.105   | 7.754.609   | 94.030.767    |
| Leche esterilizada descremada        | lt     | 4.528.583   | 5.595.708   | 6.006.688   | 6.969.408   | 7.156.717   | 6.238.624   | 5.158.345   | 7.303.074   | 5.420.311   | 7.660.114   | 7.872.899   | 6.057.679   | 75.968.150    |
| Leche esterilizada                   | lt     | 19.127.376  | 15.298.380  | 20.614.794  | 19.952.695  | 20.930.269  | 20.112.616  | 17.675.947  | 20.859.838  | 18.480.327  | 18.591.926  | 22.682.665  | 20.766.788  | 235.093.621   |
| <b>Elaboración de leche en polvo</b> | kg     | 8.154.291   | 5.980.505   | 6.955.535   | 7.038.460   | 5.342.654   | 3.498.975   | 3.923.160   | 4.505.491   | 4.818.467   | 9.256.857   | 10.365.209  | 12.150.785  | 81.990.389    |
| Leche en polvo 28 % m.g.             | kg     | 212.950     | 297.900     | 303.700     | 161.050     | 9.450       |             | 17.500      | 11.675      | 120.550     | 109.950     | 149.775     | 374.775     | 1.769.275     |
| Leche en polvo 26 % m.g.             | kg     | 3.376.515   | 1.956.368   | 1.475.568   | 2.522.837   | 2.211.919   | 895.632     | 970.617     | 861.882     | 1.679.817   | 4.275.762   | 4.772.732   | 5.760.715   | 30.760.364    |
| Leche en polvo 18 % m.g.             | kg     | 61.898      | 22.683      | 118.854     | 84.476      | 76.477      | 21.719      | 10.420      | 41.305      | 84.360      | 102.968     | 61.457      | 593.723     | 1.280.340     |
| Leche en polvo 12 % m.g.             | kg     | 1.557.059   | 1.796.995   | 2.216.076   | 1.616.158   | 1.694.786   | 1.414.032   | 1.734.584   | 1.535.992   | 1.800.448   | 2.922.154   | 3.180.185   | 3.041.588   | 24.510.057    |
| Leche en polvo descremada            | kg     | 2.945.869   | 1.906.559   | 2.841.337   | 2.653.939   | 1.350.022   | 1.167.592   | 1.190.039   | 2.054.637   | 1.133.292   | 1.846.023   | 2.201.060   | 2.379.984   | 23.670.353    |
| Quesillos                            | kg     | 809.152     | 856.052     | 920.810     | 784.581     | 840.726     | 732.501     | 748.996     | 923.687     | 763.447     | 916.130     | 833.168     | 765.331     | 9.894.581     |
| Quesos                               | kg     | 7.348.883   | 6.932.465   | 7.365.238   | 5.844.174   | 6.298.649   | 5.415.621   | 5.426.114   | 6.210.713   | 7.657.842   | 8.437.667   | 8.497.339   | 7.785.529   | 83.220.234    |
| Yogur                                | lt     | 17.756.023  | 19.340.019  | 24.165.558  | 19.995.828  | 20.573.080  | 18.289.863  | 17.288.571  | 21.297.915  | 19.071.913  | 22.191.198  | 20.331.116  | 19.245.852  | 239.546.936   |
| Leche cultivada o fermentada         | lt     | 1.116.898   | 1.103.875   | 1.107.109   | 846.544     | 896.901     | 801.825     | 750.591     | 916.230     | 885.927     | 973.291     | 997.427     | 750.063     | 11.146.681    |
| Crema                                | kg     | 2.469.013   | 2.200.410   | 2.858.175   | 2.533.096   | 2.822.869   | 2.101.446   | 2.084.476   | 2.447.805   | 2.734.530   | 2.993.228   | 2.832.871   | 2.497.426   | 30.575.345    |
| Mantequilla                          | kg     | 2.200.022   | 1.875.682   | 2.127.164   | 2.149.755   | 1.780.135   | 1.682.074   | 1.607.354   | 1.695.765   | 1.997.813   | 1.923.967   | 2.326.315   | 2.184.840   | 23.550.886    |
| Suero en polvo                       | kg     | 2.230.585   | 2.190.048   | 2.271.406   | 1.901.718   | 1.871.455   | 1.798.656   | 1.696.051   | 1.996.425   | 2.480.859   | 2.608.752   | 2.579.305   | 2.646.356   | 26.271.616    |
| Leche condensada                     | kg     | 3.843.092   | 3.570.915   | 3.470.994   | 3.897.898   | 3.453.793   | 2.921.116   | 2.598.495   | 2.795.871   | 2.119.752   | 3.441.031   | 3.750.067   | 3.723.814   | 39.586.838    |
| Manjar                               | kg     | 2.671.393   | 2.526.861   | 2.887.635   | 2.648.085   | 3.495.446   | 3.237.629   | 3.514.313   | 3.091.295   | 2.572.876   | 2.916.400   | 3.030.135   | 2.843.999   | 35.436.067    |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 3 A\***  
**Recepción mensual de leche y elaboración de productos lácteos. 2017**  
 Región Metropolitana

| Producto                             | Unidad | ene        | feb        | mar        | abr        | may        | jun        | jul        | ago        | sep        | oct        | nov        | dic        | Total       |
|--------------------------------------|--------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
| <b>Recepción R. Metropolitana</b>    | lt     | 12.776.292 | 11.181.199 | 11.869.945 | 11.435.153 | 11.549.775 | 15.809.751 | 16.153.830 | 16.178.550 | 16.879.485 | 16.994.830 | 16.632.736 | 17.321.168 | 174.782.714 |
| Precio pagado (sin/iva, nominal)     | \$/lt  | 234,86     | 239,78     | 241,10     | 266,64     | 270,42     | 273,12     | 269,26     | 272,89     | 241,41     | 237,88     | 241,56     | 246,11     |             |
| <b>Elaboración de leche fluida</b>   | lt     | 15.729.862 | 14.896.704 | 20.633.744 | 17.242.770 | 17.554.328 | 16.079.990 | 14.974.276 | 16.378.010 | 15.868.619 | 16.808.183 | 16.628.837 | 16.250.831 | 199.046.154 |
| Leche pasteurizada 3,0 % m.g.        | lt     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche pasteurizada 2,5 % m.g.        | lt     | 1.776.260  | 1.786.450  | 2.134.010  | 1.776.520  | 2.307.320  | 1.810.670  | 1.419.500  | 1.829.320  | 1.849.180  | 2.665.910  | 2.215.120  | 1.544.340  | 23.114.600  |
| Leche pasteurizada descremada        | lt     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche esterilizada con sabor         | lt     | 4.350.120  | 3.456.940  | 5.361.450  | 4.428.500  | 4.232.450  | 2.945.470  | 4.555.390  | 4.229.580  | 3.636.540  | 3.394.480  | 3.769.200  | 4.823.790  | 49.183.910  |
| Leche esterilizada descremada        | lt     | 1.095.370  | 1.685.220  | 2.390.580  | 1.994.030  | 2.081.030  | 1.872.650  | 1.679.130  | 2.032.400  | 1.741.520  | 2.344.810  | 2.015.710  | 1.792.440  | 22.724.890  |
| Leche esterilizada                   | lt     | 8.508.112  | 7.968.094  | 10.747.704 | 9.043.720  | 8.933.528  | 9.451.200  | 7.320.256  | 8.286.710  | 8.641.379  | 8.402.983  | 8.628.807  | 8.090.261  | 104.022.754 |
| <b>Elaboración de leche en polvo</b> | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo 28 % m.g.             | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo 26 % m.g.             | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo 18 % m.g.             | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo 12 % m.g.             | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo descremada            | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Quesillos                            | kg     | 1.087.250  | 1.083.880  | 1.205.926  | 967.122    | 1.097.662  | 974.492    | 941.942    | 885.017    | 875.004    | 1.124.407  | 1.112.739  | 1.068.843  | 12.424.284  |
| Quesos                               | kg     | 940        | 2.920      | 1.650      | 9.430      | 790        | 18.241     | 8.374      | 3.546      | 21.684     |            |            | 1.550      | 69.125      |
| Yogur                                | lt     | 9.766.685  | 10.750.628 | 13.474.954 | 10.666.088 | 11.753.722 | 10.820.990 | 10.022.015 | 11.738.594 | 10.457.210 | 11.812.875 | 11.688.970 | 9.527.287  | 132.480.018 |
| Leche cultivada o fermentada         | lt     | 1.108.533  | 1.087.918  | 1.098.474  | 838.660    | 892.910    | 801.825    | 750.591    | 916.230    | 885.927    | 973.291    | 997.427    | 750.063    | 11.101.849  |
| Crema                                | kg     | 779.057    | 772.965    | 852.917    | 734.262    | 892.203    | 800.025    | 607.191    | 823.416    | 813.669    | 985.736    | 911.696    | 933.220    | 9.906.357   |
| Mantequilla                          | kg     | 8.750      | 9.450      | 11.775     | 8.665      | 10.225     | 8.150      | 10.500     | 12.775     | 8.850      | 8.375      | 11.775     | 11.775     | 121.065     |
| Suero en polvo                       | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche condensada                     | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Manjar                               | kg     | 310.020    | 343.000    | 482.640    | 276.920    | 472.160    | 380.860    | 459.170    | 498.680    | 339.950    | 430.890    | 376.240    | 227.910    | 4.598.440   |

\* corresponde a la nueva información que incluye a las plantas Lactalis Purranque, Lactalis Melipilla y Lácteos Osorno.

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 3 B**  
**Recepción mensual de leche y elaboración de productos lácteos. 2017**  
 Región Metropolitana

| Producto                             | Unidad | ene        | feb        | mar        | abr        | may        | jun        | jul        | ago        | sep        | oct        | nov        | dic        | Total       |
|--------------------------------------|--------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
| <b>Recepción R. Metropolitana</b>    | lt     | 9.379.408  | 8.377.283  | 8.946.042  | 8.685.165  | 8.743.413  | 13.413.053 | 14.136.418 | 14.747.854 | 14.748.214 | 14.827.228 | 14.517.081 | 15.142.806 | 145.663.965 |
| Precio pagado (sin/iva, nominal)     | \$/lt  | 234,94     | 239,49     | 242,36     | 265,91     | 268,79     | 272,46     | 268,74     | 272,75     | 240,61     | 239,82     | 240,34     | 246,27     |             |
| <b>Elaboración de leche fluida</b>   | lt     | 15.729.862 | 14.896.704 | 20.633.744 | 17.242.770 | 17.554.328 | 16.079.990 | 14.974.276 | 16.378.010 | 15.868.619 | 16.808.183 | 16.628.837 | 16.250.831 | 199.046.154 |
| Leche pasteurizada 3,0 % m.g.        | lt     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche pasteurizada 2,5 % m.g.        | lt     | 1.776.260  | 1.786.450  | 2.134.010  | 1.776.520  | 2.307.320  | 1.810.670  | 1.419.500  | 1.829.320  | 1.849.180  | 2.665.910  | 2.215.120  | 1.544.340  | 23.114.600  |
| Leche pasteurizada descremada        | lt     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche esterilizada con sabor         | lt     | 4.350.120  | 3.456.940  | 5.361.450  | 4.428.500  | 4.232.450  | 2.945.470  | 4.555.390  | 4.229.580  | 3.636.540  | 3.394.480  | 3.769.200  | 4.823.790  | 49.183.910  |
| Leche esterilizada descremada        | lt     | 1.095.370  | 1.685.220  | 2.390.580  | 1.994.030  | 2.081.030  | 1.872.650  | 1.679.130  | 2.032.400  | 1.741.520  | 2.344.810  | 2.015.710  | 1.792.440  | 22.724.890  |
| Leche esterilizada                   | lt     | 8.508.112  | 7.968.094  | 10.747.704 | 9.043.720  | 8.933.528  | 9.451.200  | 7.320.256  | 8.286.710  | 8.641.379  | 8.402.983  | 8.628.807  | 8.090.261  | 104.022.754 |
| <b>Elaboración de leche en polvo</b> | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo 28 % m.g.             | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo 26 % m.g.             | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo 18 % m.g.             | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo 12 % m.g.             | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo descremada            | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Quesillos                            | kg     | 537.226    | 565.911    | 678.824    | 522.832    | 608.800    | 537.839    | 506.964    | 609.495    | 534.603    | 646.413    | 586.799    | 549.255    | 6.884.961   |
| Quesos                               | kg     | 940        | 2.920      | 1.650      | 9.430      | 790        |            | 1.778      | 3.546      | 21.684     |            |            | 1.550      | 44.288      |
| Yogur                                | lt     | 9.766.685  | 10.750.628 | 13.474.954 | 10.666.088 | 11.753.722 | 10.820.990 | 10.022.015 | 11.738.594 | 10.457.210 | 11.812.875 | 11.688.970 | 9.527.287  | 132.480.018 |
| Leche cultivada o fermentada         | lt     | 1.108.533  | 1.087.918  | 1.098.474  | 838.660    | 892.910    | 801.825    | 750.591    | 916.230    | 885.927    | 973.291    | 997.427    | 750.063    | 11.101.849  |
| Crema                                | kg     | 779.057    | 772.965    | 852.917    | 734.262    | 892.203    | 800.025    | 607.191    | 823.416    | 797.000    | 985.736    | 911.696    | 933.220    | 9.889.688   |
| Mantequilla                          | kg     | 8.750      | 9.450      | 11.775     | 8.665      | 10.225     | 8.150      | 10.500     | 12.775     | 8.850      | 8.375      | 11.775     | 11.775     | 121.065     |
| Suero en polvo                       | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche condensada                     | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Manjar                               | kg     | 310.020    | 343.000    | 482.640    | 276.920    | 472.160    | 380.860    | 459.170    | 498.680    | 339.950    | 430.890    | 376.240    | 227.910    | 4.598.440   |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 4**  
**Recepción mensual de leche y elaboración de productos lácteos. 2017**  
 Región del Biobío

| Producto                             | Unidad | ene        | feb        | mar        | abr        | may        | jun       | jul       | ago       | sep       | oct       | nov        | dic        | Total       |
|--------------------------------------|--------|------------|------------|------------|------------|------------|-----------|-----------|-----------|-----------|-----------|------------|------------|-------------|
| <b>Recepción Región del Bio Bio</b>  | lt     | 17.172.795 | 14.154.611 | 13.880.133 | 13.028.587 | 12.858.291 | 7.422.681 | 7.537.342 | 8.155.108 | 9.060.259 | 9.999.346 | 10.175.516 | 10.288.996 | 133.733.665 |
| Precio pagado (sin/iva, nominal)     | \$/lt  | 216,96     | 222,81     | 223,33     | 244,12     | 252,11     | 242,86    | 237,58    | 238,28    | 231,58    | 232,75    | 235,32     | 230,38     |             |
| <b>Elaboración de leche fluida</b>   | lt     | 1.895.472  | 1.225.710  | 1.661.520  | 1.817.382  | 1.846.920  | 1.592.628 | 1.871.106 | 1.871.106 | 965.250   | 1.219.140 | 1.410.252  | 1.061.508  | 18.437.994  |
| Leche pasteurizada 3,0 % m.g.        | lt     |            |            |            |            |            |           |           |           |           |           |            |            |             |
| Leche pasteurizada 2,5 % m.g.        | lt     |            |            |            |            |            |           |           |           |           |           |            |            |             |
| Leche pasteurizada descremada        | lt     |            |            |            |            |            |           |           |           |           |           |            |            |             |
| Leche esterilizada con sabor         | lt     |            |            |            |            |            |           |           |           |           |           |            |            |             |
| Leche esterilizada descremada        | lt     |            |            |            |            |            |           |           |           |           |           |            |            |             |
| Leche esterilizada                   | lt     | 1.895.472  | 1.225.710  | 1.661.520  | 1.817.382  | 1.846.920  | 1.592.628 | 1.871.106 | 1.871.106 | 965.250   | 1.219.140 | 1.410.252  | 1.061.508  | 18.437.994  |
| <b>Elaboración de leche en polvo</b> | kg     |            |            |            |            |            |           |           |           |           |           |            |            |             |
| Leche en polvo 28 % m.g.             | kg     |            |            |            |            |            |           |           |           |           |           |            |            |             |
| Leche en polvo 26 % m.g.             | kg     |            |            |            |            |            |           |           |           |           |           |            |            |             |
| Leche en polvo 18 % m.g.             | kg     |            |            |            |            |            |           |           |           |           |           |            |            |             |
| Leche en polvo 12 % m.g.             | kg     |            |            |            |            |            |           |           |           |           |           |            |            |             |
| Leche en polvo descremada            | kg     |            |            |            |            |            |           |           |           |           |           |            |            |             |
| Quesillos                            | kg     |            |            |            |            |            |           |           |           |           |           |            |            |             |
| Quesos                               | kg     | 78.959     | 40.789     |            |            |            |           |           |           |           |           |            |            | 119.748     |
| Yogur                                | lt     | 2.845.322  | 3.242.273  | 4.101.170  | 3.399.219  | 3.229.724  | 2.864.506 | 2.691.156 | 3.321.623 | 3.046.306 | 3.543.098 | 2.677.093  | 2.434.780  | 37.396.270  |
| Leche cultivada o fermentada         | lt     | 8.365      | 15.957     | 8.635      | 7.884      | 3.991      |           |           |           |           |           |            |            | 44.832      |
| Crema                                | kg     | 105.030    | 107.036    | 138.944    | 123.592    | 153.010    | 73.206    | 82.923    | 91.494    | 70.757    | 90.734    | 109.379    | 110.662    | 1.256.767   |
| Mantequilla                          | kg     | 48.000     | 50.575     | 65.675     | 51.425     | 36.000     | 52.200    | 18.625    | 31.400    | 54.725    | 76.025    | 112.350    | 60.200     | 657.200     |
| Suero en polvo                       | kg     |            |            |            |            |            |           |           |           |           |           |            |            |             |
| Leche condensada                     | kg     | 3.843.092  | 3.570.915  | 3.470.994  | 3.897.898  | 3.453.793  | 2.921.116 | 2.598.495 | 2.795.871 | 2.119.752 | 3.441.031 | 3.750.067  | 3.723.814  | 39.586.838  |
| Manjar                               | kg     | 1.263.373  | 1.094.365  | 1.280.541  | 1.299.990  | 1.707.351  | 1.586.992 | 1.674.777 | 1.608.795 | 967.470   | 1.153.945 | 1.592.257  | 1.494.208  | 16.724.064  |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 5**  
**Recepción mensual de leche y elaboración de productos lácteos. 2017**  
 Región de La Araucanía

| Producto                                | Unidad | ene        | feb       | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct        | nov        | dic        | Total       |
|-----------------------------------------|--------|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|------------|------------|-------------|
| <b>Recepción Región de La Araucanía</b> | lt     | 11.879.793 | 9.085.691 | 9.287.903 | 8.639.201 | 8.435.584 | 8.450.710 | 7.346.083 | 8.171.195 | 9.295.958 | 11.909.659 | 13.265.614 | 14.662.726 | 120.430.117 |
| Precio pagado (sin/iva, nominal)        | \$/lt  | 225,43     | 221,39    | 228,95    | 239,43    | 242,43    | 234,81    | 242,14    | 238,51    | 228,52    | 221,65     | 223,17     | 223,58     |             |
| <b>Elaboración de leche fluida</b>      | lt     | 6.355.453  | 7.480.982 | 6.426.371 | 6.881.149 | 7.263.656 | 6.658.303 | 5.730.113 | 6.783.898 | 7.373.039 | 8.744.080  | 8.468.766  | 8.259.506  | 86.425.316  |
| Leche pasteurizada 3,0 % m.g.           | lt     | 17.736     |           |           |           |           |           | 20.136    | 11.701    |           |            | 2.007      | 995        | 52.575      |
| Leche pasteurizada 2,5 % m.g.           | lt     |            |           |           |           |           |           |           |           |           |            |            |            |             |
| Leche pasteurizada descremada           | lt     | 118.927    | 102.818   | 208.781   | 197.035   | 95.576    | 187.165   | 98.345    | 95.355    | 282.869   | 468.244    | 210.249    | 113.043    | 2.178.407   |
| Leche esterilizada con sabor            | lt     | 693.144    | 1.759.002 | 1.403.988 | 1.660.290 | 1.403.862 | 1.706.664 | 910.482   | 1.102.146 | 1.379.322 | 1.533.624  | 664.836    | 880.092    | 15.097.452  |
| Leche esterilizada descremada           | lt     | 1.949.112  | 2.373.168 | 1.767.456 | 1.915.188 | 2.367.834 | 1.750.032 | 1.621.524 | 2.139.702 | 1.761.168 | 3.057.084  | 2.663.478  | 2.331.192  | 25.696.938  |
| Leche esterilizada                      | lt     | 3.576.534  | 3.245.994 | 3.046.146 | 3.108.636 | 3.396.384 | 3.014.442 | 3.079.626 | 3.434.994 | 3.949.680 | 3.685.128  | 4.928.196  | 4.934.184  | 43.399.944  |
| <b>Elaboración de leche en polvo</b>    | kg     |            |           |           |           |           |           |           |           |           |            | 68.625     | 399.450    | 468.075     |
| Leche en polvo 28 % m.g.                | kg     |            |           |           |           |           |           |           |           |           |            |            |            |             |
| Leche en polvo 26 % m.g.                | kg     |            |           |           |           |           |           |           |           |           |            | 68.625     | 348.225    | 416.850     |
| Leche en polvo 18 % m.g.                | kg     |            |           |           |           |           |           |           |           |           |            |            |            |             |
| Leche en polvo 12 % m.g.                | kg     |            |           |           |           |           |           |           |           |           |            |            |            |             |
| Leche en polvo descremada               | kg     |            |           |           |           |           |           |           |           |           |            |            | 51.225     | 51.225      |
| Quesillos                               | kg     |            |           |           |           |           |           |           |           |           |            |            |            |             |
| Quesos                                  | kg     | 410.017    | 241.498   | 307.183   | 284.441   | 220.603   | 212.178   | 192.854   | 211.807   | 330.873   | 403.839    | 412.765    | 325.384    | 3.553.442   |
| Yogur                                   | lt     | 777.707    | 955.707   | 1.202.389 | 1.138.417 | 1.094.285 | 700.260   | 695.617   | 1.175.243 | 1.149.891 | 1.136.169  | 1.176.155  | 3.565.227  | 14.767.067  |
| Leche cultivada o fermentada            | lt     |            |           |           |           |           |           |           |           |           |            |            |            |             |
| Crema                                   | kg     | 488.736    | 414.372   | 446.520   | 432.504   | 502.188   | 331.500   | 460.464   | 467.260   | 470.331   | 551.909    | 583.712    | 434.708    | 5.584.204   |
| Mantequilla                             | kg     | 85.480     | 85.715    | 114.135   | 100.370   | 104.965   | 124.740   | 90.320    | 117.475   | 89.680    | 121.375    | 113.365    | 111.045    | 1.258.665   |
| Suero en polvo                          | kg     | 87.075     | 60.225    | 64.150    | 65.500    | 60.125    | 61.825    | 54.075    | 62.575    | 72.550    | 89.500     | 105.400    | 101.525    | 884.525     |
| Leche condensada                        | kg     |            |           |           |           |           |           |           |           |           |            |            |            |             |
| Manjar                                  | kg     |            |           |           |           |           |           |           |           |           |            |            |            |             |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 6**  
**Recepción mensual de leche y elaboración de productos lácteos. 2017**  
 Región de Los Ríos

| Producto                             | Unidad | ene        | feb        | mar        | abr        | may        | jun        | jul        | ago        | sep        | oct        | nov        | dic        | Total       |
|--------------------------------------|--------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
| <b>Recepción Región de Los Ríos</b>  | lt     | 60.701.174 | 49.003.886 | 53.069.685 | 49.649.404 | 46.349.906 | 39.144.757 | 39.474.306 | 45.107.295 | 54.007.021 | 66.550.689 | 69.564.914 | 69.125.603 | 641.748.640 |
| Precio pagado (sin/iva, nominal)     | \$/lt  | 206,87     | 212,31     | 225,04     | 228,72     | 235,73     | 233,70     | 228,22     | 227,31     | 219,16     | 211,54     | 216,51     | 207,80     |             |
| <b>Elaboración de leche fluida</b>   | lt     | 8.558.083  | 7.722.465  | 10.227.358 | 11.059.543 | 11.450.621 | 11.424.202 | 9.372.123  | 12.892.400 | 9.167.040  | 10.331.172 | 13.005.290 | 10.535.709 | 125.746.006 |
| Leche pasteurizada 3,0 % m.g.        | lt     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche pasteurizada 2,5 % m.g.        | lt     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche pasteurizada descremada        | lt     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche esterilizada con sabor         | lt     | 2.022.749  | 3.403.363  | 3.301.882  | 2.016.396  | 1.989.331  | 2.768.614  | 2.109.473  | 2.504.150  | 2.418.624  | 2.938.027  | 2.226.069  | 2.050.727  | 29.749.405  |
| Leche esterilizada descremada        | lt     | 1.388.076  | 1.460.520  | 1.766.052  | 3.060.190  | 2.707.853  | 2.601.242  | 1.857.691  | 3.121.222  | 1.824.398  | 2.108.470  | 3.063.811  | 1.804.147  | 26.763.672  |
| Leche esterilizada                   | lt     | 5.147.258  | 2.858.582  | 5.159.424  | 5.982.957  | 6.753.437  | 6.054.346  | 5.404.959  | 7.267.028  | 4.924.018  | 5.284.675  | 7.715.410  | 6.680.835  | 69.232.929  |
| <b>Elaboración de leche en polvo</b> | kg     | 1.112.025  | 93.900     |            |            | 87.550     | 190.175    | 290.150    |            | 533.500    | 1.175.425  | 1.515.525  | 1.567.450  | 6.565.700   |
| Leche en polvo 28 % m.g.             | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo 26 % m.g.             | kg     | 417.300    | 93.900     |            |            | 87.550     | 190.175    | 290.150    |            | 533.500    | 1.175.425  | 1.515.525  | 1.567.450  | 5.870.975   |
| Leche en polvo 18 % m.g.             | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo 12 % m.g.             | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Leche en polvo descremada            | kg     | 694.725    |            |            |            |            |            |            |            |            |            |            |            | 694.725     |
| Quesillos                            | kg     | 271.926    | 290.141    | 241.986    | 261.749    | 231.926    | 194.662    | 242.032    | 314.192    | 228.844    | 269.717    | 246.369    | 216.076    | 3.009.620   |
| Quesos                               | kg     | 3.942.920  | 4.009.568  | 3.881.781  | 2.779.919  | 3.843.650  | 3.350.049  | 3.160.539  | 3.421.229  | 4.586.207  | 4.915.365  | 4.842.459  | 5.070.944  | 47.804.630  |
| Yogur                                | lt     | 4.354.352  | 4.377.613  | 5.367.390  | 4.778.170  | 4.479.612  | 3.890.317  | 3.867.933  | 5.042.582  | 4.406.715  | 5.685.259  | 4.773.310  | 3.704.707  | 54.727.960  |
| Leche cultivada o fermentada         | lt     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Crema                                | kg     | 694.558    | 497.666    | 890.810    | 746.438    | 836.218    | 512.246    | 462.953    | 666.343    | 875.626    | 802.529    | 608.090    | 398.842    | 7.992.319   |
| Mantequilla                          | kg     | 786.678    | 623.684    | 656.865    | 683.906    | 689.460    | 739.471    | 641.908    | 713.666    | 572.932    | 660.999    | 788.812    | 740.443    | 8.298.824   |
| Suero en polvo                       | kg     | 1.631.600  | 1.671.525  | 1.627.325  | 1.307.850  | 1.304.000  | 930.000    | 1.213.925  | 1.360.150  | 1.873.300  | 1.931.975  | 1.933.900  | 1.961.500  | 18.747.050  |
| Leche condensada                     | kg     |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Manjar                               | kg     | 732.280    | 817.046    | 832.810    | 741.891    | 944.239    | 899.681    | 940.072    | 983.820    | 895.726    | 859.767    | 621.908    | 701.141    | 9.970.381   |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 7 A\***  
**Recepción mensual de leche y elaboración de productos lácteos. 2017**  
 Región de Los Lagos

| Producto                             | Unidad | ene         | feb        | mar        | abr        | may        | jun        | jul        | ago        | sep        | oct         | nov         | dic         | Total         |
|--------------------------------------|--------|-------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|-------------|-------------|---------------|
| <b>Recepción Región de Los Lagos</b> | lt     | 108.356.684 | 85.514.919 | 88.920.015 | 83.016.731 | 73.472.702 | 57.556.401 | 56.123.276 | 69.374.646 | 87.216.240 | 112.092.990 | 106.792.847 | 115.917.348 | 1.008.668.494 |
| Precio pagado (sin/iva, nominal)     | \$/lt  | 207,52      | 213,00     | 222,29     | 223,06     | 237,66     | 233,56     | 228,51     | 229,57     | 218,98     | 216,05      | 220,61      | 214,60      |               |
| <b>Elaboración de leche fluida</b>   | lt     | 96.025      | 76.800     | 82.600     |            |            | 14.700     |            | 9.750      | 93.225     | 149.750     | 129.900     | 129.900     | 782.650       |
| Leche pasteurizada 3,0 % m.g.        | lt     |             |            |            |            |            |            |            |            |            |             |             |             |               |
| Leche pasteurizada 2,5 % m.g.        | lt     |             |            |            |            |            |            |            |            |            |             |             |             |               |
| Leche pasteurizada descremada        | lt     |             |            |            |            |            |            |            |            |            |             |             |             |               |
| Leche esterilizada con sabor         | lt     |             |            |            |            |            |            |            |            |            |             |             |             |               |
| Leche esterilizada descremada        | lt     | 96.025      | 76.800     | 82.600     |            |            | 14.700     |            | 9.750      | 93.225     | 149.750     | 129.900     | 129.900     | 782.650       |
| Leche esterilizada                   | lt     |             |            |            |            |            |            |            |            |            |             |             |             |               |
| <b>Elaboración de leche en polvo</b> | kg     | 7.042.266   | 5.886.605  | 6.955.535  | 7.038.460  | 5.255.104  | 3.308.800  | 3.633.010  | 4.505.491  | 4.285.237  | 8.081.432   | 8.781.059   | 10.183.885  | 74.956.884    |
| Leche en polvo 28 % m.g.             | kg     | 212.950     | 297.900    | 303.700    | 161.050    | 9.450      |            | 17.500     | 11.675     | 120.550    | 109.950     | 149.775     | 374.775     | 1.769.275     |
| Leche en polvo 26 % m.g.             | kg     | 2.959.215   | 1.862.468  | 1.475.568  | 2.522.837  | 2.124.369  | 705.457    | 680.467    | 861.882    | 1.146.587  | 3.100.337   | 3.188.582   | 3.845.040   | 24.472.809    |
| Leche en polvo 18 % m.g.             | kg     | 61.898      | 22.683     | 118.854    | 84.476     | 76.477     | 21.719     | 10.420     | 41.305     | 84.360     | 102.968     | 61.457      | 593.723     | 1.280.340     |
| Leche en polvo 12 % m.g.             | kg     | 1.557.059   | 1.796.995  | 2.216.076  | 1.616.158  | 1.694.786  | 1.414.032  | 1.734.584  | 1.535.992  | 1.800.448  | 2.922.154   | 3.180.185   | 3.041.588   | 24.510.057    |
| Leche en polvo descremada            | kg     | 2.251.144   | 1.906.559  | 2.841.337  | 2.653.939  | 1.350.022  | 1.167.592  | 1.190.039  | 2.054.637  | 1.133.292  | 1.846.023   | 2.201.060   | 2.328.759   | 22.924.403    |
| Quesillos                            | kg     |             |            |            |            |            |            |            |            |            |             |             |             |               |
| Quesos                               | kg     | 3.910.996   | 3.473.240  | 4.146.369  | 3.680.865  | 3.197.688  | 2.678.511  | 2.865.327  | 3.366.679  | 3.607.728  | 4.223.645   | 4.231.078   | 3.340.259   | 42.722.385    |
| Yogur                                | lt     | 11.957      | 13.798     | 19.655     | 13.934     | 15.737     | 13.790     | 11.850     | 19.873     | 11.791     | 13.797      | 15.588      | 13.851      | 175.621       |
| Leche cultivada o fermentada         | lt     |             |            |            |            |            |            |            |            |            |             |             |             |               |
| Crema                                | kg     | 401.632     | 408.371    | 528.984    | 496.300    | 439.250    | 384.469    | 470.945    | 399.302    | 520.816    | 562.320     | 619.994     | 619.994     | 5.852.377     |
| Mantequilla                          | kg     | 1.328.409   | 1.151.773  | 1.332.379  | 1.354.429  | 963.560    | 757.513    | 846.001    | 820.449    | 1.274.786  | 1.057.193   | 1.300.013   | 1.276.397   | 13.462.902    |
| Suero en polvo                       | kg     | 511.910     | 458.298    | 579.931    | 528.368    | 507.330    | 806.831    | 428.051    | 573.700    | 535.009    | 587.277     | 540.005     | 583.331     | 6.640.041     |
| Leche condensada                     | kg     |             |            |            |            |            |            |            |            |            |             |             |             |               |
| Manjar                               | kg     | 365.720     | 272.450    | 291.644    | 329.284    | 371.696    | 370.096    | 440.294    |            | 369.730    | 471.798     | 439.730     | 420.740     | 4.143.182     |

\* corresponde a la nueva información que incluye a las plantas Lactalis Purranque, Lactalis Melipilla y Lácteos Osorno.

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.



**Cuadro 7 B**  
**Recepción mensual de leche y elaboración de productos lácteos. 2017**  
 Región de Los Lagos

| Producto                             | Unidad | ene        | feb        | mar        | abr        | may        | jun        | jul        | ago        | sep        | oct         | nov        | dic         | Total       |
|--------------------------------------|--------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|------------|-------------|-------------|
| <b>Recepción Región de Los Lagos</b> | lt     | 99.082.632 | 78.270.279 | 80.860.253 | 75.498.111 | 66.127.307 | 51.063.692 | 49.661.157 | 62.279.127 | 79.084.980 | 103.001.249 | 97.388.676 | 106.678.783 | 948.996.246 |
| Precio pagado (sin/iva, nominal)     | \$/lt  | 207,22     | 212,65     | 222,33     | 222,65     | 238,08     | 233,60     | 228,07     | 229,53     | 218,20     | 215,36      | 220,56     | 214,16      |             |
| <b>Elaboración de leche fluida</b>   | lt     | 96.025     | 76.800     | 82.600     |            |            | 14.700     |            | 9.750      | 93.225     | 149.750     | 129.900    | 129.900     | 782.650     |
| Leche pasteurizada 3,0 % m.g.        | lt     |            |            |            |            |            |            |            |            |            |             |            |             |             |
| Leche pasteurizada 2,5 % m.g.        | lt     |            |            |            |            |            |            |            |            |            |             |            |             |             |
| Leche pasteurizada descremada        | lt     |            |            |            |            |            |            |            |            |            |             |            |             |             |
| Leche esterilizada con sabor         | lt     |            |            |            |            |            |            |            |            |            |             |            |             |             |
| Leche esterilizada descremada        | lt     | 96.025     | 76.800     | 82.600     |            |            | 14.700     |            | 9.750      | 93.225     | 149.750     | 129.900    | 129.900     | 782.650     |
| Leche esterilizada                   | lt     |            |            |            |            |            |            |            |            |            |             |            |             |             |
| <b>Elaboración de leche en polvo</b> | kg     | 7.042.266  | 5.886.605  | 6.955.535  | 7.038.460  | 5.255.104  | 3.308.800  | 3.633.010  | 4.505.491  | 4.284.967  | 8.081.432   | 8.781.059  | 10.183.885  | 74.956.614  |
| Leche en polvo 28 % m.g.             | kg     | 212.950    | 297.900    | 303.700    | 161.050    | 9.450      |            | 17.500     | 11.675     | 120.550    | 109.950     | 149.775    | 374.775     | 1.769.275   |
| Leche en polvo 26 % m.g.             | kg     | 2.959.215  | 1.862.468  | 1.475.568  | 2.522.837  | 2.124.369  | 705.457    | 680.467    | 861.882    | 1.146.317  | 3.100.337   | 3.188.582  | 3.845.040   | 24.472.539  |
| Leche en polvo 18 % m.g.             | kg     | 61.898     | 22.683     | 118.854    | 84.476     | 76.477     | 21.719     | 10.420     | 41.305     | 84.360     | 102.968     | 61.457     | 593.723     | 1.280.340   |
| Leche en polvo 12 % m.g.             | kg     | 1.557.059  | 1.796.995  | 2.216.076  | 1.616.158  | 1.694.786  | 1.414.032  | 1.734.584  | 1.535.992  | 1.800.448  | 2.922.154   | 3.180.185  | 3.041.588   | 24.510.057  |
| Leche en polvo descremada            | kg     | 2.251.144  | 1.906.559  | 2.841.337  | 2.653.939  | 1.350.022  | 1.167.592  | 1.190.039  | 2.054.637  | 1.133.292  | 1.846.023   | 2.201.060  | 2.328.759   | 22.924.403  |
| Quesillos                            | kg     |            |            |            |            |            |            |            |            |            |             |            |             |             |
| Quesos                               | kg     | 2.916.047  | 2.637.690  | 3.174.624  | 2.770.384  | 2.233.606  | 1.853.394  | 2.070.943  | 2.574.131  | 2.719.078  | 3.118.463   | 3.242.115  | 2.387.651   | 31.698.126  |
| Yogur                                | lt     | 11.957     | 13.798     | 19.655     | 13.934     | 15.737     | 13.790     | 11.850     | 19.873     | 11.791     | 13.797      | 15.588     | 13.851      | 175.621     |
| Leche cultivada o fermentada         | lt     |            |            |            |            |            |            |            |            |            |             |            |             |             |
| Crema                                | kg     | 401.632    | 408.371    | 528.984    | 496.300    | 439.250    | 384.469    | 470.945    | 399.302    | 520.816    | 562.320     | 619.994    | 619.994     | 5.852.377   |
| Mantequilla                          | kg     | 1.271.114  | 1.106.258  | 1.278.714  | 1.305.389  | 939.485    | 757.513    | 846.001    | 820.449    | 1.271.626  | 1.057.193   | 1.300.013  | 1.261.377   | 13.215.132  |
| Suero en polvo                       | kg     | 511.910    | 458.298    | 579.931    | 528.368    | 507.330    | 806.831    | 428.051    | 573.700    | 535.009    | 587.277     | 540.005    | 583.331     | 6.640.041   |
| Leche condensada                     | kg     |            |            |            |            |            |            |            |            |            |             |            |             |             |
| Manjar                               | kg     | 365.720    | 272.450    | 291.644    | 329.284    | 371.696    | 370.096    | 440.294    |            | 369.730    | 471.798     | 439.730    | 420.740     | 4.143.182   |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 8 A\***  
**Recepción de leche fluida en plantas lecheras por regiones. Años 2016 y 2017**  
 Litros

| Meses | Región Metropolitana |             |                             | Región del Biobío |             |                             | Región de La Araucanía |             |                             | Región de Los Ríos |             |                             | Región de Los Lagos |             |                             | País          |               |                             |
|-------|----------------------|-------------|-----------------------------|-------------------|-------------|-----------------------------|------------------------|-------------|-----------------------------|--------------------|-------------|-----------------------------|---------------------|-------------|-----------------------------|---------------|---------------|-----------------------------|
|       | 2016                 | 2017        | %<br>Variación<br>2017/2016 | 2016              | 2017        | %<br>Variación<br>2017/2016 | 2016                   | 2017        | %<br>Variación<br>2017/2016 | 2016               | 2017        | %<br>Variación<br>2017/2016 | 2016                | 2017        | %<br>Variación<br>2017/2016 | 2016          | 2017          | %<br>Variación<br>2017/2016 |
| ene   | 13.197.912           | 12.776.292  | -3,2                        | 16.852.860        | 17.172.795  | 1,9                         | 13.739.993             | 11.879.793  | -13,5                       | 63.887.972         | 60.701.174  | -5,0                        | 103.653.192         | 108.356.684 | 4,5                         | 211.331.929   | 210.886.738   | -0,2                        |
| feb   | 12.184.365           | 11.181.199  | -8,2                        | 15.016.850        | 14.154.611  | -5,7                        | 11.290.986             | 9.085.691   | -19,5                       | 50.252.838         | 49.003.886  | -2,5                        | 77.250.805          | 85.514.919  | 10,7                        | 165.995.844   | 168.940.306   | 1,8                         |
| mar   | 13.068.665           | 11.869.945  | -9,2                        | 15.516.837        | 13.880.133  | -10,5                       | 11.387.998             | 9.287.903   | -18,4                       | 50.376.261         | 53.069.685  | 5,3                         | 72.853.486          | 88.920.015  | 22,1                        | 163.203.247   | 177.027.681   | 8,5                         |
| abr   | 12.498.614           | 11.435.153  | -8,5                        | 13.802.235        | 13.028.587  | -5,6                        | 10.214.025             | 8.639.201   | -15,4                       | 44.497.560         | 49.649.404  | 11,6                        | 63.071.420          | 83.016.731  | 31,6                        | 144.083.854   | 165.769.076   | 15,1                        |
| may   | 12.485.506           | 11.549.775  | -7,5                        | 13.808.100        | 12.858.291  | -6,9                        | 10.259.314             | 8.435.584   | -17,8                       | 44.220.374         | 46.349.906  | 4,8                         | 60.392.608          | 73.472.702  | 21,7                        | 141.165.902   | 152.666.258   | 8,1                         |
| jun   | 12.036.952           | 15.809.751  | 31,3                        | 15.712.077        | 7.422.681   | -52,8                       | 9.281.455              | 8.450.710   | -9,0                        | 39.701.525         | 39.144.757  | -1,4                        | 56.312.127          | 57.556.401  | 2,2                         | 133.044.136   | 128.384.300   | -3,5                        |
| jul   | 12.096.664           | 16.153.830  | 33,5                        | 16.862.920        | 7.537.342   | -55,3                       | 8.836.802              | 7.346.083   | -16,9                       | 39.227.639         | 39.474.306  | 0,6                         | 54.612.437          | 56.123.276  | 2,8                         | 131.636.462   | 126.634.837   | -3,8                        |
| ago   | 12.614.330           | 16.178.550  | 28,3                        | 16.708.519        | 8.155.108   | -51,2                       | 9.595.337              | 8.171.195   | -14,8                       | 45.075.724         | 45.107.295  | 0,1                         | 66.219.293          | 69.374.646  | 4,8                         | 150.213.203   | 146.986.794   | -2,1                        |
| sep   | 12.394.787           | 16.879.485  | 36,2                        | 16.817.429        | 9.060.259   | -46,1                       | 11.402.684             | 9.295.958   | -18,5                       | 55.476.847         | 54.007.021  | -2,6                        | 91.780.261          | 87.216.240  | -5,0                        | 187.872.008   | 176.458.963   | -6,1                        |
| oct   | 13.039.479           | 16.994.830  | 30,3                        | 17.375.407        | 9.999.346   | -42,5                       | 13.665.394             | 11.909.659  | -12,8                       | 67.764.424         | 66.550.689  | -1,8                        | 114.645.746         | 112.092.990 | -2,2                        | 226.490.450   | 217.547.514   | -3,9                        |
| nov   | 12.218.487           | 16.632.736  | 36,1                        | 17.497.164        | 10.175.516  | -41,8                       | 14.126.194             | 13.265.614  | -6,1                        | 68.613.141         | 69.564.914  | 1,4                         | 120.149.043         | 106.792.847 | -11,1                       | 232.604.029   | 216.431.627   | -7,0                        |
| dic   | 12.694.618           | 17.321.168  | 36,4                        | 17.937.211        | 10.288.996  | -42,6                       | 13.937.650             | 14.662.726  | 5,2                         | 66.995.890         | 69.125.603  | 3,2                         | 117.245.071         | 115.917.348 | -1,1                        | 228.810.440   | 227.315.841   | -0,7                        |
| Total | 150.530.379          | 174.782.714 | 16,1                        | 193.907.609       | 133.733.665 | -31,0                       | 137.737.832            | 120.430.117 | -12,6                       | 636.090.195        | 641.748.640 | 0,9                         | 998.185.489         | #####       | 4,6                         | 2.116.451.504 | 2.115.049.935 | -0,1                        |

\* corresponde a la nueva información que incluye a las plantas Lactalis Purranque, Lactalis Melipilla y Lácteos Osorno.

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 8 B**  
**Recepción de leche fluida en plantas lecheras por regiones. Años 2016 y 2017**  
 Litros

| Meses | Región Metropolitana |             |                             | Región del Biobío |             |                             | Región de La Araucanía |             |                             | Región de Los Ríos |             |                             | Región de Los Lagos |             |                             | País          |               |                             |
|-------|----------------------|-------------|-----------------------------|-------------------|-------------|-----------------------------|------------------------|-------------|-----------------------------|--------------------|-------------|-----------------------------|---------------------|-------------|-----------------------------|---------------|---------------|-----------------------------|
|       | 2016                 | 2017        | %<br>Variación<br>2017/2016 | 2016              | 2017        | %<br>Variación<br>2017/2016 | 2016                   | 2017        | %<br>Variación<br>2017/2016 | 2016               | 2017        | %<br>Variación<br>2017/2016 | 2016                | 2017        | %<br>Variación<br>2017/2016 | 2016          | 2017          | %<br>Variación<br>2017/2016 |
| ene   | 10.096.319           | 9.379.408   | -7,1                        | 16.852.860        | 17.172.795  | 1,9                         | 13.739.993             | 11.879.793  | -13,5                       | 63.887.972         | 60.701.174  | -5,0                        | 94.210.549          | 99.082.632  | 5,2                         | 198.787.693   | 198.215.802   | -0,3                        |
| feb   | 9.228.645            | 8.377.283   | -9,2                        | 15.016.850        | 14.154.611  | -5,7                        | 11.290.986             | 9.085.691   | -19,5                       | 50.252.838         | 49.003.886  | -2,5                        | 70.011.284          | 78.270.279  | 11,8                        | 155.800.603   | 158.891.750   | 2,0                         |
| mar   | 9.841.343            | 8.946.042   | -9,1                        | 15.516.837        | 13.880.133  | -10,5                       | 11.387.998             | 9.287.903   | -18,4                       | 50.376.261         | 53.069.685  | 5,3                         | 66.480.010          | 80.860.253  | 21,6                        | 153.602.449   | 166.044.016   | 8,1                         |
| abr   | 9.434.077            | 8.685.165   | -7,9                        | 13.802.235        | 13.028.587  | -5,6                        | 10.214.025             | 8.639.201   | -15,4                       | 44.497.560         | 49.649.404  | 11,6                        | 57.576.182          | 75.498.111  | 31,1                        | 135.524.079   | 155.500.468   | 14,7                        |
| may   | 9.566.661            | 8.743.413   | -8,6                        | 13.808.100        | 12.858.291  | -6,9                        | 10.259.314             | 8.435.584   | -17,8                       | 44.220.374         | 46.349.906  | 4,8                         | 55.048.440          | 66.127.307  | 20,1                        | 132.902.889   | 142.514.501   | 7,2                         |
| jun   | 9.165.102            | 13.413.053  | 46,3                        | 15.712.077        | 7.422.681   | -52,8                       | 9.281.455              | 8.450.710   | -9,0                        | 39.701.525         | 39.144.757  | -1,4                        | 50.768.168          | 51.063.692  | 0,6                         | 124.628.327   | 119.494.893   | -4,1                        |
| jul   | 9.369.389            | 14.136.418  | 50,9                        | 16.862.920        | 7.537.342   | -55,3                       | 8.836.802              | 7.346.083   | -16,9                       | 39.227.639         | 39.474.306  | 0,6                         | 49.142.282          | 49.661.157  | 1,1                         | 123.439.032   | 118.155.306   | -4,3                        |
| ago   | 9.640.083            | 14.747.854  | 53,0                        | 16.708.519        | 8.155.108   | -51,2                       | 9.595.337              | 8.171.195   | -14,8                       | 45.075.724         | 45.107.295  | 0,1                         | 60.094.961          | 62.279.127  | 3,6                         | 141.114.624   | 138.460.579   | -1,9                        |
| sep   | 9.444.548            | 14.748.214  | 56,2                        | 16.817.429        | 9.060.259   | -46,1                       | 11.402.684             | 9.295.958   | -18,5                       | 55.476.847         | 54.007.021  | -2,6                        | 83.644.344          | 79.084.980  | -5,5                        | 176.785.852   | 166.196.432   | -6,0                        |
| oct   | 9.844.072            | 14.827.228  | 50,6                        | 17.375.407        | 9.999.346   | -42,5                       | 13.665.394             | 11.909.659  | -12,8                       | 67.764.424         | 66.550.689  | -1,8                        | 104.885.565         | 103.001.249 | -1,8                        | 213.534.862   | 206.288.171   | -3,4                        |
| nov   | 9.028.019            | 14.517.081  | 60,8                        | 17.497.164        | 10.175.516  | -41,8                       | 14.126.194             | 13.265.614  | -6,1                        | 68.613.141         | 69.564.914  | 1,4                         | 109.937.866         | 97.388.676  | -11,4                       | 219.202.384   | 204.911.801   | -6,5                        |
| dic   | 9.490.265            | 15.142.806  | 59,6                        | 17.937.211        | 10.288.996  | -42,6                       | 13.937.650             | 14.608.726  | 4,8                         | 66.995.890         | 69.125.603  | 3,2                         | 107.323.185         | 106.678.783 | -0,6                        | 215.684.201   | 215.844.914   | 0,1                         |
| Total | 114.148.523          | 145.663.965 | 27,6                        | 193.907.609       | 133.733.665 | -31,0                       | 137.737.832            | 120.376.117 | -12,6                       | 636.090.195        | 641.748.640 | 0,9                         | 909.122.836         | 948.996.246 | 4,4                         | 1.991.006.995 | 1.990.518.633 | 0,0                         |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 9 A\***  
**Precios nominales promedios ponderados de leche pagado a productor por regiones**  
**\$/litro ( sin/iva )**

| Meses | Metropolitana |        | Biobío |        | La Araucanía |        | Los Ríos |        | Los Lagos |        | País   |        |
|-------|---------------|--------|--------|--------|--------------|--------|----------|--------|-----------|--------|--------|--------|
|       | 2016          | 2017   | 2016   | 2017   | 2016         | 2017   | 2016     | 2017   | 2016      | 2017   | 2016   | 2017   |
| ene   | 211,81        | 234,86 | 208,75 | 216,96 | 197,94       | 225,43 | 179,52   | 206,87 | 185,15    | 207,52 | 187,83 | 210,77 |
| feb   | 214,49        | 239,78 | 217,45 | 222,81 | 199,17       | 221,39 | 188,94   | 212,31 | 187,81    | 213,00 | 193,56 | 215,84 |
| mar   | 219,17        | 241,10 | 224,15 | 223,33 | 205,94       | 228,95 | 198,52   | 225,04 | 197,70    | 222,29 | 202,76 | 224,81 |
| abr   | 241,89        | 266,64 | 243,17 | 244,12 | 223,78       | 239,43 | 205,57   | 228,72 | 206,20    | 223,06 | 213,89 | 230,27 |
| may   | 242,16        | 270,42 | 242,60 | 252,11 | 219,96       | 242,43 | 202,21   | 235,73 | 207,80    | 237,66 | 213,38 | 241,03 |
| jun   | 246,60        | 273,12 | 245,94 | 242,86 | 220,03       | 234,81 | 200,76   | 233,70 | 207,58    | 233,56 | 214,47 | 239,09 |
| jul   | 245,05        | 269,26 | 243,07 | 237,58 | 219,81       | 242,14 | 199,25   | 228,22 | 208,29    | 228,51 | 214,20 | 234,95 |
| ago   | 246,39        | 272,89 | 240,66 | 238,28 | 213,77       | 238,51 | 197,21   | 227,31 | 206,69    | 229,57 | 211,41 | 234,62 |
| sep   | 221,26        | 241,41 | 227,94 | 231,58 | 207,81       | 228,52 | 190,59   | 219,16 | 202,70    | 218,98 | 202,92 | 222,33 |
| oct   | 233,83        | 237,88 | 220,33 | 232,75 | 210,50       | 221,65 | 188,89   | 211,54 | 198,47    | 216,05 | 200,05 | 217,45 |
| nov   | 228,34        | 241,56 | 217,15 | 235,32 | 204,64       | 223,17 | 187,48   | 216,51 | 197,44    | 220,61 | 198,04 | 221,75 |
| dic   | 226,36        | 246,11 | 217,42 | 230,38 | 208,52       | 223,58 | 185,27   | 207,80 | 197,90    | 214,60 | 197,96 | 216,23 |

\* corresponde a la nueva información que incluye a las plantas Lactalis Purranque, Lactalis Melipilla y Lácteos Osorno.

**Cuadro 9 B**  
**Precios nominales promedios ponderados de leche pagado a productor por regiones**

| Meses | Metropolitana |        | Biobío |        | La Araucanía |        | Los Ríos |        | Los Lagos |        | País   |        |
|-------|---------------|--------|--------|--------|--------------|--------|----------|--------|-----------|--------|--------|--------|
|       | 2016          | 2017   | 2016   | 2017   | 2016         | 2017   | 2016     | 2017   | 2016      | 2017   | 2016   | 2017   |
| ene   | 212,03        | 234,94 | 208,75 | 216,96 | 197,94       | 225,43 | 179,60   | 206,87 | 184,76    | 207,22 | 187,38 | 210,36 |
| feb   | 214,58        | 239,49 | 217,45 | 222,81 | 199,17       | 221,39 | 188,92   | 212,31 | 187,40    | 212,65 | 193,25 | 215,36 |
| mar   | 220,37        | 242,36 | 224,15 | 223,33 | 205,94       | 228,95 | 198,45   | 225,04 | 197,50    | 222,33 | 202,60 | 224,73 |
| abr   | 246,97        | 265,91 | 243,17 | 244,12 | 223,78       | 239,43 | 205,36   | 228,72 | 206,62    | 222,65 | 214,01 | 229,73 |
| may   | 246,20        | 268,79 | 242,60 | 252,11 | 219,96       | 242,43 | 202,24   | 235,73 | 208,07    | 238,08 | 213,30 | 240,72 |
| jun   | 251,91        | 272,46 | 245,94 | 242,86 | 220,03       | 234,81 | 201,03   | 233,70 | 207,64    | 233,60 | 214,38 | 238,65 |
| jul   | 248,91        | 268,74 | 243,07 | 237,58 | 219,81       | 242,14 | 199,40   | 228,22 | 208,67    | 228,07 | 214,06 | 234,47 |
| ago   | 251,41        | 272,75 | 240,66 | 238,28 | 213,77       | 238,51 | 197,44   | 227,31 | 206,83    | 229,53 | 211,15 | 234,46 |
| sep   | 222,00        | 240,61 | 227,94 | 231,58 | 207,81       | 228,52 | 191,15   | 219,16 | 202,51    | 218,20 | 202,48 | 221,81 |
| oct   | 238,95        | 239,82 | 220,33 | 232,75 | 210,50       | 221,65 | 189,79   | 211,54 | 198,01    | 215,36 | 199,67 | 217,09 |
| nov   | 229,76        | 240,34 | 217,15 | 235,32 | 204,64       | 223,17 | 188,58   | 216,51 | 196,74    | 220,56 | 197,44 | 221,49 |
| dic   | 229,24        | 246,27 | 217,42 | 230,38 | 208,52       | 224,40 | 186,56   | 207,80 | 197,27    | 214,16 | 197,41 | 215,84 |

Promedio año

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 10 A\***  
**Precios reales promedios ponderados de leche pagado a productor por regiones**  
 \$/litro ( sin/iva ) - en \$ de enero 2018

| Meses     | Metropolitana |        | Biobío |        | La Araucanía |        | Los Ríos |        | Los Lagos |        | País   |        |
|-----------|---------------|--------|--------|--------|--------------|--------|----------|--------|-----------|--------|--------|--------|
|           | 2016          | 2017   | 2016   | 2017   | 2016         | 2017   | 2016     | 2017   | 2016      | 2017   | 2016   | 2017   |
| ene       | 222,49        | 240,18 | 219,28 | 221,88 | 207,92       | 230,54 | 188,57   | 211,55 | 194,49    | 212,23 | 197,30 | 215,54 |
| feb       | 224,25        | 243,91 | 227,34 | 226,65 | 208,23       | 225,20 | 197,54   | 215,97 | 196,36    | 216,66 | 202,37 | 219,56 |
| mar       | 228,51        | 244,67 | 233,70 | 226,63 | 214,72       | 232,34 | 206,98   | 228,38 | 206,12    | 225,59 | 211,40 | 228,14 |
| abr       | 251,23        | 269,56 | 252,56 | 246,79 | 232,42       | 242,04 | 213,51   | 231,22 | 214,16    | 225,50 | 222,15 | 232,79 |
| may       | 250,71        | 272,72 | 251,16 | 254,25 | 227,72       | 244,49 | 209,35   | 237,73 | 215,13    | 239,67 | 220,91 | 243,08 |
| jun       | 254,71        | 275,15 | 254,03 | 244,66 | 227,27       | 236,55 | 207,37   | 235,44 | 214,41    | 235,30 | 221,53 | 240,87 |
| jul       | 252,00        | 272,21 | 249,96 | 240,18 | 226,04       | 244,79 | 204,90   | 230,72 | 214,19    | 231,01 | 220,27 | 237,52 |
| ago       | 252,75        | 275,28 | 246,87 | 240,37 | 219,28       | 240,59 | 202,30   | 229,29 | 212,02    | 231,57 | 216,87 | 236,67 |
| sep       | 226,87        | 243,02 | 233,72 | 233,12 | 213,08       | 230,04 | 195,42   | 220,62 | 207,84    | 220,43 | 208,07 | 223,81 |
| oct       | 239,17        | 239,84 | 225,36 | 234,66 | 215,31       | 223,48 | 193,20   | 213,28 | 203,00    | 217,82 | 204,62 | 219,24 |
| nov       | 233,17        | 242,12 | 221,74 | 235,87 | 208,96       | 223,69 | 191,44   | 217,01 | 201,61    | 221,13 | 202,22 | 222,27 |
| dic       | 231,02        | 246,47 | 221,90 | 230,72 | 212,81       | 223,90 | 189,09   | 208,10 | 201,98    | 214,92 | 202,04 | 216,54 |
| ene - dic | 238,76        | 255,22 | 235,82 | 235,30 | 216,82       | 231,75 | 198,53   | 221,74 | 205,28    | 222,77 | 209,18 | 226,44 |

\* corresponde a la nueva información que incluye a las plantas Lactalis Purranque, Lactalis Melipilla y Lácteos Osorno.

**Cuadro 10 B**  
**Precios reales promedios ponderados de leche pagado a productor por regiones**  
 \$/litro ( sin/iva ) - en \$ de enero 2018

| Meses     | Metropolitana |        | Biobío |        | La Araucanía |        | Los Ríos |        | Los Lagos |        | País   |        |
|-----------|---------------|--------|--------|--------|--------------|--------|----------|--------|-----------|--------|--------|--------|
|           | 2016          | 2017   | 2016   | 2017   | 2016         | 2017   | 2016     | 2017   | 2016      | 2017   | 2016   | 2017   |
| ene       | 222,72        | 240,26 | 219,28 | 221,88 | 207,92       | 230,54 | 188,66   | 211,55 | 194,08    | 211,92 | 196,82 | 215,13 |
| feb       | 224,35        | 243,61 | 227,34 | 226,65 | 208,23       | 225,20 | 197,51   | 215,97 | 195,93    | 216,31 | 202,05 | 219,07 |
| mar       | 229,76        | 245,95 | 233,70 | 226,63 | 214,72       | 232,34 | 206,91   | 228,38 | 205,92    | 225,62 | 211,23 | 228,06 |
| abr       | 256,51        | 268,82 | 252,56 | 246,79 | 232,42       | 242,04 | 213,29   | 231,22 | 214,59    | 225,08 | 222,28 | 232,24 |
| may       | 254,89        | 271,07 | 251,16 | 254,25 | 227,72       | 244,49 | 209,38   | 237,73 | 215,41    | 240,10 | 220,82 | 242,77 |
| jun       | 260,20        | 274,48 | 254,03 | 244,66 | 227,27       | 236,55 | 207,65   | 235,44 | 214,48    | 235,34 | 221,44 | 240,43 |
| jul       | 255,96        | 271,68 | 249,96 | 240,18 | 226,04       | 244,79 | 205,05   | 230,72 | 214,58    | 230,56 | 220,13 | 237,03 |
| ago       | 257,90        | 275,14 | 246,87 | 240,37 | 219,28       | 240,59 | 202,53   | 229,29 | 212,17    | 231,54 | 216,60 | 236,51 |
| sep       | 227,63        | 242,21 | 233,72 | 233,12 | 213,08       | 230,04 | 196,00   | 220,62 | 207,65    | 219,65 | 207,62 | 223,28 |
| oct       | 244,40        | 241,79 | 225,36 | 234,66 | 215,31       | 223,48 | 194,13   | 213,28 | 202,53    | 217,13 | 204,23 | 218,88 |
| nov       | 234,61        | 240,90 | 221,74 | 235,87 | 208,96       | 223,69 | 192,56   | 217,01 | 200,89    | 221,07 | 201,61 | 222,00 |
| dic       | 233,96        | 246,63 | 221,90 | 230,72 | 212,81       | 224,73 | 190,40   | 208,10 | 201,33    | 214,47 | 201,48 | 216,16 |
| ene - dic | 241,81        | 255,16 | 235,82 | 235,30 | 216,82       | 231,86 | 198,88   | 221,74 | 204,99    | 222,42 | 208,85 | 226,03 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 11 A\***  
**Recepción de leche en plantas por regiones y precios promedios ponderados ( \$/litro sin/iva )**  
**Año 2017**

| Meses | Metropolitana |         |         | Región del Biobío |         |         | Región de La Araucanía |         |         | Región de Los Ríos |         |         | Región de Los Lagos |         |         | País          |         |         |
|-------|---------------|---------|---------|-------------------|---------|---------|------------------------|---------|---------|--------------------|---------|---------|---------------------|---------|---------|---------------|---------|---------|
|       | Recepción     |         | Precios | Recepción         |         | Precios | Recepción              |         | Precios | Recepción          |         | Precios | Recepción           |         | Precios | Recepción     |         | Precios |
|       | Litros        | Nominal | Real *  | Litros            | Nominal | Real *  | Litros                 | Nominal | Real *  | Litros             | Nominal | Real *  | Litros              | Nominal | Real *  | Litros        | Nominal | Real *  |
| ene   | 12.776.292    | 234,86  | 240,18  | 17.172.795        | 216,96  | 221,88  | 11.879.793             | 225,43  | 230,54  | 60.701.174         | 206,87  | 211,55  | 108.356.684         | 207,52  | 212,23  | 210.886.738   | 210,77  | 215,54  |
| feb   | 11.181.199    | 239,78  | 243,91  | 14.154.611        | 222,81  | 226,65  | 9.085.691              | 221,39  | 225,20  | 49.003.886         | 212,31  | 215,97  | 85.514.919          | 213,00  | 216,66  | 168.940.306   | 215,84  | 219,56  |
| mar   | 11.869.945    | 241,10  | 244,67  | 13.880.133        | 223,33  | 226,63  | 9.287.903              | 228,95  | 232,34  | 53.069.685         | 225,04  | 228,38  | 88.920.015          | 222,29  | 225,59  | 177.027.681   | 224,81  | 228,14  |
| abr   | 11.435.153    | 266,64  | 269,56  | 13.028.587        | 244,12  | 246,79  | 8.639.201              | 239,43  | 242,04  | 49.649.404         | 228,72  | 231,22  | 83.016.731          | 223,06  | 225,50  | 165.769.076   | 230,27  | 232,79  |
| may   | 11.549.775    | 270,42  | 272,72  | 12.858.291        | 252,11  | 254,25  | 8.435.584              | 242,43  | 244,49  | 46.349.906         | 235,73  | 237,73  | 73.472.702          | 237,66  | 239,67  | 152.666.258   | 241,03  | 243,08  |
| jun   | 15.809.751    | 273,12  | 275,15  | 7.422.681         | 242,86  | 244,66  | 8.450.710              | 234,81  | 236,55  | 39.144.757         | 233,70  | 235,44  | 57.556.401          | 233,56  | 235,30  | 128.384.300   | 239,09  | 240,87  |
| jul   | 16.153.830    | 269,26  | 272,21  | 7.537.342         | 237,58  | 240,18  | 7.346.083              | 242,14  | 244,79  | 39.474.306         | 228,22  | 230,72  | 56.123.276          | 228,51  | 231,01  | 126.634.837   | 234,95  | 237,52  |
| ago   | 16.178.550    | 272,89  | 275,28  | 8.155.108         | 238,28  | 240,37  | 8.171.195              | 238,51  | 240,59  | 45.107.295         | 227,31  | 229,29  | 69.374.646          | 229,57  | 231,57  | 146.986.794   | 234,62  | 236,67  |
| sep   | 16.879.485    | 241,41  | 243,02  | 9.060.259         | 231,58  | 233,12  | 9.295.958              | 228,52  | 230,04  | 54.007.021         | 219,16  | 220,62  | 87.216.240          | 218,98  | 220,43  | 176.458.963   | 222,33  | 223,81  |
| oct   | 16.994.830    | 237,88  | 239,84  | 9.999.346         | 232,75  | 234,66  | 11.909.659             | 221,65  | 223,48  | 66.550.689         | 211,54  | 213,28  | 112.092.990         | 216,05  | 217,82  | 217.547.514   | 217,45  | 219,24  |
| nov   | 16.632.736    | 241,56  | 242,12  | 10.175.516        | 235,32  | 235,87  | 13.265.614             | 223,17  | 223,69  | 69.564.914         | 216,51  | 217,01  | 106.792.847         | 220,61  | 221,13  | 216.431.627   | 221,75  | 222,27  |
| dic   | 17.321.168    | 246,11  | 246,47  | 10.288.996        | 230,38  | 230,72  | 14.662.726             | 223,58  | 223,90  | 69.125.603         | 207,80  | 208,10  | 115.917.348         | 214,60  | 214,92  | 227.315.841   | 216,23  | 216,54  |
| Total | 174.782.714   |         | 255,22  | 133.733.665       |         | 235,30  | 120.430.117            |         | 231,75  | 641.748.640        |         | 221,74  | 1.044.354.799       |         | 222,77  | 2.115.049.935 |         | 226,44  |

\* corresponde a la nueva información que incluye a las plantas Lactalis Purranque, Lactalis Melipilla y Lácteos Osorno.

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

\* Expresado en \$ de enero 2018

**Cuadro 11 B**  
**Recepción de leche en plantas por regiones y precios promedios ponderados ( \$/litro sin/iva )**  
**Año 2017**

| Meses | Metropolitana |         |         | Región del Biobío |         |         | Región de La Araucanía |         |         | Región de Los Ríos |         |         | Región de Los Lagos |         |         | País          |         |         |
|-------|---------------|---------|---------|-------------------|---------|---------|------------------------|---------|---------|--------------------|---------|---------|---------------------|---------|---------|---------------|---------|---------|
|       | Recepción     |         | Precios | Recepción         |         | Precios | Recepción              |         | Precios | Recepción          |         | Precios | Recepción           |         | Precios | Recepción     |         | Precios |
|       | Litros        | Nominal | Real *  | Litros            | Nominal | Real *  | Litros                 | Nominal | Real *  | Litros             | Nominal | Real *  | Litros              | Nominal | Real *  | Litros        | Nominal | Real *  |
| ene   | 9.379.408     | 234,94  | 240,26  | 17.172.795        | 216,96  | 221,88  | 11.879.793             | 225,43  | 230,54  | 60.701.174         | 206,87  | 211,55  | 99.082.632          | 207,22  | 211,92  | 198.215.802   | 210,36  | 215,13  |
| feb   | 8.377.283     | 239,49  | 243,61  | 14.154.611        | 222,81  | 226,65  | 9.085.691              | 221,39  | 225,20  | 49.003.886         | 212,31  | 215,97  | 78.270.279          | 212,65  | 216,31  | 158.891.750   | 215,36  | 219,07  |
| mar   | 8.946.042     | 242,36  | 245,95  | 13.880.133        | 223,33  | 226,63  | 9.287.903              | 228,95  | 232,34  | 53.069.685         | 225,04  | 228,38  | 80.860.253          | 222,33  | 225,62  | 166.044.016   | 224,73  | 228,06  |
| abr   | 8.685.165     | 265,91  | 268,82  | 13.028.587        | 244,12  | 246,79  | 8.639.201              | 239,43  | 242,04  | 49.649.404         | 228,72  | 231,22  | 75.498.111          | 222,65  | 225,08  | 155.500.468   | 229,73  | 232,24  |
| may   | 8.743.413     | 268,79  | 271,07  | 12.858.291        | 252,11  | 254,25  | 8.435.584              | 242,43  | 244,49  | 46.349.906         | 235,73  | 237,73  | 66.127.307          | 238,08  | 240,10  | 142.514.501   | 240,72  | 242,77  |
| jun   | 13.413.053    | 272,46  | 274,48  | 7.422.681         | 242,86  | 244,66  | 8.450.710              | 234,81  | 236,55  | 39.144.757         | 233,70  | 235,44  | 51.063.692          | 233,60  | 235,34  | 119.494.893   | 238,65  | 240,43  |
| jul   | 14.136.418    | 268,74  | 271,68  | 7.537.342         | 237,58  | 240,18  | 7.346.083              | 242,14  | 244,79  | 39.474.306         | 228,22  | 230,72  | 49.661.157          | 228,07  | 230,56  | 118.155.306   | 234,47  | 237,03  |
| ago   | 14.747.854    | 272,75  | 275,14  | 8.155.108         | 238,28  | 240,37  | 8.171.195              | 238,51  | 240,59  | 45.107.295         | 227,31  | 229,29  | 62.279.127          | 229,53  | 231,54  | 138.460.579   | 234,46  | 236,51  |
| sep   | 14.748.214    | 240,61  | 242,21  | 9.060.259         | 231,58  | 233,12  | 9.295.958              | 228,52  | 230,04  | 54.007.021         | 219,16  | 220,62  | 79.084.980          | 218,20  | 219,65  | 166.196.432   | 221,81  | 223,28  |
| oct   | 14.827.228    | 239,82  | 241,79  | 9.999.346         | 232,75  | 234,66  | 11.909.659             | 221,65  | 223,48  | 66.550.689         | 211,54  | 213,28  | 103.001.249         | 215,36  | 217,13  | 206.288.171   | 217,09  | 218,88  |
| nov   | 14.517.081    | 240,34  | 240,90  | 10.175.516        | 235,32  | 235,87  | 13.265.614             | 223,17  | 223,69  | 69.564.914         | 216,51  | 217,01  | 97.388.676          | 220,56  | 221,07  | 204.911.801   | 221,49  | 222,00  |
| dic   | 15.142.806    | 246,27  | 246,63  | 10.288.996        | 230,38  | 230,72  | 14.608.726             | 224,40  | 224,73  | 69.125.603         | 207,80  | 208,10  | 106.678.783         | 214,16  | 214,47  | 215.844.914   | 215,84  | 216,16  |
| Total | 145.663.965   |         | 255,16  | 133.733.665       |         | 235,30  | 120.376.117            |         | 231,86  | 641.748.640        |         | 221,74  | 948.996.246         |         | 222,42  | 1.990.518.633 |         | 226,03  |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

\* Expresado en \$ de enero 2018

**Cuadro 12 A\***  
**Resumen nacional de recepción de leche y elaboración de productos lácteos en plantas lecheras - 2017**

| Código | Región | Nombre de la planta | Recepción<br>leche<br>fluida | Elaboración<br>leche<br>fluida | Leche<br>en<br>polvo | Quesillos  | Quesos     | Yogur       | Crema      | Mantequilla | Suero<br>en<br>polvo | Leche<br>condensada | Manjar     | Leche<br>cultivada |
|--------|--------|---------------------|------------------------------|--------------------------------|----------------------|------------|------------|-------------|------------|-------------|----------------------|---------------------|------------|--------------------|
|        |        |                     | Litros                       | Litros                         | Kilos                | Kilos      | Kilos      | Litros      | Kilos      | Kilos       | Kilos                | Kilos               | Kilos      | Litros             |
| 8      | RM.    | SOPROLE             | 122.272.822                  | 153.535.180                    | -                    | 2.109.150  | -          | 84.814.060  | 5.850.360  | -           | -                    | -                   | 4.598.440  | 10.014.570         |
| 9      | RM.    | NESTLE              | -                            | -                              | -                    | -          | -          | 27.750.069  | -          | -           | -                    | -                   | -          | -                  |
| 10     | RM.    | WATT'S              | -                            | 45.510.974                     | -                    | -          | -          | 14.477.827  | 3.666.499  | -           | -                    | -                   | -          | 1.087.279          |
| 16     | RM.    | QUILLAYES           | 23.391.143                   | -                              | -                    | 4.775.811  | 44.288     | 5.438.062   | 372.829    | 121.065     | -                    | -                   | -          | -                  |
| 20     | VIII   | DIWATTS             | 40.102.584                   | 18.437.994                     | -                    | -          | -          | 37.396.270  | 1.020.187  | -           | -                    | -                   | -          | 44.832             |
| 22     | VIII   | NESTLE              | 66.163.369                   | -                              | -                    | -          | -          | -           | 236.580    | 657.200     | -                    | 39.586.838          | 16.724.064 | -                  |
| 23     | VIII   | SOPROLE             | 24.975.411                   | -                              | -                    | -          | -          | -           | -          | 141.880     | -                    | -                   | -          | -                  |
| 24     | IX     | QUILLAYES           | 23.273.123                   | -                              | -                    | -          | 2.035.137  | -           | 95.968     | -           | 882.325              | -                   | -          | -                  |
| 27     | IX     | SOPROLE             | 2.324.711                    | -                              | -                    | -          | -          | -           | -          | -           | -                    | -                   | -          | -                  |
| 28     | IX     | SURLAT              | 10.310.984                   | -                              | -                    | -          | 1.518.305  | -           | -          | -           | -                    | -                   | -          | -                  |
| 29     | IX     | SURLAT .            | 84.521.299                   | 86.425.316                     | 468.075              | -          | -          | 14.767.067  | 5.488.236  | 1.116.785   | 2.200                | -                   | -          | -                  |
| 31     | XIV    | COLUN               | 566.096.814                  | 125.746.006                    | 6.565.700            | 3.009.620  | 32.703.607 | 54.727.960  | 7.992.319  | 8.298.824   | 15.834.850           | -                   | 9.970.381  | -                  |
| 32     | XIV    | SOPROLE             | 75.651.826                   | -                              | -                    | -          | 15.101.023 | -           | -          | -           | 2.912.200            | -                   | -          | -                  |
| 34     | XIV    | WATT'S              | -                            | -                              | -                    | -          | -          | -           | -          | -           | -                    | -                   | -          | -                  |
| 35     | X      | SOPROLE             | 239.920.341                  | -                              | 15.450.045           | -          | -          | -           | -          | 8.245.603   | 342.000              | -                   | -          | -                  |
| 39     | X      | NESTLE              | -                            | -                              | -                    | -          | -          | -           | -          | -           | -                    | -                   | -          | -                  |
| 41     | X      | WATT'S              | 240.506.901                  | -                              | 26.620.031           | -          | 16.119.621 | -           | -          | 2.691.420   | 1.415.715            | -                   | 4.143.182  | -                  |
| 46     | X      | NESTLE              | 141.775.991                  | 782.650                        | 3.520.050            | -          | -          | -           | 5.852.377  | -           | -                    | -                   | -          | -                  |
| 47     | X      | CHILOLAC            | 23.217.997                   | -                              | -                    | -          | 2.057.775  | 175.621     | -          | 239.350     | -                    | -                   | -          | -                  |
| 49     | X      | PTO. VARAS          | -                            | -                              | -                    | -          | -          | -           | -          | -           | -                    | -                   | -          | -                  |
| 50     | X      | LÁCTEOS OSORNO      | 30.553.493                   | -                              | -                    | -          | 3.830.791  | -           | -          | -           | -                    | -                   | -          | -                  |
| 51     | XIV    | QUILLAYES           | -                            | -                              | -                    | -          | -          | -           | -          | -           | -                    | -                   | -          | -                  |
| 53     | X      | GRUPO LACTALIS      | 61.175.712                   | -                              | 2.180.191            | -          | 4.321.551  | -           | -          | 970.248     | 4.882.326            | -                   | -          | -                  |
| 54     | XIV    | LACTEOS VALDIVIA    | -                            | -                              | -                    | -          | -          | -           | -          | -           | -                    | -                   | -          | -                  |
| 55     | XIV    | LACTEOS DEL SUR     | -                            | -                              | -                    | -          | -          | -           | -          | -           | -                    | -                   | -          | -                  |
| 56     | X      | VALLE VERDE         | 77.456.462                   | -                              | -                    | -          | 9.199.179  | -           | -          | 765.911     | -                    | -                   | -          | -                  |
| 57     | VIII   | GRANAROLO           | 2.492.301                    | -                              | -                    | -          | 119.748    | -           | -          | -           | -                    | -                   | -          | -                  |
| 58     | X      | NESTLE              | 164.942.848                  | -                              | 27.186.567           | -          | -          | -           | -          | 302.600     | -                    | -                   | -          | -                  |
| 59     | X      | GRUPO LACTALIS      | 64.805.054                   | -                              | -                    | -          | 7.193.468  | -           | -          | 247.770     | -                    | -                   | -          | -                  |
| 60     | RM.    | GRUPO LACTALIS      | 29.118.749                   | -                              | -                    | 5.539.323  | 24.837     | -           | 16.669     | -           | -                    | -                   | -          | -                  |
| Total  |        |                     | 2.115.049.935                | 430.438.120                    | 81.990.659           | 15.433.904 | 94.269.330 | 239.546.936 | 30.592.024 | 23.798.656  | 26.271.616           | 39.586.838          | 35.436.067 | 11.146.681         |

\* corresponde a la nueva información que incluye a las plantas Lactalis Purranque, Lactalis Melipilla y Lácteos Osorno.

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.



**Cuadro 12 B**  
**Resumen nacional de recepción de leche y elaboración de productos lácteos en plantas lecheras - 2017**

| Código | Región | Nombre de la planta | Recepción<br>leche<br>fluida | Elaboración<br>leche<br>fluida | Leche<br>en<br>polvo | Quesillos | Quesos     | Yogur       | Crema      | Mantequilla | Suero<br>en<br>polvo | Leche<br>condensada | Manjar     | Leche<br>cultivada |
|--------|--------|---------------------|------------------------------|--------------------------------|----------------------|-----------|------------|-------------|------------|-------------|----------------------|---------------------|------------|--------------------|
|        |        |                     | Litros                       | Litros                         | Kilos                | Kilos     | Kilos      | Litros      | Kilos      | Kilos       | Kilos                | Kilos               | Kilos      | Litros             |
| 8      | RM.    | SOPROLE             | 122.272.822                  | 153.535.180                    | -                    | 2.109.150 | -          | 84.814.060  | 5.850.360  | -           | -                    | -                   | 4.598.440  | 10.014.570         |
| 9      | RM.    | NESTLE              | -                            | -                              | -                    | -         | -          | 27.750.069  | -          | -           | -                    | -                   | -          | -                  |
| 10     | RM.    | WATT'S              | -                            | 45.510.974                     | -                    | -         | -          | 14.477.827  | 3.666.499  | -           | -                    | -                   | -          | 1.087.279          |
| 16     | RM.    | QUILLAYES           | 23.391.143                   | -                              | -                    | 4.775.811 | 44.288     | 5.438.062   | 372.829    | 121.065     | -                    | -                   | -          | -                  |
| 20     | VIII   | DIWATTS             | 40.102.584                   | 18.437.994                     | -                    | -         | -          | 37.396.270  | 1.020.187  | -           | -                    | -                   | -          | 44.832             |
| 22     | VIII   | NESTLE              | 66.163.369                   | -                              | -                    | -         | -          | -           | 236.580    | 657.200     | -                    | 39.586.838          | 16.724.064 | -                  |
| 23     | VIII   | SOPROLE             | 24.975.411                   | -                              | -                    | -         | -          | -           | -          | 141.880     | -                    | -                   | -          | -                  |
| 24     | IX     | QUILLAYES           | 23.273.123                   | -                              | -                    | -         | 2.035.137  | -           | 95.968     | -           | 882.325              | -                   | -          | -                  |
| 27     | IX     | SOPROLE             | 2.324.711                    | -                              | -                    | -         | -          | -           | -          | -           | -                    | -                   | -          | -                  |
| 28     | IX     | SURLAT              | 10.256.984                   | -                              | -                    | -         | 1.518.305  | -           | -          | -           | -                    | -                   | -          | -                  |
| 29     | IX     | SURLAT .            | 84.521.299                   | 86.425.316                     | 468.075              | -         | -          | 14.767.067  | 5.488.226  | 1.116.785   | 2.200                | -                   | -          | -                  |
| 31     | XIV    | COLUN               | 566.096.814                  | 125.746.006                    | 6.565.700            | 3.009.620 | 32.703.607 | 54.727.960  | 7.992.319  | 8.298.824   | 15.834.850           | -                   | 9.970.381  | -                  |
| 32     | XIV    | SOPROLE             | 75.651.826                   | -                              | -                    | -         | 15.101.023 | -           | -          | -           | 2.912.200            | -                   | -          | -                  |
| 34     | XIV    | WATT'S              | -                            | -                              | -                    | -         | -          | -           | -          | -           | -                    | -                   | -          | -                  |
| 35     | X      | SOPROLE             | 239.920.341                  | -                              | 15.450.045           | -         | -          | -           | -          | 8.245.603   | 342.000              | -                   | -          | -                  |
| 39     | X      | NESTLE              | -                            | -                              | -                    | -         | -          | -           | -          | -           | -                    | -                   | -          | -                  |
| 41     | X      | WATT'S              | 240.506.901                  | -                              | 26.619.761           | -         | 16.119.621 | -           | -          | 2.691.420   | 1.415.715            | -                   | 4.143.182  | -                  |
| 46     | X      | NESTLE              | 141.775.991                  | 782.650                        | 3.520.050            | -         | -          | -           | 5.852.377  | -           | -                    | -                   | -          | -                  |
| 47     | X      | CHILOLAC            | 23.217.997                   | -                              | -                    | -         | 2.057.775  | 175.621     | -          | 239.350     | -                    | -                   | -          | -                  |
| 49     | X      | PTO. VARAS          | -                            | -                              | -                    | -         | -          | -           | -          | -           | -                    | -                   | -          | -                  |
| 51     | XIV    | QUILLAYES           | -                            | -                              | -                    | -         | -          | -           | -          | -           | -                    | -                   | -          | -                  |
| 53     | X      | GRUPO LACTALIS      | 61.175.712                   | -                              | 2.180.191            | -         | 4.321.551  | -           | -          | 970.248     | 4.882.326            | -                   | -          | -                  |
| 54     | XIV    | LACTEOS VALDIVIA    | -                            | -                              | -                    | -         | -          | -           | -          | -           | -                    | -                   | -          | -                  |
| 55     | XIV    | LACTEOS DEL SUR     | -                            | -                              | -                    | -         | -          | -           | -          | -           | -                    | -                   | -          | -                  |
| 56     | X      | VALLE VERDE         | 77.456.456                   | -                              | -                    | -         | 9.199.179  | -           | -          | 765.911     | -                    | -                   | -          | -                  |
| 57     | VIII   | GRANAROLO           | 2.492.301                    | -                              | -                    | -         | 119.748    | -           | -          | -           | -                    | -                   | -          | -                  |
| 58     | X      | NESTLE              | 164.942.848                  | -                              | 27.186.567           | -         | -          | -           | -          | 302.600     | -                    | -                   | -          | -                  |
| Total  |        |                     | 1.990.518.633                | 430.438.120                    | 81.990.389           | 9.894.581 | 83.220.234 | 239.546.936 | 30.575.345 | 23.550.886  | 26.271.616           | 39.586.838          | 35.436.067 | 11.146.681         |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 13 A\***  
**Recepción de leche fluida - litros - año 2017**

| N°    | Planta               | Ene         | Feb         | Mar         | Abr         | May         | Jun         | Jul         | Ago         | Sep         | Oct         | Nov         | Dic         | Total         |
|-------|----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------|
| 8     | SOPROLE              | 7.528.860   | 6.564.320   | 6.904.091   | 6.760.074   | 6.778.368   | 11.547.184  | 12.232.943  | 12.586.877  | 12.691.094  | 12.650.547  | 12.649.827  | 13.378.637  | 122.272.822   |
| 16    | QUILLAYES            | 1.850.548   | 1.812.963   | 2.041.951   | 1.925.091   | 1.965.045   | 1.865.869   | 1.903.475   | 2.160.977   | 2.057.120   | 2.176.681   | 1.867.254   | 1.764.169   | 23.391.143    |
| 20    | DIWATTS (EX DANONE)  | 3.298.185   | 2.267.003   | 2.960.572   | 3.238.980   | 3.183.708   | 3.064.446   | 3.248.992   | 3.318.202   | 3.682.743   | 3.910.882   | 3.857.010   | 4.071.861   | 40.102.584    |
| 22    | NESTLE               | 7.074.407   | 5.913.755   | 5.855.034   | 5.069.536   | 4.765.525   | 4.358.235   | 4.288.350   | 4.836.906   | 5.377.516   | 6.088.464   | 6.318.506   | 6.217.135   | 66.163.369    |
| 23    | SOPROLE              | 5.480.620   | 4.801.135   | 5.064.527   | 4.720.071   | 4.909.058   |             |             |             |             |             |             |             | 24.975.411    |
| 24    | QUILLAYES            | 2.300.340   | 1.787.916   | 1.756.090   | 1.627.626   | 1.524.564   | 2.627.311   | 1.384.876   | 1.538.946   | 1.656.756   | 2.042.932   | 2.386.102   | 2.639.664   | 23.273.123    |
| 27    | SOPROLE              | 364.599     | 275.654     | 296.508     | 261.640     | 314.008     | 286.102     | 254.257     | 271.943     |             |             |             |             | 2.324.711     |
| 28    | SURLAT               | 1.428.427   | 625.387     | 1.064.669   | 930.746     | 666.250     | 617.418     | 403.683     | 443.255     | 988.685     | 1.308.451   | 1.140.571   | 693.442     | 10.310.984    |
| 29    | SURLAT               | 7.786.427   | 6.396.734   | 6.170.636   | 5.819.189   | 5.930.762   | 4.919.879   | 5.303.267   | 5.917.051   | 6.650.517   | 8.558.276   | 9.738.941   | 11.329.620  | 84.521.299    |
| 31    | COLUN                | 51.641.638  | 41.751.450  | 45.426.050  | 43.663.232  | 41.792.291  | 36.467.425  | 36.803.844  | 40.783.423  | 48.061.573  | 58.692.530  | 60.828.176  | 60.185.182  | 566.096.814   |
| 32    | SOPROLE              | 9.059.536   | 7.252.436   | 7.643.635   | 5.986.172   | 4.557.615   | 2.677.332   | 2.670.462   | 4.323.872   | 5.945.448   | 7.858.159   | 8.736.738   | 8.940.421   | 75.651.826    |
| 35    | SOPROLE              | 27.632.678  | 20.966.516  | 20.230.045  | 17.558.316  | 13.710.476  | 10.326.897  | 10.428.188  | 13.573.233  | 21.619.724  | 28.232.436  | 28.419.219  | 27.222.613  | 239.920.341   |
| 39    | NESTLE               |             |             |             |             |             |             |             |             |             |             |             |             |               |
| 41    | WATT'S S.A.          | 23.769.450  | 18.593.733  | 19.156.690  | 18.593.733  | 17.866.335  | 13.478.397  | 13.203.856  | 17.686.051  | 22.056.834  | 29.001.881  | 17.866.335  | 29.233.606  | 240.506.901   |
| 46    | NESTLE               | 14.182.062  | 11.082.848  | 11.815.483  | 11.384.618  | 10.019.025  | 7.957.433   | 7.691.392   | 8.285.885   | 10.273.673  | 14.335.550  | 17.150.663  | 17.597.359  | 141.775.991   |
| 47    | CHILOLAC             | 2.885.814   | 2.296.121   | 2.226.891   | 1.995.208   | 1.461.565   | 1.012.175   | 867.002     | 964.216     | 1.338.550   | 2.151.529   | 2.877.769   | 3.141.157   | 23.217.997    |
| 49    | ALIMENTOS PTO. VARAS |             |             |             |             |             |             |             |             |             |             |             |             |               |
| 50    | LÁCTEOS OSORNO       | 3.231.132   | 2.505.808   | 2.896.483   | 2.523.923   | 2.296.232   | 1.770.310   | 1.837.956   | 2.274.027   | 2.627.403   | 2.960.136   | 2.824.457   | 2.805.626   | 30.553.493    |
| 51    | QUILLAYES            |             |             |             |             |             |             |             |             |             |             |             |             |               |
| 53    | GRUPO LACTALIS       | 6.481.384   | 5.209.511   | 5.685.899   | 5.583.019   | 4.574.203   | 3.668.542   | 3.243.613   | 4.481.338   | 4.834.137   | 5.689.760   | 5.949.620   | 5.774.686   | 61.175.712    |
| 54    | LÁCTEOS VALDIVIA     |             |             |             |             |             |             |             |             |             |             |             |             |               |
| 55    | LÁCTEOS DEL SUR      |             |             |             |             |             |             |             |             |             |             |             |             |               |
| 56    | VALLE VERDE          | 7.507.954   | 6.654.054   | 7.307.504   | 6.623.738   | 5.827.282   | 4.468.959   | 4.207.404   | 6.432.353   | 6.461.434   | 7.435.073   | 7.659.750   | 6.870.957   | 77.456.462    |
| 57    | GRANAROLO            | 1.319.583   | 1.172.718   |             |             |             |             |             |             |             |             |             |             | 2.492.301     |
| 58    | NESTLE               | 16.623.290  | 13.467.496  | 14.437.741  | 13.759.479  | 12.668.421  | 10.151.289  | 10.019.702  | 10.856.051  | 12.500.628  | 16.155.020  | 17.465.320  | 16.838.411  | 164.942.848   |
| 59    | GRUPO LACTALIS       | 6.042.920   | 4.738.832   | 5.163.279   | 4.994.697   | 5.049.163   | 4.722.399   | 4.624.163   | 4.821.492   | 5.503.857   | 6.131.605   | 6.579.714   | 6.432.933   | 64.805.054    |
| 60    | GRUPO LACTALIS       | 3.396.884   | 2.803.916   | 2.923.903   | 2.749.988   | 2.806.362   | 2.396.698   | 2.017.412   | 1.430.696   | 2.131.271   | 2.167.602   | 2.115.655   | 2.178.362   | 29.118.749    |
| Total |                      | 210.886.738 | 168.940.306 | 177.027.681 | 165.769.076 | 152.666.258 | 128.384.300 | 126.634.837 | 146.986.794 | 176.458.963 | 217.547.514 | 216.431.627 | 227.315.841 | 2.115.049.935 |

\* corresponde a la nueva información que incluye a las plantas Lactalis Purranque, Lactalis Melipilla y Lácteos Osorno.

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 13 B**  
**Recepción de leche fluida - litros - año 2017**

| N°    | Planta               | Ene         | Feb         | Mar         | Abr         | May         | Jun         | Jul         | Ago         | Sep         | Oct         | Nov         | Dic         | Total         |
|-------|----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------|
| 8     | SOPROLE              | 7.528.860   | 6.564.320   | 6.904.091   | 6.760.074   | 6.778.368   | 11.547.184  | 12.232.943  | 12.586.877  | 12.691.094  | 12.650.547  | 12.649.827  | 13.378.637  | 122.272.822   |
| 16    | QUILLAYES            | 1.850.548   | 1.812.963   | 2.041.951   | 1.925.091   | 1.965.045   | 1.865.869   | 1.903.475   | 2.160.977   | 2.057.120   | 2.176.681   | 1.867.254   | 1.764.169   | 23.391.143    |
| 20    | DIWATTS              | 3.298.185   | 2.267.003   | 2.960.572   | 3.238.980   | 3.183.708   | 3.064.446   | 3.248.992   | 3.318.202   | 3.682.743   | 3.910.882   | 3.857.010   | 4.071.861   | 40.102.584    |
| 22    | NESTLE               | 7.074.407   | 5.913.755   | 5.855.034   | 5.069.536   | 4.765.525   | 4.358.235   | 4.288.350   | 4.836.906   | 5.377.516   | 6.088.464   | 6.318.506   | 6.217.135   | 66.163.369    |
| 23    | SOPROLE              | 5.480.620   | 4.801.135   | 5.064.527   | 4.720.071   | 4.909.058   |             |             |             |             |             |             |             | 24.975.411    |
| 24    | QUILLAYES            | 2.300.340   | 1.787.916   | 1.756.090   | 1.627.626   | 1.524.564   | 2.627.311   | 1.384.876   | 1.538.946   | 1.656.756   | 2.042.932   | 2.386.102   | 2.639.664   | 23.273.123    |
| 27    | SOPROLE              | 364.599     | 275.654     | 296.508     | 261.640     | 314.008     | 286.102     | 254.257     | 271.943     |             |             |             |             | 2.324.711     |
| 28    | SURLAT               | 1.428.427   | 625.387     | 1.064.669   | 930.746     | 666.250     | 617.418     | 403.683     | 443.255     | 988.685     | 1.308.451   | 1.140.571   | 639.442     | 10.256.984    |
| 29    | SURLAT               | 7.786.427   | 6.396.734   | 6.170.636   | 5.819.189   | 5.930.762   | 4.919.879   | 5.303.267   | 5.917.051   | 6.650.517   | 8.558.276   | 9.738.941   | 11.329.620  | 84.521.299    |
| 31    | COLUN                | 51.641.638  | 41.751.450  | 45.426.050  | 43.663.232  | 41.792.291  | 36.467.425  | 36.803.844  | 40.783.423  | 48.061.573  | 58.692.530  | 60.828.176  | 60.185.182  | 566.096.814   |
| 32    | SOPROLE              | 9.059.536   | 7.252.436   | 7.643.635   | 5.986.172   | 4.557.615   | 2.677.332   | 2.670.462   | 4.323.872   | 5.945.448   | 7.858.159   | 8.736.738   | 8.940.421   | 75.651.826    |
| 35    | SOPROLE              | 27.632.678  | 20.966.516  | 20.230.045  | 17.558.316  | 13.710.476  | 10.326.897  | 10.428.188  | 13.573.233  | 21.619.724  | 28.232.436  | 28.419.219  | 27.222.613  | 239.920.341   |
| 39    | NESTLE               |             |             |             |             |             |             |             |             |             |             |             |             |               |
| 41    | WATT'S S.A.          | 23.769.450  | 18.593.733  | 19.156.690  | 18.593.733  | 17.866.335  | 13.478.397  | 13.203.856  | 17.686.051  | 22.056.834  | 29.001.881  | 17.866.335  | 29.233.606  | 240.506.901   |
| 46    | NESTLE               | 14.182.062  | 11.082.848  | 11.815.483  | 11.384.618  | 10.019.025  | 7.957.433   | 7.691.392   | 8.285.885   | 10.273.673  | 14.335.550  | 17.150.663  | 17.597.359  | 141.775.991   |
| 47    | CHILOLAC             | 2.885.814   | 2.296.121   | 2.226.891   | 1.995.208   | 1.461.565   | 1.012.175   | 867.002     | 964.216     | 1.338.550   | 2.151.529   | 2.877.769   | 3.141.157   | 23.217.997    |
| 49    | ALIMENTOS PTO. VARAS |             |             |             |             |             |             |             |             |             |             |             |             |               |
| 51    | QUILLAYES            |             |             |             |             |             |             |             |             |             |             |             |             |               |
| 53    | GRUPO LACTALIS       | 6.481.384   | 5.209.511   | 5.685.899   | 5.583.019   | 4.574.203   | 3.668.542   | 3.243.613   | 4.481.338   | 4.834.137   | 5.689.760   | 5.949.620   | 5.774.686   | 61.175.712    |
| 54    | LÁCTEOS VALDIVIA     |             |             |             |             |             |             |             |             |             |             |             |             |               |
| 55    | LÁCTEOS DEL SUR      |             |             |             |             |             |             |             |             |             |             |             |             |               |
| 56    | VALLE VERDE          | 7.507.954   | 6.654.054   | 7.307.504   | 6.623.738   | 5.827.282   | 4.468.959   | 4.207.404   | 6.432.353   | 6.461.434   | 7.435.073   | 7.659.750   | 6.870.951   | 77.456.456    |
| 57    | GRANAROLO            | 1.319.583   | 1.172.718   |             |             |             |             |             |             |             |             |             |             | 2.492.301     |
| 58    | NESTLE               | 16.623.290  | 13.467.496  | 14.437.741  | 13.759.479  | 12.668.421  | 10.151.289  | 10.019.702  | 10.856.051  | 12.500.628  | 16.155.020  | 17.465.320  | 16.838.411  | 164.942.848   |
| Total |                      | 198.215.802 | 158.891.750 | 166.044.016 | 155.500.468 | 142.514.501 | 119.494.893 | 118.155.306 | 138.460.579 | 166.196.432 | 206.288.171 | 204.911.801 | 215.844.914 | 1.990.518.633 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 14**  
**Elaboración de leche fluida - litros - año 2017**

| N° | Plantas              | Ene        | Feb        | Mar        | Abr        | May        | Jun        | Jul        | Ago        | Sep        | Oct        | Nov        | Dic        | Total       |
|----|----------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
| 8  | SOPROLE              | 12.800.820 | 11.141.430 | 14.820.520 | 12.752.570 | 13.208.960 | 11.010.380 | 12.307.660 | 12.403.820 | 13.071.180 | 13.545.980 | 13.002.860 | 13.469.000 | 153.535.180 |
| 10 | WATT'S S.A.          | 2.929.042  | 3.755.274  | 5.813.224  | 4.490.200  | 4.345.368  | 5.069.610  | 2.666.616  | 3.974.190  | 2.797.439  | 3.262.203  | 3.625.977  | 2.781.831  | 45.510.974  |
| 20 | DIWATTS              | 1.895.472  | 1.225.710  | 1.661.520  | 1.817.382  | 1.846.920  | 1.592.628  | 1.871.106  | 1.871.106  | 965.250    | 1.219.140  | 1.410.252  | 1.061.508  | 18.437.994  |
| 23 | SOPROLE              |            |            |            |            |            |            |            |            |            |            |            |            |             |
| 28 | SURLAT               |            |            |            |            |            |            |            |            |            |            |            |            |             |
| 29 | SURLAT               | 6.355.453  | 7.480.982  | 6.426.371  | 6.881.149  | 7.263.656  | 6.658.303  | 5.730.113  | 6.783.898  | 7.373.039  | 8.744.080  | 8.468.766  | 8.259.506  | 86.425.316  |
| 31 | COLUN                | 8.558.083  | 7.722.465  | 10.227.358 | 11.059.543 | 11.450.621 | 11.424.202 | 9.372.123  | 12.892.400 | 9.167.040  | 10.331.172 | 13.005.290 | 10.535.709 | 125.746.006 |
| 46 | NESTLE               | 96.025     | 76.800     | 82.600     |            |            | 14.700     |            | 9.750      | 93.225     | 149.750    | 129.900    | 129.900    | 782.650     |
| 47 | CHILOLAC             |            |            |            |            |            |            |            |            |            |            |            |            |             |
| 49 | ALIMENTOS PTO. VARAS |            |            |            |            |            |            |            |            |            |            |            |            |             |
|    | Total                | 32.634.895 | 31.402.661 | 39.031.593 | 37.000.844 | 38.115.525 | 35.769.823 | 31.947.618 | 37.935.164 | 33.467.173 | 37.252.325 | 39.643.045 | 36.237.454 | 430.438.120 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 15**  
**Elaboración de leche pasteurizada 3% m.g. - litros - año 2017**

| N° | Plantas              | Ene    | Feb | Mar | Abr | May | Jun | Jul    | Ago    | Sep | Oct | Nov   | Dic | Total  |
|----|----------------------|--------|-----|-----|-----|-----|-----|--------|--------|-----|-----|-------|-----|--------|
| 8  | SOPROLE              |        |     |     |     |     |     |        |        |     |     |       |     |        |
| 20 | DIWATTS              |        |     |     |     |     |     |        |        |     |     |       |     |        |
| 23 | SOPROLE              |        |     |     |     |     |     |        |        |     |     |       |     |        |
| 29 | SURLAT               | 17.736 |     |     |     |     |     | 20.136 | 11.701 |     |     | 2.007 | 995 | 52.575 |
| 31 | COLUN                |        |     |     |     |     |     |        |        |     |     |       |     |        |
| 49 | ALIMENTOS PTO. VARAS |        |     |     |     |     |     |        |        |     |     |       |     |        |
|    | Total                | 17.736 |     |     |     |     |     | 20.136 | 11.701 |     |     | 2.007 | 995 | 52.575 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 16**  
**Elaboración de leche pasteurizada 2,5% m.g. - litros - año 2017**

| N° | Plantas              | Ene       | Feb       | Mar       | Abr       | May       | Jun       | Jul       | Ago       | Sep       | Oct       | Nov       | Dic       | Total      |
|----|----------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 8  | SOPROLE              | 1.776.260 | 1.786.450 | 2.134.010 | 1.776.520 | 2.307.320 | 1.810.670 | 1.419.500 | 1.829.320 | 1.849.180 | 2.665.910 | 2.215.120 | 1.544.340 | 23.114.600 |
| 20 | DIWATTS              |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 23 | SOPROLE              |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 29 | SURLAT               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 31 | COLUN                |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 47 | CHIOLAC              |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 49 | ALIMENTOS PTO. VARAS |           |           |           |           |           |           |           |           |           |           |           |           |            |
|    | Total                | 1.776.260 | 1.786.450 | 2.134.010 | 1.776.520 | 2.307.320 | 1.810.670 | 1.419.500 | 1.829.320 | 1.849.180 | 2.665.910 | 2.215.120 | 1.544.340 | 23.114.600 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 17**  
**Elaboración de leche pasteurizada descremada - litros - año 2017**

| N° | Plantas              | Ene     | Feb     | Mar     | Abr     | May    | Jun     | Jul    | Ago    | Sep     | Oct     | Nov     | Dic     | Total     |
|----|----------------------|---------|---------|---------|---------|--------|---------|--------|--------|---------|---------|---------|---------|-----------|
| 29 | SURLAT               | 118.927 | 102.818 | 208.781 | 197.035 | 95.576 | 187.165 | 98.345 | 95.355 | 282.869 | 468.244 | 210.249 | 113.043 | 2.178.407 |
| 49 | ALIMENTOS PTO. VARAS |         |         |         |         |        |         |        |        |         |         |         |         |           |
|    | Total                | 118.927 | 102.818 | 208.781 | 197.035 | 95.576 | 187.165 | 98.345 | 95.355 | 282.869 | 468.244 | 210.249 | 113.043 | 2.178.407 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 18**  
**Elaboración de leche esterilizada con sabor - litros - año 2017**

| N° | Plantas | Ene       | Feb       | Mar        | Abr       | May       | Jun       | Jul       | Ago       | Sep       | Oct       | Nov       | Dic       | Total      |
|----|---------|-----------|-----------|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 8  | SOPROLE | 4.350.120 | 3.456.940 | 5.361.450  | 4.428.500 | 4.232.450 | 2.945.470 | 4.555.390 | 4.229.580 | 3.636.540 | 3.394.480 | 3.769.200 | 4.823.790 | 49.183.910 |
| 23 | SOPROLE |           |           |            |           |           |           |           |           |           |           |           |           |            |
| 28 | SURLAT  |           |           |            |           |           |           |           |           |           |           |           |           |            |
| 29 | SURLAT  | 693.144   | 1.759.002 | 1.403.988  | 1.660.290 | 1.403.862 | 1.706.664 | 910.482   | 1.102.146 | 1.379.322 | 1.533.624 | 664.836   | 880.092   | 15.097.452 |
| 31 | COLUN   | 2.022.749 | 3.403.363 | 3.301.882  | 2.016.396 | 1.989.331 | 2.768.614 | 2.109.473 | 2.504.150 | 2.418.624 | 2.938.027 | 2.226.069 | 2.050.727 | 29.749.405 |
| 46 | NESTLE  |           |           |            |           |           |           |           |           |           |           |           |           |            |
|    | Total   | 7.066.013 | 8.619.305 | 10.067.320 | 8.105.186 | 7.625.643 | 7.420.748 | 7.575.345 | 7.835.876 | 7.434.486 | 7.866.131 | 6.660.105 | 7.754.609 | 94.030.767 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 19**  
**Elaboración de leche esterilizada descremada - litros - año 2017**

| N°    | Plantas              | Ene       | Feb       | Mar       | Abr       | May       | Jun       | Jul       | Ago       | Sep       | Oct       | Nov       | Dic       | Total      |
|-------|----------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 8     | SOPROLE              | 1.095.370 | 1.685.220 | 2.390.580 | 1.994.030 | 2.081.030 | 1.872.650 | 1.679.130 | 2.032.400 | 1.741.520 | 2.344.810 | 2.015.710 | 1.792.440 | 22.724.890 |
| 28    | SURLAT               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 29    | SURLAT               | 1.949.112 | 2.373.168 | 1.767.456 | 1.915.188 | 2.367.834 | 1.750.032 | 1.621.524 | 2.139.702 | 1.761.168 | 3.057.084 | 2.663.478 | 2.331.192 | 25.696.938 |
| 31    | COLUN                | 1.388.076 | 1.460.520 | 1.766.052 | 3.060.190 | 2.707.853 | 2.601.242 | 1.857.691 | 3.121.222 | 1.824.398 | 2.108.470 | 3.063.811 | 1.804.147 | 26.763.672 |
| 46    | NESTLE               | 96.025    | 76.800    | 82.600    |           |           | 14.700    |           | 9.750     | 93.225    | 149.750   | 129.900   | 129.900   | 782.650    |
| 49    | ALIMENTOS PTO. VARAS |           |           |           |           |           |           |           |           |           |           |           |           |            |
| Total |                      | 4.528.583 | 5.595.708 | 6.006.688 | 6.969.408 | 7.156.717 | 6.238.624 | 5.158.345 | 7.303.074 | 5.420.311 | 7.660.114 | 7.872.899 | 6.057.679 | 75.968.150 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 20**  
**Elaboración de leche esterilizada sin especificar - litros - año 2017**

| N°    | Plantas              | Ene        | Feb        | Mar        | Abr        | May        | Jun        | Jul        | Ago        | Sep        | Oct        | Nov        | Dic        | Total       |
|-------|----------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
| 8     | SOPROLE              | 5.579.070  | 4.212.820  | 4.934.480  | 4.553.520  | 4.588.160  | 4.381.590  | 4.653.640  | 4.312.520  | 5.843.940  | 5.140.780  | 5.002.830  | 5.308.430  | 58.511.780  |
| 10    | WATT'S S.A.          | 2.929.042  | 3.755.274  | 5.813.224  | 4.490.200  | 4.345.368  | 5.069.610  | 2.666.616  | 3.974.190  | 2.797.439  | 3.262.203  | 3.625.977  | 2.781.831  | 45.510.974  |
| 20    | DIWATTS              | 1.895.472  | 1.225.710  | 1.661.520  | 1.817.382  | 1.846.920  | 1.592.628  | 1.871.106  | 1.871.106  | 965.250    | 1.219.140  | 1.410.252  | 1.061.508  | 18.437.994  |
| 28    | SURLAT               |            |            |            |            |            |            |            |            |            |            |            |            |             |
| 29    | SURLAT               | 3.576.534  | 3.245.994  | 3.046.146  | 3.108.636  | 3.396.384  | 3.014.442  | 3.079.626  | 3.434.994  | 3.949.680  | 3.685.128  | 4.928.196  | 4.934.184  | 43.399.944  |
| 31    | COLUN                | 5.147.258  | 2.858.582  | 5.159.424  | 5.982.957  | 6.753.437  | 6.054.346  | 5.404.959  | 7.267.028  | 4.924.018  | 5.284.675  | 7.715.410  | 6.680.835  | 69.232.929  |
| 46    | NESTLE               |            |            |            |            |            |            |            |            |            |            |            |            |             |
| 49    | ALIMENTOS PTO. VARAS |            |            |            |            |            |            |            |            |            |            |            |            |             |
| Total |                      | 19.127.376 | 15.298.380 | 20.614.794 | 19.952.695 | 20.930.269 | 20.112.616 | 17.675.947 | 20.859.838 | 18.480.327 | 18.591.926 | 22.682.665 | 20.766.788 | 235.093.621 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 21**  
**Elaboración total de leche en polvo - kilos - año 2017**

| N°    | Plantas              | Ene       | Feb       | Mar       | Abr       | May       | Jun       | Jul       | Ago       | Sep       | Oct       | Nov        | Dic        | Total      |
|-------|----------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|------------|------------|
| 20    | DIWATTS              |           |           |           |           |           |           |           |           |           |           |            |            |            |
| 24    | QUILLAYES            |           |           |           |           |           |           |           |           |           |           |            |            |            |
| 28    | SURLAT               |           |           |           |           |           |           |           |           |           |           |            |            |            |
| 29    | SURLAT               |           |           |           |           |           |           |           |           |           |           | 68.625     | 399.450    | 468.075    |
| 31    | COLUN                | 1.112.025 | 93.900    |           |           | 87.550    | 190.175   | 290.150   |           | 533.500   | 1.175.425 | 1.515.525  | 1.567.450  | 6.565.700  |
| 32    | SOPROLE              |           |           |           |           |           |           |           |           |           |           |            |            |            |
| 34    | WATT'S S.A.          |           |           |           |           |           |           |           |           |           |           |            |            |            |
| 35    | SOPROLE              | 1.893.850 | 1.370.150 | 1.670.980 | 2.223.975 | 1.501.285 | 6.180     | 50.725    | 399.275   | 531.450   | 1.946.950 | 1.895.275  | 1.959.950  | 15.450.045 |
| 39    | NESTLE               |           |           |           |           |           |           |           |           |           |           |            |            |            |
| 41    | WATT'S S.A.          | 2.244.528 | 1.819.512 | 2.220.591 | 2.136.645 | 1.424.138 | 1.446.513 | 1.391.743 | 2.041.238 | 1.745.175 | 2.912.366 | 3.452.032  | 3.785.550  | 26.620.031 |
| 46    | NESTLE               | 274.848   | 320.583   | 422.554   | 245.526   | 85.927    | 21.719    | 27.920    | 52.980    | 204.910   | 212.918   | 211.232    | 1.438.933  | 3.520.050  |
| 47    | CHILOLAC             |           |           |           |           |           |           |           |           |           |           |            |            |            |
| 49    | ALIMENTOS PTO. VARAS |           |           |           |           |           |           |           |           |           |           |            |            |            |
| 53    | GRUPO LACTALIS       | 364.575   | 274.801   | 273.100   | 180.550   | 41.250    | 24.765    | 12.150    | 76.625    | 161.900   | 206.300   | 312.400    | 251.775    | 2.180.191  |
| 54    | LACTEOS VALDIVIA     |           |           |           |           |           |           |           |           |           |           |            |            |            |
| 55    | LACTEOS DEL SUR      |           |           |           |           |           |           |           |           |           |           |            |            |            |
| 58    | NESTLE               | 2.264.465 | 2.101.559 | 2.368.310 | 2.251.764 | 2.202.504 | 1.809.623 | 2.150.472 | 1.935.373 | 1.641.802 | 2.802.898 | 2.910.120  | 2.747.677  | 27.186.567 |
| Total |                      | 8.154.291 | 5.980.505 | 6.955.535 | 7.038.460 | 5.342.654 | 3.498.975 | 3.923.160 | 4.505.491 | 4.818.737 | 9.256.857 | 10.365.209 | 12.150.785 | 81.990.659 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 22**  
**Elaboración de leche en polvo 28% m.g. - kilos - año 2017**

| N° | Plantas   | Ene     | Feb     | Mar     | Abr     | May   | Jun | Jul    | Ago    | Sep     | Oct     | Nov     | Dic     | Total     |
|----|-----------|---------|---------|---------|---------|-------|-----|--------|--------|---------|---------|---------|---------|-----------|
| 24 | QUILLAYES |         |         |         |         |       |     |        |        |         |         |         |         |           |
| 39 | NESTLE    |         |         |         |         |       |     |        |        |         |         |         |         |           |
| 46 | NESTLE    | 212.950 | 297.900 | 303.700 | 161.050 | 9.450 |     | 17.500 | 11.675 | 120.550 | 109.950 | 149.775 | 374.775 | 1.769.275 |
|    | Total     | 212.950 | 297.900 | 303.700 | 161.050 | 9.450 |     | 17.500 | 11.675 | 120.550 | 109.950 | 149.775 | 374.775 | 1.769.275 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 23**  
**Elaboración de leche en polvo 26% m.g. - kilos - año 2017**

| N° | Plantas              | Ene       | Feb       | Mar       | Abr       | May       | Jun     | Jul     | Ago     | Sep       | Oct       | Nov       | Dic       | Total      |
|----|----------------------|-----------|-----------|-----------|-----------|-----------|---------|---------|---------|-----------|-----------|-----------|-----------|------------|
| 20 | DIWATTS              |           |           |           |           |           |         |         |         |           |           |           |           |            |
| 24 | QUILLAYES            |           |           |           |           |           |         |         |         |           |           |           |           |            |
| 28 | SURLAT               |           |           |           |           |           |         |         |         |           |           |           |           |            |
| 29 | SURLAT               |           |           |           |           |           |         |         |         |           |           | 68.625    | 348.225   | 416.850    |
| 31 | COLUN                | 417.300   | 93.900    |           |           | 87.550    | 190.175 | 290.150 |         | 533.500   | 1.175.425 | 1.515.525 | 1.567.450 | 5.870.975  |
| 32 | SOPROLE              |           |           |           |           |           |         |         |         |           |           |           |           |            |
| 35 | SOPROLE              | 1.118.225 | 828.600   | 691.125   | 1.373.725 | 1.307.850 |         |         |         |           | 1.301.950 | 1.058.275 | 1.152.025 | 8.831.775  |
| 39 | NESTLE               |           |           |           |           |           |         |         |         |           |           |           |           |            |
| 41 | WATT'S S.A.          | 674.597   | 429.919   | 314.667   | 308.636   | 226.669   | 244.144 | 230.973 | 357.896 | 491.523   | 991.346   | 1.353.537 | 1.413.045 | 7.036.952  |
| 46 | NESTLE               |           |           |           |           |           |         |         |         |           |           |           | 124.726   | 124.726    |
| 47 | CHILOLAC             |           |           |           |           |           |         |         |         |           |           |           |           |            |
| 49 | ALIMENTOS PTO. VARAS |           |           |           |           |           |         |         |         |           |           |           |           |            |
| 53 | GRUPO LACTALIS       | 364.575   | 274.801   | 273.100   | 180.550   | 41.250    | 24.765  | 12.150  | 76.625  | 161.900   | 206.300   | 312.400   | 251.775   | 2.180.191  |
| 54 | LACTEOS VALDIVIA     |           |           |           |           |           |         |         |         |           |           |           |           |            |
| 55 | LACTEOS DEL SUR      |           |           |           |           |           |         |         |         |           |           |           |           |            |
| 58 | NESTLE               | 801.818   | 329.148   | 196.676   | 659.926   | 548.600   | 436.548 | 437.344 | 427.361 | 493.164   | 600.741   | 464.370   | 903.469   | 6.299.165  |
|    | Total                | 3.376.515 | 1.956.368 | 1.475.568 | 2.522.837 | 2.211.919 | 895.632 | 970.617 | 861.882 | 1.680.087 | 4.275.762 | 4.772.732 | 5.760.715 | 30.760.634 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.



**Cuadro 24**  
**Elaboración de leche en polvo 18% m.g. - kilos - año 2017**

| N°    | Plantas              | Ene    | Feb    | Mar     | Abr    | May    | Jun    | Jul    | Ago    | Sep    | Oct     | Nov    | Dic     | Total     |
|-------|----------------------|--------|--------|---------|--------|--------|--------|--------|--------|--------|---------|--------|---------|-----------|
| 20    | DIWATTS              |        |        |         |        |        |        |        |        |        |         |        |         |           |
| 29    | SURLAT               |        |        |         |        |        |        |        |        |        |         |        |         |           |
| 31    | COLUN                |        |        |         |        |        |        |        |        |        |         |        |         |           |
| 32    | SOPROLE              |        |        |         |        |        |        |        |        |        |         |        |         |           |
| 39    | NESTLE               |        |        |         |        |        |        |        |        |        |         |        |         |           |
| 46    | NESTLE               | 61.898 | 22.683 | 118.854 | 84.476 | 76.477 | 21.719 | 10.420 | 41.305 | 84.360 | 102.968 | 61.457 | 593.723 | 1.280.340 |
| 49    | ALIMENTOS PTO. VARAS |        |        |         |        |        |        |        |        |        |         |        |         |           |
| 53    | LACTEOS Mulpulmo     |        |        |         |        |        |        |        |        |        |         |        |         |           |
| Total |                      | 61.898 | 22.683 | 118.854 | 84.476 | 76.477 | 21.719 | 10.420 | 41.305 | 84.360 | 102.968 | 61.457 | 593.723 | 1.280.340 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 25**  
**Elaboración de leche en polvo 12% m.g. - kilos - año 2017**

| N°    | Plantas              | Ene       | Feb       | Mar       | Abr       | May       | Jun       | Jul       | Ago       | Sep       | Oct       | Nov       | Dic       | Total      |
|-------|----------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 20    | DIWATTS              |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 24    | QUILLAYES            |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 31    | COLUN                |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 39    | NESTLE               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 41    | WATT'S S.A.          | 94.412    | 24.584    | 44.442    | 24.320    | 40.882    | 40.957    | 21.456    | 27.980    | 651.810   | 719.997   | 734.435   | 851.671   | 3.276.946  |
| 46    | NESTLE               |           |           |           |           |           |           |           |           |           |           |           | 345.709   | 345.709    |
| 49    | ALIMENTOS PTO. VARAS |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 53    | LACTEOS Mulpulmo     |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 58    | NESTLE               | 1.462.647 | 1.772.411 | 2.171.634 | 1.591.838 | 1.653.904 | 1.373.075 | 1.713.128 | 1.508.012 | 1.148.638 | 2.202.157 | 2.445.750 | 1.844.208 | 20.887.402 |
| Total |                      | 1.557.059 | 1.796.995 | 2.216.076 | 1.616.158 | 1.694.786 | 1.414.032 | 1.734.584 | 1.535.992 | 1.800.448 | 2.922.154 | 3.180.185 | 3.041.588 | 24.510.057 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 26**  
**Elaboración de leche en polvo descremada - kilos - año 2017**

| N°    | Plantas              | Ene       | Feb       | Mar       | Abr       | May       | Jun       | Jul       | Ago       | Sep       | Oct       | Nov       | Dic       | Total      |
|-------|----------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 20    | DIWATTS              |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 24    | QUILLAYES            |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 28    | SURLAT               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 29    | SURLAT               |           |           |           |           |           |           |           |           |           |           |           | 51.225    | 51.225     |
| 31    | COLUN                | 694.725   |           |           |           |           |           |           |           |           |           |           |           | 694.725    |
| 32    | SOPROLE              |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 34    | WATT'S S.A.          |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 35    | SOPROLE              | 775.625   | 541.550   | 979.855   | 850.250   | 193.435   | 6.180     | 50.725    | 399.275   | 531.450   | 645.000   | 837.000   | 807.925   | 6.618.270  |
| 39    | NESTLE               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 41    | WATT'S S.A.          | 1.475.519 | 1.365.009 | 1.861.482 | 1.803.689 | 1.156.587 | 1.161.412 | 1.139.314 | 1.655.362 | 601.842   | 1.201.023 | 1.364.060 | 1.520.834 | 16.306.133 |
| 46    | NESTLE               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 49    | ALIMENTOS PTO. VARAS |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 53    | GRUPO LACTALIS       |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 54    | LACTEOS VALDIVIA     |           |           |           |           |           |           |           |           |           |           |           |           |            |
| Total |                      | 2.945.869 | 1.906.559 | 2.841.337 | 2.653.939 | 1.350.022 | 1.167.592 | 1.190.039 | 2.054.637 | 1.133.292 | 1.846.023 | 2.201.060 | 2.379.984 | 23.670.353 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 27 A\***  
**Elaboración de quesillos - kilos - año 2017**

| N°    | Plantas              | Ene       | Feb       | Mar       | Abr       | May       | Jun       | Jul       | Ago       | Sep       | Oct       | Nov       | Dic       | Total      |
|-------|----------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 8     | SOPROLE              | 170.630   | 182.920   | 220.380   | 158.610   | 192.410   | 173.400   | 150.500   | 178.220   | 153.450   | 182.540   | 191.750   | 154.340   | 2.109.150  |
| 16    | QUILLAYES            | 366.596   | 382.991   | 458.444   | 364.222   | 416.390   | 364.439   | 356.464   | 431.275   | 381.153   | 463.873   | 395.049   | 394.915   | 4.775.811  |
| 20    | DIWATTS (EX DANONE ) |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 31    | COLUN                | 271.926   | 290.141   | 241.986   | 261.749   | 231.926   | 194.662   | 242.032   | 314.192   | 228.844   | 269.717   | 246.369   | 216.076   | 3.009.620  |
| 32    | PROLESUR             |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 49    | ALIMENTOS PTO. VARAS |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 57    | GRANAROLO            |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 60    | GRUPO LACTALIS       | 550.024   | 517.969   | 527.102   | 444.290   | 488.862   | 436.653   | 434.978   | 275.522   | 340.401   | 477.994   | 525.940   | 519.588   | 5.539.323  |
| Total |                      | 1.359.176 | 1.374.021 | 1.447.912 | 1.228.871 | 1.329.588 | 1.169.154 | 1.183.974 | 1.199.209 | 1.103.848 | 1.394.124 | 1.359.108 | 1.284.919 | 15.433.904 |

\* corresponde a la nueva información que incluye a las plantas Lactalis Purranque, Lactalis Melipilla y Lácteos Osorno.

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 27 B**  
**Elaboración de quesillos - kilos - año 2017**

| N°    | Plantas              | Ene     | Feb     | Mar     | Abr     | May     | Jun     | Jul     | Ago     | Sep     | Oct     | Nov     | Dic     | Total     |
|-------|----------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------|
| 8     | SOPROLE              | 170.630 | 182.920 | 220.380 | 158.610 | 192.410 | 173.400 | 150.500 | 178.220 | 153.450 | 182.540 | 191.750 | 154.340 | 2.109.150 |
| 16    | QUILLAYES            | 366.596 | 382.991 | 458.444 | 364.222 | 416.390 | 364.439 | 356.464 | 431.275 | 381.153 | 463.873 | 395.049 | 394.915 | 4.775.811 |
| 20    | DIWATTS              |         |         |         |         |         |         |         |         |         |         |         |         |           |
| 31    | COLUN                | 271.926 | 290.141 | 241.986 | 261.749 | 231.926 | 194.662 | 242.032 | 314.192 | 228.844 | 269.717 | 246.369 | 216.076 | 3.009.620 |
| 32    | SOPROLE              |         |         |         |         |         |         |         |         |         |         |         |         |           |
| 49    | ALIMENTOS PTO. VARAS |         |         |         |         |         |         |         |         |         |         |         |         |           |
| 57    | GRANAROLO            |         |         |         |         |         |         |         |         |         |         |         |         |           |
| Total |                      | 809.152 | 856.052 | 920.810 | 784.581 | 840.726 | 732.501 | 748.996 | 923.687 | 763.447 | 916.130 | 833.168 | 765.331 | 9.894.581 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 28**  
**Elaboración de yogur - litros - año 2017**

| N° | Plantas              | Ene        | Feb        | Mar        | Abr        | May        | Jun        | Jul        | Ago        | Sep        | Oct        | Nov        | Dic        | Total       |
|----|----------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
| 8  | SOPROLE              | 6.515.110  | 6.469.540  | 7.896.710  | 6.808.010  | 7.454.840  | 6.338.480  | 6.601.270  | 7.757.130  | 6.869.290  | 8.030.310  | 7.863.880  | 6.209.490  | 84.814.060  |
| 9  | NESTLE               | 1.961.271  | 2.325.996  | 2.965.553  | 2.138.162  | 2.687.002  | 2.687.002  | 2.161.561  | 2.341.624  | 2.059.030  | 1.984.032  | 2.368.438  | 2.070.398  | 27.750.069  |
| 10 | WATT'S S.A.          | 818.544    | 1.556.467  | 2.124.895  | 1.304.400  | 1.108.365  | 1.389.917  | 812.599    | 1.112.243  | 1.101.269  | 1.365.953  | 997.798    | 785.377    | 14.477.827  |
| 16 | QUILLAYES            | 471.760    | 398.625    | 487.796    | 415.516    | 503.515    | 405.591    | 446.585    | 527.597    | 427.621    | 432.580    | 458.854    | 462.022    | 5.438.062   |
| 20 | DIWATTS              | 2.845.322  | 3.242.273  | 4.101.170  | 3.399.219  | 3.229.724  | 2.864.506  | 2.691.156  | 3.321.623  | 3.046.306  | 3.543.098  | 2.677.093  | 2.434.780  | 37.396.270  |
| 28 | SURLAT               |            |            |            |            |            |            |            |            |            |            |            |            |             |
| 29 | SURLAT               | 777.707    | 955.707    | 1.202.389  | 1.138.417  | 1.094.285  | 700.260    | 695.617    | 1.175.243  | 1.149.891  | 1.136.169  | 1.176.155  | 3.565.227  | 14.767.067  |
| 31 | COLUN                | 4.354.352  | 4.377.613  | 5.367.390  | 4.778.170  | 4.479.612  | 3.890.317  | 3.867.933  | 5.042.582  | 4.406.715  | 5.685.259  | 4.773.310  | 3.704.707  | 54.727.960  |
| 46 | NESTLE               |            |            |            |            |            |            |            |            |            |            |            |            |             |
| 47 | CHILOLAC             | 11.957     | 13.798     | 19.655     | 13.934     | 15.737     | 13.790     | 11.850     | 19.873     | 11.791     | 13.797     | 15.588     | 13.851     | 175.621     |
| 49 | ALIMENTOS PTO. VARAS |            |            |            |            |            |            |            |            |            |            |            |            |             |
|    | Total                | 17.756.023 | 19.340.019 | 24.165.558 | 19.995.828 | 20.573.080 | 18.289.863 | 17.288.571 | 21.297.915 | 19.071.913 | 22.191.198 | 20.331.116 | 19.245.852 | 239.546.936 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 29 A\***  
**Elaboración de quesos - kilos - año 2017**

| N°    | Plantas              | Ene       | Feb       | Mar       | Abr       | May       | Jun       | Jul       | Ago       | Sep       | Oct       | Nov       | Dic       | Total      |
|-------|----------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 16    | QUILLAYES            | 940       | 2.920     | 1.650     | 9.430     | 790       |           | 1.778     | 3.546     | 21.684    |           |           | 1.550     | 44.288     |
| 23    | SOPROLE              |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 24    | QUILLAYES            | 224.047   | 161.604   | 151.306   | 156.946   | 130.953   | 125.067   | 136.086   | 141.274   | 161.345   | 190.924   | 227.891   | 227.694   | 2.035.137  |
| 28    | SURLAT               | 185.970   | 79.894    | 155.877   | 127.495   | 89.650    | 87.111    | 56.768    | 70.533    | 169.528   | 212.915   | 184.874   | 97.690    | 1.518.305  |
| 29    | SURLAT               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 31    | COLUN                | 2.538.044 | 2.803.526 | 3.008.346 | 2.768.730 | 2.718.504 | 2.055.110 | 1.969.689 | 2.156.226 | 3.026.933 | 3.208.564 | 3.200.897 | 3.249.038 | 32.703.607 |
| 32    | PROLESUR             | 1.404.876 | 1.206.042 | 873.435   | 11.189    | 1.125.146 | 1.294.939 | 1.190.850 | 1.265.003 | 1.559.274 | 1.706.801 | 1.641.562 | 1.821.906 | 15.101.023 |
| 34    | WATT'S S.A.          |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 35    | SOPROLE              |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 41    | WATT'S S.A.          | 1.416.673 | 1.327.748 | 1.766.123 | 1.438.560 | 979.700   | 855.106   | 1.221.138 | 1.324.307 | 1.511.573 | 1.572.321 | 1.673.631 | 1.032.741 | 16.119.621 |
| 46    | NESTLE               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 47    | CHILOLAC             | 277.387   | 224.804   | 215.934   | 192.462   | 91.793    | 54.058    | 38.034    | 76.038    | 109.053   | 209.160   | 284.593   | 284.459   | 2.057.775  |
| 49    | ALIMENTOS PTO. VARAS |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 50    | LÁCTEOS OSORNO       | 367.990   | 323.626   | 381.229   | 323.072   | 305.313   | 220.000   | 222.567   | 274.956   | 333.123   | 364.000   | 360.000   | 354.915   | 3.830.791  |
| 51    | QUILLAYES            |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 53    | GRUPO LACTALIS       | 327.182   | 288.820   | 355.836   | 351.437   | 403.439   | 355.878   | 307.711   | 397.003   | 340.176   | 415.988   | 411.816   | 366.265   | 4.321.551  |
| 54    | LACTEOS VALDIVIA     |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 55    | GRUPO LACTALIS       |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 56    | VALLE VERDE          | 894.805   | 796.318   | 836.731   | 787.925   | 758.674   | 588.352   | 504.060   | 776.783   | 758.276   | 920.994   | 872.075   | 704.186   | 9.199.179  |
| 57    | GRANAROLO CHILE      | 78.959    | 40.789    |           |           |           |           |           |           |           |           |           |           | 119.748    |
| 59    | GRUPO LACTALIS       | 626.959   | 511.924   | 590.516   | 587.409   | 658.769   | 605.117   | 571.817   | 517.592   | 555.527   | 741.182   | 628.963   | 597.693   | 7.193.468  |
| 60    | GRUPO LACTALIS       |           |           |           |           |           | 18.241    | 6.596     |           |           |           |           |           | 24.837     |
| Total |                      | 8.343.832 | 7.768.015 | 8.336.983 | 6.754.655 | 7.262.731 | 6.258.979 | 6.227.094 | 7.003.261 | 8.546.492 | 9.542.849 | 9.486.302 | 8.738.137 | 94.269.330 |

\* corresponde a la nueva información que incluye a las plantas Lactalis Purranque, Lactalis Melipilla y Lácteos Osorno.

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 29 B**  
**Elaboración de quesos - kilos - año 2017**

| N° | Plantas              | Ene       | Feb       | Mar       | Abr       | May       | Jun       | Jul       | Ago       | Sep       | Oct       | Nov       | Dic       | Total      |
|----|----------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 16 | QUILLAYES            | 940       | 2.920     | 1.650     | 9.430     | 790       |           | 1.778     | 3.546     | 21.684    |           |           | 1.550     | 44.288     |
| 23 | SOPROLE              |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 24 | QUILLAYES            | 224.047   | 161.604   | 151.306   | 156.946   | 130.953   | 125.067   | 136.086   | 141.274   | 161.345   | 190.924   | 227.891   | 227.694   | 2.035.137  |
| 28 | SURLAT               | 185.970   | 79.894    | 155.877   | 127.495   | 89.650    | 87.111    | 56.768    | 70.533    | 169.528   | 212.915   | 184.874   | 97.690    | 1.518.305  |
| 29 | SURLAT               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 31 | COLUN                | 2.538.044 | 2.803.526 | 3.008.346 | 2.768.730 | 2.718.504 | 2.055.110 | 1.969.689 | 2.156.226 | 3.026.933 | 3.208.564 | 3.200.897 | 3.249.038 | 32.703.607 |
| 32 | SOPROLE              | 1.404.876 | 1.206.042 | 873.435   | 11.189    | 1.125.146 | 1.294.939 | 1.190.850 | 1.265.003 | 1.559.274 | 1.706.801 | 1.641.562 | 1.821.906 | 15.101.023 |
| 34 | WATT'S S.A.          |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 35 | SOPROLE              |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 41 | WATT'S S.A.          | 1.416.673 | 1.327.748 | 1.766.123 | 1.438.560 | 979.700   | 855.106   | 1.221.138 | 1.324.307 | 1.511.573 | 1.572.321 | 1.673.631 | 1.032.741 | 16.119.621 |
| 46 | NESTLE               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 47 | CHILOLAC             | 277.387   | 224.804   | 215.934   | 192.462   | 91.793    | 54.058    | 38.034    | 76.038    | 109.053   | 209.160   | 284.593   | 284.459   | 2.057.775  |
| 49 | ALIMENTOS PTO. VARAS |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 51 | QUILLAYES            |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 53 | GRUPO LACTALIS       | 327.182   | 288.820   | 355.836   | 351.437   | 403.439   | 355.878   | 307.711   | 397.003   | 340.176   | 415.988   | 411.816   | 366.265   | 4.321.551  |
| 54 | LACTEOS VALDIVIA     |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 55 | LACTEOS DEL SUR      |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 56 | VALLE VERDE          | 894.805   | 796.318   | 836.731   | 787.925   | 758.674   | 588.352   | 504.060   | 776.783   | 758.276   | 920.994   | 872.075   | 704.186   | 9.199.179  |
| 57 | GRANAROLO            | 78.959    | 40.789    |           |           |           |           |           |           |           |           |           |           | 119.748    |
|    | Total                | 7.348.883 | 6.932.465 | 7.365.238 | 5.844.174 | 6.298.649 | 5.415.621 | 5.426.114 | 6.210.713 | 7.657.842 | 8.437.667 | 8.497.339 | 7.785.529 | 83.220.234 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 30 A\***  
**Elaboración de crema - kilos - año 2017**

| N°    | Plantas              | Ene       | Feb       | Mar       | Abr       | May       | Jun       | Jul       | Ago       | Sep       | Oct       | Nov       | Dic       | Total      |
|-------|----------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 8     | SOPROLE              | 479.190   | 515.670   | 524.990   | 490.080   | 437.350   | 456.260   | 400.840   | 403.720   | 500.950   | 563.100   | 519.130   | 559.080   | 5.850.360  |
| 9     | NESTLE               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 10    | WATT'S S.A.          | 274.761   | 221.151   | 291.218   | 218.900   | 421.505   | 311.229   | 178.031   | 385.892   | 267.861   | 394.447   | 359.965   | 341.539   | 3.666.499  |
| 16    | QUILLAYES            | 25.106    | 36.144    | 36.709    | 25.282    | 33.348    | 32.536    | 28.320    | 33.804    | 28.189    | 28.189    | 32.601    | 32.601    | 372.829    |
| 20    | DIWATTS              | 68.730    | 67.836    | 103.704   | 91.272    | 113.640   | 53.306    | 70.033    | 78.854    | 62.037    | 90.734    | 109.379   | 110.662   | 1.020.187  |
| 22    | NESTLE               | 36.300    | 39.200    | 35.240    | 32.320    | 39.370    | 19.900    | 12.890    | 12.640    | 8.720     |           |           |           | 236.580    |
| 23    | SOPROLE              |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 24    | QUILLAYES            |           |           |           |           |           |           |           |           | 9.575     | 36.725    | 35.000    | 14.668    | 95.968     |
| 28    | SURLAT               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 29    | SURLAT               | 488.736   | 414.372   | 446.520   | 432.504   | 502.188   | 331.500   | 460.464   | 467.260   | 460.756   | 515.184   | 548.712   | 420.040   | 5.488.236  |
| 31    | COLUN                | 694.558   | 497.666   | 890.810   | 746.438   | 836.218   | 512.246   | 462.953   | 666.343   | 875.626   | 802.529   | 608.090   | 398.842   | 7.992.319  |
| 39    | NESTLE               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 41    | WATT'S S.A.          |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 46    | NESTLE               | 401.632   | 408.371   | 528.984   | 496.300   | 439.250   | 384.469   | 470.945   | 399.302   | 520.816   | 562.320   | 619.994   | 619.994   | 5.852.377  |
| 47    | CHIOLAC              |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 49    | ALIMENTOS PTO. VARAS |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 51    | QUILLAYES            |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 58    | NESTLE               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 60    | GRUPO LACTALIS       |           |           |           |           |           |           |           |           | 16.669    |           |           |           | 16.669     |
| Total |                      | 2.469.013 | 2.200.410 | 2.858.175 | 2.533.096 | 2.822.869 | 2.101.446 | 2.084.476 | 2.447.815 | 2.751.199 | 2.993.228 | 2.832.871 | 2.497.426 | 30.592.024 |

\* corresponde a la nueva información que incluye a las plantas Lactalis Purranque, Lactalis Melipilla y Lácteos Osorno.

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 30 B**  
**Elaboración de crema - kilos - año 2017**

| N°    | Plantas              | Ene       | Feb       | Mar       | Abr       | May       | Jun       | Jul       | Ago       | Sep       | Oct       | Nov       | Dic       | Total      |
|-------|----------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 8     | SOPROLE              | 479.190   | 515.670   | 524.990   | 490.080   | 437.350   | 456.260   | 400.840   | 403.720   | 500.950   | 563.100   | 519.130   | 559.080   | 5.850.360  |
| 9     | NESTLE               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 10    | WATT'S S.A.          | 274.761   | 221.151   | 291.218   | 218.900   | 421.505   | 311.229   | 178.031   | 385.892   | 267.861   | 394.447   | 359.965   | 341.539   | 3.666.499  |
| 16    | QUILLAYES            | 25.106    | 36.144    | 36.709    | 25.282    | 33.348    | 32.536    | 28.320    | 33.804    | 28.189    | 28.189    | 32.601    | 32.601    | 372.829    |
| 20    | DIWATTS              | 68.730    | 67.836    | 103.704   | 91.272    | 113.640   | 53.306    | 70.033    | 78.854    | 62.037    | 90.734    | 109.379   | 110.662   | 1.020.187  |
| 22    | NESTLE               | 36.300    | 39.200    | 35.240    | 32.320    | 39.370    | 19.900    | 12.890    | 12.640    | 8.720     |           |           |           | 236.580    |
| 23    | SOPROLE              |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 24    | QUILLAYES            |           |           |           |           |           |           |           |           | 9.575     | 36.725    | 35.000    | 14.668    | 95.968     |
| 28    | SURLAT               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 29    | SURLAT               | 488.736   | 414.372   | 446.520   | 432.504   | 502.188   | 331.500   | 460.464   | 467.250   | 460.756   | 515.184   | 548.712   | 420.040   | 5.488.226  |
| 31    | COLUN                | 694.558   | 497.666   | 890.810   | 746.438   | 836.218   | 512.246   | 462.953   | 666.343   | 875.626   | 802.529   | 608.090   | 398.842   | 7.992.319  |
| 39    | NESTLE               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 41    | WATT'S S.A.          |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 46    | NESTLE               | 401.632   | 408.371   | 528.984   | 496.300   | 439.250   | 384.469   | 470.945   | 399.302   | 520.816   | 562.320   | 619.994   | 619.994   | 5.852.377  |
| 47    | CHILOLAC             |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 49    | ALIMENTOS PTO. VARAS |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 51    | QUILLAYES            |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 58    | NESTLE               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| Total |                      | 2.469.013 | 2.200.410 | 2.858.175 | 2.533.096 | 2.822.869 | 2.101.446 | 2.084.476 | 2.447.805 | 2.734.530 | 2.993.228 | 2.832.871 | 2.497.426 | 30.575.345 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.



**Cuadro 31 A\***  
**Elaboración de mantequilla - kilos - año 2017**

| N°    | Plantas              | Ene       | Feb       | Mar       | Abr       | May       | Jun       | Jul       | Ago       | Sep       | Oct       | Nov       | Dic       | Total      |
|-------|----------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 16    | QUILLAYES            | 8.750     | 9.450     | 11.775    | 8.665     | 10.225    | 8.150     | 10.500    | 12.775    | 8.850     | 8.375     | 11.775    | 11.775    | 121.065    |
| 20    | DIWATTS              |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 22    | NESTLE               | 48.000    | 50.575    | 65.675    | 51.425    | 36.000    | 52.200    | 18.625    | 31.400    | 54.725    | 76.025    | 112.350   | 60.200    | 657.200    |
| 24    | QUILLAYES            | 9.075     | 9.275     | 15.950    | 11.825    | 13.825    | 13.250    | 12.825    | 14.825    | 12.575    | 13.125    | 14.100    | 1.230     | 141.880    |
| 28    | SURLAT               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 29    | SURLAT               | 76.405    | 76.440    | 98.185    | 88.545    | 91.140    | 111.490   | 77.495    | 102.650   | 77.105    | 108.250   | 99.265    | 109.815   | 1.116.785  |
| 31    | COLUN                | 786.678   | 623.684   | 656.865   | 683.906   | 689.460   | 739.471   | 641.908   | 713.666   | 572.932   | 660.999   | 788.812   | 740.443   | 8.298.824  |
| 32    | PROLESUR             |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 35    | PROLESUR             | 749.561   | 640.531   | 919.495   | 813.840   | 643.478   | 472.831   | 557.608   | 629.125   | 757.127   | 565.843   | 766.746   | 729.418   | 8.245.603  |
| 39    | NESTLE               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 41    | WATT'S S.A.          | 258.600   | 162.435   | 182.185   | 328.140   | 123.830   | 122.630   | 146.450   |           | 321.130   | 353.540   | 333.405   | 359.075   | 2.691.420  |
| 46    | NESTLE               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 47    | CHIOLAC              | 30.335    | 29.287    | 27.249    | 23.680    | 11.582    | 8.097     | 5.093     | 11.474    | 12.149    | 20.369    | 28.012    | 32.023    | 239.350    |
| 49    | ALIMENTOS PTO. VARAS |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 51    | QUILLAYES            |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 53    | GRUPO LACTALIS       | 41.727    | 36.665    | 73.185    | 76.469    | 98.635    | 107.895   | 98.470    | 107.530   | 97.360    | 64.881    | 90.850    | 76.581    | 970.248    |
| 55    | GRUPO LACTALIS       |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 56    | VALLE VERDE          | 61.291    | 64.340    | 76.600    | 63.260    | 61.960    | 46.060    | 38.380    | 72.320    | 83.860    | 52.560    | 81.000    | 64.280    | 765.911    |
| 57    | GRANAROLO CHILE      |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 58    | NESTLE               | 129.600   | 173.000   |           |           |           |           |           |           |           |           |           |           | 302.600    |
| 59    | GRUPO LACTALIS       | 57.295    | 45.515    | 53.665    | 49.040    | 24.075    |           |           |           | 3.160     |           |           | 15.020    | 247.770    |
| Total |                      | 2.257.317 | 1.921.197 | 2.180.829 | 2.198.795 | 1.804.210 | 1.682.074 | 1.607.354 | 1.695.765 | 2.000.973 | 1.923.967 | 2.326.315 | 2.199.860 | 23.798.656 |

\* corresponde a la nueva información que incluye a las plantas Lactalis Purranque, Lactalis Melipilla y Lácteos Osorno.

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 31 B**  
**Elaboración de mantequilla - kilos - año 2017**

| N°    | Plantas              | Ene       | Feb       | Mar       | Abr       | May       | Jun       | Jul       | Ago       | Sep       | Oct       | Nov       | Dic       | Total      |
|-------|----------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 16    | QUILLAYES            | 8.750     | 9.450     | 11.775    | 8.665     | 10.225    | 8.150     | 10.500    | 12.775    | 8.850     | 8.375     | 11.775    | 11.775    | 121.065    |
| 20    | DIWATTS (EX DANONE ) |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 22    | NESTLE               | 48.000    | 50.575    | 65.675    | 51.425    | 36.000    | 52.200    | 18.625    | 31.400    | 54.725    | 76.025    | 112.350   | 60.200    | 657.200    |
| 24    | QUILLAYES            | 9.075     | 9.275     | 15.950    | 11.825    | 13.825    | 13.250    | 12.825    | 14.825    | 12.575    | 13.125    | 14.100    | 1.230     | 141.880    |
| 28    | SURLAT               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 29    | SURLAT               | 76.405    | 76.440    | 98.185    | 88.545    | 91.140    | 111.490   | 77.495    | 102.650   | 77.105    | 108.250   | 99.265    | 109.815   | 1.116.785  |
| 31    | COLUN                | 786.678   | 623.684   | 656.865   | 683.906   | 689.460   | 739.471   | 641.908   | 713.666   | 572.932   | 660.999   | 788.812   | 740.443   | 8.298.824  |
| 32    | PROLESUR             |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 35    | PROLESUR             | 749.561   | 640.531   | 919.495   | 813.840   | 643.478   | 472.831   | 557.608   | 629.125   | 757.127   | 565.843   | 766.746   | 729.418   | 8.245.603  |
| 39    | NESTLE               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 41    | WATT'S S.A.          | 258.600   | 162.435   | 182.185   | 328.140   | 123.830   | 122.630   | 146.450   |           | 321.130   | 353.540   | 333.405   | 359.075   | 2.691.420  |
| 46    | NESTLE               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 47    | CHILOLAC             | 30.335    | 29.287    | 27.249    | 23.680    | 11.582    | 8.097     | 5.093     | 11.474    | 12.149    | 20.369    | 28.012    | 32.023    | 239.350    |
| 49    | ALIMENTOS PTO. VARAS |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 51    | QUILLAYES            |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 53    | LACTEOS Mulpulmo     | 41.727    | 36.665    | 73.185    | 76.469    | 98.635    | 107.895   | 98.470    | 107.530   | 97.360    | 64.881    | 90.850    | 76.581    | 970.248    |
| 55    | LACTEOS DEL SUR      |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 56    | VALLE VERDE          | 61.291    | 64.340    | 76.600    | 63.260    | 61.960    | 46.060    | 38.380    | 72.320    | 83.860    | 52.560    | 81.000    | 64.280    | 765.911    |
| 57    | GRANAROLO            |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 58    | NESTLE               | 129.600   | 173.000   |           |           |           |           |           |           |           |           |           |           | 302.600    |
| Total |                      | 2.200.022 | 1.875.682 | 2.127.164 | 2.149.755 | 1.780.135 | 1.682.074 | 1.607.354 | 1.695.765 | 1.997.813 | 1.923.967 | 2.326.315 | 2.184.840 | 23.550.886 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 32**  
**Elaboración de suero en polvo - kilos - año 2016**

| N°    | Plantas              | Ene       | Feb       | Mar       | Abr       | May       | Jun       | Jul       | Ago       | Sep       | Oct       | Nov       | Dic       | Total      |
|-------|----------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 20    | DIWATTS (EX DANONE ) |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 24    | QUILLAYES            | 87.075    | 60.225    | 64.150    | 65.500    | 60.125    | 61.825    | 54.075    | 62.575    | 72.550    | 88.500    | 104.200   | 101.525   | 882.325    |
| 28    | SURLAT               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 29    | SURLAT               |           |           |           |           |           |           |           |           |           | 1.000     | 1.200     |           | 2.200      |
| 31    | COLUN                | 1.335.000 | 1.410.000 | 1.431.000 | 1.307.850 | 1.304.000 | 930.000   | 915.000   | 1.031.000 | 1.465.000 | 1.550.000 | 1.555.000 | 1.601.000 | 15.834.850 |
| 32    | PROLESUR             | 296.600   | 261.525   | 196.325   |           |           |           | 298.925   | 329.150   | 408.300   | 381.975   | 378.900   | 360.500   | 2.912.200  |
| 35    | PROLESUR             |           |           |           |           |           | 342.000   |           |           |           |           |           |           | 342.000    |
| 41    | WATT'S S.A.          | 178.885   | 133.623   | 135.806   | 85.793    | 62.505    | 63.856    | 61.076    | 121.500   | 107.183   | 153.902   | 139.805   | 171.781   | 1.415.715  |
| 46    | NESTLE               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 49    | ALIMENTOS PTO. VARAS |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 53    | GRUPO LACTALIS       | 333.025   | 324.675   | 444.125   | 442.575   | 444.825   | 400.975   | 366.975   | 452.200   | 427.826   | 433.375   | 400.200   | 411.550   | 4.882.326  |
| 54    | LACTEOS VALDIVIA     |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 55    | GRUPO LACTALIS       |           |           |           |           |           |           |           |           |           |           |           |           |            |
| Total |                      | 2.230.585 | 2.190.048 | 2.271.406 | 1.901.718 | 1.871.455 | 1.798.656 | 1.696.051 | 1.996.425 | 2.480.859 | 2.608.752 | 2.579.305 | 2.646.356 | 26.271.616 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 33**  
**Elaboración de leche condensada - kilos - año 2017**

| N° | Plantas   | Ene       | Feb       | Mar       | Abr       | May       | Jun       | Jul       | Ago       | Sep       | Oct       | Nov       | Dic       | Total      |
|----|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 22 | NESTLE    | 3.843.092 | 3.570.915 | 3.470.994 | 3.897.898 | 3.453.793 | 2.921.116 | 2.598.495 | 2.795.871 | 2.119.752 | 3.441.031 | 3.750.067 | 3.723.814 | 39.586.838 |
| 24 | QUILLAYES |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 46 | NESTLE    |           |           |           |           |           |           |           |           |           |           |           |           |            |
|    | Total     | 3.843.092 | 3.570.915 | 3.470.994 | 3.897.898 | 3.453.793 | 2.921.116 | 2.598.495 | 2.795.871 | 2.119.752 | 3.441.031 | 3.750.067 | 3.723.814 | 39.586.838 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 34**  
**Elaboración de manjar - kilos - año 2017**

| N° | Plantas              | Ene       | Feb       | Mar       | Abr       | May       | Jun       | Jul       | Ago       | Sep       | Oct       | Nov       | Dic       | Total      |
|----|----------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 8  | SOPROLE              | 310.020   | 343.000   | 482.640   | 276.920   | 472.160   | 380.860   | 459.170   | 498.680   | 339.950   | 430.890   | 376.240   | 227.910   | 4.598.440  |
| 16 | QUILLAYES            |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 22 | NESTLE               | 1.263.373 | 1.094.365 | 1.280.541 | 1.299.990 | 1.707.351 | 1.586.992 | 1.674.777 | 1.608.795 | 967.470   | 1.153.945 | 1.592.257 | 1.494.208 | 16.724.064 |
| 24 | QUILLAYES            |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 28 | SURLAT               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 29 | SURLAT               |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 31 | COLUN                | 732.280   | 817.046   | 832.810   | 741.891   | 944.239   | 899.681   | 940.072   | 983.820   | 895.726   | 859.767   | 621.908   | 701.141   | 9.970.381  |
| 41 | WATT'S S.A.          | 365.720   | 272.450   | 291.644   | 329.284   | 371.696   | 370.096   | 440.294   |           | 369.730   | 471.798   | 439.730   | 420.740   | 4.143.182  |
| 47 | CHILOLAC             |           |           |           |           |           |           |           |           |           |           |           |           |            |
| 49 | ALIMENTOS PTO. VARAS |           |           |           |           |           |           |           |           |           |           |           |           |            |
|    | Total                | 2.671.393 | 2.526.861 | 2.887.635 | 2.648.085 | 3.495.446 | 3.237.629 | 3.514.313 | 3.091.295 | 2.572.876 | 2.916.400 | 3.030.135 | 2.843.999 | 35.436.067 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 35**  
**Elaboración de leche cultivada - litros - año 2017**

| N° | Plantas              | Ene       | Feb       | Mar       | Abr     | May     | Jun     | Jul     | Ago     | Sep     | Oct     | Nov     | Dic     | Total      |
|----|----------------------|-----------|-----------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|------------|
| 8  | SOPROLE              | 1.034.680 | 967.800   | 971.030   | 722.160 | 791.230 | 740.200 | 683.530 | 809.120 | 813.670 | 883.190 | 926.700 | 671.260 | 10.014.570 |
| 9  | NESTLE               |           |           |           |         |         |         |         |         |         |         |         |         |            |
| 10 | WATT'S S.A.          | 73.853    | 120.118   | 127.444   | 116.500 | 101.680 | 61.625  | 67.061  | 107.110 | 72.257  | 90.101  | 70.727  | 78.803  | 1.087.279  |
| 16 | QUILLAYES            |           |           |           |         |         |         |         |         |         |         |         |         |            |
| 20 | DIWATTS              | 8.365     | 15.957    | 8.635     | 7.884   | 3.991   |         |         |         |         |         |         |         | 44.832     |
| 28 | SURLAT               |           |           |           |         |         |         |         |         |         |         |         |         |            |
| 29 | SURLAT               |           |           |           |         |         |         |         |         |         |         |         |         |            |
| 31 | COLUN                |           |           |           |         |         |         |         |         |         |         |         |         |            |
| 46 | NESTLE               |           |           |           |         |         |         |         |         |         |         |         |         |            |
| 47 | CHILOLAC             |           |           |           |         |         |         |         |         |         |         |         |         |            |
| 49 | ALIMENTOS PTO. VARAS |           |           |           |         |         |         |         |         |         |         |         |         |            |
|    | Total                | 1.116.898 | 1.103.875 | 1.107.109 | 846.544 | 896.901 | 801.825 | 750.591 | 916.230 | 885.927 | 973.291 | 997.427 | 750.063 | 11.146.681 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 36**  
**Chile: Elaboración de leche fluida en plantas lecheras**  
**2016 - 2017**

| Meses | Total leche fluida |             | Leche pasteurizada 3 % m.g. |        | Leche pasteurizada 2,5 % m.g. |            | Leche pasteurizada descremada |           | Leche esterilizada con sabor |            | Leche esterilizada descremada |            | Leche esterilizada s/e |             |
|-------|--------------------|-------------|-----------------------------|--------|-------------------------------|------------|-------------------------------|-----------|------------------------------|------------|-------------------------------|------------|------------------------|-------------|
|       | 2016               | 2017        | 2016                        | 2017   | 2016                          | 2017       | 2016                          | 2017      | 2016                         | 2017       | 2016                          | 2017       | 2016                   | 2017        |
| ene   | 34.702.566         | 32.634.895  | 10.311                      | 17.736 | 1.732.420                     | 1.776.260  | 239.302                       | 118.927   | 9.705.541                    | 7.066.013  | 4.736.462                     | 4.528.583  | 18.278.530             | 19.127.376  |
| feb   | 37.296.732         | 31.402.661  | 9.629                       |        | 2.008.170                     | 1.786.450  | 311.723                       | 102.818   | 9.849.195                    | 8.619.305  | 7.270.485                     | 5.595.708  | 17.847.530             | 15.298.380  |
| mar   | 39.564.776         | 39.031.593  | 4.340                       |        | 2.138.810                     | 2.134.010  | 274.550                       | 208.781   | 11.270.658                   | 10.067.320 | 6.742.915                     | 6.006.688  | 19.133.503             | 20.614.794  |
| abr   | 37.275.388         | 37.000.844  | 6.053                       |        | 1.313.400                     | 1.776.520  | 270.416                       | 197.035   | 7.732.555                    | 8.105.186  | 7.260.171                     | 6.969.408  | 20.692.793             | 19.952.695  |
| may   | 34.432.849         | 38.115.525  | 9.434                       |        | 1.288.370                     | 2.307.320  | 290.133                       | 95.576    | 9.249.176                    | 7.625.643  | 6.026.114                     | 7.156.717  | 17.569.622             | 20.930.269  |
| jun   | 35.475.097         | 35.769.823  | 527.562                     |        | 2.183.250                     | 1.810.670  |                               | 187.165   | 10.423.166                   | 7.420.748  | 5.623.476                     | 6.238.624  | 16.717.643             | 20.112.616  |
| jul   | 34.566.583         | 31.947.618  | 1.104.960                   | 20.136 | 1.954.620                     | 1.419.500  |                               | 98.345    | 8.734.765                    | 7.575.345  | 5.656.907                     | 5.158.345  | 17.115.331             | 17.675.947  |
| ago   | 37.106.485         | 37.935.164  | 20.097                      | 11.701 | 1.724.300                     | 1.829.320  |                               | 95.355    | 8.707.845                    | 7.835.876  | 8.761.824                     | 7.303.074  | 17.892.419             | 20.859.838  |
| sep   | 31.714.254         | 33.467.173  |                             |        | 2.132.740                     | 1.849.180  | 191.249                       | 282.869   | 6.629.920                    | 7.434.486  | 5.397.355                     | 5.420.311  | 17.362.990             | 18.480.327  |
| oct   | 35.559.788         | 37.252.325  |                             |        | 2.151.370                     | 2.665.910  | 267.096                       | 468.244   | 9.431.303                    | 7.866.131  | 7.108.899                     | 7.660.114  | 16.601.120             | 18.591.926  |
| nov   | 38.439.948         | 39.643.045  |                             | 2.007  | 2.311.390                     | 2.215.120  | 126.718                       | 210.249   | 7.387.173                    | 6.660.105  | 8.074.403                     | 7.872.899  | 20.540.264             | 22.682.665  |
| dic   | 32.999.592         | 36.237.454  | 26.676                      | 995    | 1.711.580                     | 1.544.340  | 159.090                       | 113.043   | 6.694.446                    | 7.754.609  | 5.579.240                     | 6.057.679  | 18.828.560             | 20.766.788  |
| Total | 429.134.058        | 430.438.120 | 1.719.062                   | 52.575 | 22.650.420                    | 23.114.600 | 2.130.277                     | 2.178.407 | 105.815.743                  | 94.030.767 | 78.238.251                    | 75.968.150 | 218.580.305            | 235.093.621 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 37**  
**Chile: elaboración de leche en polvo en plantas lecheras**  
**2016 - 2017**

| Meses | Total leche en polvo |            | Leche en polvo 28 % m.g. |           | Leche en polvo 26 % m.g. |            | Leche en polvo 18 % m.g. |           | Leche en polvo 12 % m.g. |            | Leche en polvo descremada |            |
|-------|----------------------|------------|--------------------------|-----------|--------------------------|------------|--------------------------|-----------|--------------------------|------------|---------------------------|------------|
|       | 2016                 | 2017       | 2016                     | 2017      | 2016                     | 2017       | 2016                     | 2017      | 2016                     | 2017       | 2016                      | 2017       |
| ene   | 9.746.677            | 8.154.291  | 264.475                  | 212.950   | 3.854.056                | 3.376.515  | 491.535                  | 61.898    | 1.847.869                | 1.557.059  | 3.288.742                 | 2.945.869  |
| feb   | 5.883.955            | 5.980.505  | 41.300                   | 297.900   | 1.422.962                | 1.956.368  | 480.573                  | 22.683    | 1.626.950                | 1.796.995  | 2.312.170                 | 1.906.559  |
| mar   | 5.855.040            | 6.955.535  | 35.500                   | 303.700   | 2.292.199                | 1.475.568  | 565.362                  | 118.854   | 1.427.030                | 2.216.076  | 1.534.949                 | 2.841.337  |
| abr   | 4.754.496            | 7.038.460  | 103.615                  | 161.050   | 759.763                  | 2.522.837  | 303.580                  | 84.476    | 1.972.930                | 1.616.158  | 1.614.608                 | 2.653.939  |
| may   | 4.635.847            | 5.342.654  | 373.885                  | 9.450     | 247.081                  | 2.211.919  | 442.196                  | 76.477    | 2.153.647                | 1.694.786  | 1.419.038                 | 1.350.022  |
| jun   | 3.204.912            | 3.498.975  | 204.275                  |           | 721.451                  | 895.632    | 104.894                  | 21.719    | 1.091.378                | 1.414.032  | 1.082.914                 | 1.167.592  |
| jul   | 4.229.668            | 3.923.160  | 48.525                   | 17.500    | 1.096.375                | 970.617    |                          | 10.420    | 1.658.769                | 1.734.584  | 1.425.999                 | 1.190.039  |
| ago   | 5.026.487            | 4.505.491  | 33.850                   | 11.675    | 1.045.592                | 861.882    | 92.694                   | 41.305    | 1.958.590                | 1.535.992  | 1.895.761                 | 2.054.637  |
| sep   | 5.341.795            | 4.818.737  | 111.250                  | 120.550   | 2.222.097                | 1.680.087  | 124.971                  | 84.360    | 806.238                  | 1.800.448  | 2.077.239                 | 1.133.292  |
| oct   | 7.891.706            | 9.256.857  | 170.800                  | 109.950   | 2.778.257                | 4.275.762  | 107.739                  | 102.968   | 1.946.633                | 2.922.154  | 2.888.277                 | 1.846.023  |
| nov   | 9.829.021            | 10.365.209 | 201.025                  | 149.775   | 3.850.646                | 4.772.732  | 20.828                   | 61.457    | 2.582.991                | 3.180.185  | 3.173.531                 | 2.201.060  |
| dic   | 10.694.786           | 12.150.785 | 314.825                  | 374.775   | 4.139.112                | 5.760.715  | 134.862                  | 593.723   | 2.304.808                | 3.041.588  | 3.801.179                 | 2.379.984  |
| Total | 77.094.390           | 81.990.659 | 1.903.325                | 1.769.275 | 24.429.591               | 30.760.634 | 2.869.234                | 1.280.340 | 21.377.833               | 24.510.057 | 26.514.407                | 23.670.353 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 38 A\***  
**Chile: elaboración de productos en plantas lecheras**  
**2016 - 2017**

| Meses | Quesillos  |            | Quesos     |            | Yogur       |             | Crema      |            | Mantequilla |            |
|-------|------------|------------|------------|------------|-------------|-------------|------------|------------|-------------|------------|
|       | Kilos      |            | Kilos      |            | Litros      |             | Kilos      |            | Kilos       |            |
|       | 2016       | 2017       | 2016       | 2017       | 2016        | 2017        | 2016       | 2017       | 2016        | 2017       |
| ene   | 1.473.579  | 1.359.176  | 8.016.545  | 8.343.832  | 19.040.261  | 17.756.023  | 2.533.790  | 2.469.013  | 2.306.050   | 2.257.317  |
| feb   | 1.370.324  | 1.374.021  | 7.069.427  | 7.768.015  | 19.025.190  | 19.340.019  | 2.397.318  | 2.200.410  | 2.008.778   | 1.921.197  |
| mar   | 1.581.051  | 1.447.912  | 7.343.807  | 8.336.983  | 23.525.724  | 24.165.558  | 2.375.644  | 2.858.175  | 1.963.407   | 2.180.829  |
| abr   | 1.214.713  | 1.228.871  | 6.760.371  | 6.754.655  | 21.058.836  | 19.995.828  | 2.529.932  | 2.533.096  | 1.698.746   | 2.198.795  |
| may   | 1.353.633  | 1.329.588  | 6.874.148  | 7.262.731  | 18.796.903  | 20.573.080  | 2.019.082  | 2.822.869  | 1.922.290   | 1.804.210  |
| jun   | 1.350.881  | 1.169.154  | 6.523.384  | 6.258.979  | 19.676.377  | 18.289.863  | 2.306.666  | 2.101.446  | 1.390.032   | 1.682.074  |
| jul   | 1.284.825  | 1.183.974  | 5.546.309  | 6.227.094  | 19.599.774  | 17.288.571  | 2.175.975  | 2.084.476  | 1.427.139   | 1.607.354  |
| ago   | 1.488.136  | 1.199.209  | 6.201.722  | 7.003.261  | 21.845.186  | 21.297.915  | 2.573.189  | 2.447.815  | 2.006.480   | 1.695.765  |
| sep   | 1.410.737  | 1.103.848  | 8.719.283  | 8.546.492  | 21.005.868  | 19.071.913  | 2.492.692  | 2.751.199  | 1.855.554   | 2.000.973  |
| oct   | 1.460.442  | 1.394.124  | 9.157.675  | 9.542.849  | 22.790.386  | 22.191.198  | 2.681.362  | 2.993.228  | 2.218.926   | 1.923.967  |
| nov   | 1.409.262  | 1.359.108  | 9.648.497  | 9.486.302  | 20.543.579  | 20.331.116  | 2.993.226  | 2.832.871  | 2.277.042   | 2.326.315  |
| dic   | 1.514.052  | 1.284.919  | 8.890.644  | 8.738.137  | 17.325.971  | 19.245.852  | 2.927.568  | 2.497.426  | 2.451.412   | 2.199.860  |
| Total | 16.911.635 | 15.433.904 | 90.751.812 | 94.269.330 | 244.234.055 | 239.546.936 | 30.006.444 | 30.592.024 | 23.525.856  | 23.798.656 |

\* corresponde a la nueva información que incluye a las plantas Lactalis Purranque, Lactalis Melipilla y Lácteos Osorno.

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.



**Cuadro 38 B**  
**Chile: elaboración de productos en plantas lecheras**  
**2016 - 2017**

| Meses | Quesillos<br>Kilos |           | Quesos<br>Kilos |            | Yogur<br>Litros |             | Crema<br>Kilos |            | Mantequilla<br>Kilos |            |
|-------|--------------------|-----------|-----------------|------------|-----------------|-------------|----------------|------------|----------------------|------------|
|       | 2016               | 2017      | 2016            | 2017       | 2016            | 2017        | 2016           | 2017       | 2016                 | 2017       |
| ene   | 785.143            | 809.152   | 7.091.484       | 7.348.883  | 19.040.261      | 17.756.023  | 2.533.790      | 2.469.013  | 2.232.815            | 2.200.022  |
| feb   | 828.325            | 856.052   | 6.287.465       | 6.932.465  | 19.025.190      | 19.340.019  | 2.397.318      | 2.200.410  | 1.954.203            | 1.875.682  |
| mar   | 968.292            | 920.810   | 6.589.717       | 7.365.238  | 23.525.724      | 24.165.558  | 2.375.644      | 2.858.175  | 1.896.435            | 2.127.164  |
| abr   | 744.397            | 784.581   | 6.124.459       | 5.844.174  | 21.058.836      | 19.995.828  | 2.529.932      | 2.533.096  | 1.611.854            | 2.149.755  |
| may   | 767.386            | 840.726   | 6.265.017       | 6.298.649  | 18.796.903      | 20.573.080  | 2.019.082      | 2.822.869  | 1.843.824            | 1.780.135  |
| jun   | 790.452            | 732.501   | 5.913.261       | 5.415.621  | 19.676.377      | 18.289.863  | 2.306.666      | 2.101.446  | 1.326.320            | 1.682.074  |
| jul   | 753.870            | 748.996   | 4.975.308       | 5.426.114  | 19.599.774      | 17.288.571  | 2.175.975      | 2.084.476  | 1.375.760            | 1.607.354  |
| ago   | 882.944            | 923.687   | 5.559.802       | 6.210.713  | 21.845.186      | 21.297.915  | 2.573.189      | 2.447.805  | 1.947.905            | 1.695.765  |
| sep   | 800.582            | 763.447   | 7.786.351       | 7.657.842  | 21.005.868      | 19.071.913  | 2.492.692      | 2.734.530  | 1.794.071            | 1.997.813  |
| oct   | 892.923            | 916.130   | 8.303.488       | 8.437.667  | 22.790.386      | 22.191.198  | 2.681.362      | 2.993.228  | 2.164.366            | 1.923.967  |
| nov   | 839.062            | 833.168   | 8.709.995       | 8.497.339  | 20.543.579      | 20.331.116  | 2.993.226      | 2.832.871  | 2.224.003            | 2.326.315  |
| dic   | 802.487            | 765.331   | 7.965.649       | 7.785.529  | 17.325.971      | 19.245.852  | 2.927.568      | 2.497.426  | 2.393.056            | 2.184.840  |
| Total | 9.855.863          | 9.894.581 | 81.571.996      | 83.220.234 | 244.234.055     | 239.546.936 | 30.006.444     | 30.575.345 | 22.764.612           | 23.550.886 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 39**  
**Chile: elaboración de productos en plantas lecheras**  
 2016 - 2017  
 Kilos

| Meses | Suero en polvo |            | Leche condensada |            | Manjar     |            | Leche modificada |      | Leche evaporada |      | Leche cultivada |            |
|-------|----------------|------------|------------------|------------|------------|------------|------------------|------|-----------------|------|-----------------|------------|
|       | 2016           | 2017       | 2016             | 2017       | 2016       | 2017       | 2016             | 2017 | 2016            | 2017 | 2016            | 2017       |
| ene   | 2.292.067      | 2.230.585  | 3.876.785        | 3.843.092  | 2.333.147  | 2.671.393  |                  |      |                 |      | 1.221.698       | 1.116.898  |
| feb   | 2.187.736      | 2.190.048  | 3.513.353        | 3.570.915  | 2.282.591  | 2.526.861  |                  |      |                 |      | 1.124.569       | 1.103.875  |
| mar   | 2.038.949      | 2.271.406  | 3.929.850        | 3.470.994  | 2.923.509  | 2.887.635  |                  |      |                 |      | 1.202.592       | 1.107.109  |
| abr   | 2.142.969      | 1.901.718  | 3.951.353        | 3.897.898  | 2.432.359  | 2.648.085  |                  |      |                 |      | 1.071.468       | 846.544    |
| may   | 1.806.267      | 1.871.455  | 2.695.427        | 3.453.793  | 2.794.073  | 3.495.446  |                  |      |                 |      | 1.249.721       | 896.901    |
| jun   | 1.890.355      | 1.798.656  | 3.265.460        | 2.921.116  | 2.815.066  | 3.237.629  |                  |      |                 |      | 1.173.401       | 801.825    |
| jul   | 1.709.099      | 1.696.051  | 2.686.492        | 2.598.495  | 3.015.622  | 3.514.313  |                  |      |                 |      | 832.200         | 750.591    |
| ago   | 1.978.358      | 1.996.425  | 1.620.070        | 2.795.871  | 2.685.429  | 3.091.295  |                  |      |                 |      | 1.060.475       | 916.230    |
| sep   | 2.724.566      | 2.480.859  | 3.323.231        | 2.119.752  | 3.353.765  | 2.572.876  |                  |      |                 |      | 930.355         | 885.927    |
| oct   | 2.834.600      | 2.608.752  | 3.949.111        | 3.441.031  | 3.235.476  | 2.916.400  |                  |      |                 |      | 961.076         | 973.291    |
| nov   | 2.589.859      | 2.579.305  | 3.505.907        | 3.750.067  | 3.143.406  | 3.030.135  |                  |      |                 |      | 1.018.485       | 997.427    |
| dic   | 2.234.917      | 2.646.356  | 4.286.691        | 3.723.814  | 2.694.174  | 2.843.999  |                  |      |                 |      | 877.178         | 750.063    |
| Total | 26.429.742     | 26.271.616 | 40.603.730       | 39.586.838 | 33.708.617 | 35.436.067 |                  |      |                 |      | 12.723.218      | 11.146.681 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 40 A\***  
**Recepción de leche y elaboración de productos lácteos en las plantas lecheras**  
**Período 2005 - 2017**

| Producto               | Unidad | 2005          | 2006          | 2007          | 2008          | 2009          | 2010          | 2011          | 2012          | 2013          | 2014          | 2015          | 2016          | 2017          |
|------------------------|--------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| <b>Recepción de:</b>   |        | 1.723.253.492 | 1.818.115.205 | 1.874.650.277 | 1.971.626.539 | 1.772.669.719 | 1.895.735.168 | 2.103.738.538 | 2.119.080.097 | 2.149.151.656 | 2.148.729.020 | 2.028.825.052 | 2.116.451.504 | 2.115.049.935 |
| Leche fluida           | Litros |               |               |               |               |               |               |               |               |               |               |               |               |               |
| <b>Elaboración de:</b> |        |               |               |               |               |               |               |               |               |               |               |               |               |               |
| Leche fluida           | Litros | 297.929.011   | 319.494.537   | 330.187.362   | 322.831.286   | 341.250.060   | 366.610.015   | 369.166.121   | 389.024.080   | 398.129.752   | 423.141.311   | 426.686.752   | 429.134.058   | 430.438.120   |
| Leche en polvo         | Kilos  | 62.792.485    | 69.490.994    | 74.204.198    | 102.955.230   | 73.430.572    | 82.321.318    | 92.812.449    | 93.196.624    | 95.992.924    | 103.509.748   | 87.301.932    | 77.094.390    | 81.990.659    |
| Quesillo               | Kilos  | 10.506.995    | 9.088.073     | 8.579.335     | 7.959.886     | 8.139.237     | 8.349.066     | 9.134.872     | 9.048.859     | 9.104.027     | 9.133.439     | 9.196.877     | 16.911.635    | 15.433.904    |
| Queso                  | Kilos  | 67.175.674    | 62.071.547    | 61.744.935    | 57.368.616    | 56.525.522    | 64.558.359    | 80.619.584    | 82.307.190    | 89.045.939    | 81.574.349    | 81.650.238    | 90.751.815    | 94.269.330    |
| Yogur                  | Litros | 189.435.773   | 157.979.522   | 162.505.358   | 178.215.282   | 191.933.429   | 198.825.076   | 222.063.393   | 229.995.654   | 228.590.121   | 227.460.422   | 229.894.525   | 244.234.055   | 239.546.936   |
| Crema                  | Kilos  | 19.791.586    | 20.379.887    | 21.445.850    | 28.916.510    | 26.716.606    | 29.436.211    | 31.353.169    | 34.445.825    | 29.492.520    | 31.414.487    | 29.872.288    | 30.006.444    | 30.592.024    |
| Mantequilla            | Kilos  | 14.654.551    | 17.157.481    | 18.229.063    | 16.765.269    | 17.101.518    | 21.086.388    | 21.041.340    | 22.205.116    | 21.566.297    | 21.874.057    | 22.373.937    | 23.525.856    | 23.798.656    |
| Suero en polvo         | Kilos  | 23.850.072    | 24.302.866    | 27.791.087    | 24.849.298    | 23.973.142    | 29.231.989    | 26.789.688    | 26.721.134    | 23.365.489    | 21.479.508    | 21.559.053    | 26.429.742    | 26.271.616    |
| Leche condensada       | Kilos  | 39.645.389    | 43.426.205    | 45.287.452    | 41.500.510    | 33.254.783    | 36.829.099    | 34.578.871    | 39.827.973    | 36.302.496    | 36.751.186    | 39.093.149    | 40.603.730    | 39.586.838    |
| Manjar                 | Kilos  | 24.988.062    | 24.846.796    | 23.987.649    | 23.850.371    | 24.420.934    | 25.378.466    | 25.582.911    | 26.688.295    | 29.590.149    | 30.474.515    | 31.788.327    | 33.708.617    | 35.436.067    |
| Leche modificada       | Kilos  | 438.470       | 930.325       | 1.656.744     | 345.330       |               | 7.200         |               |               |               |               |               |               |               |
| Leche evaporada        | Kilos  | 45.509        | 30.225        | 5.400         |               |               |               |               |               |               |               |               |               |               |
| Leche cultivada        | Litros |               | 14.216.144    | 14.279.474    | 13.417.978    | 10.458.969    | 9.759.929     | 11.125.512    | 11.638.153    | 12.314.045    | 13.007.985    | 13.214.051    | 12.723.218    | 11.146.681    |

\* corresponde a la nueva información que incluye a las plantas Lactalis Purranque, Lactalis Melipilla y Lácteos Osorno.

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 40 B**  
**Recepción de leche y elaboración de productos lácteos en las plantas lecheras**  
**Período 2005 - 2017**

| Producto               | Unidad | 2005          | 2006          | 2007          | 2008          | 2009          | 2010          | 2011          | 2012          | 2013          | 2014          | 2015          | 2016          | 2017          |
|------------------------|--------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| <b>Recepción de:</b>   |        |               |               |               |               |               |               |               |               |               |               |               |               |               |
| Leche fluida           | Litros | 1.723.253.492 | 1.818.115.205 | 1.874.650.277 | 1.971.626.539 | 1.772.669.719 | 1.895.735.168 | 2.103.738.538 | 2.119.080.097 | 2.149.151.656 | 2.148.729.020 | 2.028.825.052 | 1.991.006.995 | 1.990.518.633 |
| <b>Elaboración de:</b> |        |               |               |               |               |               |               |               |               |               |               |               |               |               |
| Leche fluida           | Litros | 297.929.011   | 319.494.537   | 330.187.362   | 322.831.286   | 341.250.060   | 366.610.015   | 369.166.121   | 389.024.080   | 398.129.752   | 423.141.311   | 426.686.752   | 429.134.058   | 430.438.120   |
| Leche en polvo         | Kilos  | 62.792.485    | 69.490.994    | 74.204.198    | 102.955.230   | 73.430.572    | 82.321.318    | 92.812.449    | 93.196.624    | 95.992.924    | 103.509.748   | 87.301.932    | 77.094.390    | 81.990.389    |
| Quesillo               | Kilos  | 10.506.995    | 9.088.073     | 8.579.335     | 7.959.886     | 8.139.237     | 8.349.066     | 9.134.872     | 9.048.859     | 9.104.027     | 9.133.439     | 9.196.877     | 9.855.863     | 9.894.581     |
| Queso                  | Kilos  | 67.175.674    | 62.071.547    | 61.744.935    | 57.368.616    | 56.525.522    | 64.558.359    | 80.619.584    | 82.307.190    | 89.045.939    | 81.574.349    | 81.650.238    | 81.571.996    | 83.220.234    |
| Yogur                  | Litros | 189.435.773   | 157.979.522   | 162.505.358   | 178.215.282   | 191.933.429   | 198.825.076   | 222.063.393   | 229.995.654   | 228.590.121   | 227.460.422   | 229.894.525   | 244.234.055   | 239.546.936   |
| Crema                  | Kilos  | 19.791.586    | 20.379.887    | 21.445.850    | 28.916.510    | 26.716.606    | 29.436.211    | 31.353.169    | 34.445.825    | 29.492.520    | 31.414.487    | 29.872.288    | 30.006.444    | 30.575.345    |
| Mantequilla            | Kilos  | 14.654.551    | 17.157.481    | 18.229.063    | 16.765.269    | 17.101.518    | 21.086.388    | 21.041.340    | 22.205.116    | 21.566.297    | 21.874.057    | 22.373.937    | 22.764.612    | 23.550.886    |
| Suero en polvo         | Kilos  | 23.850.072    | 24.302.866    | 27.791.087    | 24.849.298    | 23.973.142    | 29.231.989    | 26.789.688    | 26.721.134    | 23.365.489    | 21.479.508    | 21.559.053    | 26.429.742    | 26.271.616    |
| Leche condensada       | Kilos  | 39.645.389    | 43.426.205    | 45.287.452    | 41.500.510    | 33.254.783    | 36.829.099    | 34.578.871    | 39.827.973    | 36.302.496    | 36.751.186    | 39.093.149    | 40.603.730    | 39.586.838    |
| Manjar                 | Kilos  | 24.988.062    | 24.846.796    | 23.987.649    | 23.850.371    | 24.420.934    | 25.378.466    | 25.582.911    | 26.688.295    | 29.590.149    | 30.474.515    | 31.788.327    | 33.708.617    | 35.436.067    |
| Leche modificada       | Kilos  | 438.470       | 930.325       | 1.656.744     | 345.330       |               | 7.200         |               |               |               |               |               |               |               |
| Leche evaporada        | Kilos  | 45.509        | 30.225        | 5.400         |               |               |               |               |               |               |               |               |               |               |
| Leche cultivada        | Litros |               | 14.216.144    | 14.279.474    | 13.417.978    | 10.458.969    | 9.759.929     | 11.125.512    | 11.638.153    | 12.314.045    | 13.007.985    | 13.214.051    | 12.723.218    | 11.146.681    |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 41 A\***  
**Recepción de leche fluida en plantas lecheras por región**  
**Período 1995 - 2017**  
 Litros

| Año  | Metropolitana | Bío Bío     | La Araucanía | Los Ríos    | Los Lagos     | Total         |
|------|---------------|-------------|--------------|-------------|---------------|---------------|
| 1995 | 191.995.672   | 126.046.958 | 183.623.512  | 273.243.398 | 582.960.015   | 1.357.869.555 |
| 1996 | 192.070.012   | 135.165.543 | 185.428.319  | 296.959.103 | 596.803.371   | 1.406.426.348 |
| 1997 | 188.246.789   | 136.711.401 | 186.593.191  | 337.225.484 | 648.056.572   | 1.496.833.437 |
| 1998 | 189.063.880   | 141.151.344 | 194.658.764  | 355.871.523 | 649.278.983   | 1.530.024.494 |
| 1999 | 188.711.597   | 141.736.128 | 187.955.415  | 357.181.229 | 594.131.923   | 1.469.716.292 |
| 2000 | 176.155.108   | 133.841.435 | 186.217.622  | 362.850.508 | 588.148.336   | 1.447.213.009 |
| 2001 | 180.051.569   | 148.966.379 | 231.442.972  | 418.729.509 | 657.270.868   | 1.636.461.297 |
| 2002 | 170.905.550   | 140.191.123 | 229.060.401  | 426.505.782 | 638.728.942   | 1.605.391.798 |
| 2003 | 155.168.393   | 118.498.057 | 245.426.011  | 420.400.162 | 623.676.661   | 1.563.169.284 |
| 2004 | 155.558.592   | 124.256.555 | 229.009.517  | 457.715.240 | 709.940.589   | 1.676.480.493 |
| 2005 | 154.992.093   | 135.752.243 | 240.295.221  | 456.367.318 | 735.846.617   | 1.723.253.492 |
| 2006 | 142.508.369   | 155.560.207 | 244.505.420  | 490.370.242 | 785.170.967   | 1.818.115.205 |
| 2007 | 144.811.015   | 188.029.108 | 239.695.069  | 512.646.815 | 789.468.270   | 1.874.650.277 |
| 2008 | 151.184.614   | 205.196.190 | 275.232.973  | 529.701.462 | 810.311.300   | 1.971.626.539 |
| 2009 | 147.182.759   | 181.828.634 | 194.149.048  | 445.754.210 | 803.755.068   | 1.772.669.719 |
| 2010 | 145.732.869   | 177.610.784 | 176.605.683  | 491.388.006 | 904.397.826   | 1.895.735.168 |
| 2011 | 144.343.201   | 173.315.522 | 184.375.934  | 615.302.404 | 986.401.477   | 2.103.738.538 |
| 2012 | 137.638.718   | 184.515.214 | 183.575.213  | 643.074.712 | 970.276.240   | 2.119.080.097 |
| 2013 | 125.920.680   | 178.622.618 | 182.070.559  | 665.852.630 | 996.685.169   | 2.149.151.656 |
| 2014 | 127.508.733   | 180.209.476 | 190.906.906  | 700.119.791 | 949.984.114   | 2.148.729.020 |
| 2015 | 126.139.047   | 173.507.685 | 157.112.551  | 679.805.524 | 892.260.245   | 2.028.825.052 |
| 2016 | 150.530.379   | 193.907.609 | 137.737.832  | 636.090.195 | 998.185.489   | 2.116.451.504 |
| 2017 | 174.782.714   | 133.733.665 | 120.430.117  | 641.748.640 | 1.044.354.799 | 2.115.049.935 |

\* corresponde a la nueva información que incluye a las plantas Lactalis Purranque, Lactalis Melipilla y Lácteos Osorno.

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 41 B**  
**Recepción de leche fluida en plantas lecheras por región**  
**Período 1995 - 2017**  
 Litros

| Año  | Metropolitana | Bío Bío     | La Araucanía | Los Ríos    | Los Lagos   | Total         |
|------|---------------|-------------|--------------|-------------|-------------|---------------|
| 1995 | 191.995.672   | 126.046.958 | 183.623.512  | 273.243.398 | 582.960.015 | 1.357.869.555 |
| 1996 | 192.070.012   | 135.165.543 | 185.428.319  | 296.959.103 | 596.803.371 | 1.406.426.348 |
| 1997 | 188.246.789   | 136.711.401 | 186.593.191  | 337.225.484 | 648.056.572 | 1.496.833.437 |
| 1998 | 189.063.880   | 141.151.344 | 194.658.764  | 355.871.523 | 649.278.983 | 1.530.024.494 |
| 1999 | 188.711.597   | 141.736.128 | 187.955.415  | 357.181.229 | 594.131.923 | 1.469.716.292 |
| 2000 | 176.155.108   | 133.841.435 | 186.217.622  | 362.850.508 | 588.148.336 | 1.447.213.009 |
| 2001 | 180.051.569   | 148.966.379 | 231.442.972  | 418.729.509 | 657.270.868 | 1.636.461.297 |
| 2002 | 170.905.550   | 140.191.123 | 229.060.401  | 426.505.782 | 638.728.942 | 1.605.391.798 |
| 2003 | 155.168.393   | 118.498.057 | 245.426.011  | 420.400.162 | 623.676.661 | 1.563.169.284 |
| 2004 | 155.558.592   | 124.256.555 | 229.009.517  | 457.715.240 | 709.940.589 | 1.676.480.493 |
| 2005 | 154.992.093   | 135.752.243 | 240.295.221  | 456.367.318 | 735.846.617 | 1.723.253.492 |
| 2006 | 142.508.369   | 155.560.207 | 244.505.420  | 490.370.242 | 785.170.967 | 1.818.115.205 |
| 2007 | 144.811.015   | 188.029.108 | 239.695.069  | 512.646.815 | 789.468.270 | 1.874.650.277 |
| 2008 | 151.184.614   | 205.196.190 | 275.232.973  | 529.701.462 | 810.311.300 | 1.971.626.539 |
| 2009 | 147.182.759   | 181.828.634 | 194.149.048  | 445.754.210 | 803.755.068 | 1.772.669.719 |
| 2010 | 145.732.869   | 177.610.784 | 176.605.683  | 491.388.006 | 904.397.826 | 1.895.735.168 |
| 2011 | 144.343.201   | 173.315.522 | 184.375.934  | 615.302.404 | 986.401.477 | 2.103.738.538 |
| 2012 | 137.638.718   | 184.515.214 | 183.575.213  | 643.074.712 | 970.276.240 | 2.119.080.097 |
| 2013 | 125.920.680   | 178.622.618 | 182.070.559  | 665.852.630 | 996.685.169 | 2.149.151.656 |
| 2014 | 127.508.733   | 180.209.476 | 190.906.906  | 700.119.791 | 949.984.114 | 2.148.729.020 |
| 2015 | 126.139.047   | 173.507.685 | 157.112.551  | 679.805.524 | 892.260.245 | 2.028.825.052 |
| 2016 | 114.148.523   | 193.907.609 | 137.737.832  | 636.090.195 | 909.122.836 | 1.991.006.995 |
| 2017 | 145.663.965   | 133.733.665 | 120.376.117  | 641.748.640 | 948.996.246 | 1.990.518.633 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 42 A\***  
**Recepción nacional de leche en planta**  
**Período: 2005 - 2017**  
**Litros**

| Meses | 2005          | 2006          | 2007          | 2008          | 2009          | 2010          | 2011          | 2012          | 2013          | 2014          | 2015          | 2016          | 2017          | % variación<br>2017/2016 |
|-------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------------------|
| ene   | 165.495.635   | 173.593.749   | 176.127.758   | 193.539.637   | 166.371.121   | 182.237.436   | 206.708.054   | 196.314.919   | 211.487.979   | 203.922.569   | 206.584.867   | 211.331.929   | 210.886.738   | -0,2                     |
| feb   | 130.710.897   | 145.112.392   | 142.560.762   | 153.476.457   | 130.995.745   | 148.942.850   | 172.534.690   | 167.974.616   | 170.312.031   | 173.165.664   | 156.987.804   | 165.995.844   | 168.940.306   | 1,8                      |
| mar   | 131.322.387   | 147.406.175   | 150.126.585   | 151.880.419   | 141.949.695   | 159.220.377   | 177.517.559   | 179.337.333   | 181.824.889   | 176.008.645   | 152.202.421   | 163.203.247   | 177.027.681   | 8,5                      |
| abr   | 130.001.648   | 140.749.456   | 136.373.782   | 149.365.657   | 134.876.206   | 148.610.469   | 163.576.366   | 170.252.918   | 166.743.282   | 157.533.944   | 141.151.407   | 144.083.854   | 165.769.076   | 15,1                     |
| may   | 125.179.150   | 137.145.486   | 132.975.057   | 148.477.773   | 133.450.617   | 138.399.694   | 154.440.620   | 155.168.942   | 153.731.929   | 150.536.834   | 144.966.493   | 141.165.902   | 152.666.258   | 8,2                      |
| jun   | 113.589.463   | 122.744.596   | 124.381.332   | 136.740.557   | 116.900.231   | 119.452.514   | 134.966.518   | 131.461.018   | 131.927.426   | 129.092.854   | 126.736.589   | 133.044.136   | 128.384.300   | -3,5                     |
| jul   | 118.542.413   | 125.682.844   | 126.210.140   | 135.343.189   | 114.883.465   | 116.338.141   | 130.899.913   | 128.727.418   | 129.918.201   | 129.953.484   | 122.817.343   | 131.636.462   | 126.634.837   | -3,8                     |
| ago   | 122.679.977   | 129.615.703   | 130.518.405   | 141.546.522   | 122.358.718   | 125.489.403   | 141.733.957   | 145.125.564   | 146.454.241   | 149.680.660   | 139.869.274   | 150.213.203   | 146.986.794   | -2,2                     |
| sep   | 139.341.458   | 143.728.923   | 148.616.996   | 159.439.877   | 144.576.147   | 150.151.075   | 164.970.490   | 175.782.131   | 173.049.778   | 183.896.846   | 173.728.755   | 187.872.008   | 176.458.963   | -6,1                     |
| oct   | 175.013.950   | 175.760.812   | 189.809.427   | 200.440.893   | 180.922.337   | 193.365.628   | 209.412.488   | 218.047.680   | 221.735.213   | 224.250.617   | 215.925.913   | 226.490.450   | 217.547.514   | -4,0                     |
| nov   | 185.046.495   | 186.625.883   | 203.875.091   | 205.818.526   | 188.253.840   | 203.721.261   | 224.032.400   | 227.095.511   | 232.321.157   | 234.970.924   | 226.033.945   | 232.604.029   | 216.431.627   | -7,0                     |
| dic   | 186.330.019   | 189.949.186   | 213.074.942   | 195.557.032   | 197.131.597   | 209.806.320   | 222.945.483   | 223.792.047   | 229.645.530   | 235.715.979   | 221.820.241   | 228.810.440   | 227.315.841   | -0,7                     |
| Total | 1.723.253.492 | 1.818.115.205 | 1.874.650.277 | 1.971.626.539 | 1.772.669.719 | 1.895.735.168 | 2.103.738.538 | 2.119.080.097 | 2.149.151.656 | 2.148.729.020 | 2.028.825.052 | 2.116.451.504 | 2.115.049.935 | -0,1                     |

\* corresponde a la nueva información que incluye a las plantas Lactalis Purranque, Lactalis Melipilla y Lácteos Osorno.

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 42 B**  
**Recepción nacional de leche en planta**  
**Período: 2005 - 2017**  
 Litros

| Meses | 2005          | 2006          | 2007          | 2008          | 2009          | 2010          | 2011          | 2012          | 2013          | 2014          | 2015          | 2016          | 2017          | % variación<br>2017/2016 |
|-------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------------------|
| ene   | 165.495.635   | 173.593.749   | 176.127.758   | 193.539.637   | 166.371.121   | 182.237.436   | 206.708.054   | 196.314.919   | 211.487.979   | 203.922.569   | 206.584.867   | 198.787.693   | 198.215.802   | -0,3                     |
| feb   | 130.710.897   | 145.112.392   | 142.560.762   | 153.476.457   | 130.995.745   | 148.942.850   | 172.534.690   | 167.974.616   | 170.312.031   | 173.165.664   | 156.987.804   | 155.800.603   | 158.891.750   | 2,0                      |
| mar   | 131.322.387   | 147.406.175   | 150.126.585   | 151.880.419   | 141.949.695   | 159.220.377   | 177.517.559   | 179.337.333   | 181.824.889   | 176.008.645   | 152.202.421   | 153.602.449   | 166.044.016   | 8,1                      |
| abr   | 130.001.648   | 140.749.456   | 136.373.782   | 149.365.657   | 134.876.206   | 148.610.469   | 163.576.366   | 170.252.918   | 166.743.282   | 157.533.944   | 141.151.407   | 135.524.079   | 155.500.468   | 14,7                     |
| may   | 125.179.150   | 137.145.486   | 132.975.057   | 148.477.773   | 133.450.617   | 138.399.694   | 154.440.620   | 155.168.942   | 153.731.929   | 150.536.834   | 144.966.493   | 132.902.889   | 142.514.501   | 7,2                      |
| jun   | 113.589.463   | 122.744.596   | 124.381.332   | 136.740.557   | 116.900.231   | 119.452.514   | 134.966.518   | 131.461.018   | 131.927.426   | 129.092.854   | 126.736.589   | 124.628.327   | 119.494.893   | -4,1                     |
| jul   | 118.542.413   | 125.682.844   | 126.210.140   | 135.343.189   | 114.883.465   | 116.338.141   | 130.899.913   | 128.727.418   | 129.918.201   | 129.953.484   | 122.817.343   | 123.439.032   | 118.155.306   | -4,3                     |
| ago   | 122.679.977   | 129.615.703   | 130.518.405   | 141.546.522   | 122.358.718   | 125.489.403   | 141.733.957   | 145.125.564   | 146.454.241   | 149.680.660   | 139.869.274   | 141.114.624   | 138.460.579   | -1,9                     |
| sep   | 139.341.458   | 143.728.923   | 148.616.996   | 159.439.877   | 144.576.147   | 150.151.075   | 164.970.490   | 175.782.131   | 173.049.778   | 183.896.846   | 173.728.755   | 176.785.852   | 166.196.432   | -6,0                     |
| oct   | 175.013.950   | 175.760.812   | 189.809.427   | 200.440.893   | 180.922.337   | 193.365.628   | 209.412.488   | 218.047.680   | 221.735.213   | 224.250.617   | 215.925.913   | 213.534.862   | 206.288.171   | -3,4                     |
| nov   | 185.046.495   | 186.625.883   | 203.875.091   | 205.818.526   | 188.253.840   | 203.721.261   | 224.032.400   | 227.095.511   | 232.321.157   | 234.970.924   | 226.033.945   | 219.202.384   | 204.911.801   | -6,5                     |
| dic   | 186.330.019   | 189.949.186   | 213.074.942   | 195.557.032   | 197.131.597   | 209.806.320   | 222.945.483   | 223.792.047   | 229.645.530   | 235.715.979   | 221.820.241   | 215.684.201   | 215.844.914   | 0,1                      |
| Total | 1.723.253.492 | 1.818.115.205 | 1.874.650.277 | 1.971.626.539 | 1.772.669.719 | 1.895.735.168 | 2.103.738.538 | 2.119.080.097 | 2.149.151.656 | 2.148.729.020 | 2.028.825.052 | 1.991.006.995 | 1.990.518.633 | 0,0                      |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.



**Cuadro 43**  
**Recepción de leche en plantas en la Región de Los Ríos**  
**Período: 2005 - 2017**  
**Litros**

| Meses | 2005        | 2006        | 2007        | 2008        | 2009        | 2010        | 2011        | 2012        | 2013        | 2014        | 2015        | 2016        | 2017        | % variación<br>2017/2016 |
|-------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------------------|
| ene   | 41.970.952  | 46.678.205  | 48.317.537  | 53.380.496  | 43.084.572  | 45.599.816  | 59.734.452  | 58.002.424  | 64.915.431  | 63.270.213  | 66.397.122  | 63.887.972  | 60.701.174  | -5,0                     |
| feb   | 32.687.812  | 38.631.114  | 39.589.142  | 41.407.405  | 33.573.948  | 37.440.826  | 49.856.278  | 50.086.716  | 51.646.115  | 54.098.247  | 49.625.833  | 50.252.838  | 49.003.886  | -2,5                     |
| mar   | 32.912.212  | 39.440.941  | 41.649.975  | 40.561.699  | 33.909.934  | 40.224.561  | 51.145.524  | 53.313.260  | 55.885.499  | 55.972.134  | 48.418.479  | 50.376.261  | 53.069.685  | 5,4                      |
| abr   | 33.443.826  | 38.035.074  | 37.574.846  | 40.487.077  | 32.371.266  | 37.715.114  | 47.399.043  | 50.988.482  | 52.999.257  | 50.981.114  | 46.273.968  | 44.497.560  | 49.649.404  | 11,6                     |
| may   | 33.023.866  | 37.170.942  | 36.530.425  | 40.189.022  | 32.408.769  | 35.706.724  | 45.201.347  | 47.340.310  | 48.764.570  | 49.783.225  | 49.528.943  | 44.220.374  | 46.349.906  | 4,8                      |
| jun   | 30.432.136  | 33.281.122  | 34.349.953  | 37.116.275  | 28.896.314  | 31.399.039  | 40.149.731  | 40.378.604  | 40.716.878  | 43.469.513  | 44.219.943  | 39.701.525  | 39.144.757  | -1,4                     |
| jul   | 32.641.894  | 33.871.862  | 34.232.473  | 36.147.564  | 28.783.700  | 30.633.439  | 38.592.296  | 39.427.375  | 39.909.307  | 43.458.277  | 42.601.789  | 39.227.639  | 39.474.306  | 0,6                      |
| ago   | 33.727.413  | 34.547.665  | 35.137.917  | 37.993.879  | 30.834.457  | 32.950.389  | 41.901.688  | 44.193.906  | 44.978.114  | 49.443.495  | 47.809.215  | 45.075.724  | 45.107.295  | 0,1                      |
| sep   | 38.357.889  | 38.622.314  | 39.907.200  | 42.863.393  | 36.986.986  | 39.410.223  | 48.669.574  | 53.110.201  | 53.327.196  | 60.943.357  | 59.821.820  | 55.476.847  | 54.007.021  | -2,7                     |
| oct   | 47.887.146  | 47.475.871  | 51.561.460  | 53.748.577  | 46.917.896  | 51.117.523  | 61.630.795  | 67.106.551  | 68.633.612  | 74.315.739  | 73.676.241  | 67.764.424  | 66.550.689  | -1,8                     |
| nov   | 49.764.362  | 50.542.363  | 55.600.163  | 54.569.263  | 47.950.114  | 53.839.750  | 65.555.288  | 70.497.676  | 72.377.395  | 77.315.783  | 76.430.187  | 68.613.141  | 69.564.914  | 1,4                      |
| dic   | 49.517.810  | 52.072.769  | 58.195.724  | 51.236.812  | 50.036.254  | 55.350.602  | 65.466.388  | 68.629.207  | 71.699.256  | 77.068.694  | 75.001.984  | 66.995.890  | 69.125.603  | 3,2                      |
| Total | 456.367.318 | 490.370.242 | 512.646.815 | 529.701.462 | 445.754.210 | 491.388.006 | 615.302.404 | 643.074.712 | 665.852.630 | 700.119.791 | 679.805.524 | 636.090.195 | 641.748.640 | 0,9                      |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 44 A\***  
**Recepción de leche en plantas en la región de Los Lagos**  
**Período: 2005 - 2017**  
**Litros**

| Meses | 2005        | 2006        | 2007        | 2008        | 2009        | 2010        | 2011        | 2012        | 2013        | 2014        | 2015        | 2016        | 2017        | % variación<br>2017/2016 |
|-------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------------------|
| ene   | 74.212.309  | 76.589.130  | 79.362.412  | 82.408.058  | 69.130.091  | 90.902.802  | 101.374.151 | 93.706.803  | 101.448.217 | 95.241.235  | 94.966.501  | 103.653.192 | 108.356.684 | 4,5                      |
| feb   | 57.160.994  | 63.363.977  | 62.362.974  | 61.615.873  | 51.365.415  | 73.303.776  | 82.618.339  | 78.178.458  | 80.268.039  | 79.400.766  | 69.387.091  | 77.250.805  | 85.514.919  | 10,7                     |
| mar   | 55.565.078  | 62.371.158  | 64.027.601  | 59.003.377  | 63.465.903  | 78.480.865  | 83.965.873  | 84.443.693  | 85.317.755  | 78.041.278  | 64.190.458  | 72.853.486  | 88.920.015  | 22,1                     |
| abr   | 54.987.935  | 59.864.987  | 56.311.556  | 58.010.407  | 60.608.529  | 70.596.450  | 76.240.544  | 78.324.561  | 75.646.546  | 67.476.921  | 58.474.215  | 63.071.420  | 83.016.731  | 31,6                     |
| may   | 51.232.329  | 56.708.504  | 53.069.964  | 58.989.938  | 58.691.501  | 63.604.686  | 69.972.935  | 67.336.374  | 66.795.855  | 62.063.813  | 59.972.435  | 60.392.608  | 73.472.702  | 21,7                     |
| jun   | 44.408.024  | 49.099.730  | 48.598.205  | 53.465.660  | 48.972.403  | 51.478.685  | 57.827.703  | 54.181.870  | 55.933.143  | 50.844.052  | 49.040.724  | 56.312.127  | 57.556.401  | 2,2                      |
| jul   | 45.579.600  | 50.045.712  | 48.509.878  | 51.463.978  | 47.011.965  | 49.144.402  | 54.612.335  | 51.694.562  | 54.155.279  | 50.215.863  | 46.809.565  | 54.612.437  | 56.123.276  | 2,8                      |
| ago   | 47.625.328  | 52.759.670  | 50.888.984  | 54.597.059  | 51.422.866  | 54.128.074  | 61.527.770  | 61.075.789  | 63.602.794  | 61.558.369  | 56.625.386  | 66.219.293  | 69.374.646  | 4,8                      |
| sep   | 57.896.135  | 61.519.119  | 61.176.432  | 65.252.671  | 67.039.563  | 69.085.155  | 75.501.583  | 80.150.492  | 79.740.847  | 80.974.569  | 76.925.625  | 91.780.261  | 87.216.240  | -5,0                     |
| oct   | 77.747.377  | 78.992.790  | 82.602.953  | 87.140.584  | 89.350.693  | 94.810.752  | 101.312.779 | 103.785.442 | 107.726.885 | 103.398.741 | 102.128.043 | 114.645.746 | 112.092.990 | -2,2                     |
| nov   | 84.532.180  | 86.401.202  | 89.127.565  | 92.108.592  | 95.970.882  | 102.657.454 | 111.338.737 | 109.721.883 | 114.235.106 | 110.419.597 | 108.908.281 | 120.149.043 | 106.792.847 | -11,1                    |
| dic   | 84.899.328  | 87.454.988  | 93.429.746  | 86.255.103  | 100.725.257 | 106.204.725 | 110.108.728 | 107.676.313 | 111.814.703 | 110.348.910 | 104.831.921 | 117.245.071 | 115.917.348 | -1,1                     |
| Total | 735.846.617 | 785.170.967 | 789.468.270 | 810.311.300 | 803.755.068 | 904.397.826 | 986.401.477 | 970.276.240 | 996.685.169 | 949.984.114 | 892.260.245 | 998.185.489 | #####       | 4,6                      |

\* corresponde a la nueva información que incluye a las plantas Lactalis Purranque, Lactalis Melipilla y Lácteos Osorno.

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 44 B**  
**Recepción de leche en plantas en la región de Los Lagos**  
**Período: 2005 - 2017**  
 Litros

| Meses | 2005        | 2006        | 2007        | 2008        | 2009        | 2010        | 2011        | 2012        | 2013        | 2014        | 2015        | 2016        | 2017        | % variación<br>2017/2016 |
|-------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------------------|
| ene   | 74.212.309  | 76.589.130  | 79.362.412  | 82.408.058  | 69.130.091  | 90.902.802  | 101.374.151 | 93.706.803  | 101.448.217 | 95.241.235  | 94.966.501  | 94.210.549  | 99.082.632  | 5,2                      |
| feb   | 57.160.994  | 63.363.977  | 62.362.974  | 61.615.873  | 51.365.415  | 73.303.776  | 82.618.339  | 78.178.458  | 80.268.039  | 79.400.766  | 69.387.091  | 70.011.284  | 78.270.279  | 11,8                     |
| mar   | 55.565.078  | 62.371.158  | 64.027.601  | 59.003.377  | 63.465.903  | 78.480.865  | 83.965.873  | 84.443.693  | 85.317.755  | 78.041.278  | 64.190.458  | 66.480.010  | 80.860.253  | 21,6                     |
| abr   | 54.987.935  | 59.864.987  | 56.311.556  | 58.010.407  | 60.608.529  | 70.596.450  | 76.240.544  | 78.324.561  | 75.646.546  | 67.476.921  | 58.474.215  | 57.576.182  | 75.498.111  | 31,1                     |
| may   | 51.232.329  | 56.708.504  | 53.069.964  | 58.989.938  | 58.691.501  | 63.604.686  | 69.972.935  | 67.336.374  | 66.795.855  | 62.063.813  | 59.972.435  | 55.048.440  | 66.127.307  | 20,1                     |
| jun   | 44.408.024  | 49.099.730  | 48.598.205  | 53.465.660  | 48.972.403  | 51.478.685  | 57.827.703  | 54.181.870  | 55.933.143  | 50.844.052  | 49.040.724  | 50.768.168  | 51.063.692  | 0,6                      |
| jul   | 45.579.600  | 50.045.712  | 48.509.878  | 51.463.978  | 47.011.965  | 49.144.402  | 54.612.335  | 51.694.562  | 54.155.279  | 50.215.863  | 46.809.565  | 49.142.282  | 49.661.157  | 1,1                      |
| ago   | 47.625.328  | 52.759.670  | 50.888.984  | 54.597.059  | 51.422.866  | 54.128.074  | 61.527.770  | 61.075.789  | 63.602.794  | 61.558.369  | 56.625.386  | 60.094.961  | 62.279.127  | 3,6                      |
| sep   | 57.896.135  | 61.519.119  | 61.176.432  | 65.252.671  | 67.039.563  | 69.085.155  | 75.501.583  | 80.150.492  | 79.740.847  | 80.974.569  | 76.925.625  | 83.644.344  | 79.084.980  | -5,5                     |
| oct   | 77.747.377  | 78.992.790  | 82.602.953  | 87.140.584  | 89.350.693  | 94.810.752  | 101.312.779 | 103.785.442 | 107.726.885 | 103.398.741 | 102.128.043 | 104.885.565 | 103.001.249 | -1,8                     |
| nov   | 84.532.180  | 86.401.202  | 89.127.565  | 92.108.592  | 95.970.882  | 102.657.454 | 111.338.737 | 109.721.883 | 114.235.106 | 110.419.597 | 108.908.281 | 109.937.866 | 97.388.676  | -11,4                    |
| dic   | 84.899.328  | 87.454.988  | 93.429.746  | 86.255.103  | 100.725.257 | 106.204.725 | 110.108.728 | 107.676.313 | 111.814.703 | 110.348.910 | 104.831.921 | 107.323.185 | 106.678.783 | -0,6                     |
| Total | 735.846.617 | 785.170.967 | 789.468.270 | 810.311.300 | 803.755.068 | 904.397.826 | 986.401.477 | 970.276.240 | 996.685.169 | 949.984.114 | 892.260.245 | 909.122.836 | 948.996.246 | 4,4                      |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 45 A\***  
**País: precio nominal promedio ponderado de leche cruda**  
**pagado a productor**  
**\$/litro ( sin/iva )**

| Meses | 2005   | 2006   | 2007   | 2008   | 2009   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   |
|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| ene   | 116,05 | 121,99 | 117,66 | 195,88 | 162,05 | 159,28 | 167,01 | 184,49 | 186,63 | 213,02 | 203,88 | 187,83 | 210,77 |
| feb   | 117,97 | 123,39 | 122,81 | 196,44 | 159,24 | 162,01 | 170,92 | 190,74 | 189,52 | 219,03 | 203,61 | 193,56 | 215,84 |
| mar   | 120,20 | 126,13 | 133,59 | 200,63 | 150,89 | 164,50 | 188,10 | 195,09 | 197,60 | 227,45 | 210,91 | 202,76 | 224,81 |
| abr   | 121,68 | 127,77 | 144,64 | 205,30 | 150,91 | 166,97 | 192,92 | 199,93 | 201,70 | 232,47 | 216,61 | 213,89 | 230,27 |
| may   | 126,99 | 129,47 | 172,40 | 207,63 | 157,24 | 185,03 | 196,79 | 202,96 | 221,60 | 244,29 | 225,38 | 213,38 | 241,03 |
| jun   | 132,08 | 129,74 | 187,53 | 207,68 | 156,93 | 184,37 | 194,75 | 201,95 | 225,47 | 243,44 | 226,02 | 214,47 | 239,09 |
| jul   | 130,79 | 128,69 | 198,26 | 205,87 | 155,93 | 185,05 | 193,29 | 199,44 | 224,35 | 238,39 | 224,24 | 214,20 | 234,95 |
| ago   | 130,61 | 128,03 | 201,40 | 204,99 | 153,07 | 183,07 | 192,83 | 197,30 | 222,29 | 237,56 | 215,76 | 211,41 | 234,62 |
| sep   | 127,52 | 118,17 | 200,31 | 203,69 | 143,40 | 178,05 | 189,07 | 191,97 | 202,58 | 228,52 | 198,99 | 202,92 | 222,33 |
| oct   | 122,47 | 115,77 | 200,78 | 191,26 | 146,07 | 169,31 | 188,26 | 190,03 | 201,50 | 223,89 | 191,04 | 200,05 | 217,45 |
| nov   | 121,37 | 114,98 | 202,95 | 187,49 | 147,50 | 168,26 | 187,10 | 189,21 | 201,51 | 219,91 | 191,02 | 198,04 | 221,75 |
| dic   | 121,42 | 114,59 | 199,90 | 171,70 | 152,15 | 166,80 | 184,74 | 189,89 | 199,43 | 217,72 | 186,00 | 197,96 | 216,23 |

\* corresponde a la nueva información que incluye a las plantas Lactalis Purranque, Lactalis Melipilla y Lácteos Osorno.

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 45 B**  
**País: precio nominal promedio ponderado de leche cruda**  
**pagado a productor**  
**\$/litro ( sin/iva )**

| Meses | 2005   | 2006   | 2007   | 2008   | 2009   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   |
|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| ene   | 116,05 | 121,99 | 117,66 | 195,88 | 162,05 | 159,28 | 167,01 | 184,49 | 186,63 | 213,02 | 203,88 | 187,38 | 210,36 |
| feb   | 117,97 | 123,39 | 122,81 | 196,44 | 159,24 | 162,01 | 170,92 | 190,74 | 189,52 | 219,03 | 203,61 | 193,25 | 215,36 |
| mar   | 120,20 | 126,13 | 133,59 | 200,63 | 150,89 | 164,50 | 188,10 | 195,09 | 197,60 | 227,45 | 210,91 | 202,60 | 224,73 |
| abr   | 121,68 | 127,77 | 144,64 | 205,30 | 150,91 | 166,97 | 192,92 | 199,93 | 201,70 | 232,47 | 216,61 | 214,01 | 229,73 |
| may   | 126,99 | 129,47 | 172,40 | 207,63 | 157,24 | 185,03 | 196,79 | 202,96 | 221,60 | 244,29 | 225,38 | 213,30 | 240,72 |
| jun   | 132,08 | 129,74 | 187,53 | 207,68 | 156,93 | 184,37 | 194,75 | 201,95 | 225,47 | 243,44 | 226,02 | 214,38 | 238,65 |
| jul   | 130,79 | 128,69 | 198,26 | 205,87 | 155,93 | 185,05 | 193,29 | 199,44 | 224,35 | 238,39 | 224,24 | 214,06 | 234,47 |
| ago   | 130,61 | 128,03 | 201,40 | 204,99 | 153,07 | 183,07 | 192,83 | 197,30 | 222,29 | 237,56 | 215,76 | 211,15 | 234,46 |
| sep   | 127,52 | 118,17 | 200,31 | 203,69 | 143,40 | 178,05 | 189,07 | 191,97 | 202,58 | 228,52 | 198,99 | 202,48 | 221,81 |
| oct   | 122,47 | 115,77 | 200,78 | 191,26 | 146,07 | 169,31 | 188,26 | 190,03 | 201,50 | 223,89 | 191,04 | 199,67 | 217,09 |
| nov   | 121,37 | 114,98 | 202,95 | 187,49 | 147,50 | 168,26 | 187,10 | 189,21 | 201,51 | 219,91 | 191,02 | 197,44 | 221,49 |
| dic   | 121,42 | 114,59 | 199,90 | 171,70 | 152,15 | 166,80 | 184,74 | 189,89 | 199,43 | 217,72 | 186,00 | 197,41 | 215,84 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 46**  
**Región de Los Ríos: precio nominal promedio ponderado de leche cruda**  
**pagado a productor**  
**\$/litro ( sin/iva )**

| Meses | 2005   | 2006   | 2007   | 2008   | 2009   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   |
|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| ene   | 116,39 | 119,28 | 117,31 | 191,71 | 161,84 | 159,29 | 165,55 | 179,13 | 181,15 | 204,41 | 189,48 | 179,52 | 206,87 |
| feb   | 117,64 | 119,66 | 119,72 | 194,05 | 156,29 | 162,87 | 169,71 | 186,88 | 186,24 | 210,78 | 197,65 | 188,94 | 212,31 |
| mar   | 120,69 | 122,90 | 133,28 | 199,29 | 148,61 | 164,29 | 186,40 | 191,78 | 198,15 | 222,63 | 204,88 | 198,52 | 225,04 |
| abr   | 122,91 | 124,68 | 140,33 | 203,41 | 151,46 | 167,62 | 191,69 | 196,66 | 201,63 | 226,91 | 208,69 | 205,57 | 228,72 |
| may   | 128,02 | 127,51 | 174,49 | 206,66 | 162,82 | 189,76 | 197,08 | 200,64 | 219,18 | 237,27 | 214,11 | 202,21 | 235,73 |
| jun   | 130,86 | 129,12 | 186,85 | 206,46 | 161,86 | 186,99 | 193,96 | 199,99 | 218,08 | 236,84 | 213,85 | 200,76 | 233,70 |
| jul   | 129,30 | 128,38 | 199,58 | 204,58 | 160,68 | 193,75 | 193,04 | 198,59 | 217,23 | 229,29 | 211,89 | 199,25 | 228,22 |
| ago   | 129,28 | 127,28 | 200,34 | 203,84 | 158,84 | 186,73 | 191,83 | 196,15 | 215,34 | 228,14 | 206,20 | 197,21 | 227,31 |
| sep   | 127,37 | 120,63 | 197,54 | 201,51 | 145,38 | 179,29 | 186,71 | 190,05 | 200,85 | 218,69 | 187,66 | 190,59 | 219,16 |
| oct   | 120,50 | 119,90 | 196,01 | 185,73 | 145,21 | 169,83 | 184,00 | 181,70 | 196,08 | 214,00 | 186,33 | 188,89 | 211,54 |
| nov   | 119,25 | 118,12 | 204,08 | 184,34 | 151,81 | 168,70 | 181,89 | 180,67 | 195,69 | 210,44 | 185,06 | 187,48 | 216,51 |
| dic   | 119,14 | 115,68 | 194,19 | 167,56 | 152,28 | 166,29 | 179,58 | 185,17 | 193,20 | 208,00 | 182,33 | 185,27 | 207,80 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 47 A\***  
**Región de Los Lagos: precio nominal promedio ponderado de leche cruda**  
**pagado a productor**  
**\$/litro ( sin/iva )**

| Meses | 2005   | 2006   | 2007   | 2008   | 2009   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   |
|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| ene   | 111,07 | 118,45 | 113,43 | 195,26 | 156,98 | 156,79 | 166,49 | 183,55 | 186,45 | 211,91 | 206,28 | 185,15 | 207,52 |
| feb   | 113,03 | 119,73 | 119,69 | 194,70 | 156,33 | 158,90 | 170,10 | 188,91 | 188,02 | 218,89 | 201,26 | 187,81 | 213,00 |
| mar   | 115,12 | 122,11 | 129,25 | 199,13 | 147,74 | 161,63 | 188,20 | 193,32 | 195,00 | 226,44 | 210,65 | 197,70 | 222,29 |
| abr   | 116,54 | 124,04 | 142,15 | 203,13 | 146,37 | 164,31 | 192,06 | 197,98 | 198,63 | 232,15 | 218,37 | 206,20 | 223,06 |
| may   | 122,47 | 126,15 | 170,13 | 206,40 | 151,94 | 180,83 | 195,02 | 201,34 | 219,44 | 241,51 | 225,46 | 207,80 | 237,66 |
| jun   | 127,51 | 125,83 | 183,57 | 206,23 | 151,82 | 180,30 | 191,81 | 199,46 | 223,71 | 237,39 | 225,77 | 207,58 | 233,56 |
| jul   | 126,64 | 124,62 | 192,93 | 204,43 | 150,42 | 178,21 | 189,43 | 194,79 | 221,45 | 231,31 | 220,41 | 208,29 | 228,51 |
| ago   | 125,97 | 123,98 | 198,22 | 203,13 | 146,50 | 178,16 | 188,88 | 193,23 | 219,91 | 232,44 | 210,02 | 206,69 | 229,57 |
| sep   | 122,68 | 112,53 | 198,01 | 202,96 | 140,31 | 175,44 | 185,45 | 189,30 | 198,77 | 226,76 | 202,67 | 202,70 | 218,98 |
| oct   | 118,41 | 110,21 | 200,19 | 191,62 | 144,91 | 167,99 | 186,72 | 191,03 | 199,78 | 224,06 | 189,75 | 198,47 | 216,05 |
| nov   | 117,7  | 110,24 | 200,47 | 186,98 | 144,45 | 166,42 | 186,47 | 190,82 | 200,51 | 219,70 | 190,59 | 197,44 | 220,61 |
| dic   | 117,76 | 110,56 | 199,82 | 169,96 | 150,42 | 165,70 | 184,03 | 189,50 | 198,19 | 217,39 | 182,06 | 197,90 | 214,60 |

\* corresponde a la nueva información que incluye a las plantas Lactalis Purranque, Lactalis Melipilla y Lácteos Osorno.

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 47 B**  
**Región de Los Lagos: precio nominal promedio ponderado de leche cruda**  
**pagado a productor**  
**\$/litro ( sin/iva )**

| Meses | 2005   | 2006   | 2007   | 2008   | 2009   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   |
|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| ene   | 111,07 | 118,45 | 113,43 | 195,26 | 156,98 | 156,79 | 166,49 | 183,55 | 186,45 | 211,91 | 206,28 | 184,76 | 207,22 |
| feb   | 113,03 | 119,73 | 119,69 | 194,70 | 156,33 | 158,90 | 170,10 | 188,91 | 188,02 | 218,89 | 201,26 | 187,40 | 212,65 |
| mar   | 115,12 | 122,11 | 129,25 | 199,13 | 147,74 | 161,63 | 188,20 | 193,32 | 195,00 | 226,44 | 210,65 | 197,50 | 222,33 |
| abr   | 116,54 | 124,04 | 142,15 | 203,13 | 146,37 | 164,31 | 192,06 | 197,98 | 198,63 | 232,15 | 218,37 | 206,62 | 222,65 |
| may   | 122,47 | 126,15 | 170,13 | 206,40 | 151,94 | 180,83 | 195,02 | 201,34 | 219,44 | 241,51 | 225,46 | 208,07 | 238,08 |
| jun   | 127,51 | 125,83 | 183,57 | 206,23 | 151,82 | 180,30 | 191,81 | 199,46 | 223,71 | 237,39 | 225,77 | 207,64 | 233,60 |
| jul   | 126,64 | 124,62 | 192,93 | 204,43 | 150,42 | 178,21 | 189,43 | 194,79 | 221,45 | 231,31 | 220,41 | 208,67 | 228,07 |
| ago   | 125,97 | 123,98 | 198,22 | 203,13 | 146,50 | 178,16 | 188,88 | 193,23 | 219,91 | 232,44 | 210,02 | 206,83 | 229,53 |
| sep   | 122,68 | 112,53 | 198,01 | 202,96 | 140,31 | 175,44 | 185,45 | 189,30 | 198,77 | 226,76 | 202,67 | 202,51 | 218,20 |
| oct   | 118,41 | 110,21 | 200,19 | 191,62 | 144,91 | 167,99 | 186,72 | 191,03 | 199,78 | 224,06 | 189,75 | 198,01 | 215,36 |
| nov   | 117,70 | 110,24 | 200,47 | 186,98 | 144,45 | 166,42 | 186,47 | 190,82 | 200,51 | 219,70 | 190,59 | 196,74 | 220,56 |
| dic   | 117,76 | 110,56 | 199,82 | 169,96 | 150,42 | 165,70 | 184,03 | 189,50 | 198,19 | 217,39 | 182,06 | 197,27 | 214,16 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 48 A\***  
**País: precios reales promedios ponderados de leche cruda**  
**pagado a productor**  
**\$/litro ( sin/iva )**  
**(En \$ de enero 2018)**

| Meses    | 2005   | 2006   | 2007   | 2008   | 2009   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   |
|----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| ene      | 181,26 | 183,81 | 172,85 | 266,87 | 206,16 | 205,47 | 209,21 | 221,30 | 220,60 | 244,39 | 223,54 | 197,30 | 215,54 |
| feb      | 184,84 | 185,76 | 179,85 | 267,73 | 204,14 | 207,91 | 213,53 | 228,58 | 223,60 | 250,85 | 223,07 | 202,37 | 219,56 |
| mar      | 188,53 | 190,06 | 195,98 | 272,34 | 194,13 | 210,52 | 234,47 | 232,91 | 232,85 | 259,24 | 230,25 | 211,40 | 228,14 |
| abr      | 189,63 | 191,41 | 211,28 | 276,38 | 193,42 | 213,49 | 238,63 | 238,30 | 236,77 | 262,75 | 234,99 | 222,15 | 232,79 |
| may      | 196,15 | 192,72 | 250,40 | 278,45 | 201,83 | 235,51 | 242,65 | 241,79 | 261,39 | 274,41 | 243,11 | 220,91 | 243,08 |
| jun      | 203,45 | 192,65 | 270,69 | 275,34 | 201,95 | 233,82 | 239,20 | 240,51 | 265,99 | 272,53 | 243,36 | 221,53 | 240,87 |
| jul      | 200,64 | 189,98 | 283,54 | 268,93 | 199,97 | 234,68 | 236,98 | 238,23 | 262,99 | 266,74 | 240,29 | 220,27 | 237,52 |
| ago      | 199,14 | 187,98 | 284,81 | 264,79 | 197,16 | 230,68 | 236,12 | 235,69 | 259,90 | 265,21 | 230,23 | 216,87 | 236,67 |
| sep      | 193,87 | 173,05 | 280,23 | 260,69 | 185,38 | 224,58 | 231,14 | 228,81 | 236,28 | 254,28 | 210,90 | 208,07 | 223,81 |
| oct      | 184,36 | 169,52 | 277,73 | 242,21 | 186,98 | 212,71 | 229,02 | 224,77 | 233,78 | 247,05 | 201,45 | 204,62 | 219,24 |
| nov      | 181,83 | 168,78 | 279,87 | 235,36 | 188,82 | 211,18 | 226,50 | 222,56 | 233,45 | 240,16 | 200,62 | 202,22 | 222,27 |
| dic      | 182,33 | 168,50 | 273,59 | 215,82 | 195,68 | 209,19 | 222,95 | 224,38 | 230,18 | 237,72 | 195,40 | 202,04 | 216,54 |
| Promedio | 189,38 | 181,68 | 247,49 | 258,17 | 195,79 | 217,43 | 228,89 | 230,37 | 236,60 | 254,00 | 219,85 | 209,18 | 226,44 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 48 B**  
**País: precios reales promedios ponderados de leche cruda**  
**pagado a productor**  
**\$/litro ( sin/iva )**  
**(En \$ de enero 2018)**

| Meses    | 2005   | 2006   | 2007   | 2008   | 2009   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   |
|----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| ene      | 181,26 | 183,81 | 172,85 | 266,87 | 206,16 | 205,47 | 209,21 | 221,30 | 220,60 | 244,39 | 223,54 | 196,82 | 215,13 |
| feb      | 184,84 | 185,76 | 179,85 | 267,73 | 204,14 | 207,91 | 213,53 | 228,58 | 223,60 | 250,85 | 223,07 | 202,05 | 219,07 |
| mar      | 188,53 | 190,06 | 195,98 | 272,34 | 194,13 | 210,52 | 234,47 | 232,91 | 232,85 | 259,24 | 230,25 | 211,23 | 228,06 |
| abr      | 189,63 | 191,41 | 211,28 | 276,38 | 193,42 | 213,49 | 238,63 | 238,30 | 236,77 | 262,75 | 234,99 | 222,28 | 232,24 |
| may      | 196,15 | 192,72 | 250,40 | 278,45 | 201,83 | 235,51 | 242,65 | 241,79 | 261,39 | 274,41 | 243,11 | 220,82 | 242,77 |
| jun      | 203,45 | 192,65 | 270,69 | 275,34 | 201,95 | 233,82 | 239,20 | 240,51 | 265,99 | 272,53 | 243,36 | 221,44 | 240,43 |
| jul      | 200,64 | 189,98 | 283,54 | 268,93 | 199,97 | 234,68 | 236,98 | 238,23 | 262,99 | 266,74 | 240,29 | 220,13 | 237,03 |
| ago      | 199,14 | 187,98 | 284,81 | 264,79 | 197,16 | 230,68 | 236,12 | 235,69 | 259,90 | 265,21 | 230,23 | 216,60 | 236,51 |
| sep      | 193,87 | 173,05 | 280,23 | 260,69 | 185,38 | 224,58 | 231,14 | 228,81 | 236,28 | 254,28 | 210,90 | 207,62 | 223,28 |
| oct      | 184,36 | 169,52 | 277,73 | 242,21 | 186,98 | 212,71 | 229,02 | 224,77 | 233,78 | 247,05 | 201,45 | 204,23 | 218,88 |
| nov      | 181,83 | 168,78 | 279,87 | 235,36 | 188,82 | 211,18 | 226,50 | 222,56 | 233,45 | 240,16 | 200,62 | 201,61 | 222,00 |
| dic      | 182,33 | 168,50 | 273,59 | 215,82 | 195,68 | 209,19 | 222,95 | 224,38 | 230,18 | 237,72 | 195,40 | 201,48 | 216,16 |
| Promedio | 189,38 | 181,68 | 247,49 | 258,17 | 195,79 | 217,43 | 228,89 | 230,37 | 236,60 | 254,00 | 219,85 | 208,85 | 226,03 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 49**  
**Región de Los Ríos: precios reales promedios ponderados de leche cruda**  
**pagado a productor**  
**\$/litro ( sin/iva )**  
**(En \$ de enero 2018)**

| Meses    | 2005   | 2006   | 2007   | 2008   | 2009   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   |
|----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| ene      | 181,79 | 179,73 | 172,33 | 261,18 | 205,89 | 205,48 | 207,38 | 214,87 | 214,11 | 234,51 | 207,75 | 188,57 | 211,55 |
| feb      | 184,33 | 180,14 | 175,34 | 264,47 | 200,36 | 209,01 | 212,02 | 223,96 | 219,73 | 241,39 | 216,54 | 197,54 | 215,97 |
| mar      | 189,29 | 185,19 | 195,52 | 270,53 | 191,20 | 210,26 | 232,35 | 228,96 | 233,50 | 253,74 | 223,67 | 206,98 | 228,38 |
| abr      | 191,55 | 186,78 | 205,00 | 273,84 | 194,12 | 214,33 | 237,11 | 234,39 | 236,69 | 256,46 | 226,40 | 213,51 | 231,22 |
| may      | 197,74 | 189,81 | 253,44 | 277,15 | 208,99 | 241,53 | 243,01 | 239,02 | 258,54 | 266,52 | 230,95 | 209,35 | 237,73 |
| jun      | 201,59 | 191,73 | 269,71 | 273,73 | 208,29 | 237,15 | 238,23 | 238,18 | 257,27 | 265,14 | 230,26 | 207,37 | 235,44 |
| jul      | 198,35 | 189,53 | 285,43 | 267,25 | 206,06 | 245,71 | 236,68 | 237,21 | 254,64 | 256,56 | 227,05 | 204,90 | 230,72 |
| ago      | 197,12 | 186,89 | 283,31 | 263,31 | 204,59 | 235,31 | 234,89 | 234,32 | 251,77 | 254,69 | 220,03 | 202,30 | 229,29 |
| sep      | 193,63 | 176,66 | 276,35 | 257,91 | 187,94 | 226,15 | 228,26 | 226,52 | 234,26 | 243,35 | 198,90 | 195,42 | 220,62 |
| oct      | 181,40 | 175,56 | 271,14 | 235,20 | 185,89 | 213,36 | 223,85 | 214,92 | 227,49 | 236,14 | 196,49 | 193,20 | 213,28 |
| nov      | 178,64 | 173,40 | 281,42 | 231,40 | 194,33 | 211,73 | 220,20 | 212,51 | 226,70 | 229,81 | 194,35 | 191,44 | 217,01 |
| dic      | 178,90 | 170,11 | 265,78 | 210,61 | 195,84 | 208,55 | 216,72 | 218,79 | 223,00 | 227,11 | 191,54 | 189,09 | 208,10 |
| Promedio | 188,32 | 181,19 | 244,78 | 254,92 | 197,84 | 195,99 | 226,12 | 202,02 | 210,14 | 244,76 | 210,73 | 198,53 | 221,74 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.



**Cuadro 50 A\***  
**Región de Los Lagos: precios reales promedios ponderados reales de leche cruda pagado a productor**  
 \$/litro ( sin/iva )  
 (En \$ de enero 2018)

| Meses    | 2005   | 2006   | 2007   | 2008   | 2009   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   |
|----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| ene      | 173,48 | 178,47 | 166,63 | 266,02 | 199,71 | 202,26 | 208,56 | 220,17 | 220,38 | 243,12 | 226,16 | 194,49 | 212,23 |
| feb      | 177,10 | 180,25 | 175,28 | 265,35 | 200,41 | 203,91 | 212,51 | 226,39 | 221,82 | 250,68 | 220,50 | 196,36 | 216,66 |
| mar      | 180,54 | 184,00 | 189,60 | 270,31 | 190,08 | 206,84 | 234,59 | 230,80 | 229,79 | 258,09 | 229,96 | 206,12 | 225,59 |
| abr      | 181,62 | 185,82 | 207,65 | 273,46 | 187,59 | 210,09 | 237,57 | 235,97 | 233,16 | 262,39 | 236,90 | 214,16 | 225,50 |
| may      | 189,17 | 187,78 | 247,11 | 276,81 | 195,03 | 230,15 | 240,47 | 239,85 | 258,85 | 271,28 | 243,18 | 215,13 | 239,67 |
| jun      | 196,42 | 186,85 | 264,98 | 273,42 | 195,37 | 228,66 | 235,59 | 237,53 | 263,91 | 265,75 | 243,09 | 214,41 | 235,30 |
| jul      | 194,28 | 183,97 | 275,90 | 267,05 | 192,90 | 226,01 | 232,24 | 232,67 | 259,59 | 258,82 | 236,19 | 214,19 | 231,01 |
| ago      | 192,07 | 182,05 | 280,31 | 262,39 | 188,70 | 224,50 | 231,28 | 230,83 | 257,11 | 259,49 | 224,10 | 212,02 | 231,57 |
| sep      | 186,51 | 164,79 | 277,01 | 259,77 | 181,38 | 221,29 | 226,72 | 225,63 | 231,83 | 252,33 | 214,80 | 207,84 | 220,43 |
| oct      | 178,26 | 161,37 | 276,92 | 242,66 | 185,51 | 211,05 | 227,16 | 225,95 | 231,78 | 247,24 | 200,10 | 203,00 | 217,82 |
| nov      | 176,32 | 161,82 | 276,45 | 234,72 | 184,91 | 208,87 | 225,74 | 224,45 | 232,28 | 239,93 | 200,16 | 201,61 | 221,13 |
| dic      | 176,84 | 162,57 | 273,48 | 213,62 | 193,45 | 207,81 | 222,09 | 223,91 | 228,75 | 237,37 | 191,26 | 201,98 | 214,92 |
| Promedio | 182,11 | 175,01 | 242,74 | 255,76 | 190,71 | 170,24 | 255,16 | 228,51 | 236,22 | 251,49 | 217,93 | 205,28 | 222,77 |

\* corresponde a la nueva información que incluye a las plantas Lactalis Purranque, Lactalis Melipilla y Lácteos Osorno.

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 50 B**  
**Región de Los Lagos: precios reales promedios ponderados reales de leche cruda pagado a productor**  
 \$/litro ( sin/iva )  
 (En \$ de enero 2017)

| Meses    | 2005   | 2006   | 2007   | 2008   | 2009   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   |
|----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| ene      | 173,48 | 178,47 | 166,63 | 266,02 | 199,71 | 202,26 | 208,56 | 220,17 | 220,38 | 243,12 | 226,16 | 194,08 | 211,92 |
| feb      | 177,10 | 180,25 | 175,28 | 265,35 | 200,41 | 203,91 | 212,51 | 226,39 | 221,82 | 250,68 | 220,50 | 195,93 | 216,31 |
| mar      | 180,54 | 184,00 | 189,60 | 270,31 | 190,08 | 206,84 | 234,59 | 230,80 | 229,79 | 258,09 | 229,96 | 205,92 | 225,62 |
| abr      | 181,62 | 185,82 | 207,65 | 273,46 | 187,59 | 210,09 | 237,57 | 235,97 | 233,16 | 262,39 | 236,90 | 214,59 | 225,08 |
| may      | 189,17 | 187,78 | 247,11 | 276,81 | 195,03 | 230,15 | 240,47 | 239,85 | 258,85 | 271,28 | 243,18 | 215,41 | 240,10 |
| jun      | 196,42 | 186,85 | 264,98 | 273,42 | 195,37 | 228,66 | 235,59 | 237,53 | 263,91 | 265,75 | 243,09 | 214,48 | 235,34 |
| jul      | 194,28 | 183,97 | 275,90 | 267,05 | 192,90 | 226,01 | 232,24 | 232,67 | 259,59 | 258,82 | 236,19 | 214,58 | 230,56 |
| ago      | 192,07 | 182,05 | 280,31 | 262,39 | 188,70 | 224,50 | 231,28 | 230,83 | 257,11 | 259,49 | 224,10 | 212,17 | 231,54 |
| sep      | 186,51 | 164,79 | 277,01 | 259,77 | 181,38 | 221,29 | 226,72 | 225,63 | 231,83 | 252,33 | 214,80 | 207,65 | 219,65 |
| oct      | 178,26 | 161,37 | 276,92 | 242,66 | 185,51 | 211,05 | 227,16 | 225,95 | 231,78 | 247,24 | 200,10 | 202,53 | 217,13 |
| nov      | 176,32 | 161,82 | 276,45 | 234,72 | 184,91 | 208,87 | 225,74 | 224,45 | 232,28 | 239,93 | 200,16 | 200,89 | 221,07 |
| dic      | 176,84 | 162,57 | 273,48 | 213,62 | 193,45 | 207,81 | 222,09 | 223,91 | 228,75 | 237,37 | 191,26 | 201,33 | 214,47 |
| Promedio | 182,11 | 175,01 | 242,74 | 255,76 | 190,71 | 170,24 | 255,16 | 228,51 | 236,22 | 251,49 | 217,93 | 204,99 | 222,42 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 51 A\***  
**Resumen nacional de recepción mensual de leche fluida en plantas lecheras**  
**Período : 1995 - 2017**  
Miles de litros

| Años | ene     | feb     | mar     | abr     | may     | jun     | jul     | ago     | sep     | oct     | nov     | dic     | Total     |
|------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------|
| 1995 | 143.164 | 112.668 | 103.818 | 93.111  | 92.767  | 84.700  | 83.256  | 84.796  | 101.793 | 140.146 | 160.366 | 157.285 | 1.357.870 |
| 1996 | 127.742 | 98.353  | 101.887 | 100.667 | 99.982  | 90.750  | 90.015  | 97.472  | 118.022 | 154.943 | 162.207 | 164.386 | 1.406.426 |
| 1997 | 145.013 | 118.097 | 119.347 | 104.382 | 102.248 | 93.893  | 95.937  | 103.229 | 121.072 | 155.213 | 168.520 | 169.882 | 1.496.833 |
| 1998 | 151.221 | 111.475 | 109.321 | 104.513 | 105.932 | 102.210 | 103.962 | 111.146 | 127.614 | 164.109 | 173.908 | 164.613 | 1.530.025 |
| 1999 | 139.153 | 102.487 | 107.537 | 112.529 | 111.052 | 103.072 | 104.728 | 110.111 | 119.709 | 152.760 | 157.634 | 148.944 | 1.469.716 |
| 2000 | 127.506 | 101.496 | 111.147 | 107.261 | 108.521 | 99.558  | 101.023 | 105.298 | 116.790 | 148.395 | 160.060 | 160.161 | 1.447.213 |
| 2001 | 145.645 | 122.158 | 128.798 | 123.610 | 118.943 | 110.169 | 112.624 | 119.601 | 133.958 | 168.961 | 175.923 | 176.072 | 1.636.461 |
| 2002 | 149.681 | 112.206 | 117.831 | 128.032 | 127.109 | 116.259 | 116.567 | 122.686 | 135.442 | 153.501 | 162.188 | 163.891 | 1.605.392 |
| 2003 | 146.598 | 117.303 | 119.139 | 112.980 | 112.946 | 103.181 | 109.201 | 116.003 | 130.022 | 159.538 | 167.775 | 168.483 | 1.563.169 |
| 2004 | 155.689 | 124.146 | 121.269 | 117.993 | 122.872 | 114.623 | 116.286 | 126.704 | 142.493 | 174.353 | 178.950 | 181.103 | 1.676.481 |
| 2005 | 165.496 | 130.711 | 131.322 | 130.002 | 125.179 | 113.590 | 118.542 | 122.680 | 139.342 | 175.014 | 185.047 | 186.330 | 1.723.254 |
| 2006 | 173.594 | 145.112 | 147.406 | 140.750 | 137.146 | 122.745 | 125.683 | 129.616 | 143.729 | 175.761 | 186.626 | 189.949 | 1.818.115 |
| 2007 | 176.128 | 142.561 | 150.127 | 136.374 | 132.975 | 124.381 | 126.210 | 130.518 | 148.617 | 189.809 | 203.875 | 213.075 | 1.874.650 |
| 2008 | 193.540 | 153.477 | 151.880 | 149.366 | 148.478 | 136.741 | 135.343 | 141.547 | 159.440 | 200.441 | 205.819 | 195.557 | 1.971.627 |
| 2009 | 166.371 | 130.996 | 141.950 | 134.876 | 133.451 | 116.900 | 114.884 | 122.359 | 144.576 | 180.922 | 188.254 | 197.132 | 1.772.670 |
| 2010 | 182.237 | 148.943 | 159.220 | 148.611 | 138.400 | 119.453 | 116.338 | 125.489 | 150.151 | 193.366 | 203.721 | 209.806 | 1.895.735 |
| 2011 | 206.708 | 172.535 | 177.518 | 163.576 | 154.441 | 134.967 | 130.900 | 141.734 | 164.971 | 209.413 | 224.032 | 222.946 | 2.103.739 |
| 2012 | 196.315 | 167.975 | 179.337 | 170.253 | 155.169 | 131.461 | 128.727 | 145.126 | 175.782 | 218.048 | 227.096 | 223.792 | 2.119.080 |
| 2013 | 211.488 | 170.312 | 181.825 | 166.743 | 153.732 | 131.927 | 129.918 | 146.454 | 173.050 | 221.735 | 232.321 | 229.646 | 2.149.152 |
| 2014 | 203.923 | 173.166 | 176.009 | 157.534 | 150.537 | 129.093 | 129.954 | 149.681 | 183.897 | 224.251 | 234.971 | 235.716 | 2.148.729 |
| 2015 | 206.585 | 156.988 | 152.202 | 141.151 | 144.967 | 126.737 | 122.817 | 139.869 | 173.729 | 215.926 | 226.034 | 221.820 | 2.028.825 |
| 2016 | 211.332 | 165.996 | 163.203 | 144.084 | 141.166 | 133.044 | 131.637 | 150.213 | 187.872 | 226.491 | 232.604 | 228.810 | 2.116.452 |
| 2017 | 210.887 | 168.940 | 177.028 | 165.769 | 152.666 | 128.384 | 126.635 | 146.987 | 176.459 | 217.548 | 216.432 | 227.316 | 2.115.050 |

\* corresponde a la nueva información que incluye a las plantas Lactalis Purranque, Lactalis Melipilla y Lácteos Osorno.

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 51 B**  
**Resumen nacional de recepción mensual de leche fluida en plantas lecheras**  
**Período : 1995 - 2017**  
Miles de litros

| Años | ene     | feb     | mar     | abr     | may     | jun     | jul     | ago     | sep     | oct     | nov     | dic     | Total     |
|------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------|
| 1995 | 143.164 | 112.668 | 103.818 | 93.111  | 92.767  | 84.700  | 83.256  | 84.796  | 101.793 | 140.146 | 160.366 | 157.285 | 1.357.870 |
| 1996 | 127.742 | 98.353  | 101.887 | 100.667 | 99.982  | 90.750  | 90.015  | 97.472  | 118.022 | 154.943 | 162.207 | 164.386 | 1.406.426 |
| 1997 | 145.013 | 118.097 | 119.347 | 104.382 | 102.248 | 93.893  | 95.937  | 103.229 | 121.072 | 155.213 | 168.520 | 169.882 | 1.496.833 |
| 1998 | 151.221 | 111.475 | 109.321 | 104.513 | 105.932 | 102.210 | 103.962 | 111.146 | 127.614 | 164.109 | 173.908 | 164.613 | 1.530.025 |
| 1999 | 139.153 | 102.487 | 107.537 | 112.529 | 111.052 | 103.072 | 104.728 | 110.111 | 119.709 | 152.760 | 157.634 | 148.944 | 1.469.716 |
| 2000 | 127.505 | 101.496 | 111.147 | 107.261 | 108.521 | 99.558  | 101.023 | 105.298 | 116.790 | 148.395 | 160.060 | 160.161 | 1.447.213 |
| 2001 | 145.645 | 122.158 | 128.798 | 123.610 | 118.943 | 110.169 | 112.624 | 119.601 | 133.958 | 168.961 | 175.923 | 176.072 | 1.636.461 |
| 2002 | 149.681 | 112.206 | 117.831 | 128.032 | 127.108 | 116.259 | 116.567 | 122.686 | 135.442 | 153.501 | 162.188 | 163.891 | 1.605.392 |
| 2003 | 146.598 | 117.303 | 119.139 | 112.980 | 112.946 | 103.181 | 109.201 | 116.003 | 130.022 | 159.538 | 167.775 | 168.483 | 1.563.169 |
| 2004 | 155.689 | 124.146 | 121.269 | 117.993 | 122.872 | 114.623 | 116.286 | 126.704 | 142.493 | 174.353 | 178.950 | 181.103 | 1.676.480 |
| 2005 | 165.496 | 130.711 | 131.322 | 130.002 | 125.179 | 113.589 | 118.542 | 122.680 | 139.341 | 175.014 | 185.046 | 186.330 | 1.723.253 |
| 2006 | 173.594 | 145.112 | 147.406 | 140.749 | 137.145 | 122.745 | 125.683 | 129.616 | 143.729 | 175.761 | 186.626 | 189.949 | 1.818.115 |
| 2007 | 176.128 | 142.561 | 150.127 | 136.374 | 132.975 | 124.381 | 126.210 | 130.518 | 148.617 | 189.809 | 203.875 | 213.075 | 1.874.650 |
| 2008 | 193.540 | 153.476 | 151.880 | 149.366 | 148.478 | 136.741 | 135.343 | 141.547 | 159.440 | 200.441 | 205.819 | 195.557 | 1.971.627 |
| 2009 | 166.371 | 130.996 | 141.950 | 134.876 | 133.451 | 116.900 | 114.883 | 122.359 | 144.576 | 180.922 | 188.254 | 197.132 | 1.772.670 |
| 2010 | 182.237 | 148.943 | 159.220 | 148.610 | 138.400 | 119.453 | 116.338 | 125.489 | 150.151 | 193.366 | 203.721 | 209.806 | 1.895.735 |
| 2011 | 206.708 | 172.535 | 177.518 | 163.576 | 154.441 | 134.967 | 130.900 | 141.734 | 164.970 | 209.412 | 224.032 | 222.945 | 2.103.739 |
| 2012 | 196.315 | 167.975 | 179.337 | 170.253 | 155.169 | 131.461 | 128.727 | 145.126 | 175.782 | 218.048 | 227.096 | 223.792 | 2.119.080 |
| 2013 | 211.488 | 170.312 | 181.825 | 166.743 | 153.732 | 131.927 | 129.918 | 146.454 | 173.050 | 221.735 | 232.321 | 229.646 | 2.149.152 |
| 2014 | 203.923 | 173.166 | 176.009 | 157.534 | 150.537 | 129.093 | 129.953 | 149.681 | 183.897 | 224.251 | 234.971 | 235.716 | 2.148.729 |
| 2015 | 206.585 | 156.988 | 152.202 | 141.151 | 144.966 | 126.737 | 122.817 | 139.869 | 173.729 | 215.926 | 226.034 | 221.820 | 2.028.825 |
| 2016 | 198.788 | 155.801 | 153.602 | 135.524 | 132.903 | 124.628 | 123.439 | 141.115 | 176.786 | 213.535 | 219.202 | 215.684 | 1.991.007 |
| 2017 | 198.216 | 158.892 | 166.044 | 155.500 | 142.515 | 119.495 | 118.155 | 138.461 | 166.196 | 206.288 | 204.912 | 215.845 | 1.990.519 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 52**  
**Resumen nacional de elaboración de leche fluida en plantas lecheras**  
**Período : 1995 - 2017**  
Miles de litros

| Años | ene    | feb    | mar    | abr    | may    | jun    | jul    | ago    | sep    | oct    | nov    | dic    | Total   |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| 1995 | 16.521 | 14.948 | 18.013 | 18.212 | 19.641 | 21.144 | 19.044 | 20.000 | 19.075 | 18.472 | 20.248 | 19.862 | 225.180 |
| 1996 | 18.839 | 18.838 | 21.001 | 20.611 | 20.998 | 18.916 | 22.640 | 21.351 | 18.779 | 17.922 | 20.046 | 19.950 | 239.889 |
| 1997 | 18.564 | 19.264 | 23.987 | 23.636 | 26.035 | 20.973 | 20.596 | 24.168 | 21.109 | 22.930 | 24.471 | 24.930 | 270.662 |
| 1998 | 21.651 | 19.221 | 22.706 | 23.166 | 21.852 | 25.522 | 22.737 | 21.583 | 21.893 | 21.388 | 23.843 | 23.196 | 268.758 |
| 1999 | 23.214 | 19.036 | 23.101 | 24.833 | 26.422 | 23.570 | 19.808 | 26.033 | 22.940 | 20.161 | 23.865 | 26.499 | 279.482 |
| 2000 | 18.864 | 21.298 | 27.052 | 23.446 | 26.436 | 23.794 | 21.654 | 24.719 | 19.669 | 23.864 | 23.246 | 21.153 | 275.193 |
| 2001 | 24.884 | 21.916 | 26.894 | 25.276 | 23.552 | 24.017 | 25.007 | 24.013 | 22.174 | 23.742 | 25.116 | 24.677 | 291.268 |
| 2002 | 23.743 | 22.015 | 26.004 | 27.516 | 22.515 | 26.014 | 25.765 | 24.041 | 20.414 | 21.541 | 22.625 | 24.470 | 286.662 |
| 2003 | 23.151 | 22.786 | 25.710 | 23.034 | 25.878 | 23.040 | 24.344 | 23.372 | 24.048 | 26.626 | 25.077 | 25.781 | 292.847 |
| 2004 | 19.881 | 21.187 | 25.540 | 24.641 | 26.143 | 26.124 | 24.013 | 23.945 | 22.931 | 24.574 | 24.820 | 25.534 | 289.333 |
| 2005 | 21.331 | 21.054 | 27.122 | 25.280 | 23.864 | 24.503 | 24.784 | 27.185 | 25.450 | 26.624 | 26.454 | 24.279 | 297.929 |
| 2006 | 24.033 | 22.276 | 26.516 | 24.097 | 29.572 | 30.354 | 24.308 | 27.798 | 26.316 | 29.901 | 29.044 | 25.280 | 319.495 |
| 2007 | 26.203 | 23.707 | 31.121 | 28.940 | 27.796 | 28.866 | 26.691 | 25.577 | 22.787 | 29.583 | 27.939 | 30.977 | 330.187 |
| 2008 | 25.372 | 22.521 | 25.830 | 28.268 | 26.430 | 25.917 | 25.486 | 24.840 | 25.627 | 31.652 | 30.334 | 30.554 | 322.831 |
| 2009 | 28.283 | 28.149 | 30.180 | 30.395 | 29.013 | 26.491 | 25.129 | 25.524 | 28.840 | 32.880 | 28.580 | 27.787 | 341.250 |
| 2010 | 28.648 | 27.041 | 36.238 | 31.090 | 29.884 | 29.133 | 30.556 | 31.193 | 28.087 | 32.808 | 31.801 | 30.133 | 366.610 |
| 2011 | 28.073 | 27.798 | 33.367 | 31.342 | 30.776 | 30.999 | 31.907 | 31.578 | 32.748 | 30.851 | 30.733 | 28.995 | 369.166 |
| 2012 | 27.227 | 33.016 | 33.888 | 32.968 | 31.826 | 33.573 | 32.023 | 34.649 | 30.583 | 34.448 | 32.588 | 32.237 | 389.024 |
| 2013 | 29.601 | 30.825 | 36.596 | 38.288 | 33.272 | 27.821 | 36.393 | 34.079 | 27.943 | 35.187 | 33.872 | 34.253 | 398.130 |
| 2014 | 40.506 | 33.465 | 36.108 | 33.800 | 34.277 | 34.247 | 33.102 | 34.868 | 33.974 | 38.316 | 33.341 | 37.141 | 423.141 |
| 2015 | 37.101 | 31.011 | 33.190 | 36.095 | 37.112 | 35.214 | 36.307 | 35.712 | 37.488 | 38.274 | 34.864 | 34.319 | 426.687 |
| 2016 | 34.703 | 37.297 | 39.565 | 37.275 | 34.433 | 35.475 | 34.567 | 37.107 | 31.714 | 35.560 | 38.440 | 33.000 | 429.134 |
| 2017 | 32.635 | 31.403 | 39.032 | 37.001 | 38.116 | 35.770 | 31.948 | 37.935 | 33.467 | 37.252 | 39.643 | 36.238 | 430.438 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 53**  
**Resumen nacional de elaboración mensual de leche en polvo en plantas lecheras**  
**Período : 1990 - 2017**  
**Kilos**

| Años | ene        | feb        | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct        | nov        | dic        | Total       |
|------|------------|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|------------|------------|-------------|
| 1995 | 8.787.456  | 5.683.449  | 4.667.464 | 3.487.855 | 2.968.660 | 3.302.603 | 2.504.777 | 2.322.987 | 3.820.393 | 6.835.471  | 8.698.790  | 8.338.539  | 61.418.444  |
| 1996 | 6.416.227  | 3.845.220  | 4.156.271 | 3.434.170 | 3.490.306 | 3.102.889 | 2.871.806 | 3.188.587 | 5.132.275 | 8.056.663  | 9.711.417  | 9.937.790  | 63.343.621  |
| 1997 | 7.339.699  | 5.183.531  | 5.443.418 | 3.623.771 | 2.757.684 | 3.593.875 | 2.421.324 | 2.907.802 | 4.780.866 | 6.995.969  | 9.888.729  | 10.789.777 | 65.726.445  |
| 1998 | 9.161.716  | 5.190.866  | 4.784.055 | 3.972.761 | 3.577.539 | 3.176.591 | 3.104.464 | 3.845.115 | 5.139.369 | 9.172.021  | 11.109.011 | 8.643.704  | 70.877.212  |
| 1999 | 6.906.358  | 3.722.867  | 3.575.800 | 3.688.535 | 3.464.110 | 3.913.670 | 4.154.332 | 3.410.500 | 4.640.954 | 7.790.226  | 8.667.296  | 6.662.012  | 60.596.660  |
| 2000 | 5.775.247  | 3.275.011  | 3.701.097 | 3.413.372 | 3.183.238 | 3.461.713 | 3.416.937 | 3.858.962 | 4.744.086 | 6.694.570  | 9.021.387  | 9.123.086  | 59.668.706  |
| 2001 | 7.560.850  | 5.156.770  | 5.468.608 | 4.782.846 | 4.436.009 | 4.202.185 | 3.673.284 | 4.863.911 | 5.595.120 | 7.756.700  | 9.788.923  | 8.178.650  | 71.463.856  |
| 2002 | 7.916.012  | 4.634.483  | 3.783.509 | 5.085.420 | 4.768.813 | 3.628.419 | 3.607.995 | 4.696.328 | 6.000.735 | 7.837.054  | 7.425.249  | 8.325.582  | 67.709.599  |
| 2003 | 7.123.881  | 4.280.672  | 3.776.840 | 3.864.477 | 3.326.048 | 3.282.388 | 3.358.492 | 3.479.377 | 5.181.120 | 7.674.143  | 8.186.812  | 8.332.795  | 61.867.045  |
| 2004 | 7.891.036  | 4.933.709  | 3.391.709 | 3.104.243 | 3.319.295 | 3.227.313 | 3.459.822 | 4.432.385 | 6.034.048 | 8.003.207  | 8.193.686  | 7.643.035  | 63.633.488  |
| 2005 | 9.144.014  | 5.818.182  | 4.495.038 | 3.983.640 | 3.775.283 | 2.224.182 | 2.978.680 | 3.423.223 | 4.265.405 | 6.975.106  | 7.886.610  | 7.823.122  | 62.792.485  |
| 2006 | 7.546.233  | 6.456.726  | 5.373.178 | 5.291.568 | 5.103.590 | 3.626.838 | 3.742.342 | 2.846.220 | 4.686.803 | 6.954.370  | 8.664.965  | 9.198.161  | 69.490.994  |
| 2007 | 8.287.168  | 5.634.607  | 3.831.398 | 4.485.884 | 4.305.100 | 3.536.833 | 4.945.621 | 4.546.430 | 6.257.072 | 8.460.929  | 9.909.010  | 10.004.146 | 74.204.198  |
| 2008 | 10.738.534 | 11.232.508 | 7.961.652 | 6.889.042 | 7.469.543 | 6.424.976 | 5.198.923 | 6.154.168 | 8.004.920 | 10.638.629 | 11.295.839 | 10.946.496 | 102.955.230 |
| 2009 | 8.003.522  | 5.043.381  | 5.427.496 | 5.021.664 | 5.142.462 | 3.713.146 | 3.176.262 | 2.740.583 | 6.321.371 | 8.542.201  | 9.806.847  | 10.491.637 | 73.430.572  |
| 2010 | 9.127.832  | 6.768.135  | 8.487.801 | 6.499.581 | 5.325.787 | 3.218.533 | 2.909.311 | 2.935.023 | 5.697.285 | 8.887.518  | 11.094.626 | 11.369.886 | 82.321.318  |
| 2011 | 10.823.232 | 8.529.412  | 7.572.554 | 6.575.068 | 5.638.300 | 3.520.015 | 4.581.291 | 4.356.437 | 6.270.967 | 9.989.618  | 12.241.318 | 12.714.237 | 92.812.449  |
| 2012 | 8.399.095  | 7.957.390  | 7.743.369 | 7.335.738 | 5.441.360 | 3.827.353 | 3.782.733 | 3.903.652 | 8.143.253 | 11.438.046 | 12.610.662 | 12.613.973 | 93.196.624  |
| 2013 | 10.744.303 | 8.245.701  | 7.339.771 | 6.273.147 | 6.006.455 | 5.543.209 | 4.026.150 | 4.113.760 | 7.492.931 | 11.067.117 | 12.964.177 | 12.176.203 | 95.992.924  |
| 2014 | 10.455.356 | 8.471.957  | 8.339.779 | 7.552.158 | 6.416.804 | 4.427.761 | 6.327.305 | 5.416.766 | 9.104.654 | 11.292.833 | 12.823.445 | 12.880.930 | 103.509.748 |
| 2015 | 11.260.971 | 6.673.040  | 5.363.938 | 5.058.140 | 5.546.084 | 5.881.597 | 3.872.094 | 5.369.789 | 7.979.571 | 11.335.449 | 8.364.600  | 10.596.659 | 87.301.932  |
| 2016 | 9.746.677  | 5.883.955  | 5.855.040 | 4.754.496 | 4.635.847 | 3.204.912 | 4.229.668 | 5.026.487 | 5.341.795 | 7.891.706  | 9.829.021  | 10.694.786 | 77.094.390  |
| 2017 | 8.154.291  | 5.980.505  | 6.955.535 | 7.038.460 | 5.342.654 | 3.498.975 | 3.923.160 | 4.505.491 | 4.818.737 | 9.256.857  | 10.365.209 | 12.150.785 | 81.990.659  |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 54**  
**Resumen nacional de elaboración mensual de leche en polvo de 28% m.g. en plantas lecheras**  
**Período : 2003 - 2017**  
**Kilos**

| Años | ene       | feb       | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct       | nov       | dic       | Total      |
|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 2003 | 2.092.990 | 1.264.810 | 2.091.841 | 1.538.810 | 1.614.860 | 1.033.310 | 969.340   | 952.679   | 1.362.774 | 1.936.308 | 2.250.856 | 2.178.315 | 19.286.893 |
| 2004 | 2.032.329 | 1.500.340 | 1.265.740 | 1.341.067 | 1.618.067 | 1.380.248 | 933.795   | 1.054.536 | 1.628.777 | 2.321.949 | 2.687.048 | 2.192.982 | 19.956.878 |
| 2005 | 2.646.910 | 1.897.290 | 1.731.358 | 1.276.626 | 1.073.933 | 459.505   | 893.619   | 1.025.120 | 1.182.354 | 1.710.958 | 1.926.056 | 1.698.342 | 17.522.071 |
| 2006 | 2.156.478 | 1.622.463 | 1.760.881 | 1.897.085 | 1.361.050 | 1.154.744 | 1.379.861 | 580.206   | 899.998   | 1.775.404 | 2.484.284 | 1.440.866 | 18.513.320 |
| 2007 | 939.839   | 1.467.212 | 1.017.441 | 1.411.655 | 1.180.500 | 810.015   | 1.002.210 | 1.200.402 | 1.200.844 | 1.496.923 | 2.177.617 | 2.346.083 | 16.250.741 |
| 2008 | 1.771.469 | 1.217.250 | 377.825   | 388.100   | 1.389.400 | 823.800   | 349.300   | 841.725   | 1.436.325 | 1.657.625 | 1.925.800 | 2.306.550 | 14.485.169 |
| 2009 | 1.719.625 | 1.241.986 | 1.241.725 | 861.425   | 448.900   | 431.550   | 407.725   | 272.800   | 747.275   | 1.252.025 | 1.712.700 | 2.243.425 | 12.581.161 |
| 2010 | 1.811.400 | 1.425.375 | 897.500   | 763.600   | 157.950   | 331.775   | 194.825   | 291.600   | 545.900   | 1.146.900 | 1.988.550 | 2.315.350 | 11.870.725 |
| 2011 | 2.089.125 | 1.773.050 | 1.518.550 | 1.050.100 | 813.125   | 256.025   | 778.775   | 480.325   | 765.325   | 1.055.075 | 1.769.925 | 1.831.750 | 14.181.150 |
| 2012 | 1.296.125 | 3.110.900 | 950.750   | 1.091.750 | 1.144.750 | 1.108.150 | 523.650   | 322.350   | 927.325   | 876.750   | 224.100   | 1.915.250 | 13.491.850 |
| 2013 | 2.239.525 | 1.662.050 | 1.654.700 | 591.350   | 774.700   | 702.675   | 45.900    | 1.312.175 | 1.414.675 | 2.027.475 | 2.416.025 | 2.445.700 | 17.286.950 |
| 2014 | 1.119.325 | 246.875   | 467.950   | 166.700   | 2.000     |           | 1.266.100 | 161.600   | 912.250   | 917.400   | 709.875   | 988.750   | 6.958.825  |
| 2015 | 484.775   | 188.750   | 124.200   |           | 6.550     | 30.325    | 114.425   |           | 21.225    | 192.325   | 216.250   | 133.725   | 1.512.550  |
| 2016 | 264.475   | 41.300    | 35.500    | 103.615   | 373.885   | 204.275   | 48.525    | 33.850    | 111.250   | 170.800   | 201.025   | 314.825   | 1.903.325  |
| 2017 | 212.950   | 297.900   | 303.700   | 161.050   | 9.450     |           | 17.500    | 11.675    | 120.550   | 109.950   | 149.775   | 374.775   | 1.769.275  |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 55**  
**Resumen nacional de elaboración mensual de leche en polvo de 26% m.g. en plantas lecheras**  
**Período : 1995 - 2017**  
**Kilos**

| Años | ene       | feb       | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct       | nov       | dic       | Total      |
|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 1995 | 7.827.219 | 5.065.062 | 4.198.713 | 3.100.208 | 2.667.911 | 3.146.234 | 2.129.812 | 2.010.240 | 3.497.589 | 6.170.525 | 7.638.128 | 7.667.019 | 55.118.660 |
| 1996 | 5.708.432 | 3.631.815 | 3.932.365 | 3.197.575 | 3.116.656 | 2.999.179 | 2.550.730 | 2.717.557 | 4.886.146 | 7.425.669 | 8.703.678 | 8.409.390 | 57.279.192 |
| 1997 | 6.076.764 | 4.528.192 | 4.763.740 | 3.071.491 | 2.180.419 | 3.050.470 | 1.724.384 | 2.722.363 | 4.343.606 | 6.344.609 | 8.866.978 | 9.671.692 | 57.344.708 |
| 1998 | 8.048.388 | 4.865.068 | 4.135.495 | 3.602.635 | 3.271.900 | 2.843.291 | 2.643.165 | 3.050.690 | 4.086.502 | 7.984.036 | 9.768.306 | 7.304.499 | 61.603.975 |
| 1999 | 5.974.733 | 3.142.813 | 3.208.260 | 3.353.355 | 3.034.515 | 2.998.920 | 2.971.947 | 2.563.550 | 3.200.585 | 6.117.083 | 6.198.936 | 5.193.021 | 47.957.718 |
| 2000 | 4.830.359 | 2.728.216 | 3.042.322 | 3.102.447 | 2.934.418 | 3.141.443 | 2.895.547 | 3.417.705 | 3.879.476 | 5.578.632 | 7.391.858 | 6.711.594 | 49.654.017 |
| 2001 | 6.510.400 | 4.295.320 | 4.710.924 | 4.003.795 | 3.731.663 | 3.764.150 | 2.864.854 | 3.814.540 | 4.232.970 | 5.850.112 | 8.761.739 | 6.973.697 | 59.514.164 |
| 2002 | 6.817.587 | 3.540.326 | 3.088.696 | 4.523.310 | 4.120.829 | 3.272.099 | 3.020.190 | 4.055.563 | 4.838.011 | 5.712.792 | 6.041.919 | 7.192.853 | 56.224.175 |
| 2003 | 3.608.721 | 2.073.637 | 1.248.991 | 1.725.677 | 1.164.495 | 1.608.505 | 1.705.357 | 1.835.358 | 2.992.300 | 4.427.639 | 4.268.751 | 4.216.663 | 30.876.094 |
| 2004 | 4.517.631 | 2.091.213 | 1.488.624 | 1.345.281 | 1.260.118 | 1.381.040 | 1.969.427 | 1.969.863 | 3.065.029 | 4.121.480 | 4.028.142 | 4.032.044 | 31.269.892 |
| 2005 | 5.180.908 | 2.754.578 | 2.067.099 | 1.534.858 | 1.331.689 | 844.257   | 987.125   | 1.246.296 | 1.489.110 | 3.213.056 | 4.544.054 | 4.066.425 | 29.259.455 |
| 2006 | 3.323.454 | 2.738.625 | 1.709.764 | 2.370.052 | 2.262.830 | 1.184.627 | 1.322.761 | 1.284.856 | 2.341.237 | 3.499.969 | 3.661.397 | 5.563.560 | 31.263.132 |
| 2007 | 5.056.348 | 2.613.927 | 1.461.945 | 1.664.192 | 1.862.030 | 1.536.912 | 2.919.488 | 2.318.807 | 3.109.643 | 4.274.754 | 4.641.069 | 5.236.987 | 36.696.102 |
| 2008 | 6.397.600 | 7.187.809 | 6.371.429 | 4.886.133 | 4.209.937 | 4.249.471 | 3.527.716 | 3.878.704 | 4.533.434 | 6.785.521 | 7.615.435 | 6.395.612 | 66.038.801 |
| 2009 | 3.931.673 | 2.167.065 | 2.500.435 | 3.025.470 | 3.350.794 | 1.924.209 | 1.872.500 | 1.677.763 | 3.800.323 | 5.451.679 | 6.418.451 | 5.859.460 | 41.979.822 |
| 2010 | 4.668.551 | 3.020.436 | 5.603.286 | 3.446.707 | 3.399.546 | 1.814.408 | 1.582.158 | 1.809.322 | 3.560.748 | 5.300.807 | 6.161.850 | 6.343.352 | 46.711.171 |
| 2011 | 6.002.525 | 4.740.293 | 4.201.593 | 3.705.300 | 3.241.765 | 2.396.723 | 2.470.461 | 2.312.759 | 3.365.136 | 6.284.978 | 7.568.580 | 7.694.886 | 53.984.999 |
| 2012 | 5.364.763 | 2.778.907 | 4.436.984 | 4.417.625 | 2.298.365 | 1.666.877 | 1.849.434 | 2.137.359 | 4.862.222 | 6.527.766 | 7.807.324 | 5.285.183 | 49.432.809 |
| 2013 | 4.706.384 | 2.922.896 | 2.547.108 | 2.472.738 | 2.306.965 | 2.693.504 | 2.013.149 | 1.837.168 | 4.086.495 | 5.917.886 | 6.907.607 | 6.105.342 | 44.517.242 |
| 2014 | 4.288.752 | 4.691.934 | 3.504.368 | 2.835.125 | 1.853.178 | 1.167.368 | 1.954.434 | 1.869.033 | 4.318.561 | 4.950.491 | 7.038.423 | 6.455.328 | 44.926.995 |
| 2015 | 5.653.113 | 2.183.236 | 1.135.412 | 1.057.456 | 1.700.320 | 1.904.053 | 573.433   | 992.132   | 3.629.691 | 4.677.997 | 4.518.670 | 4.251.309 | 32.276.822 |
| 2016 | 3.854.056 | 1.422.962 | 2.292.199 | 759.763   | 247.081   | 721.451   | 1.096.375 | 1.045.592 | 2.222.097 | 2.778.257 | 3.850.646 | 4.139.112 | 24.429.591 |
| 2017 | 3.376.515 | 1.956.368 | 1.475.568 | 2.522.837 | 2.211.919 | 895.632   | 970.617   | 861.882   | 1.680.087 | 4.275.762 | 4.772.732 | 5.760.715 | 30.760.634 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 56**  
**Resumen nacional de elaboración mensual de leche en polvo de 18% m.g. en planta lecheras**  
**Período : 1995 - 2017**  
**Kilos**

| Años | ene     | feb     | mar     | abr     | may     | jun     | jul     | ago     | sep       | oct       | nov     | dic     | Total     |
|------|---------|---------|---------|---------|---------|---------|---------|---------|-----------|-----------|---------|---------|-----------|
| 1995 |         | 43.118  |         | 60.533  | 16.200  | 16.680  | 19.300  |         | 5.493     | 60.966    | 137.944 |         | 360.234   |
| 1996 |         | 6.853   | 50.816  |         |         |         |         |         | 29.784    |           |         |         | 87.453    |
| 1997 |         | 5.370   | 5.310   | 6.000   |         | 5.985   | 8.235   | 13.934  |           | 1.850     |         | 3.400   | 50.084    |
| 1998 | 2.125   | 1.410   | 23.825  | 21.780  | 1.075   | 39.060  | 54.745  |         | 27.530    |           | 21.660  | 15.110  | 208.320   |
| 1999 | 36.210  |         | 96.900  |         |         | 9.550   | 18.250  | 18.325  | 4.875     |           |         |         | 184.110   |
| 2000 |         |         | 10.800  |         | 1.900   | 2.500   |         | 6.450   |           | 1.975     |         | 13.675  | 37.300    |
| 2001 |         | 9.050   | 2.137   | 5.941   | 7.120   |         | 7.530   |         |           |           |         |         | 31.778    |
| 2002 | 8.350   | 81.900  | 53.720  | 105.630 | 44.970  | 28.830  | 16.350  | 16.740  | 41.490    | 7.150     | 875     | 5.850   | 411.855   |
| 2003 | 2.175   |         |         |         |         |         |         |         |           |           |         |         | 2.175     |
| 2004 |         |         |         |         |         |         |         |         |           |           |         |         |           |
| 2005 |         |         |         |         |         |         |         |         |           |           |         |         |           |
| 2006 |         |         |         |         |         |         | 11.450  |         |           |           | 4.700   |         | 16.150    |
| 2007 |         |         |         |         |         |         |         |         | 55.050    |           | 17.200  | 120.375 | 192.625   |
| 2008 |         | 763.075 | 409.280 | 244.479 | 414.293 | 31.980  | 354.238 | 392.487 | 504.488   | 271.711   |         | 19.394  | 3.405.425 |
| 2009 | 279.335 | 101.517 | 333.162 | 325.615 | 493.622 | 104.536 | 181.789 | 169.591 | 381.363   | 457.566   | 122.659 | 47.426  | 2.998.181 |
| 2010 | 168.757 | 335.489 | 345.622 | 402.230 | 468.649 | 79.750  | 121.442 | 296.044 | 408.926   | 257.660   | 84.261  | 89.812  | 3.058.642 |
| 2011 | 230.493 | 358.932 | 369.813 | 362.290 | 495.854 | 132.933 | 368.079 | 649.181 | 475.558   | 238.804   | 67.225  | 188.869 | 3.938.031 |
| 2012 | 9.331   | 33.910  | 466.660 | 648.516 | 349.179 | 51.303  | 558.344 | 503.589 | 1.227.921 | 1.203.822 | 401.217 | 566.408 | 6.020.200 |
| 2013 | 378.903 | 363.491 | 217.510 | 570.902 | 586.562 | 403.694 | 384.452 | 285.470 | 59.564    | 491.984   | 293.105 | 217.375 | 4.253.012 |
| 2014 | 457.215 | 284.472 | 456.270 | 551.893 | 446.192 | 256.484 |         | 179.662 | 236.526   | 645.906   | 546.952 | 363.302 | 4.424.874 |
| 2015 | 692.663 | 489.508 | 364.227 | 207.719 | 208.962 | 497.508 | 502.540 | 295.818 | 256.852   | 611.283   | 465.641 | 680.511 | 5.273.232 |
| 2016 | 491.535 | 480.573 | 565.362 | 303.580 | 442.196 | 104.894 |         | 92.694  | 124.971   | 107.739   | 20.828  | 134.862 | 2.869.234 |
| 2017 | 61.898  | 22.683  | 118.854 | 84.476  | 76.477  | 21.719  | 10.420  | 41.305  | 84.360    | 102.968   | 61.457  | 593.723 | 1.280.340 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.



**Cuadro 57**  
**Resumen nacional de elaboración mensual de leche en polvo de 12% m.g. en plantas lecheras**  
**Período : 1995 - 2017**  
**Kilos**

| Años | ene       | feb       | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct       | nov       | dic       | Total      |
|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 1995 | 49.979    | 20.387    | 42.460    | 31.959    | 37.170    | -         | 70.168    | 31.920    | 7.600     | 86.680    | 79.480    | 24.810    | 482.613    |
| 1996 | 30.900    | -         | 30.400    | 31.640    | -         | 22.270    | 10.730    | 56.040    | 43.600    | 27.710    | 47.600    | 41.620    | 342.510    |
| 1997 | 33.160    | 31.300    | 17.140    | 152.200   | 93.545    | -         | 15.785    | 38.025    | 60.260    | 66.875    | 76.110    | 22.475    | 606.875    |
| 1998 | 82.320    | 43.020    | 202.960   | 35.288    | 55.849    | 101.500   | 47.105    | 1.860     | 79.035    | 88.000    | 65.070    | 71.000    | 873.007    |
| 1999 | 76.260    | 15.990    | 71.420    | 74.860    | 63.550    | 73.620    | 37.980    | 75.650    | -         | 75.590    | 14.180    | 28.700    | 607.800    |
| 2000 | 98.400    | 119.180   | 250.900   | 64.025    | 141.555   | 100.045   | 240.570   | 75.075    | 139.050   | 203.970   | 213.800   | 235.020   | 1.881.590  |
| 2001 | 221.300   | 213.145   | 300.625   | 242.915   | 202.510   | 179.200   | 216.125   | 258.145   | 343.190   | 195.140   | 169.510   | 132.275   | 2.674.080  |
| 2002 | 164.690   | 197.245   | 306.170   | 109.910   | 230.785   | 76.565    | 187.735   | 98.910    | 128.330   | 215.065   | 54.590    | 117.790   | 1.887.785  |
| 2003 | 112.080   | 217.140   | 56.348    | 225.370   | 267.345   | 298.240   | 163.265   | 169.065   | 284.169   | 446.637   | 211.993   | 312.597   | 2.764.249  |
| 2004 | 361.334   | 195.166   | -         | 61.900    | 24.875    | 49.475    | 28.725    | 356.616   | 249.851   | 530.243   | 257.466   | 116.224   | 2.231.875  |
| 2005 | 307.801   | 322.604   | 318.961   | 528.551   | 305.176   | 56.350    | 625.048   | 629.937   | 384.496   | 516.262   | 36.100    | 74.100    | 4.105.386  |
| 2006 | 206.076   | 430.308   | 569.968   | 290.251   | 664.875   | 690.777   | 258.060   | 100.808   | 482.498   | 167.762   | 71.250    |           | 3.932.633  |
| 2007 | 273.326   | 337.443   | 369.337   | 434.337   | 571.760   | 155.606   | 375.338   | 423.391   | 445.105   | 411.832   | 277.064   | 234.471   | 4.309.010  |
| 2008 | 535.198   | 118.999   | 45.802    | 65.429    | 56.291    | 131.023   | 76.058    | 68.033    | 82.689    | 105.189   | 75.430    | 80.490    | 1.440.631  |
| 2009 | 30.960    | 84.010    | 50.351    | 81.502    | 66.210    | 74.798    | 148.798   | 52.094    | 100.012   | 50.607    | 42.418    | 68.858    | 850.618    |
| 2010 | 64.271    | 45.165    | 100.846   | 156.412   | 95.528    | 44.330    | 155.397   | 48.566    | 180.595   | 274.321   | 164.431   | 183.352   | 1.513.214  |
| 2011 | 59.221    | 56.153    | 126.354   | 165.385   | 107.831   | 87.820    | 237.876   | 167.843   | 359.399   | 104.035   | 179.162   | 224.307   | 1.875.386  |
| 2012 | 93.248    | 103.072   | 151.171   | 197.510   | 109.336   | 186.997   | 115.498   | 152.394   | 75.769    | 290.712   | 1.440.104 | 2.083.584 | 4.999.395  |
| 2013 | 1.253.092 | 1.311.914 | 1.589.167 | 1.328.968 | 1.682.166 | 1.277.391 | 1.430.222 | 413.443   | 1.330.679 | 1.210.411 | 1.682.915 | 1.491.095 | 16.001.463 |
| 2014 | 1.385.431 | 1.216.447 | 1.383.422 | 1.833.325 | 2.090.639 | 1.643.814 | 1.533.921 | 1.604.903 | 1.292.004 | 1.850.319 | 1.630.980 | 1.643.196 | 19.108.401 |
| 2015 | 1.936.136 | 1.468.575 | 1.428.626 | 1.738.846 | 1.796.908 | 1.526.469 | 580.536   | 1.875.196 | 1.797.846 | 2.435.083 | 1.912.724 | 2.389.969 | 20.886.914 |
| 2016 | 1.847.869 | 1.626.950 | 1.427.030 | 1.972.930 | 2.153.647 | 1.091.378 | 1.658.769 | 1.958.590 | 806.238   | 1.946.633 | 2.582.991 | 2.304.808 | 21.377.833 |
| 2017 | 1.557.059 | 1.796.995 | 2.216.076 | 1.616.158 | 1.694.786 | 1.414.032 | 1.734.584 | 1.535.992 | 1.800.448 | 2.922.154 | 3.180.185 | 3.041.588 | 24.510.057 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 58**  
**Resumen nacional de elaboración mensual de leche en polvo descremada en plantas lecheras**  
**Período : 1995 - 2017**  
**Kilos**

| Años | ene       | feb       | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct       | nov       | dic       | Total      |
|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 1995 | 910.258   | 554.882   | 426.291   | 295.155   | 247.379   | 139.689   | 285.497   | 280.827   | 309.711   | 517.300   | 843.238   | 646.710   | 5.456.937  |
| 1996 | 676.895   | 206.552   | 142.690   | 204.955   | 373.650   | 81.440    | 310.346   | 414.990   | 172.745   | 603.284   | 960.139   | 1.486.780 | 5.634.466  |
| 1997 | 1.229.775 | 618.669   | 657.228   | 394.080   | 483.720   | 537.420   | 672.920   | 133.480   | 377.000   | 582.635   | 945.641   | 1.092.210 | 7.724.778  |
| 1998 | 1.028.883 | 281.368   | 421.775   | 313.058   | 248.715   | 192.740   | 359.449   | 792.565   | 946.302   | 1.099.985 | 1.253.975 | 1.253.095 | 8.191.910  |
| 1999 | 819.155   | 564.064   | 199.220   | 260.320   | 366.045   | 831.580   | 1.126.155 | 752.975   | 1.002.774 | 1.284.053 | 1.294.710 | 895.131   | 9.396.182  |
| 2000 | 846.488   | 427.615   | 397.075   | 246.900   | 105.365   | 217.725   | 280.820   | 359.732   | 725.560   | 909.993   | 1.415.729 | 2.162.797 | 8.095.799  |
| 2001 | 829.150   | 639.255   | 454.922   | 530.195   | 494.716   | 258.835   | 584.775   | 791.226   | 1.018.960 | 1.711.448 | 857.674   | 1.072.678 | 9.243.834  |
| 2002 | 925.385   | 815.012   | 334.923   | 346.570   | 372.229   | 250.925   | 383.720   | 525.115   | 992.904   | 1.902.047 | 1.327.865 | 1.009.089 | 9.185.784  |
| 2003 | 1.307.915 | 725.085   | 379.660   | 374.620   | 279.348   | 342.333   | 520.530   | 522.275   | 541.877   | 863.559   | 1.455.212 | 1.625.220 | 8.937.634  |
| 2004 | 979.742   | 1.146.990 | 637.345   | 355.995   | 416.235   | 416.550   | 527.875   | 1.051.370 | 1.090.391 | 1.029.535 | 1.221.030 | 1.301.785 | 10.174.843 |
| 2005 | 1.008.395 | 843.710   | 377.620   | 643.605   | 1.064.485 | 864.070   | 472.888   | 521.870   | 1.209.445 | 1.534.830 | 1.380.400 | 1.984.255 | 11.905.573 |
| 2006 | 1.860.225 | 1.665.330 | 1.332.565 | 734.180   | 814.835   | 596.690   | 770.210   | 880.350   | 963.070   | 1.511.235 | 2.443.334 | 2.193.735 | 15.765.759 |
| 2007 | 2.017.655 | 1.216.025 | 982.675   | 975.700   | 690.810   | 1.034.300 | 648.585   | 603.830   | 1.446.430 | 2.277.420 | 2.796.060 | 2.066.230 | 16.755.720 |
| 2008 | 2.034.267 | 1.945.375 | 757.316   | 1.304.901 | 1.399.622 | 1.188.702 | 891.611   | 973.219   | 1.447.984 | 1.818.583 | 1.679.174 | 2.144.450 | 17.585.204 |
| 2009 | 2.041.929 | 1.448.803 | 1.301.823 | 727.652   | 782.936   | 1.178.053 | 565.450   | 568.335   | 1.292.398 | 1.330.324 | 1.510.619 | 2.272.468 | 15.020.790 |
| 2010 | 2.414.853 | 1.941.670 | 1.540.547 | 1.730.632 | 1.204.114 | 948.270   | 855.489   | 489.491   | 1.001.116 | 1.907.830 | 2.695.534 | 2.438.020 | 19.167.566 |
| 2011 | 2.441.868 | 1.600.984 | 1.356.244 | 1.291.993 | 979.725   | 646.514   | 726.100   | 746.329   | 1.305.549 | 2.306.726 | 2.656.426 | 2.774.425 | 18.832.883 |
| 2012 | 1.635.628 | 1.930.601 | 1.737.804 | 980.337   | 1.539.730 | 814.026   | 735.807   | 787.960   | 1.050.016 | 2.538.996 | 2.737.917 | 2.763.548 | 19.252.370 |
| 2013 | 2.166.399 | 1.985.350 | 1.331.286 | 1.309.189 | 656.062   | 465.945   | 152.427   | 265.504   | 601.518   | 1.419.361 | 1.664.525 | 1.916.691 | 13.934.257 |
| 2014 | 3.204.633 | 2.032.229 | 2.527.769 | 2.165.115 | 2.024.795 | 1.360.095 | 1.572.850 | 1.601.568 | 2.345.313 | 2.928.717 | 2.897.215 | 3.430.354 | 28.090.653 |
| 2015 | 2.494.284 | 2.342.971 | 2.311.473 | 2.054.119 | 1.833.344 | 1.923.242 | 2.101.160 | 2.206.643 | 2.273.957 | 3.418.761 | 1.251.315 | 3.141.145 | 27.352.414 |
| 2016 | 3.288.742 | 2.312.170 | 1.534.949 | 1.614.608 | 1.419.038 | 1.082.914 | 1.425.999 | 1.895.761 | 2.077.239 | 2.888.277 | 3.173.531 | 3.801.179 | 26.514.407 |
| 2017 | 2.945.869 | 1.906.559 | 2.841.337 | 2.653.939 | 1.350.022 | 1.167.592 | 1.190.039 | 2.054.637 | 1.133.292 | 1.846.023 | 2.201.060 | 2.379.984 | 23.670.353 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 59 A\***  
**Resumen nacional de elaboración mensual de quesillos en plantas lecheras**  
**Período : 1995 - 2017**  
**Kilos**

| Años | ene       | feb       | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct       | nov       | dic       | Total      |
|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 1995 | 532.708   | 439.153   | 494.462   | 534.997   | 489.703   | 486.390   | 421.617   | 469.506   | 417.713   | 470.938   | 587.249   | 528.594   | 5.873.030  |
| 1996 | 472.791   | 409.519   | 554.739   | 547.019   | 539.179   | 481.611   | 517.214   | 553.514   | 479.270   | 577.554   | 590.647   | 569.375   | 6.292.432  |
| 1997 | 440.104   | 514.690   | 607.489   | 594.262   | 579.509   | 548.149   | 600.384   | 601.652   | 607.948   | 677.483   | 587.678   | 747.081   | 7.106.429  |
| 1998 | 662.628   | 715.952   | 677.238   | 633.583   | 610.566   | 592.765   | 614.374   | 584.761   | 594.745   | 680.020   | 624.788   | 639.544   | 7.630.964  |
| 1999 | 650.335   | 570.331   | 644.566   | 593.627   | 545.317   | 565.538   | 547.067   | 578.280   | 575.803   | 605.454   | 621.251   | 536.808   | 7.034.377  |
| 2000 | 596.073   | 550.678   | 672.886   | 598.028   | 610.532   | 546.785   | 554.022   | 621.385   | 572.703   | 672.870   | 650.060   | 520.598   | 7.166.620  |
| 2001 | 615.648   | 516.479   | 654.698   | 579.068   | 582.139   | 578.022   | 534.944   | 558.114   | 528.024   | 682.419   | 639.177   | 681.701   | 7.150.433  |
| 2002 | 608.060   | 558.372   | 705.340   | 596.909   | 637.344   | 543.150   | 578.980   | 618.144   | 582.537   | 683.737   | 684.738   | 682.663   | 7.479.974  |
| 2003 | 659.108   | 614.354   | 657.042   | 610.045   | 623.504   | 496.974   | 581.804   | 584.421   | 593.893   | 707.153   | 675.266   | 751.912   | 7.555.476  |
| 2004 | 654.303   | 630.592   | 741.017   | 638.746   | 648.123   | 597.743   | 663.301   | 631.320   | 680.211   | 746.089   | 806.972   | 858.046   | 8.296.463  |
| 2005 | 798.730   | 711.813   | 999.044   | 983.939   | 779.662   | 861.640   | 815.232   | 935.193   | 872.644   | 999.948   | 976.809   | 772.341   | 10.506.995 |
| 2006 | 719.905   | 702.929   | 865.120   | 889.884   | 835.933   | 733.007   | 661.337   | 719.033   | 674.124   | 744.919   | 781.600   | 760.282   | 9.088.073  |
| 2007 | 791.250   | 697.563   | 780.341   | 812.343   | 695.885   | 698.719   | 590.866   | 675.940   | 601.080   | 777.504   | 791.297   | 666.547   | 8.579.335  |
| 2008 | 705.346   | 664.956   | 740.813   | 670.836   | 582.237   | 572.003   | 659.835   | 627.341   | 624.699   | 776.477   | 663.769   | 671.574   | 7.959.886  |
| 2009 | 654.056   | 587.474   | 748.047   | 680.237   | 671.672   | 623.524   | 620.438   | 645.758   | 639.540   | 755.670   | 794.698   | 718.123   | 8.139.237  |
| 2010 | 678.384   | 658.438   | 589.616   | 774.153   | 641.788   | 651.037   | 644.554   | 668.721   | 640.719   | 841.533   | 808.488   | 751.635   | 8.349.066  |
| 2011 | 694.134   | 751.089   | 896.833   | 772.213   | 768.007   | 769.996   | 679.009   | 713.397   | 740.828   | 796.211   | 762.010   | 791.145   | 9.134.872  |
| 2012 | 715.930   | 765.248   | 883.264   | 819.547   | 739.280   | 712.064   | 681.642   | 757.722   | 609.034   | 795.933   | 849.211   | 719.984   | 9.048.859  |
| 2013 | 714.531   | 691.203   | 824.401   | 866.397   | 745.535   | 638.801   | 788.953   | 787.420   | 596.467   | 897.816   | 831.643   | 720.860   | 9.104.027  |
| 2014 | 805.108   | 705.759   | 841.047   | 757.912   | 735.022   | 683.920   | 710.977   | 780.268   | 721.454   | 907.345   | 752.532   | 732.095   | 9.133.439  |
| 2015 | 827.473   | 782.206   | 860.268   | 827.686   | 645.662   | 750.514   | 755.404   | 686.606   | 667.746   | 867.720   | 786.186   | 739.406   | 9.196.877  |
| 2016 | 1.473.579 | 1.370.324 | 1.581.051 | 1.214.713 | 1.353.633 | 1.350.881 | 1.284.825 | 1.488.136 | 1.410.737 | 1.460.442 | 1.409.262 | 1.514.052 | 16.911.635 |
| 2017 | 1.359.176 | 1.374.021 | 1.447.912 | 1.228.871 | 1.329.588 | 1.169.154 | 1.183.974 | 1.199.209 | 1.103.848 | 1.394.124 | 1.359.108 | 1.284.919 | 15.433.904 |

\* corresponde a la nueva información que incluye a las plantas Lactalis Purranque, Lactalis Melipilla y Lácteos Osorno.

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 59 B**  
**Resumen nacional de elaboración mensual de quesillos en plantas lecheras**  
**Período : 1995 - 2017**  
**Kilos**

| Años | ene     | feb     | mar     | abr     | may     | jun     | jul     | ago     | sep     | oct     | nov     | dic     | Total      |
|------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|------------|
| 1995 | 532.708 | 439.153 | 494.462 | 534.997 | 489.703 | 486.390 | 421.617 | 469.506 | 417.713 | 470.938 | 587.249 | 528.594 | 5.873.030  |
| 1996 | 472.791 | 409.519 | 554.739 | 547.019 | 539.179 | 481.611 | 517.214 | 553.514 | 479.270 | 577.554 | 590.647 | 569.375 | 6.292.432  |
| 1997 | 440.104 | 514.690 | 607.489 | 594.262 | 579.509 | 548.149 | 600.384 | 601.652 | 607.948 | 677.483 | 587.678 | 747.081 | 7.106.429  |
| 1998 | 662.628 | 715.952 | 677.238 | 633.583 | 610.566 | 592.765 | 614.374 | 584.761 | 594.745 | 680.020 | 624.788 | 639.544 | 7.630.964  |
| 1999 | 650.335 | 570.331 | 644.566 | 593.627 | 545.317 | 565.538 | 547.067 | 578.280 | 575.803 | 605.454 | 621.251 | 536.808 | 7.034.377  |
| 2000 | 596.073 | 550.678 | 672.886 | 598.028 | 610.532 | 546.785 | 554.022 | 621.385 | 572.703 | 672.870 | 650.060 | 520.598 | 7.166.620  |
| 2001 | 615.648 | 516.479 | 654.698 | 579.068 | 582.139 | 578.022 | 534.944 | 558.114 | 528.024 | 682.419 | 639.177 | 681.701 | 7.150.433  |
| 2002 | 608.060 | 558.372 | 705.340 | 596.909 | 637.344 | 543.150 | 578.980 | 618.144 | 582.537 | 683.737 | 684.738 | 682.663 | 7.479.974  |
| 2003 | 659.108 | 614.354 | 657.042 | 610.045 | 623.504 | 496.974 | 581.804 | 584.421 | 593.893 | 707.153 | 675.266 | 751.912 | 7.555.476  |
| 2004 | 654.303 | 630.592 | 741.017 | 638.746 | 648.123 | 597.743 | 663.301 | 631.320 | 680.211 | 746.089 | 806.972 | 858.046 | 8.296.463  |
| 2005 | 798.730 | 711.813 | 999.044 | 983.939 | 779.662 | 861.640 | 815.232 | 935.193 | 872.644 | 999.948 | 976.809 | 772.341 | 10.506.995 |
| 2006 | 719.905 | 702.929 | 865.120 | 889.884 | 835.933 | 733.007 | 661.337 | 719.033 | 674.124 | 744.919 | 781.600 | 760.282 | 9.088.073  |
| 2007 | 791.250 | 697.563 | 780.341 | 812.343 | 695.885 | 698.719 | 590.866 | 675.940 | 601.080 | 777.504 | 791.297 | 666.547 | 8.579.335  |
| 2008 | 705.346 | 664.956 | 740.813 | 670.836 | 582.237 | 572.003 | 659.835 | 627.341 | 624.699 | 776.477 | 663.769 | 671.574 | 7.959.886  |
| 2009 | 654.056 | 587.474 | 748.047 | 680.237 | 671.672 | 623.524 | 620.438 | 645.758 | 639.540 | 755.670 | 794.698 | 718.123 | 8.139.237  |
| 2010 | 678.384 | 658.438 | 589.616 | 774.153 | 641.788 | 651.037 | 644.554 | 668.721 | 640.719 | 841.533 | 808.488 | 751.635 | 8.349.066  |
| 2011 | 694.134 | 751.089 | 896.833 | 772.213 | 768.007 | 769.996 | 679.009 | 713.397 | 740.828 | 796.211 | 762.010 | 791.145 | 9.134.872  |
| 2012 | 715.930 | 765.248 | 883.264 | 819.547 | 739.280 | 712.064 | 681.642 | 757.722 | 609.034 | 795.933 | 849.211 | 719.984 | 9.048.859  |
| 2013 | 714.531 | 691.203 | 824.401 | 866.397 | 745.535 | 638.801 | 788.953 | 787.420 | 596.467 | 897.816 | 831.643 | 720.860 | 9.104.027  |
| 2014 | 805.108 | 705.759 | 841.047 | 757.912 | 735.022 | 683.920 | 710.977 | 780.268 | 721.454 | 907.345 | 752.532 | 732.095 | 9.133.439  |
| 2015 | 827.473 | 782.206 | 860.268 | 827.686 | 645.662 | 750.514 | 755.404 | 686.606 | 667.746 | 867.720 | 786.186 | 739.406 | 9.196.877  |
| 2016 | 785.143 | 828.325 | 968.292 | 744.397 | 767.386 | 790.452 | 753.870 | 882.944 | 800.582 | 892.923 | 839.062 | 802.487 | 9.855.863  |
| 2017 | 809.152 | 856.052 | 920.810 | 784.581 | 840.726 | 732.501 | 748.996 | 923.687 | 763.447 | 916.130 | 833.168 | 765.331 | 9.894.581  |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 60 A**  
**Resumen nacional de elaboración mensual de quesos en plantas lecheras**  
**Período : 1995 - 2017**  
**Kilos**

| Años | ene       | feb       | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct       | nov       | dic       | Total      |
|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 1995 | 3.654.385 | 3.127.596 | 3.342.245 | 3.224.449 | 3.196.137 | 2.767.246 | 2.920.061 | 3.237.107 | 3.095.809 | 3.947.675 | 4.244.064 | 4.058.886 | 40.815.660 |
| 1996 | 3.401.776 | 3.038.703 | 3.591.608 | 3.720.696 | 3.307.548 | 3.432.595 | 2.946.851 | 3.431.521 | 3.307.078 | 4.284.403 | 4.090.192 | 3.624.034 | 42.177.005 |
| 1997 | 3.445.298 | 3.424.045 | 3.798.920 | 3.476.040 | 3.330.375 | 3.218.852 | 3.349.460 | 3.621.513 | 3.685.457 | 4.624.573 | 4.147.294 | 3.589.794 | 43.711.621 |
| 1998 | 3.795.049 | 3.725.492 | 3.603.544 | 3.884.834 | 4.190.319 | 3.548.384 | 3.725.735 | 3.756.091 | 3.941.324 | 4.069.922 | 4.172.065 | 4.115.372 | 46.528.131 |
| 1999 | 3.700.568 | 3.216.354 | 3.544.662 | 3.785.084 | 3.575.956 | 3.489.404 | 3.534.052 | 3.699.869 | 3.751.119 | 4.158.410 | 4.449.460 | 3.872.201 | 44.777.139 |
| 2000 | 3.785.604 | 3.380.647 | 3.956.333 | 3.511.618 | 4.007.921 | 3.634.534 | 3.426.854 | 3.460.219 | 3.701.399 | 4.063.589 | 3.958.696 | 3.830.578 | 44.717.992 |
| 2001 | 3.933.263 | 3.768.774 | 4.128.328 | 4.145.082 | 4.040.728 | 3.684.299 | 3.644.145 | 3.862.458 | 4.110.190 | 5.027.511 | 5.067.909 | 5.003.822 | 50.416.509 |
| 2002 | 4.475.498 | 4.078.627 | 4.047.515 | 4.152.578 | 4.813.428 | 4.409.149 | 4.320.128 | 4.285.639 | 4.511.925 | 4.384.165 | 5.128.293 | 4.467.806 | 53.074.751 |
| 2003 | 4.024.259 | 3.734.905 | 4.487.966 | 4.301.819 | 4.413.533 | 3.723.103 | 4.298.981 | 4.257.087 | 4.713.343 | 4.848.221 | 5.072.712 | 5.161.247 | 53.037.176 |
| 2004 | 5.029.403 | 4.194.668 | 4.615.773 | 4.588.855 | 4.941.699 | 4.433.738 | 4.439.047 | 4.373.641 | 4.901.863 | 5.679.610 | 5.667.335 | 5.983.398 | 58.849.030 |
| 2005 | 5.080.752 | 4.558.038 | 4.992.939 | 5.274.374 | 5.533.327 | 5.551.841 | 5.394.845 | 5.104.192 | 5.903.165 | 6.716.210 | 6.537.155 | 6.528.836 | 67.175.674 |
| 2006 | 6.117.063 | 5.028.324 | 5.613.324 | 4.737.781 | 4.563.683 | 4.012.067 | 4.107.889 | 4.833.328 | 5.109.835 | 5.885.149 | 6.129.841 | 5.933.263 | 62.071.547 |
| 2007 | 5.376.650 | 4.803.153 | 5.392.950 | 5.065.367 | 5.373.255 | 4.652.992 | 3.728.388 | 4.616.279 | 4.514.863 | 6.102.090 | 6.404.352 | 5.714.596 | 61.744.935 |
| 2008 | 5.355.738 | 4.286.923 | 3.834.818 | 4.562.319 | 4.573.029 | 4.220.338 | 4.823.274 | 4.441.474 | 4.827.951 | 5.499.157 | 5.510.352 | 5.433.243 | 57.368.616 |
| 2009 | 4.647.825 | 4.014.366 | 4.373.149 | 4.543.958 | 4.421.003 | 4.126.639 | 4.897.561 | 4.841.551 | 4.612.448 | 5.170.903 | 5.165.023 | 5.711.096 | 56.525.522 |
| 2010 | 5.026.096 | 4.991.702 | 4.948.132 | 5.745.486 | 5.032.377 | 4.947.633 | 4.279.637 | 4.942.514 | 5.656.724 | 6.217.755 | 6.385.829 | 6.384.474 | 64.558.359 |
| 2011 | 7.006.382 | 6.457.991 | 7.241.861 | 6.545.173 | 7.240.525 | 6.416.158 | 5.046.572 | 6.122.721 | 6.789.206 | 7.578.332 | 7.420.973 | 6.753.690 | 80.619.584 |
| 2012 | 6.487.455 | 6.002.065 | 7.100.014 | 6.610.743 | 6.535.913 | 5.873.135 | 6.785.132 | 6.497.566 | 6.548.340 | 8.110.354 | 8.053.768 | 7.702.705 | 82.307.190 |
| 2013 | 7.629.285 | 6.549.960 | 7.484.581 | 7.347.042 | 7.428.167 | 5.517.811 | 5.768.464 | 7.156.819 | 7.681.133 | 8.787.333 | 8.997.462 | 8.697.882 | 89.045.939 |
| 2014 | 7.528.456 | 6.046.148 | 6.553.048 | 6.183.800 | 6.766.628 | 5.855.940 | 4.936.775 | 6.384.944 | 7.082.726 | 8.343.170 | 7.968.787 | 7.923.927 | 81.574.349 |
| 2015 | 7.550.900 | 6.341.465 | 6.972.147 | 6.736.005 | 6.290.024 | 5.256.975 | 5.354.730 | 5.565.679 | 6.836.433 | 8.098.600 | 7.825.527 | 8.821.753 | 81.650.238 |
| 2016 | 8.016.545 | 7.069.427 | 7.343.807 | 6.760.371 | 6.874.148 | 6.523.384 | 5.546.309 | 6.201.722 | 8.719.283 | 9.157.675 | 9.648.497 | 8.890.644 | 90.751.812 |
| 2017 | 8.343.832 | 7.768.015 | 8.336.983 | 6.754.655 | 7.262.731 | 6.258.979 | 6.227.094 | 7.003.261 | 8.546.492 | 9.542.849 | 9.486.302 | 8.738.137 | 94.269.330 |

\* corresponde a la nueva información que incluye a las plantas Lactalis Purranque, Lactalis Melipilla y Lácteos Osorno.

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 60 B**  
**Resumen nacional de elaboración mensual de quesos en plantas lecheras**  
**Período : 1995 - 2017**  
**Kilos**

| Años | ene       | feb       | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct       | nov       | dic       | Total      |
|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 1995 | 3.654.385 | 3.127.596 | 3.342.245 | 3.224.449 | 3.196.137 | 2.767.246 | 2.920.061 | 3.237.107 | 3.095.809 | 3.947.675 | 4.244.064 | 4.058.886 | 40.815.660 |
| 1996 | 3.401.776 | 3.038.703 | 3.591.608 | 3.720.696 | 3.307.548 | 3.432.595 | 2.946.851 | 3.431.521 | 3.307.078 | 4.284.403 | 4.090.192 | 3.624.034 | 42.177.005 |
| 1997 | 3.445.298 | 3.424.045 | 3.798.920 | 3.476.040 | 3.330.375 | 3.218.852 | 3.349.460 | 3.621.513 | 3.685.457 | 4.624.573 | 4.147.294 | 3.589.794 | 43.711.621 |
| 1998 | 3.795.049 | 3.725.492 | 3.603.544 | 3.884.834 | 4.190.319 | 3.548.384 | 3.725.735 | 3.756.091 | 3.941.324 | 4.069.922 | 4.172.065 | 4.115.372 | 46.528.131 |
| 1999 | 3.700.568 | 3.216.354 | 3.544.662 | 3.785.084 | 3.575.956 | 3.489.404 | 3.534.052 | 3.699.869 | 3.751.119 | 4.158.410 | 4.449.460 | 3.872.201 | 44.777.139 |
| 2000 | 3.785.604 | 3.380.647 | 3.956.333 | 3.511.618 | 4.007.921 | 3.634.534 | 3.426.854 | 3.460.219 | 3.701.399 | 4.063.589 | 3.958.696 | 3.830.578 | 44.717.992 |
| 2001 | 3.933.263 | 3.768.774 | 4.128.328 | 4.145.082 | 4.040.728 | 3.684.299 | 3.644.145 | 3.862.458 | 4.110.190 | 5.027.511 | 5.067.909 | 5.003.822 | 50.416.509 |
| 2002 | 4.475.498 | 4.078.627 | 4.047.515 | 4.152.578 | 4.813.428 | 4.409.149 | 4.320.128 | 4.285.639 | 4.511.925 | 4.384.165 | 5.128.293 | 4.467.806 | 53.074.751 |
| 2003 | 4.024.259 | 3.734.905 | 4.487.966 | 4.301.819 | 4.413.533 | 3.723.103 | 4.298.981 | 4.257.087 | 4.713.343 | 4.848.221 | 5.072.712 | 5.161.247 | 53.037.176 |
| 2004 | 5.029.403 | 4.194.668 | 4.615.773 | 4.588.855 | 4.941.699 | 4.433.738 | 4.439.047 | 4.373.641 | 4.901.863 | 5.679.610 | 5.667.335 | 5.983.398 | 58.849.030 |
| 2005 | 5.080.752 | 4.558.038 | 4.992.939 | 5.274.374 | 5.533.327 | 5.551.841 | 5.394.845 | 5.104.192 | 5.903.165 | 6.716.210 | 6.537.155 | 6.528.836 | 67.175.674 |
| 2006 | 6.117.063 | 5.028.324 | 5.613.324 | 4.737.781 | 4.563.683 | 4.012.067 | 4.107.889 | 4.833.328 | 5.109.835 | 5.885.149 | 6.129.841 | 5.933.263 | 62.071.547 |
| 2007 | 5.376.650 | 4.803.153 | 5.392.950 | 5.065.367 | 5.373.255 | 4.652.992 | 3.728.388 | 4.616.279 | 4.514.863 | 6.102.090 | 6.404.352 | 5.714.596 | 61.744.935 |
| 2008 | 5.355.738 | 4.286.923 | 3.834.818 | 4.562.319 | 4.573.029 | 4.220.338 | 4.823.274 | 4.441.474 | 4.827.951 | 5.499.157 | 5.510.352 | 5.433.243 | 57.368.616 |
| 2009 | 4.647.825 | 4.014.366 | 4.373.149 | 4.543.958 | 4.421.003 | 4.126.639 | 4.897.561 | 4.841.551 | 4.612.448 | 5.170.903 | 5.165.023 | 5.711.096 | 56.525.522 |
| 2010 | 5.026.096 | 4.991.702 | 4.948.132 | 5.745.486 | 5.032.377 | 4.947.633 | 4.279.637 | 4.942.514 | 5.656.724 | 6.217.755 | 6.385.829 | 6.384.474 | 64.558.359 |
| 2011 | 7.006.382 | 6.457.991 | 7.241.861 | 6.545.173 | 7.240.525 | 6.416.158 | 5.046.572 | 6.122.721 | 6.789.206 | 7.578.332 | 7.420.973 | 6.753.690 | 80.619.584 |
| 2012 | 6.487.455 | 6.002.065 | 7.100.014 | 6.610.743 | 6.535.913 | 5.873.135 | 6.785.132 | 6.497.566 | 6.548.340 | 8.110.354 | 8.053.768 | 7.702.705 | 82.307.190 |
| 2013 | 7.629.285 | 6.549.960 | 7.484.581 | 7.347.042 | 7.428.167 | 5.517.811 | 5.768.464 | 7.156.819 | 7.681.133 | 8.787.333 | 8.997.462 | 8.697.882 | 89.045.939 |
| 2014 | 7.528.456 | 6.046.148 | 6.553.048 | 6.183.800 | 6.766.628 | 5.855.940 | 4.936.775 | 6.384.944 | 7.082.726 | 8.343.170 | 7.968.787 | 7.923.927 | 81.574.349 |
| 2015 | 7.550.900 | 6.341.465 | 6.972.147 | 6.736.005 | 6.290.024 | 5.256.975 | 5.354.730 | 5.565.679 | 6.836.433 | 8.098.600 | 7.825.527 | 8.821.753 | 81.650.238 |
| 2016 | 7.091.484 | 6.287.465 | 6.589.717 | 6.124.459 | 6.265.017 | 5.913.261 | 4.975.308 | 5.559.802 | 7.786.351 | 8.303.488 | 8.709.995 | 7.965.649 | 81.571.996 |
| 2017 | 7.348.883 | 6.932.465 | 7.365.238 | 5.844.174 | 6.298.649 | 5.415.621 | 5.426.114 | 6.210.713 | 7.657.842 | 8.437.667 | 8.497.339 | 7.785.529 | 83.220.234 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 61**  
**Resumen nacional de elaboración mensual de yogur en plantas lecheras**  
**Período : 1995 - 2017**  
**Kilos**

| Años | ene        | feb        | mar        | abr        | may        | jun        | jul        | ago        | sep        | oct        | nov        | dic        | Total       |
|------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
| 1995 | 4.842.043  | 4.055.426  | 6.084.298  | 5.755.985  | 6.140.207  | 5.868.011  | 5.868.714  | 5.465.427  | 5.549.245  | 6.533.598  | 5.933.414  | 5.566.573  | 67.662.941  |
| 1996 | 5.301.689  | 5.202.228  | 6.635.671  | 6.247.733  | 5.810.276  | 5.835.157  | 6.202.309  | 6.930.515  | 6.069.023  | 7.012.471  | 6.881.069  | 5.616.298  | 73.744.439  |
| 1997 | 6.057.083  | 5.646.363  | 6.908.899  | 6.936.579  | 6.406.148  | 6.667.568  | 6.698.664  | 6.572.589  | 6.115.180  | 7.586.141  | 7.547.272  | 6.280.014  | 79.422.500  |
| 1998 | 6.170.468  | 5.476.847  | 7.339.851  | 6.261.923  | 6.807.560  | 7.061.628  | 6.515.048  | 8.150.405  | 6.719.704  | 7.968.483  | 7.255.593  | 6.515.982  | 82.243.492  |
| 1999 | 6.035.465  | 6.195.311  | 9.092.864  | 8.632.438  | 10.668.592 | 7.967.183  | 7.441.260  | 9.974.011  | 8.410.062  | 8.588.481  | 9.186.297  | 8.011.043  | 100.203.007 |
| 2000 | 7.835.814  | 8.090.784  | 10.699.246 | 9.286.788  | 9.554.179  | 9.431.400  | 9.203.992  | 10.437.061 | 7.772.221  | 8.556.151  | 8.503.056  | 7.252.809  | 106.623.501 |
| 2001 | 6.910.032  | 6.925.211  | 8.824.904  | 7.792.349  | 7.665.977  | 8.491.477  | 7.339.375  | 8.508.717  | 7.149.249  | 8.926.691  | 9.020.654  | 7.694.902  | 95.249.538  |
| 2002 | 8.074.059  | 7.843.717  | 9.886.767  | 9.683.541  | 9.705.882  | 9.169.122  | 9.853.521  | 12.057.328 | 11.879.670 | 15.150.007 | 12.886.086 | 10.867.561 | 127.057.261 |
| 2003 | 10.171.172 | 10.124.843 | 12.246.323 | 12.039.866 | 11.141.964 | 11.211.910 | 10.817.649 | 12.023.954 | 11.463.311 | 13.634.112 | 13.638.107 | 10.830.441 | 139.343.652 |
| 2004 | 10.101.674 | 11.210.636 | 13.476.876 | 13.122.334 | 12.900.816 | 13.125.296 | 13.285.351 | 14.552.764 | 14.748.093 | 15.004.309 | 14.658.827 | 13.641.288 | 159.828.264 |
| 2005 | 12.905.708 | 14.161.571 | 17.152.815 | 15.185.986 | 15.407.745 | 17.246.983 | 17.661.532 | 18.295.560 | 17.708.941 | 16.462.587 | 15.928.407 | 11.317.938 | 189.435.773 |
| 2006 | 10.481.057 | 11.980.230 | 14.802.662 | 12.749.793 | 13.758.053 | 12.251.079 | 13.132.671 | 13.393.069 | 13.727.309 | 15.040.910 | 14.140.088 | 12.522.601 | 157.979.522 |
| 2007 | 12.911.728 | 12.694.313 | 14.745.624 | 14.206.583 | 13.132.470 | 12.624.668 | 12.443.029 | 14.962.413 | 12.126.520 | 15.796.353 | 14.878.352 | 11.983.305 | 162.505.358 |
| 2008 | 13.833.515 | 14.058.913 | 15.374.907 | 16.050.898 | 14.434.789 | 13.698.355 | 15.214.947 | 14.612.225 | 15.087.409 | 17.165.848 | 15.390.203 | 13.293.273 | 178.215.282 |
| 2009 | 13.660.496 | 14.066.620 | 17.025.223 | 16.233.136 | 16.976.211 | 15.267.082 | 16.041.638 | 16.972.491 | 15.801.820 | 18.239.741 | 16.280.999 | 15.367.972 | 191.933.429 |
| 2010 | 14.684.651 | 15.416.213 | 15.578.837 | 18.666.408 | 15.768.678 | 15.761.946 | 16.619.560 | 16.708.942 | 16.495.022 | 19.227.651 | 17.899.126 | 15.998.042 | 198.825.076 |
| 2011 | 16.260.154 | 16.645.692 | 20.393.942 | 17.748.225 | 18.035.681 | 18.468.376 | 17.683.212 | 19.421.537 | 19.364.370 | 20.060.605 | 19.361.619 | 18.619.980 | 222.063.393 |
| 2012 | 16.790.017 | 18.192.773 | 22.972.430 | 19.733.620 | 19.046.378 | 19.263.827 | 17.796.631 | 20.099.654 | 17.759.920 | 22.052.848 | 19.734.607 | 16.552.949 | 229.995.654 |
| 2013 | 18.431.294 | 17.817.417 | 21.599.329 | 20.347.091 | 19.052.356 | 17.469.877 | 18.223.105 | 19.844.250 | 16.688.665 | 22.986.616 | 19.096.900 | 17.033.221 | 228.590.121 |
| 2014 | 18.671.007 | 18.051.162 | 21.644.723 | 18.555.040 | 19.273.952 | 16.847.075 | 18.472.769 | 20.399.291 | 18.048.505 | 22.185.152 | 18.968.763 | 16.342.983 | 227.460.422 |
| 2015 | 19.068.416 | 18.387.015 | 22.180.907 | 19.988.777 | 18.397.923 | 15.224.270 | 19.042.411 | 19.611.224 | 19.030.843 | 22.396.642 | 18.967.341 | 17.598.756 | 229.894.525 |
| 2016 | 19.040.261 | 19.025.190 | 23.525.724 | 21.058.836 | 18.796.903 | 19.676.377 | 19.599.774 | 21.845.186 | 21.005.868 | 22.790.386 | 20.543.579 | 17.325.971 | 244.234.055 |
| 2017 | 17.756.023 | 19.340.019 | 24.165.558 | 19.995.828 | 20.573.080 | 18.289.863 | 17.288.571 | 21.297.915 | 19.071.913 | 22.191.198 | 20.331.116 | 19.245.852 | 239.546.936 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 62 A**  
**Resumen nacional de elaboración mensual de crema en plantas lecheras**  
**Período : 1995 - 2017**  
**Kilos**

| Años | ene       | feb       | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct       | nov       | dic       | Total      |
|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 1995 | 774.721   | 717.829   | 743.145   | 775.126   | 898.011   | 810.784   | 958.714   | 997.136   | 980.695   | 922.672   | 1.329.654 | 880.751   | 10.789.238 |
| 1996 | 482.167   | 604.999   | 720.127   | 768.810   | 1.122.399 | 880.976   | 1.051.375 | 1.084.561 | 883.778   | 1.249.961 | 1.311.404 | 1.200.327 | 11.360.884 |
| 1997 | 968.780   | 907.956   | 965.115   | 884.839   | 1.122.434 | 1.202.442 | 1.145.799 | 1.359.860 | 1.072.695 | 1.336.643 | 1.386.015 | 1.370.317 | 13.722.895 |
| 1998 | 1.175.795 | 909.404   | 1.102.398 | 1.020.649 | 1.078.839 | 870.200   | 1.185.337 | 1.225.344 | 1.302.719 | 1.157.689 | 1.243.844 | 1.458.593 | 13.730.811 |
| 1999 | 1.058.102 | 778.144   | 985.862   | 1.177.073 | 944.446   | 1.034.101 | 1.015.265 | 1.133.181 | 1.225.178 | 1.132.199 | 1.108.954 | 1.549.932 | 13.142.437 |
| 2000 | 1.341.053 | 1.093.912 | 1.781.465 | 1.189.989 | 1.310.948 | 1.428.179 | 1.250.171 | 1.158.872 | 1.096.534 | 1.332.973 | 1.493.091 | 1.648.224 | 16.125.411 |
| 2001 | 1.370.471 | 1.304.162 | 1.371.057 | 1.365.954 | 1.654.338 | 1.383.566 | 1.444.004 | 1.335.232 | 1.212.884 | 1.494.369 | 1.779.497 | 1.828.528 | 17.544.062 |
| 2002 | 1.799.386 | 1.227.636 | 1.541.474 | 1.623.747 | 1.340.394 | 1.341.037 | 1.640.819 | 1.392.601 | 1.315.331 | 1.394.289 | 1.392.144 | 1.622.612 | 17.631.470 |
| 2003 | 1.479.148 | 1.111.736 | 1.294.788 | 1.356.208 | 1.338.843 | 998.375   | 1.205.638 | 1.298.836 | 1.331.533 | 1.396.545 | 1.885.387 | 2.063.249 | 16.760.286 |
| 2004 | 1.420.817 | 1.253.086 | 1.364.826 | 1.384.890 | 1.286.030 | 1.330.287 | 1.541.414 | 1.429.426 | 1.483.919 | 1.634.014 | 1.815.911 | 1.943.353 | 17.887.973 |
| 2005 | 1.299.991 | 1.225.367 | 1.303.204 | 1.441.163 | 1.589.577 | 1.533.537 | 1.426.140 | 1.699.058 | 1.857.047 | 1.957.888 | 2.514.562 | 1.944.052 | 19.791.586 |
| 2006 | 1.576.619 | 1.458.547 | 1.579.185 | 1.751.916 | 1.952.342 | 1.305.048 | 1.596.860 | 1.602.793 | 1.564.282 | 2.093.459 | 2.052.235 | 1.846.601 | 20.379.887 |
| 2007 | 1.728.925 | 1.542.716 | 1.546.228 | 2.080.057 | 1.952.918 | 1.695.569 | 1.565.284 | 1.662.830 | 1.707.116 | 2.033.134 | 2.041.142 | 1.889.931 | 21.445.850 |
| 2008 | 2.029.643 | 2.867.247 | 1.961.810 | 2.485.734 | 2.135.662 | 2.339.531 | 2.648.284 | 2.291.860 | 2.405.668 | 2.599.902 | 2.478.362 | 2.672.807 | 28.916.510 |
| 2009 | 2.194.998 | 1.547.364 | 1.867.950 | 2.286.058 | 2.098.340 | 2.431.673 | 2.018.549 | 2.179.423 | 2.288.619 | 2.571.004 | 2.652.263 | 2.580.365 | 26.716.606 |
| 2010 | 2.369.608 | 2.102.431 | 1.870.157 | 2.819.762 | 2.160.687 | 2.310.608 | 2.374.242 | 2.380.788 | 2.324.066 | 2.880.432 | 3.001.771 | 2.841.659 | 29.436.211 |
| 2011 | 2.594.950 | 2.085.602 | 2.287.862 | 2.504.874 | 2.467.487 | 2.566.871 | 2.541.600 | 2.718.626 | 2.913.283 | 2.738.729 | 2.822.866 | 3.110.419 | 31.353.169 |
| 2012 | 2.389.651 | 2.504.298 | 2.636.769 | 2.688.371 | 2.607.087 | 2.535.689 | 2.798.002 | 3.072.083 | 2.624.469 | 3.288.034 | 4.519.061 | 2.782.311 | 34.445.825 |
| 2013 | 2.518.451 | 2.455.935 | 2.689.587 | 2.748.104 | 2.217.754 | 2.224.954 | 2.690.310 | 2.396.774 | 1.859.884 | 2.504.724 | 2.280.633 | 2.905.410 | 29.492.520 |
| 2014 | 2.241.796 | 2.248.597 | 2.637.527 | 2.662.242 | 2.592.271 | 2.147.778 | 3.480.530 | 2.602.135 | 2.274.592 | 2.883.675 | 2.728.616 | 2.914.728 | 31.414.487 |
| 2015 | 2.520.673 | 2.367.608 | 2.163.812 | 1.894.981 | 2.231.125 | 2.473.577 | 2.705.499 | 2.404.325 | 2.401.412 | 2.525.624 | 2.884.328 | 3.299.324 | 29.872.288 |
| 2016 | 2.533.790 | 2.397.318 | 2.375.644 | 2.529.932 | 2.019.082 | 2.306.666 | 2.175.975 | 2.573.189 | 2.492.692 | 2.681.362 | 2.993.226 | 2.927.568 | 30.006.444 |
| 2017 | 2.469.013 | 2.200.410 | 2.858.175 | 2.533.096 | 2.822.869 | 2.101.446 | 2.084.476 | 2.447.815 | 2.751.199 | 2.993.228 | 2.832.871 | 2.497.426 | 30.592.024 |

\* corresponde a la nueva información que incluye a las plantas Lactalis Purranque, Lactalis Melipilla y Lácteos Osorno.

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.



**Cuadro 62 B**  
**Resumen nacional de elaboración mensual de crema en plantas lecheras**  
**Período : 1995 - 2017**  
**Kilos**

| Años | ene       | feb       | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct       | nov       | dic       | Total      |
|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 1995 | 774.721   | 717.829   | 743.145   | 775.126   | 898.011   | 810.784   | 958.714   | 997.136   | 980.695   | 922.672   | 1.329.654 | 880.751   | 10.789.238 |
| 1996 | 482.167   | 604.999   | 720.127   | 768.810   | 1.122.399 | 880.976   | 1.051.375 | 1.084.561 | 883.778   | 1.249.961 | 1.311.404 | 1.200.327 | 11.360.884 |
| 1997 | 968.780   | 907.956   | 965.115   | 884.839   | 1.122.434 | 1.202.442 | 1.145.799 | 1.359.860 | 1.072.695 | 1.336.643 | 1.386.015 | 1.370.317 | 13.722.895 |
| 1998 | 1.175.795 | 909.404   | 1.102.398 | 1.020.649 | 1.078.839 | 870.200   | 1.185.337 | 1.225.344 | 1.302.719 | 1.157.689 | 1.243.844 | 1.458.593 | 13.730.811 |
| 1999 | 1.058.102 | 778.144   | 985.862   | 1.177.073 | 944.446   | 1.034.101 | 1.015.265 | 1.133.181 | 1.225.178 | 1.132.199 | 1.108.954 | 1.549.932 | 13.142.437 |
| 2000 | 1.341.053 | 1.093.912 | 1.781.465 | 1.189.989 | 1.310.948 | 1.428.179 | 1.250.171 | 1.158.872 | 1.096.534 | 1.332.973 | 1.493.091 | 1.648.224 | 16.125.411 |
| 2001 | 1.370.471 | 1.304.162 | 1.371.057 | 1.365.954 | 1.654.338 | 1.383.566 | 1.444.004 | 1.335.232 | 1.212.884 | 1.494.369 | 1.779.497 | 1.828.528 | 17.544.062 |
| 2002 | 1.799.386 | 1.227.636 | 1.541.474 | 1.623.747 | 1.340.394 | 1.341.037 | 1.640.819 | 1.392.601 | 1.315.331 | 1.394.289 | 1.392.144 | 1.622.612 | 17.631.470 |
| 2003 | 1.479.148 | 1.111.736 | 1.294.788 | 1.356.208 | 1.338.843 | 998.375   | 1.205.638 | 1.298.836 | 1.331.533 | 1.396.545 | 1.885.387 | 2.063.249 | 16.760.286 |
| 2004 | 1.420.817 | 1.253.086 | 1.364.826 | 1.384.890 | 1.286.030 | 1.330.287 | 1.541.414 | 1.429.426 | 1.483.919 | 1.634.014 | 1.815.911 | 1.943.353 | 17.887.973 |
| 2005 | 1.299.991 | 1.225.367 | 1.303.204 | 1.441.163 | 1.589.577 | 1.533.537 | 1.426.140 | 1.699.058 | 1.857.047 | 1.957.888 | 2.514.562 | 1.944.052 | 19.791.586 |
| 2006 | 1.576.619 | 1.458.547 | 1.579.185 | 1.751.916 | 1.952.342 | 1.305.048 | 1.596.860 | 1.602.793 | 1.564.282 | 2.093.459 | 2.052.235 | 1.846.601 | 20.379.887 |
| 2007 | 1.728.925 | 1.542.716 | 1.546.228 | 2.080.057 | 1.952.918 | 1.695.569 | 1.565.284 | 1.662.830 | 1.707.116 | 2.033.134 | 2.041.142 | 1.889.931 | 21.445.850 |
| 2008 | 2.029.643 | 2.867.247 | 1.961.810 | 2.485.734 | 2.135.662 | 2.339.531 | 2.648.284 | 2.291.860 | 2.405.668 | 2.599.902 | 2.478.362 | 2.672.807 | 28.916.510 |
| 2009 | 2.194.998 | 1.547.364 | 1.867.950 | 2.286.058 | 2.098.340 | 2.431.673 | 2.018.549 | 2.179.423 | 2.288.619 | 2.571.004 | 2.652.263 | 2.580.365 | 26.716.606 |
| 2010 | 2.369.608 | 2.102.431 | 1.870.157 | 2.819.762 | 2.160.687 | 2.310.608 | 2.374.242 | 2.380.788 | 2.324.066 | 2.880.432 | 3.001.771 | 2.841.659 | 29.436.211 |
| 2011 | 2.594.950 | 2.085.602 | 2.287.862 | 2.504.874 | 2.467.487 | 2.566.871 | 2.541.600 | 2.718.626 | 2.913.283 | 2.738.729 | 2.822.866 | 3.110.419 | 31.353.169 |
| 2012 | 2.389.651 | 2.504.298 | 2.636.769 | 2.688.371 | 2.607.087 | 2.535.689 | 2.798.002 | 3.072.083 | 2.624.469 | 3.288.034 | 4.519.061 | 2.782.311 | 34.445.825 |
| 2013 | 2.518.451 | 2.455.935 | 2.689.587 | 2.748.104 | 2.217.754 | 2.224.954 | 2.690.310 | 2.396.774 | 1.859.884 | 2.504.724 | 2.280.633 | 2.905.410 | 29.492.520 |
| 2014 | 2.241.796 | 2.248.597 | 2.637.527 | 2.662.242 | 2.592.271 | 2.147.778 | 3.480.530 | 2.602.135 | 2.274.592 | 2.883.675 | 2.728.616 | 2.914.728 | 31.414.487 |
| 2015 | 2.520.673 | 2.367.608 | 2.163.812 | 1.894.981 | 2.231.125 | 2.473.577 | 2.705.499 | 2.404.325 | 2.401.412 | 2.525.624 | 2.884.328 | 3.299.324 | 29.872.288 |
| 2016 | 2.533.790 | 2.397.318 | 2.375.644 | 2.529.932 | 2.019.082 | 2.306.666 | 2.175.975 | 2.573.189 | 2.492.692 | 2.681.362 | 2.993.226 | 2.927.568 | 30.006.444 |
| 2017 | 2.469.013 | 2.200.410 | 2.858.175 | 2.533.096 | 2.822.869 | 2.101.446 | 2.084.476 | 2.447.805 | 2.734.530 | 2.993.228 | 2.832.871 | 2.497.426 | 30.575.345 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 63 A\***  
**Resumen nacional de elaboración mensual de mantequilla en plantas lecheras**  
**Período : 1995 - 2017**  
**Kilos**

| Años | ene       | feb       | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct       | nov       | dic       | Total      |
|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 1995 | 593.515   | 591.126   | 612.155   | 582.508   | 607.402   | 476.205   | 438.862   | 486.679   | 364.288   | 563.643   | 666.273   | 668.650   | 6.651.306  |
| 1996 | 787.630   | 575.090   | 709.944   | 594.505   | 519.267   | 554.634   | 404.693   | 358.072   | 372.447   | 456.728   | 544.816   | 574.277   | 6.452.103  |
| 1997 | 865.311   | 672.650   | 753.351   | 793.170   | 645.241   | 580.041   | 866.029   | 865.524   | 745.519   | 916.339   | 899.742   | 978.618   | 9.581.535  |
| 1998 | 976.345   | 721.561   | 949.233   | 806.451   | 908.045   | 968.429   | 914.702   | 763.880   | 860.183   | 1.114.763 | 1.062.992 | 1.112.141 | 11.158.725 |
| 1999 | 1.058.703 | 792.671   | 856.109   | 808.108   | 952.288   | 949.085   | 803.250   | 816.962   | 905.968   | 1.054.233 | 1.146.425 | 862.758   | 11.006.560 |
| 2000 | 725.207   | 723.785   | 806.716   | 792.248   | 750.940   | 677.118   | 635.991   | 660.578   | 803.364   | 942.191   | 1.022.842 | 1.314.256 | 9.855.236  |
| 2001 | 976.619   | 956.382   | 1.025.528 | 1.025.994 | 949.601   | 915.600   | 898.851   | 1.002.776 | 1.010.555 | 1.234.197 | 927.523   | 912.508   | 11.836.134 |
| 2002 | 759.525   | 949.863   | 956.619   | 858.752   | 995.903   | 863.987   | 937.738   | 843.146   | 948.780   | 1.303.238 | 1.140.649 | 993.032   | 11.551.232 |
| 2003 | 1.156.211 | 978.999   | 934.013   | 895.657   | 930.106   | 855.409   | 837.627   | 773.493   | 727.151   | 774.322   | 979.918   | 1.006.055 | 10.848.961 |
| 2004 | 980.249   | 1.103.727 | 1.234.270 | 1.204.591 | 1.030.164 | 658.742   | 1.000.280 | 1.110.433 | 973.815   | 1.143.065 | 1.338.043 | 1.306.514 | 13.083.893 |
| 2005 | 1.107.182 | 1.159.712 | 1.326.058 | 1.414.362 | 1.320.821 | 1.189.944 | 1.098.906 | 1.108.555 | 1.210.012 | 1.206.964 | 1.168.298 | 1.343.737 | 14.654.551 |
| 2006 | 1.247.052 | 1.123.567 | 1.646.184 | 1.251.411 | 1.407.949 | 1.299.653 | 1.379.793 | 1.483.688 | 1.447.334 | 1.604.439 | 1.637.121 | 1.629.290 | 17.157.481 |
| 2007 | 1.708.513 | 1.520.290 | 1.681.423 | 1.543.218 | 1.372.200 | 1.352.967 | 1.384.368 | 1.240.614 | 1.382.112 | 1.654.611 | 1.686.370 | 1.702.377 | 18.229.063 |
| 2008 | 1.328.329 | 1.152.905 | 1.424.009 | 1.387.881 | 1.513.758 | 1.235.592 | 1.281.683 | 1.636.045 | 1.234.874 | 1.398.506 | 1.426.416 | 1.745.271 | 16.765.269 |
| 2009 | 1.657.303 | 1.451.206 | 1.550.427 | 1.189.001 | 1.406.189 | 1.669.357 | 1.160.315 | 1.356.863 | 1.231.701 | 1.390.684 | 1.422.003 | 1.616.469 | 17.101.518 |
| 2010 | 1.892.399 | 1.696.617 | 1.715.621 | 1.701.130 | 1.785.578 | 1.840.409 | 1.620.506 | 1.484.637 | 1.679.221 | 1.705.029 | 2.002.440 | 1.962.801 | 21.086.388 |
| 2011 | 1.747.089 | 1.584.518 | 1.743.487 | 1.881.233 | 1.741.435 | 1.431.569 | 1.651.141 | 1.702.690 | 1.788.316 | 1.848.266 | 1.879.560 | 2.042.036 | 21.041.340 |
| 2012 | 1.671.970 | 1.810.911 | 2.083.573 | 1.882.970 | 1.970.108 | 1.792.327 | 1.687.202 | 1.653.752 | 1.501.233 | 1.961.937 | 1.843.529 | 2.345.604 | 22.205.116 |
| 2013 | 2.034.956 | 1.747.663 | 1.902.461 | 2.068.399 | 1.879.626 | 1.510.979 | 1.499.719 | 1.663.930 | 1.653.056 | 1.867.057 | 1.812.490 | 1.925.961 | 21.566.297 |
| 2014 | 2.008.600 | 1.650.967 | 1.778.707 | 1.877.585 | 1.790.278 | 1.544.603 | 1.535.117 | 1.627.645 | 1.903.877 | 2.010.777 | 1.911.366 | 2.234.535 | 21.874.057 |
| 2015 | 1.746.221 | 1.778.804 | 2.012.088 | 1.779.878 | 1.689.749 | 1.473.411 | 1.593.935 | 1.695.175 | 1.750.912 | 2.243.793 | 2.208.999 | 2.400.972 | 22.373.937 |
| 2016 | 2.306.050 | 2.008.778 | 1.963.407 | 1.698.746 | 1.922.290 | 1.390.032 | 1.427.139 | 2.006.480 | 1.855.554 | 2.218.926 | 2.277.042 | 2.451.412 | 23.525.856 |
| 2017 | 2.257.317 | 1.921.197 | 2.180.829 | 2.198.795 | 1.804.210 | 1.682.074 | 1.607.354 | 1.695.765 | 2.000.973 | 1.923.967 | 2.326.315 | 2.199.860 | 23.798.656 |

\* corresponde a la nueva información que incluye a las plantas Lactalis Purranque, Lactalis Melipilla y Lácteos Osorno.

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 63 B**  
**Resumen nacional de elaboración mensual de mantequilla en plantas lecheras**  
**Período : 1995 - 2017**  
**Kilos**

| Años | ene       | feb       | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct       | nov       | dic       | Total      |
|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 1995 | 593.515   | 591.126   | 612.155   | 582.508   | 607.402   | 476.205   | 438.862   | 486.679   | 364.288   | 563.643   | 666.273   | 668.650   | 6.651.306  |
| 1996 | 787.630   | 575.090   | 709.944   | 594.505   | 519.267   | 554.634   | 404.693   | 358.072   | 372.447   | 456.728   | 544.816   | 574.277   | 6.452.103  |
| 1997 | 865.311   | 672.650   | 753.351   | 793.170   | 645.241   | 580.041   | 866.029   | 865.524   | 745.519   | 916.339   | 899.742   | 978.618   | 9.581.535  |
| 1998 | 976.345   | 721.561   | 949.233   | 806.451   | 908.045   | 968.429   | 914.702   | 763.880   | 860.183   | 1.114.763 | 1.062.992 | 1.112.141 | 11.158.725 |
| 1999 | 1.058.703 | 792.671   | 856.109   | 808.108   | 952.288   | 949.085   | 803.250   | 816.962   | 905.968   | 1.054.233 | 1.146.425 | 862.758   | 11.006.560 |
| 2000 | 725.207   | 723.785   | 806.716   | 792.248   | 750.940   | 677.118   | 635.991   | 660.578   | 803.364   | 942.191   | 1.022.842 | 1.314.256 | 9.855.236  |
| 2001 | 976.619   | 956.382   | 1.025.528 | 1.025.994 | 949.601   | 915.600   | 898.851   | 1.002.776 | 1.010.555 | 1.234.197 | 927.523   | 912.508   | 11.836.134 |
| 2002 | 759.525   | 949.863   | 956.619   | 858.752   | 995.903   | 863.987   | 937.738   | 843.146   | 948.780   | 1.303.238 | 1.140.649 | 993.032   | 11.551.232 |
| 2003 | 1.156.211 | 978.999   | 934.013   | 895.657   | 930.106   | 855.409   | 837.627   | 773.493   | 727.151   | 774.322   | 979.918   | 1.006.055 | 10.848.961 |
| 2004 | 980.249   | 1.103.727 | 1.234.270 | 1.204.591 | 1.030.164 | 658.742   | 1.000.280 | 1.110.433 | 973.815   | 1.143.065 | 1.338.043 | 1.306.514 | 13.083.893 |
| 2005 | 1.107.182 | 1.159.712 | 1.326.058 | 1.414.362 | 1.320.821 | 1.189.944 | 1.098.906 | 1.108.555 | 1.210.012 | 1.206.964 | 1.168.298 | 1.343.737 | 14.654.551 |
| 2006 | 1.247.052 | 1.123.567 | 1.646.184 | 1.251.411 | 1.407.949 | 1.299.653 | 1.379.793 | 1.483.688 | 1.447.334 | 1.604.439 | 1.637.121 | 1.629.290 | 17.157.481 |
| 2007 | 1.708.513 | 1.520.290 | 1.681.423 | 1.543.218 | 1.372.200 | 1.352.967 | 1.384.368 | 1.240.614 | 1.382.112 | 1.654.611 | 1.686.370 | 1.702.377 | 18.229.063 |
| 2008 | 1.328.329 | 1.152.905 | 1.424.009 | 1.387.881 | 1.513.758 | 1.235.592 | 1.281.683 | 1.636.045 | 1.234.874 | 1.398.506 | 1.426.416 | 1.745.271 | 16.765.269 |
| 2009 | 1.657.303 | 1.451.206 | 1.550.427 | 1.189.001 | 1.406.189 | 1.669.357 | 1.160.315 | 1.356.863 | 1.231.701 | 1.390.684 | 1.422.003 | 1.616.469 | 17.101.518 |
| 2010 | 1.892.399 | 1.696.617 | 1.715.621 | 1.701.130 | 1.785.578 | 1.840.409 | 1.620.506 | 1.484.637 | 1.679.221 | 1.705.029 | 2.002.440 | 1.962.801 | 21.086.388 |
| 2011 | 1.747.089 | 1.584.518 | 1.743.487 | 1.881.233 | 1.741.435 | 1.431.569 | 1.651.141 | 1.702.690 | 1.788.316 | 1.848.266 | 1.879.560 | 2.042.036 | 21.041.340 |
| 2012 | 1.671.970 | 1.810.911 | 2.083.573 | 1.882.970 | 1.970.108 | 1.792.327 | 1.687.202 | 1.653.752 | 1.501.233 | 1.961.937 | 1.843.529 | 2.345.604 | 22.205.116 |
| 2013 | 2.034.956 | 1.747.663 | 1.902.461 | 2.068.399 | 1.879.626 | 1.510.979 | 1.499.719 | 1.663.930 | 1.653.056 | 1.867.057 | 1.812.490 | 1.925.961 | 21.566.297 |
| 2014 | 2.008.600 | 1.650.967 | 1.778.707 | 1.877.585 | 1.790.278 | 1.544.603 | 1.535.117 | 1.627.645 | 1.903.877 | 2.010.777 | 1.911.366 | 2.234.535 | 21.874.057 |
| 2015 | 1.746.221 | 1.778.804 | 2.012.088 | 1.779.878 | 1.689.749 | 1.473.411 | 1.593.935 | 1.695.175 | 1.750.912 | 2.243.793 | 2.208.999 | 2.400.972 | 22.373.937 |
| 2016 | 2.232.815 | 1.954.203 | 1.896.435 | 1.611.854 | 1.843.824 | 1.326.320 | 1.375.760 | 1.947.905 | 1.794.071 | 2.164.366 | 2.224.003 | 2.393.056 | 22.764.612 |
| 2017 | 2.200.022 | 1.875.682 | 2.127.164 | 2.149.755 | 1.780.135 | 1.682.074 | 1.607.354 | 1.695.765 | 1.997.813 | 1.923.967 | 2.326.315 | 2.184.840 | 23.550.886 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 64**  
**Resumen nacional de elaboración mensual de suero en polvo en plantas lecheras**  
**Período : 1995 - 2017**  
**Kilos**

| Años | ene       | feb       | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct       | nov       | dic       | Total      |
|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 1995 | 363.330   | 529.275   | 822.273   | 759.745   | 894.085   | 674.355   | 740.268   | 740.105   | 722.001   | 533.155   | 383.148   | 446.547   | 7.608.287  |
| 1996 | 625.470   | 609.560   | 868.395   | 791.928   | 651.340   | 573.210   | 587.250   | 881.510   | 567.850   | 381.390   | 283.910   | 280.630   | 7.102.443  |
| 1997 | 468.930   | 743.245   | 873.846   | 877.524   | 833.111   | 837.087   | 993.915   | 995.540   | 914.525   | 872.685   | 502.450   | 441.789   | 9.354.647  |
| 1998 | 626.675   | 805.335   | 801.031   | 991.648   | 1.017.870 | 831.865   | 1.013.085 | 914.036   | 898.606   | 679.775   | 487.070   | 653.200   | 9.720.196  |
| 1999 | 769.340   | 847.275   | 1.067.110 | 1.018.685 | 1.040.955 | 1.181.935 | 1.067.482 | 1.041.090 | 1.040.450 | 921.072   | 836.782   | 1.030.748 | 11.862.924 |
| 2000 | 966.310   | 984.265   | 1.128.302 | 1.068.910 | 1.358.639 | 1.322.254 | 1.203.513 | 1.191.636 | 1.326.518 | 1.326.361 | 1.209.179 | 1.019.584 | 14.105.471 |
| 2001 | 1.127.661 | 1.262.622 | 1.292.867 | 1.440.625 | 1.439.431 | 1.280.603 | 1.182.804 | 1.278.288 | 1.469.079 | 1.444.301 | 1.325.346 | 1.240.055 | 15.783.682 |
| 2002 | 1.152.660 | 1.060.538 | 1.060.156 | 971.354   | 1.312.280 | 1.216.020 | 1.197.180 | 1.093.352 | 1.139.360 | 1.310.532 | 1.449.802 | 1.322.325 | 14.285.559 |
| 2003 | 1.216.660 | 881.545   | 1.243.130 | 1.289.115 | 1.361.885 | 1.159.580 | 1.264.930 | 1.242.910 | 1.306.071 | 1.378.325 | 1.441.614 | 1.453.919 | 15.239.684 |
| 2004 | 1.256.835 | 1.063.255 | 1.382.955 | 1.488.805 | 1.492.545 | 1.315.746 | 1.349.575 | 1.385.745 | 1.357.510 | 1.553.048 | 1.691.751 | 1.698.942 | 17.036.712 |
| 2005 | 1.549.792 | 1.484.871 | 1.619.081 | 1.882.963 | 2.104.069 | 2.014.054 | 1.953.993 | 2.032.922 | 2.110.968 | 2.500.167 | 2.283.870 | 2.313.322 | 23.850.072 |
| 2006 | 1.964.649 | 1.678.942 | 1.984.181 | 1.939.419 | 1.710.392 | 1.714.074 | 1.779.493 | 1.833.230 | 1.998.868 | 2.551.923 | 2.638.741 | 2.508.954 | 24.302.866 |
| 2007 | 2.277.828 | 2.200.528 | 2.389.284 | 2.197.991 | 2.347.459 | 2.163.492 | 1.592.281 | 2.083.552 | 2.142.107 | 2.714.570 | 2.882.804 | 2.799.191 | 27.791.087 |
| 2008 | 2.343.290 | 1.936.868 | 2.030.715 | 1.952.583 | 1.881.285 | 1.709.733 | 2.180.491 | 2.041.285 | 2.025.821 | 2.359.049 | 2.267.672 | 2.120.506 | 24.849.298 |
| 2009 | 1.437.074 | 1.449.910 | 1.391.545 | 1.777.668 | 1.912.682 | 1.903.728 | 2.195.344 | 2.218.106 | 2.307.993 | 2.471.635 | 2.359.939 | 2.547.518 | 23.973.142 |
| 2010 | 2.569.245 | 2.361.682 | 2.203.429 | 2.469.068 | 2.281.820 | 2.234.543 | 2.076.256 | 2.368.108 | 2.661.233 | 2.966.810 | 2.620.350 | 2.419.445 | 29.231.989 |
| 2011 | 2.086.105 | 1.970.433 | 2.392.496 | 2.346.519 | 2.578.076 | 2.078.871 | 1.721.194 | 1.994.475 | 2.371.362 | 2.655.531 | 2.617.452 | 1.977.174 | 26.789.688 |
| 2012 | 2.023.447 | 1.910.770 | 2.173.611 | 2.104.926 | 2.053.280 | 1.936.275 | 2.379.337 | 2.341.743 | 2.143.980 | 2.575.014 | 2.609.716 | 2.469.035 | 26.721.134 |
| 2013 | 2.456.153 | 1.872.672 | 2.257.539 | 2.299.894 | 1.727.483 | 1.426.090 | 1.339.949 | 1.820.633 | 1.984.100 | 2.026.662 | 2.112.451 | 2.041.863 | 23.365.489 |
| 2014 | 1.996.030 | 1.601.014 | 1.768.646 | 1.724.312 | 1.721.943 | 1.542.109 | 1.294.748 | 1.635.833 | 1.884.401 | 2.138.013 | 2.133.411 | 2.039.048 | 21.479.508 |
| 2015 | 1.856.958 | 1.475.646 | 1.921.818 | 1.877.236 | 1.550.393 | 1.406.382 | 1.516.459 | 1.539.595 | 1.775.009 | 2.069.015 | 2.169.692 | 2.400.850 | 21.559.053 |
| 2016 | 2.292.067 | 2.187.736 | 2.038.949 | 2.142.969 | 1.806.267 | 1.890.355 | 1.709.099 | 1.978.358 | 2.724.566 | 2.834.600 | 2.589.859 | 2.234.917 | 26.429.742 |
| 2017 | 2.230.585 | 2.190.048 | 2.271.406 | 1.901.718 | 1.871.455 | 1.798.656 | 1.696.051 | 1.996.425 | 2.480.859 | 2.608.752 | 2.579.305 | 2.646.356 | 26.271.616 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 65**  
**Resumen nacional de elaboración mensual de leche condensada en plantas lecheras**  
**Período : 1995 - 2017**  
**Kilos**

| Años | ene       | feb       | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct       | nov       | dic       | Total      |
|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 1995 | 680.480   | 846.580   | 403.610   | 519.420   | 962.320   | 456.270   | 421.670   | 912.320   | 871.270   | 983.090   | 860.710   | 755.860   | 8.673.600  |
| 1996 | 406.130   | 587.540   | 463.030   | 843.980   | 636.790   | 803.790   | 493.940   | 1.008.700 | 869.940   | 804.330   | 944.270   | 1.074.460 | 8.936.900  |
| 1997 | 583.530   | 544.860   | 412.100   | 417.410   | 1.080.006 | 418.050   | 970.190   | 1.382.840 | 925.860   | 1.254.310 | 1.464.760 | 764.860   | 10.218.776 |
| 1998 | 690.970   | 613.910   | 1.112.660 | 1.300.290 | 1.189.660 | 1.779.830 | 393.500   | 1.005.920 | 1.108.400 | 1.470.540 | 1.576.040 | 1.002.670 | 13.244.390 |
| 1999 | 799.730   | 1.214.870 | 1.681.190 | 1.461.440 | 1.397.220 | 937.440   | 415.430   | 1.225.280 | 1.615.540 | 1.754.090 | 1.974.240 | 1.265.760 | 15.742.230 |
| 2000 | 1.682.640 | 1.243.430 | 2.355.350 | 1.804.190 | 2.170.870 | 2.697.670 | 2.269.590 | 2.289.460 | 788.040   | 2.208.320 | 3.138.420 | 1.752.360 | 24.400.340 |
| 2001 | 1.216.310 | 1.761.350 | 2.219.890 | 1.981.290 | 1.885.390 | 2.205.470 | 1.893.355 | 1.023.598 | 2.325.023 | 2.601.740 | 3.528.095 | 2.776.638 | 25.418.149 |
| 2002 | 1.921.020 | 1.111.670 | 2.179.764 | 2.475.778 | 2.638.481 | 3.045.148 | 2.461.058 | 1.234.308 | 641.512   | 1.259.380 | 2.552.458 | 2.669.637 | 24.190.214 |
| 2003 | 2.590.294 | 1.868.134 | 1.467.387 | 1.452.012 | 2.217.291 | 2.232.884 | 2.711.573 | 2.963.085 | 2.625.816 | 3.435.780 | 3.531.057 | 3.463.005 | 30.558.318 |
| 2004 | 3.207.161 | 2.876.346 | 3.297.826 | 3.604.434 | 3.314.332 | 2.833.614 | 3.098.748 | 2.803.172 | 2.990.682 | 4.259.417 | 3.481.340 | 2.931.139 | 38.698.211 |
| 2005 | 3.079.765 | 3.075.959 | 3.444.369 | 2.994.292 | 2.945.974 | 3.278.898 | 2.811.974 | 3.202.460 | 3.526.565 | 3.587.537 | 3.877.009 | 3.820.587 | 39.645.389 |
| 2006 | 3.863.094 | 3.455.236 | 3.025.721 | 2.706.258 | 3.403.870 | 3.710.317 | 3.885.439 | 4.022.634 | 4.054.520 | 4.256.643 | 3.671.651 | 3.370.822 | 43.426.205 |
| 2007 | 3.501.595 | 3.816.135 | 3.034.995 | 4.750.309 | 3.547.267 | 3.729.259 | 3.799.132 | 3.090.943 | 3.380.365 | 4.352.655 | 4.004.392 | 4.280.405 | 45.287.452 |
| 2008 | 4.355.589 | 4.178.134 | 4.188.478 | 4.396.366 | 3.174.165 | 2.714.090 | 3.406.077 | 2.627.525 | 2.059.968 | 3.966.617 | 3.787.133 | 2.646.368 | 41.500.510 |
| 2009 | 2.210.797 | 2.168.515 | 2.015.611 | 2.373.339 | 2.611.690 | 2.054.757 | 2.622.723 | 3.000.970 | 1.961.943 | 4.233.803 | 3.921.192 | 4.079.443 | 33.254.783 |
| 2010 | 3.077.456 | 2.459.390 | 641.734   | 3.446.466 | 2.819.009 | 3.284.944 | 2.736.991 | 3.842.392 | 3.583.120 | 3.591.651 | 3.415.965 | 3.929.981 | 36.829.099 |
| 2011 | 2.995.825 | 1.740.239 | 2.689.038 | 2.622.862 | 2.468.730 | 3.157.699 | 1.911.797 | 2.708.316 | 3.149.250 | 3.838.234 | 3.717.314 | 3.579.567 | 34.578.871 |
| 2012 | 3.678.306 | 2.668.142 | 3.726.918 | 3.307.610 | 3.444.943 | 3.631.156 | 3.463.117 | 3.250.689 | 2.983.531 | 3.052.119 | 3.341.212 | 3.280.230 | 39.827.973 |
| 2013 | 2.605.756 | 1.944.437 | 1.571.621 | 3.302.875 | 3.120.361 | 2.567.676 | 2.978.081 | 3.432.222 | 3.646.041 | 3.599.820 | 3.687.522 | 3.846.084 | 36.302.496 |
| 2014 | 3.569.598 | 3.411.794 | 1.003.956 | 3.660.709 | 2.471.959 | 2.160.305 | 2.025.940 | 2.794.845 | 3.699.952 | 3.943.853 | 3.870.633 | 4.137.642 | 36.751.186 |
| 2015 | 3.735.788 | 3.122.576 | 3.298.843 | 2.869.695 | 2.453.589 | 1.201.697 | 3.475.032 | 3.160.698 | 3.725.809 | 3.856.517 | 4.017.972 | 4.174.933 | 39.093.149 |
| 2016 | 3.876.785 | 3.513.353 | 3.929.850 | 3.951.353 | 2.695.427 | 3.265.460 | 2.686.492 | 1.620.070 | 3.323.231 | 3.949.111 | 3.505.907 | 4.286.691 | 40.603.730 |
| 2017 | 3.843.092 | 3.570.915 | 3.470.994 | 3.897.898 | 3.453.793 | 2.921.116 | 2.598.495 | 2.795.871 | 2.119.752 | 3.441.031 | 3.750.067 | 3.723.814 | 39.586.838 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 66**  
**Resumen nacional de elaboración mensual de manjar en plantas lecheras**  
**Período : 1995 - 2017**  
**Kilos**

| Años | ene       | feb       | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct       | nov       | dic       | Total      |
|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 1995 | 888.139   | 941.735   | 1.514.480 | 1.353.011 | 1.313.837 | 1.662.254 | 1.382.092 | 1.730.595 | 1.429.570 | 1.405.278 | 1.291.305 | 1.096.482 | 16.008.778 |
| 1996 | 997.178   | 1.050.673 | 1.359.557 | 1.451.660 | 1.602.863 | 1.609.399 | 1.628.560 | 1.773.142 | 1.617.790 | 1.532.475 | 1.551.311 | 1.154.557 | 17.329.165 |
| 1997 | 976.437   | 1.100.890 | 1.489.539 | 1.683.963 | 1.611.637 | 1.703.466 | 1.926.098 | 1.928.807 | 1.673.086 | 1.699.354 | 1.545.387 | 1.271.055 | 18.609.719 |
| 1998 | 857.482   | 1.093.275 | 1.516.292 | 1.419.294 | 1.482.846 | 1.620.792 | 1.794.061 | 1.992.319 | 1.793.842 | 1.633.005 | 1.483.607 | 1.199.831 | 17.886.646 |
| 1999 | 1.622.716 | 1.177.437 | 1.629.005 | 1.588.609 | 1.932.986 | 1.654.444 | 1.996.812 | 2.161.735 | 1.930.636 | 1.850.169 | 1.651.695 | 1.587.699 | 20.783.943 |
| 2000 | 1.114.698 | 1.569.251 | 1.716.387 | 1.696.746 | 2.042.095 | 2.069.871 | 2.081.903 | 2.484.125 | 2.032.924 | 2.058.501 | 1.730.833 | 1.366.576 | 21.963.910 |
| 2001 | 1.202.013 | 1.304.999 | 2.026.806 | 1.818.476 | 2.101.586 | 2.444.502 | 2.283.279 | 2.651.462 | 2.130.311 | 1.862.910 | 2.270.119 | 2.043.308 | 24.139.771 |
| 2002 | 1.486.397 | 1.769.144 | 2.152.579 | 1.815.071 | 2.336.870 | 2.205.170 | 2.424.112 | 2.773.632 | 2.367.749 | 2.478.453 | 2.258.212 | 2.037.678 | 26.105.067 |
| 2003 | 1.989.044 | 1.925.910 | 2.349.033 | 2.398.079 | 2.189.313 | 2.162.093 | 2.573.362 | 2.491.442 | 2.270.283 | 2.163.555 | 2.008.665 | 2.116.812 | 26.637.591 |
| 2004 | 1.907.368 | 1.938.383 | 2.120.487 | 2.105.492 | 2.264.586 | 2.437.296 | 2.735.386 | 2.832.557 | 2.206.785 | 2.151.933 | 2.256.169 | 1.881.681 | 26.838.123 |
| 2005 | 1.705.394 | 1.523.165 | 2.021.593 | 1.828.990 | 2.180.357 | 2.354.560 | 2.275.905 | 2.407.247 | 2.234.913 | 2.207.429 | 2.146.048 | 2.102.461 | 24.988.062 |
| 2006 | 1.832.778 | 1.572.572 | 2.322.951 | 1.976.631 | 2.271.526 | 2.225.069 | 2.159.721 | 2.247.077 | 2.244.127 | 1.981.236 | 2.192.151 | 1.820.957 | 24.846.796 |
| 2007 | 1.589.710 | 1.887.598 | 1.945.135 | 2.394.014 | 1.980.877 | 2.002.114 | 2.000.221 | 2.541.206 | 1.962.915 | 2.061.166 | 1.868.756 | 1.753.937 | 23.987.649 |
| 2008 | 1.846.606 | 1.692.296 | 2.131.077 | 2.205.540 | 2.061.510 | 1.927.444 | 2.249.605 | 2.055.912 | 1.970.291 | 2.200.295 | 1.866.679 | 1.643.116 | 23.850.371 |
| 2009 | 1.738.821 | 1.471.937 | 1.998.599 | 2.052.455 | 2.042.063 | 2.167.903 | 2.207.909 | 2.393.343 | 2.123.571 | 2.108.870 | 2.040.944 | 2.074.519 | 24.420.934 |
| 2010 | 1.460.306 | 1.595.801 | 1.257.751 | 2.550.784 | 2.481.547 | 2.404.706 | 2.389.961 | 2.530.216 | 2.232.144 | 2.271.015 | 2.172.262 | 2.031.973 | 25.378.466 |
| 2011 | 1.805.164 | 1.688.655 | 2.072.130 | 2.095.632 | 2.164.957 | 2.203.067 | 2.235.139 | 2.581.978 | 2.491.815 | 2.213.849 | 2.019.163 | 2.011.362 | 25.582.911 |
| 2012 | 1.681.329 | 1.609.917 | 2.070.373 | 2.051.150 | 2.217.600 | 2.132.779 | 2.617.700 | 2.750.024 | 2.620.238 | 2.489.430 | 2.522.819 | 1.924.936 | 26.688.295 |
| 2013 | 1.835.255 | 1.920.704 | 1.784.284 | 2.448.923 | 2.727.284 | 2.852.550 | 2.693.213 | 3.095.395 | 2.476.778 | 2.728.373 | 2.423.624 | 2.603.766 | 29.590.149 |
| 2014 | 2.056.531 | 1.881.444 | 1.935.326 | 2.568.588 | 2.935.405 | 2.660.718 | 2.614.881 | 2.784.041 | 2.709.439 | 2.813.166 | 2.824.338 | 2.690.638 | 30.474.515 |
| 2015 | 2.271.567 | 2.471.572 | 2.481.602 | 2.551.099 | 2.785.027 | 2.163.158 | 3.271.994 | 3.162.146 | 2.846.378 | 3.007.119 | 2.478.033 | 2.298.632 | 31.788.327 |
| 2016 | 2.333.147 | 2.282.591 | 2.923.509 | 2.432.359 | 2.794.073 | 2.815.066 | 3.015.622 | 2.685.429 | 3.353.765 | 3.235.476 | 3.143.406 | 2.694.174 | 33.708.617 |
| 2017 | 2.671.393 | 2.526.861 | 2.887.635 | 2.648.085 | 3.495.446 | 3.237.629 | 3.514.313 | 3.091.295 | 2.572.876 | 2.916.400 | 3.030.135 | 2.843.999 | 35.436.067 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 67**  
**Resumen nacional de elaboración mensual de leche modificada en plantas lecheras**  
**Período : 1995 - 2017**  
**Kilos**

| Años | ene     | feb     | mar     | abr     | may     | jun     | jul     | ago     | sep     | oct     | nov     | dic     | Total     |
|------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------|
| 1995 | 308.610 | 213.860 | 639.300 | 275.290 | 359.510 | 539.860 | 103.440 | 300.520 | 162.650 | 240.330 | 420.200 | 223.340 | 3.786.910 |
| 1996 | 81.850  | 334.080 | 425.580 | 410.430 | 187.770 | 704.660 | 535.520 | 551.720 | 398.440 | 446.080 | 313.760 | 412.620 | 4.802.510 |
| 1997 | 481.060 | 346.750 | 142.340 | 377.750 | 234.958 | 330.060 | 226.160 | 439.390 | 262.360 | 21.780  | 98.310  | 27.030  | 2.987.948 |
| 1998 | 100.200 | 200.750 | 40.860  | 129.450 | 28.980  | -       | -       | 206.720 | 37.020  | 33.000  | 2.520   | 51.060  | 830.560   |
| 1999 | 20.610  | 80.580  | 86.830  | 20.250  | 122.370 | 27.300  | 204.310 | 62.250  | 272.450 | 24.180  | 125.340 | 203.880 | 1.250.350 |
| 2000 | 193.200 | 498.130 | 439.240 | -       | 164.860 | 93.010  | 137.680 | 165.290 | 365.300 | 480.900 | 740.790 | 239.700 | 3.518.100 |
| 2001 | 93.380  | 159.830 | 397.190 | 233.800 | 565.180 | 708.490 | 262.390 | 219.710 | 212.720 | 117.780 | 83.910  | 239.090 | 3.293.470 |
| 2002 | 86.980  | 143.580 | 173.470 | 209.000 | 272.730 | -       | 174.650 | 81.030  | 129.470 | 171.070 |         | 42.290  | 1.484.270 |
| 2003 | 134.750 | 190.190 | 101.923 | 122.570 | 165.250 | 288.400 | 102.910 | 126.620 | 274.456 | 146.969 | 178.721 | 105.519 | 1.938.278 |
| 2004 | 144.560 | 155.586 | 131.289 | 316.636 | 463.868 | 294.210 |         |         |         |         |         |         | 1.506.149 |
| 2005 |         |         | 870     |         |         |         |         | 47.375  | 196.875 | 76.325  | 117.025 |         | 438.470   |
| 2006 | 5.700   | 48.475  | 23.675  | 139.575 | 179.550 | 202.325 | 93.100  | 53.725  | 93.375  | 90.825  |         |         | 930.325   |
| 2007 |         | 102.050 | 81.125  | 131.669 | 263.200 | 107.475 | 45.200  | 180.500 | 134.200 | 246.675 | 138.150 | 226.500 | 1.656.744 |
| 2008 | 191.300 |         | 14.900  | 43.575  | 41.600  | 36.350  |         |         |         |         | 17.605  |         | 345.330   |
| 2009 |         |         |         |         |         |         |         |         |         |         |         |         | -         |
| 2010 |         |         |         |         |         |         |         |         | 7.200   |         |         |         | 7.200     |
| 2011 |         |         |         |         |         |         |         |         |         |         |         |         |           |
| 2012 |         |         |         |         |         |         |         |         |         |         |         |         |           |
| 2013 |         |         |         |         |         |         |         |         |         |         |         |         |           |
| 2014 |         |         |         |         |         |         |         |         |         |         |         |         |           |
| 2015 |         |         |         |         |         |         |         |         |         |         |         |         |           |
| 2016 |         |         |         |         |         |         |         |         |         |         |         |         |           |
| 2017 |         |         |         |         |         |         |         |         |         |         |         |         |           |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

**Cuadro 68**  
**Resumen nacional de elaboración mensual de leche evaporada en plantas lecheras**  
**Período : 1995 - 2017**  
**Kilos**

| Años | ene    | feb    | mar     | abr     | may    | jun     | jul    | ago     | sep     | oct     | nov     | dic     | Total     |
|------|--------|--------|---------|---------|--------|---------|--------|---------|---------|---------|---------|---------|-----------|
| 1995 | 85.670 | 72.100 | 310     | 71.950  | 71.140 | 95.310  |        | 67.560  | 149.880 | 112.370 | 95.400  | 119.350 | 941.040   |
| 1996 | 96.540 |        |         | 251.070 |        |         |        | 111.150 | 150.340 | 72.690  | 113.540 | 77.990  | 873.320   |
| 1997 | 43.330 |        | 98.970  | 99.420  |        |         |        | 55.740  | 23.080  | 93.040  | 187.680 | 68.590  | 669.850   |
| 1998 | 56.220 |        | 227.140 |         | 96.190 |         | 91.330 |         |         | 16.990  | 14.520  |         | 502.390   |
| 1999 |        | 15.930 |         |         |        |         |        |         |         |         |         |         | 15.930    |
| 2000 |        |        |         | 39.450  |        |         |        |         | 28.340  | 69.770  | 117.080 | 59.000  | 313.640   |
| 2001 | 99.010 | 44.300 | 92.220  | 102.410 |        | 104.720 | 83.060 | 62.590  | 85.610  | 130.140 | 199.370 |         | 1.003.430 |
| 2002 | 93.180 |        |         |         |        |         |        |         |         |         |         |         | 93.180    |
| 2003 |        |        |         |         |        |         |        |         |         |         |         |         | -         |
| 2004 |        |        |         |         |        |         |        |         |         |         |         |         | -         |
| 2005 | 10.400 |        |         |         | 9.332  | 6.681   |        | 10.249  |         | 8.847   |         |         | 45.509    |
| 2006 | -      |        |         | 7.409   |        | 9.440   |        |         | 6.568   | 6.808   |         |         | 30.225    |
| 2007 | 5.400  |        |         |         |        |         |        |         |         |         |         |         | 5.400     |
| 2008 |        |        |         |         |        |         |        |         |         |         |         |         |           |
| 2009 |        |        |         |         |        |         |        |         |         |         |         |         |           |
| 2010 |        |        |         |         |        |         |        |         |         |         |         |         |           |
| 2011 |        |        |         |         |        |         |        |         |         |         |         |         |           |
| 2012 |        |        |         |         |        |         |        |         |         |         |         |         |           |
| 2013 |        |        |         |         |        |         |        |         |         |         |         |         |           |
| 2014 |        |        |         |         |        |         |        |         |         |         |         |         |           |
| 2015 |        |        |         |         |        |         |        |         |         |         |         |         |           |
| 2016 |        |        |         |         |        |         |        |         |         |         |         |         |           |
| 2017 |        |        |         |         |        |         |        |         |         |         |         |         |           |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.



**Cuadro 69**  
**Resumen nacional de elaboración mensual de leche cultivada en plantas lecheras**  
**Período : 2006 - 2017**  
 Litros

| Años | ene       | feb       | mar       | abr       | may       | jun       | jul       | ago       | sep       | oct       | nov       | dic       | Total      |
|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| 2006 | 881.862   | 1.235.264 | 1.265.427 | 1.148.708 | 1.201.101 | 900.920   | 1.042.874 | 1.015.423 | 1.374.506 | 1.426.495 | 1.412.932 | 1.310.632 | 14.216.144 |
| 2007 | 1.257.520 | 1.372.692 | 1.513.446 | 1.202.550 | 1.227.558 | 934.598   | 959.625   | 1.007.512 | 1.015.552 | 1.426.352 | 1.257.405 | 1.104.664 | 14.279.474 |
| 2008 | 1.439.463 | 1.292.545 | 1.317.436 | 1.257.264 | 1.091.498 | 980.044   | 899.295   | 1.002.693 | 980.620   | 1.210.923 | 1.033.107 | 913.090   | 13.417.978 |
| 2009 | 1.071.376 | 982.567   | 1.079.197 | 932.146   | 834.488   | 742.418   | 738.038   | 716.199   | 723.093   | 866.697   | 922.774   | 849.976   | 10.458.969 |
| 2010 | 976.135   | 806.134   | 594.784   | 898.314   | 819.484   | 713.950   | 746.246   | 696.538   | 808.332   | 946.102   | 857.418   | 896.492   | 9.759.929  |
| 2011 | 930.688   | 913.044   | 1.082.586 | 892.944   | 818.380   | 831.938   | 751.165   | 797.124   | 953.035   | 1.085.783 | 1.000.926 | 1.067.899 | 11.125.512 |
| 2012 | 971.233   | 1.082.904 | 1.221.258 | 1.036.396 | 927.438   | 889.053   | 729.651   | 934.227   | 859.537   | 996.384   | 1.049.442 | 940.630   | 11.638.153 |
| 2013 | 1.113.456 | 965.347   | 1.232.461 | 1.097.537 | 998.648   | 713.924   | 979.959   | 934.781   | 916.752   | 1.289.203 | 1.090.953 | 981.024   | 12.314.045 |
| 2014 | 1.273.488 | 913.287   | 1.155.466 | 1.161.616 | 959.154   | 879.697   | 1.187.980 | 1.072.201 | 1.068.767 | 1.125.317 | 1.132.107 | 1.078.905 | 13.007.985 |
| 2015 | 1.271.071 | 1.155.918 | 1.345.599 | 1.180.232 | 958.423   | 1.014.237 | 964.557   | 976.558   | 1.082.203 | 1.160.034 | 892.957   | 1.212.262 | 13.214.051 |
| 2016 | 1.221.698 | 1.124.569 | 1.202.592 | 1.071.468 | 1.249.721 | 1.173.401 | 832.200   | 1.060.475 | 930.355   | 961.076   | 1.018.485 | 877.178   | 12.723.218 |
| 2017 | 1.116.898 | 1.103.875 | 1.107.109 | 846.544   | 896.901   | 801.825   | 750.591   | 916.230   | 885.927   | 973.291   | 997.427   | 750.063   | 11.146.681 |

Fuente: elaborado por Odepa con antecedentes proporcionados por las plantas lecheras.

## COEFICIENTES DE CONVERSIÓN

**Litros de leche necesarios para un kilo o litro de:**

|                                 |       |
|---------------------------------|-------|
| Leche en polvo                  | 7,89  |
| Leche en polvo descremada       | 11,49 |
| Queso                           | 10,00 |
| Mantequilla                     | 28,00 |
| Quesillo                        | 5,00  |
| Leche condensada                | 2,70  |
| Leche modificada                | 6,60  |
| Leche evaporada                 | 2,30  |
| Crema de 320 a 350 grs. de M.G. | 10,00 |
| Manjar                          | 2,20  |
| Yogur                           | 1,00  |

**Conversión de kilos o litros de:**

|                                 |                    |      |
|---------------------------------|--------------------|------|
| Leche fluida                    | 0,965 - 0,975 lts. |      |
| Crema de 320 a 350 grs. de M.G. |                    | 1,10 |
| Yogur                           |                    |      |

NOTA: Para obtener 1 litro de leche reconstituida se necesitan:

25,0 grs. de Butter - Oil

87,5 grs. de leche en polvo, agua y estabilizadores